

## Vulnerable Client Declaration Form

Account Name: [ ] (“Account”)

Account No: [ ]

In order to protect your interests in purchasing investment products, Guotai Junan Securities (Hong Kong) Limited, Guotai Junan Futures (Hong Kong) Limited and Guotai Junan FX Limited (individually and collectively referred to as “Guotai Junan”) has/have conducted an assessment on whether you are classified as a vulnerable client (“VC”) or not.

Based on our assessment, you are classified as a VC. However, in view of your investment experience and background, we will assess your suitability on investing in particular investment products (where applicable) based on your Investment Risk Profile obtained from the Client Risk Profile Questionnaire (“CRPQ”), unless there is/are other holder(s) (for joint account only) or beneficial owner(s) (for corporate account only) who is/are classified as VC with Investment Risk Profile capped at “Conservative”. Under such circumstance, the Investment Risk Profile of the Account will also be capped at “Conservative”.

This declaration form applies to all accounts of which you are the beneficial owner.

By signing on this form, I confirm that:

1. I agree to be treated as a VC by Guotai Junan;
2. I am mentally capacitated to make independent investment decisions, despite my age and/or other vulnerable conditions (including any observable disabilities) in making investment decision;
3. the suitability assessment for my investments transacted in this Account will be based on the Investment Risk Profile obtained from the assessment result of the CRPQ;
4. notwithstanding my age and/or other vulnerable conditions, I will be able to deal in investment products which may involve higher risks (including the possibility of losses exceeding the amount invested); and
5. I am not required to bring along a companion during the sales process for investment products and placing orders.

Where I have chosen to bring a companion with me to witness the VC confirmation process:

1. I confirm that my companion is at least 18 years old but not older than 64 years old and of sound mind;
2. I understand that Guotai Junan shall not be responsible for assessing the suitability of my companion as a witness;
3. I understand and agree that my companion will, by virtue of being present during conversations between myself and my Relationship Manager of Guotai Junan, be privy to

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confidential information relating to the account(s) maintained with Guotai Junan in my presence;

- 4. I confirm that I have obtained consent from my companion to disclose his or her information to you and I undertake to procure all relevant consents from my companion for his or her personal data to be collected, held, processed, used and/or disclosed by Guotai Junan for or in connection with the performance of Guotai Junan’s obligations under the agreement between Guotai Junan and me.

Where I have chosen not to bring along a companion to witness the VC confirmation process, I acknowledge that Guotai Junan has explained to me my right to do so, and I confirm that I fully understand my right to do so but I have elected not to do so, having regard to my circumstances and my assessment of my own ability to make decisions and my understanding of investments.

Client signature

\_\_\_\_\_

Name:

Date:

Witness declaration: I have witnessed that the licensed person has explained to the Client the general investment risks and agree that the Client is mentally capacitated to make independent investment decisions, despite the Client’s age and/or other vulnerable conditions.

<input type="checkbox"/> <b>Face-to-face</b>	<input type="checkbox"/> <b>Conference call</b>
Witness signature	Taped Phone No: Time:
Name of witness: _____ Date: _____	
CE Ref no. (for licensed staff): _____	
Relationship with Client – please select	
<input type="checkbox"/> Team Head or Non-sales Staff of Guotai Junan; or	
<input type="checkbox"/> Client’s non-vulnerable relative or friend	