



國泰君安國際
GUOTAI JUNAN INTERNATIONAL

2024 Interim Results

Stock code: 1788.HK

Hong Kong · August 2024

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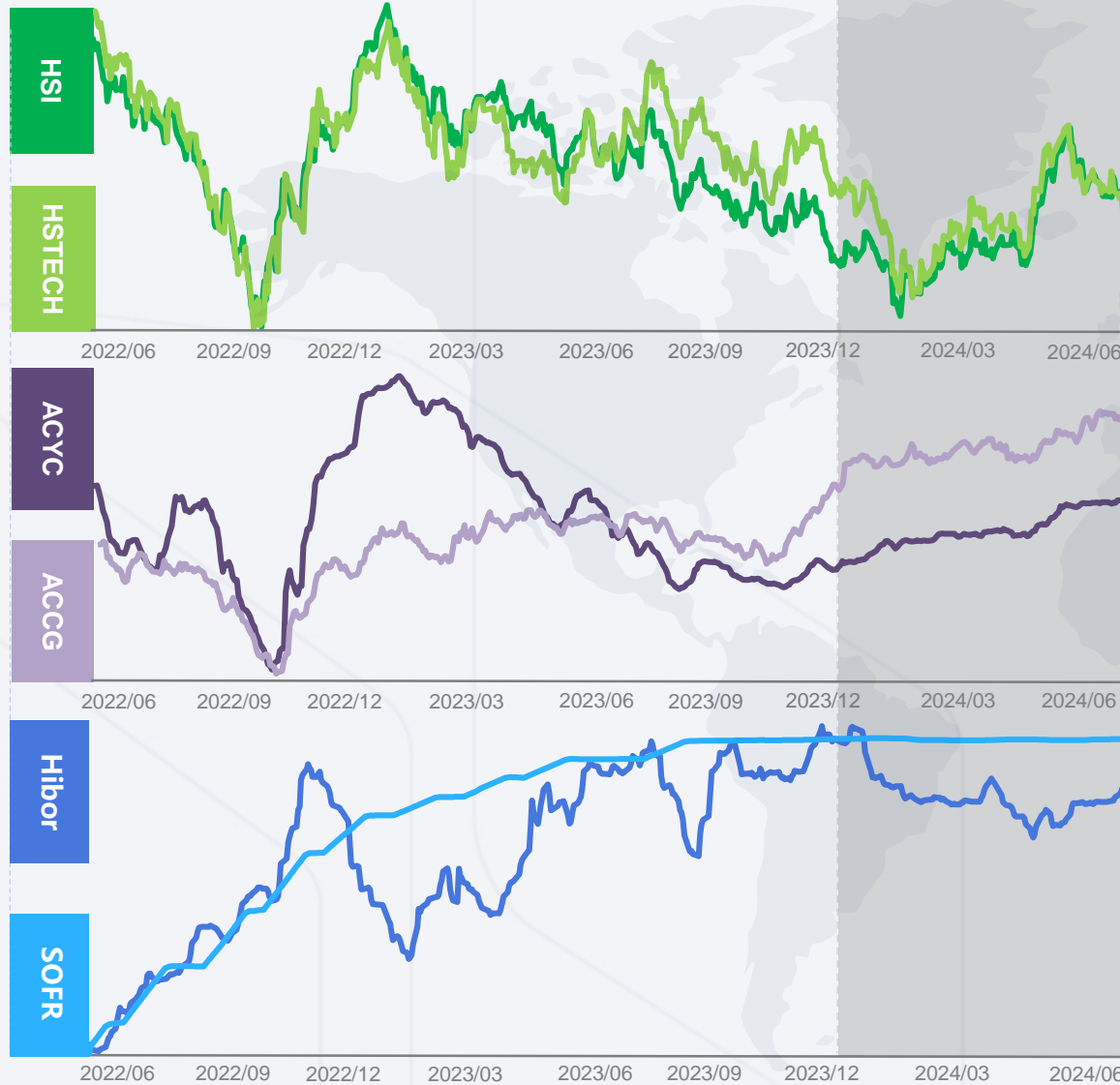
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Organizational Structure | Milestone | Shareholding Structure | Licenses | Awards



Markets: Multiple Uncertainties Continuously Affected Hong Kong Capital Market

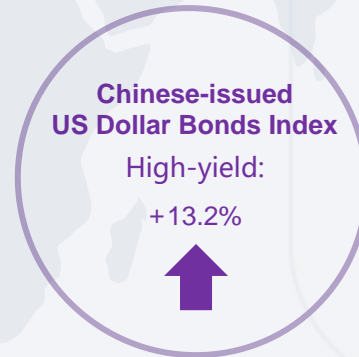
Indices Performance from mid-2022 to mid-2024



- Continuous impacts from uncertainties
- Despite recovery, the market still remained subdued



- The number of IPO listed companies fell by 9.1% YOY
- Total fundraising amount in HK fell by 13% YOY



- The issuance of Chinese-issued US Dollar bonds recovered to a limited extent
- Investment and high-yield sectors diverged

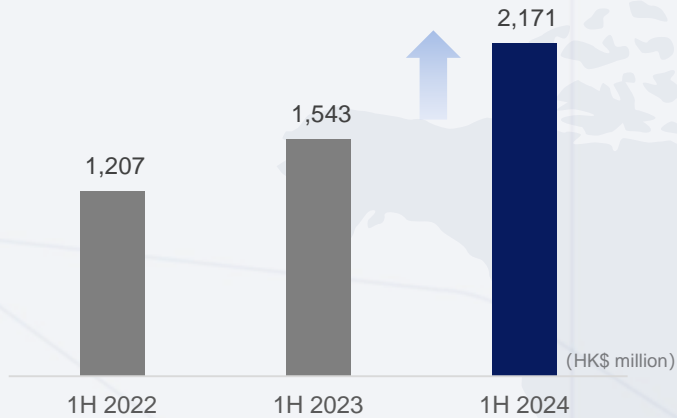


- Global interest rates remained high

Data sources: Bloomberg, Guotai Junan International, for reference only
1: As at the end of June 2024

Results Review: The Revenue (by Income Nature and Business Segment) Achieved an Overall Growth, Continuous Cash Dividend Payouts

Revenue increased by 41% to 2,171 million



Revenue (By Income Nature)

- ✓ **Net Trading and Investment Income increased significantly by 99% YOY to HK\$717m, net income from financial products increased significantly by 61% to HK\$564m**
- ✓ **Commission and Fee Income** recorded rise, the scale of bond issuance business surged by 170% YOY, resulting in **bond underwriting income surged by 122% to HK\$72.42m**

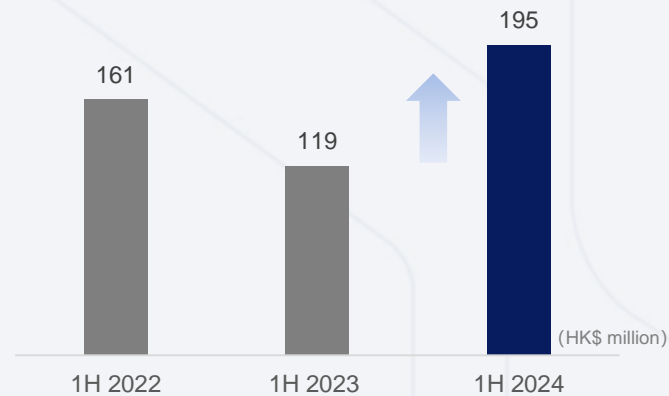
Revenue (By Segment)

- ✓ **Wealth Management:** increased by 9% YOY to HK\$977m, assets under custody increased steadily, commission income from the US stocks increased significantly by 85%
- ✓ **Institutional Investor Services:** increased significantly by 64% YOY to HK\$863m
- ✓ **Investment Management:** surged significantly by 509% YOY to HK\$211m

Asset

- Total assets increased by 14% to HK\$122.50b:**
- ✓ **Cash and cash equivalents increased significantly by 63% to HK\$12.07b**
 - ✓ **Financial Assets Held for Trading and Investment:** the balance increased as compared to that as at the end of 2023

Profit increased by 63% to 195 million



Cash Dividend

Interim dividend:
HK\$0.012

Dividend payout ratio:
59%



國泰君安國際
GUOTAI JUNAN INTERNATIONAL

2024 Interim Results

Financial Review

Financial Indicators | Revenue Breakdown | Balance Sheet | Liquidity Management |

Investor Return | Credit Ratings

Financial Indicators: Maintained Profitability Since Listing with Steady Development of Businesses

P&L Extracts	1H 2024	1H 2023	Change ¹
Commission and fee income ²	358,511	341,975	5%
- IPO financing amount of HK stocks (HK\$ billion)	13.2	17.9	-26%
- Average daily turnover of HK stocks (HK\$ billion)	110.4	115.5	-5%
- Bonds issued in Asian (ex-Japan) G3 currencies (HK\$ billion)	88.3	74.5	18%
Interest income ²	1,095,004	840,078	30%
Net trading and investment income ²	717,407	361,002	99%
Total revenue	2,143,531	1,565,346	37%
Total costs	1,946,222	1,453,197	34%
Profit attributable to shareholders	194,937	119,420	63%
- EPS (HK cents/Diluted)	2.04	1.25	63%
- Total DPS (HK cents)	1.2	1	20%

B/S Extracts	30 June 2024	31 December 2023	Change ¹
Total assets (HK\$ billion)	122.5	107.5	14%
- Financial products held on behalf of clients (HK\$ billion)	46.2	48.5	-5%
- Financial assets (HK\$ billion)	32.0	20.0	60%
Total liabilities (HK\$ billion)	107.4	92.6	16%
Equity per ordinary share (HK\$)	1.56	1.55	1%
Nominal leverage ratio ³	7.35	6.39	15%
Effective leverage ratio (excluding financial products held on behalf of clients)	4.28	3.14	36%

Notes: 1. Rounded; 2. Details shown on page 7; 3. Leverage Ratio Calculation: (Total Assets - Accounts Payable to Clients) / Total Equity ; 4. Unless otherwise stated, the number in the table is in thousands of Hong Kong dollars.

Revenue Breakdown (By Nature): Diversified Development Has Achieved Remarkable Results

Commission and Fee

HKD'000	1H 2024	1H 2023	YOY ¹
Brokerage	221,717	225,957	-2%
Corporate finance	89,206	65,814	36%
Consultancy and financial advisory	25,873	18,199	42%
Asset management	8,312	4,111	102%
Financial products (Handling fee)	13,403	27,894	-52%
Total	358,511	341,975	5%

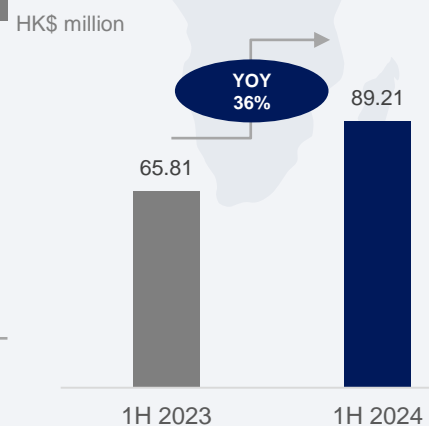
Interest

HKD'000	1H 2024	1H 2023	YOY ¹
Loans and financing	226,005	222,164	2%
Banks	693,224	522,452	33%
Market making (Interest)	74,215	29,394	152%
Fixed income securities investment (Interest)	101,560	66,068	54%
Total	1,095,004	840,078	30%

Trading and Investments

HKD'000	1H 2024	1H 2023	YOY ¹
Market making (Mark-to-market)	(2,746)	23,474	N/A
Investment in securities (Mark-to-market)	156,182	(11,928)	N/A
Net income from financial products	563,971	349,456	61%
Total	717,407	361,002	99%

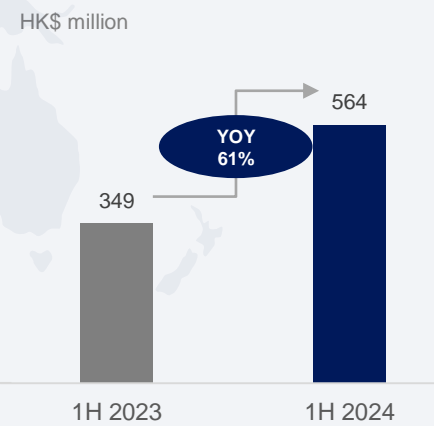
Corporate Finance Underwriting Commission Maintained Growth



Interest Income from Fixed Income Securities Maintained Growth



Net Income from Financial Products Increased Significantly



Note: 1. Rounded

Revenue Breakdown (By Segment): Dual Driving of Wealth Management and Institutional Finance, Income from Investment Management Business Grew Significantly

Wealth management: 45%



Wealth management provides comprehensive financial services and solutions to individual investors, small to medium-sized businesses and family offices, including:

- (1) brokerage
- (2) loans and financing (mainly margin business)
- (3) other wealth management services

Revenue amounted to HK\$977m, up 9% YOY

Institutional finance: 45%



Divided into two segments, institutional investor and corporate finance, of which:

- (1) institutional investor services provide market making, investments, structured product solutions and other services to corporations, governments and financial institutions, including investments support to the above services
- (2) corporate finance services provide advisory services, placing and underwriting services of debts and equity securities

Revenue amounted to HK\$983m, up 60% YOY

Investment management: 10%

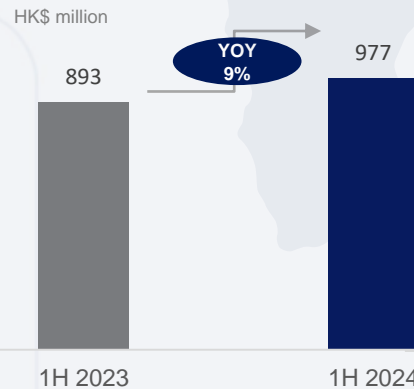


Investment management provides asset management and fund management services to institutions and individuals, and also includes investment in funds, debts and equity securities

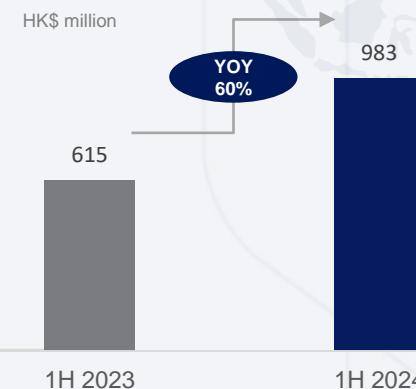
Revenue amounted to HK\$211m, up 509% YoY

1H 2024	Wealth Management	Institutional Finance		Investment Management
HK\$'000	Wealth management	Institutional investor services	Corporate finance services	Investment management
Commission and fee income	178,213	52,079	119,884	8,335
Interest income	779,641	308,521	-	6,842
Net trading and investment income	18,668	502,436	-	196,303
Others	-	-	-	-
Revenue	976,522	863,036	119,884	211,480

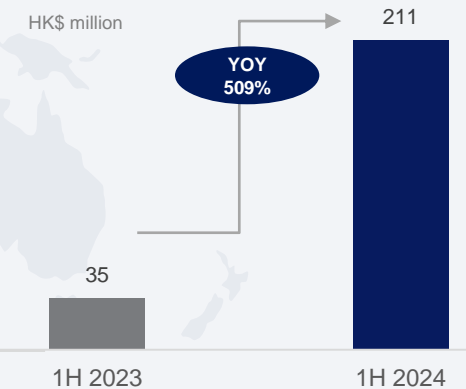
Income from Wealth Management Business Maintained Growth



Income from Institutional Finance Business Grew Rapidly



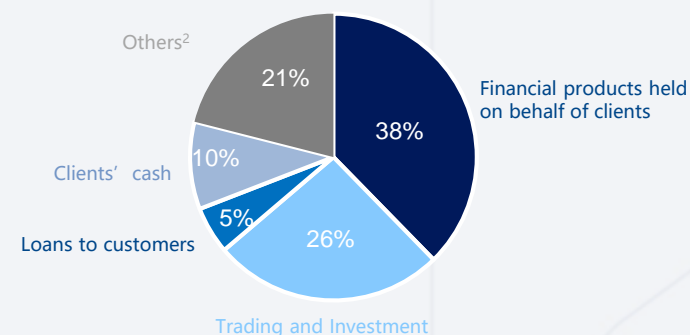
Income from Investment Management Grew Rapidly



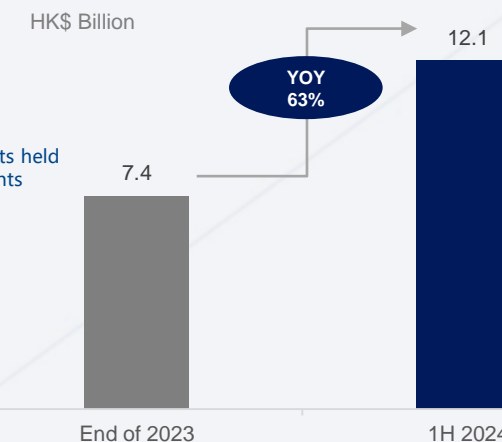
Balance Sheet: Client Demand Driven, Empowered by Risk Management

HKD'000	30 June 2024	Contribution ¹	31 December 2023	Contribution ¹
Assets				
Loans and advances to customers	6,541,484	5.34%	5,761,594	5.36%
Receivable from reverse repurchase agreement	1,515,895	1.24%	739,579	0.69%
Accounts receivable	8,820,403	7.20%	8,391,475	7.80%
Prepayments, deposits and other receivables	234,262	0.19%	219,685	0.20%
Financial products held on behalf of clients	46,165,746	37.69%	48,535,137	45.13%
Financial assets	31,954,180	26.09%	19,970,416	18.57%
Derivative financial instruments	2,141,097	1.75%	1,935,260	1.80%
Tax recoverable	22,946	0.02%	70,525	0.07%
Client trust bank balances	12,271,450	10.02%	13,750,018	12.79%
Cash and cash equivalents	12,072,825	9.86%	7,407,815	6.89%
Other assets	757,408	0.62%	753,649	0.70%
Total assets	122,497,696	100%	107,535,153	100.00%
Liabilities				
Accounts payable	19,566,095	18.21%	18,048,359	19.50%
Other payable and accrued liabilities	522,995	0.49%	663,647	0.72%
Derivative financial instrument	1,804,898	1.68%	1,693,575	1.83%
Interest bearing borrowings	9,370,279	8.72%	9,939,421	10.74%
Debt securities in issue	53,903,679	50.17%	45,763,712	49.44%
- At amortized cost	12,127,897	11.29%	5,953,747	6.43%
- Designated as at fair value through P&L	41,775,782	38.88%	39,809,965	43.00%
Financial liabilities at fair value through P&L	2,788,351	2.60%	2,432,272	2.63%
Obligations under repurchase agreements	19,471,579	18.12%	14,027,595	15.15%
Tax payable	19,139	0.02%	4,574	0.00%
Total liabilities	107,447,015	100%	92,573,155	100.00%
Equity				
Ordinary shareholders' equity	14,931,880	99.21%	14,839,473	99.18%
Other equity instruments and non-controlling interest	118,801	0.79%	122,525	0.82%
Total equity	15,050,681	100.00%	14,961,998	100.00%

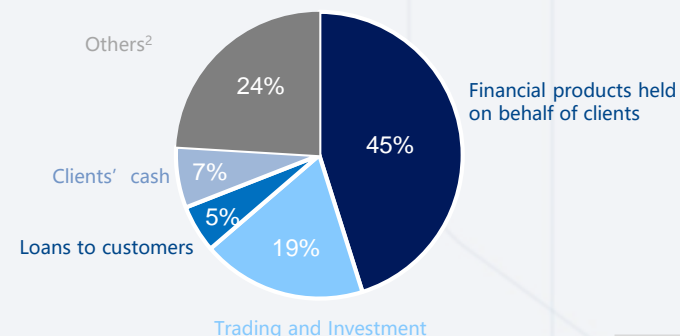
Assets Distribution 30 Jun 2024



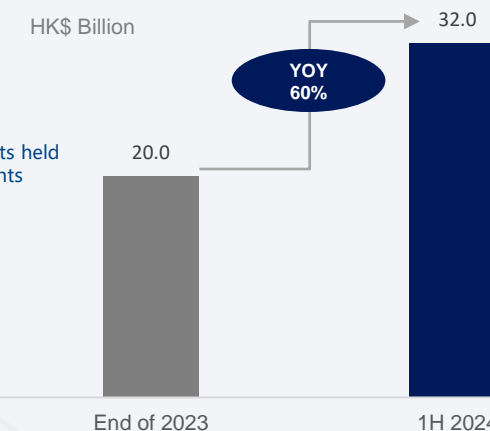
Cash and Cash Equivalents



Assets Distribution 31 Dec 2023

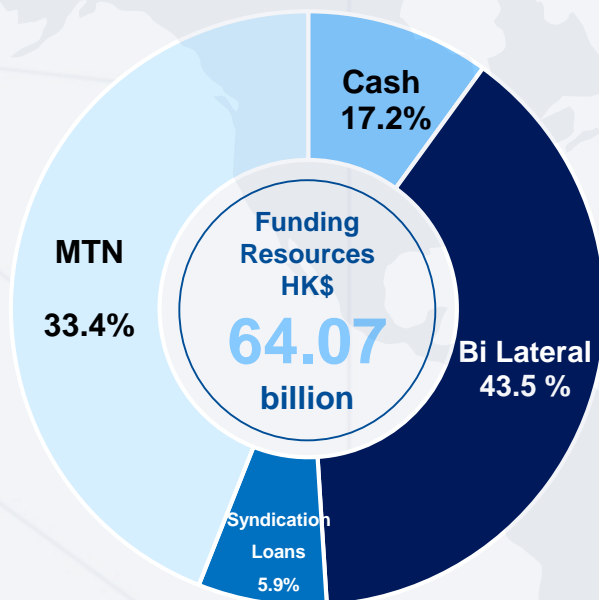


Financial Assets



1. Rounded; 2. Including cash, accounts receivable and receivable from reverse repurchase agreement, etc.

Funding Sources

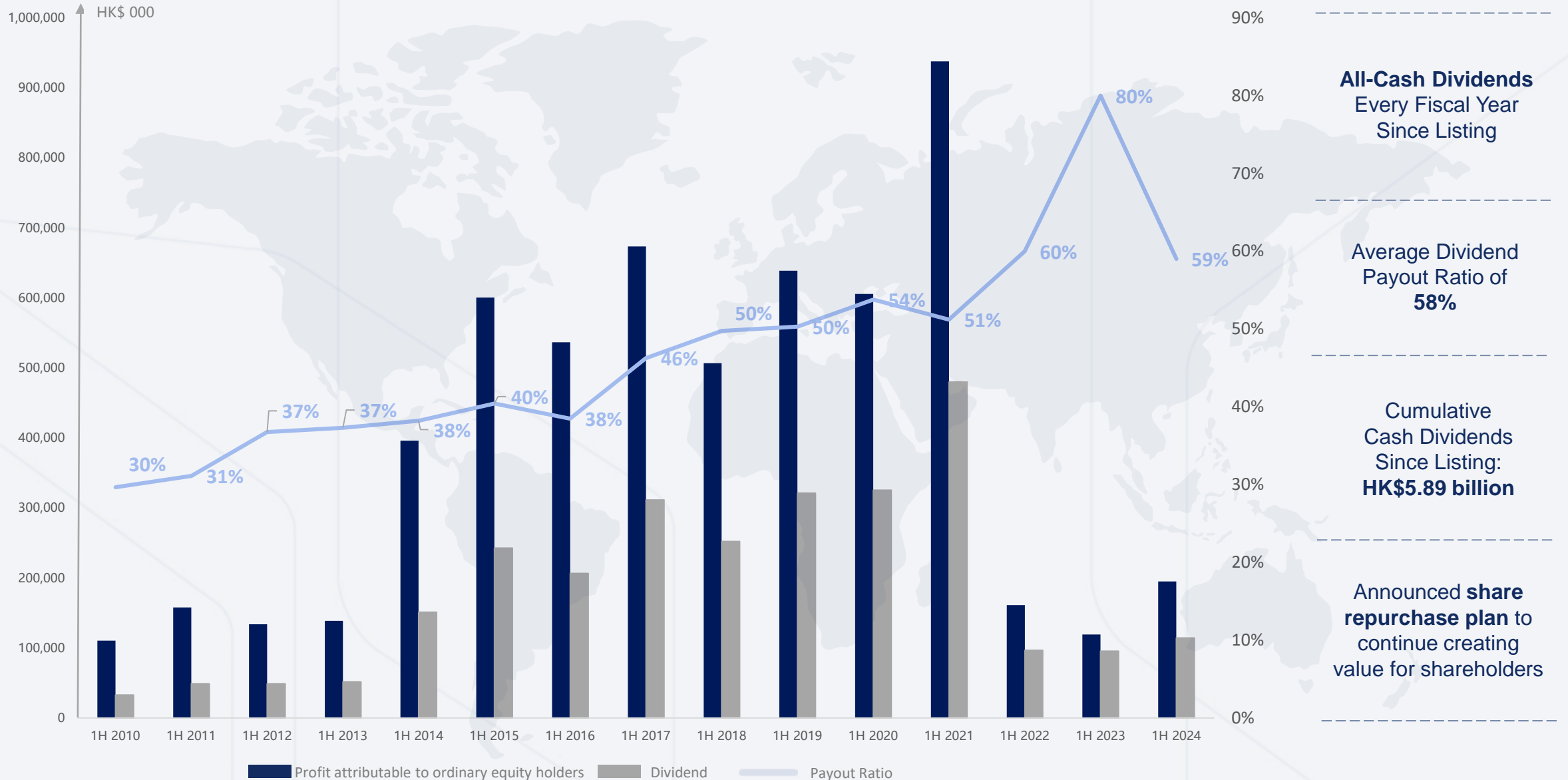


As at 30 June 2024

Banking Facilities

HK\$ million	30 June 2024	31 December 2023	Change
Total banking facilities	37,222	33,475	11%
Bank loans utilized	9,346	9,918	-6%
Available outstanding banking facilities	27,876	23,557	18%
Utilization ratio	25%	30%	Reduce by 5 p.p.

Investor Return: Adhering to the Investor-oriented Approach, Continuously Distributing All-Cash Dividends Since Listing, and Implementing a Share Repurchase Plan



Note: Dividend payout ratio and dividend figures do not include special dividend.

Milestones of Credit Ratings

- June 2024: S&P reaffirmed the Company's "BBB+" investment grade rating (long-term issuer rating), with the outlook remaining "stable".
- October 2023: Moody's reaffirmed the Company's "Baa2" long-term issuer credit rating with a "Stable" outlook.
- August 2023: S&P reaffirmed the Company's "BBB+" investment grade rating (long-term issuer rating), with the outlook remaining "stable".
- February 2023: Moody's reaffirmed the Company's "Baa2" long-term issuer credit rating with a "Stable" outlook.
- 2022: S&P and Moody's reaffirmed the Company's investment grade credit ratings BBB+ and Baa2, with a "Stable" outlook.
- 2021: S&P and Moody's reaffirmed the Company's investment grade credit ratings BBB+ and Baa2, with a "Stable" outlook.
- 2020: S&P and Moody's reaffirmed the Company's investment grade credit ratings BBB+ and Baa2, with a "Stable" outlook.
- July 2019 : S&P and Moody's reaffirmed the Company's investment grade credit ratings BBB+ and Baa2, with a "Stable" outlook.
- June 2017 : S&P's rating upgraded to BBB+
- April 2017: S&P's included Company in a Positive observation list
- February 2017: Moody's raised the long-term issuer rating outlook to Stable
- September 2016: Moody's first assigned "Baa2" and Prime-2 short-term issuer rating
- August 2016: S&P's first assigned "BBB" long-term and A-2 short term issuer rating



MOODY'S



MOODY'S



MOODY'S



MOODY'S



MOODY'S



MOODY'S

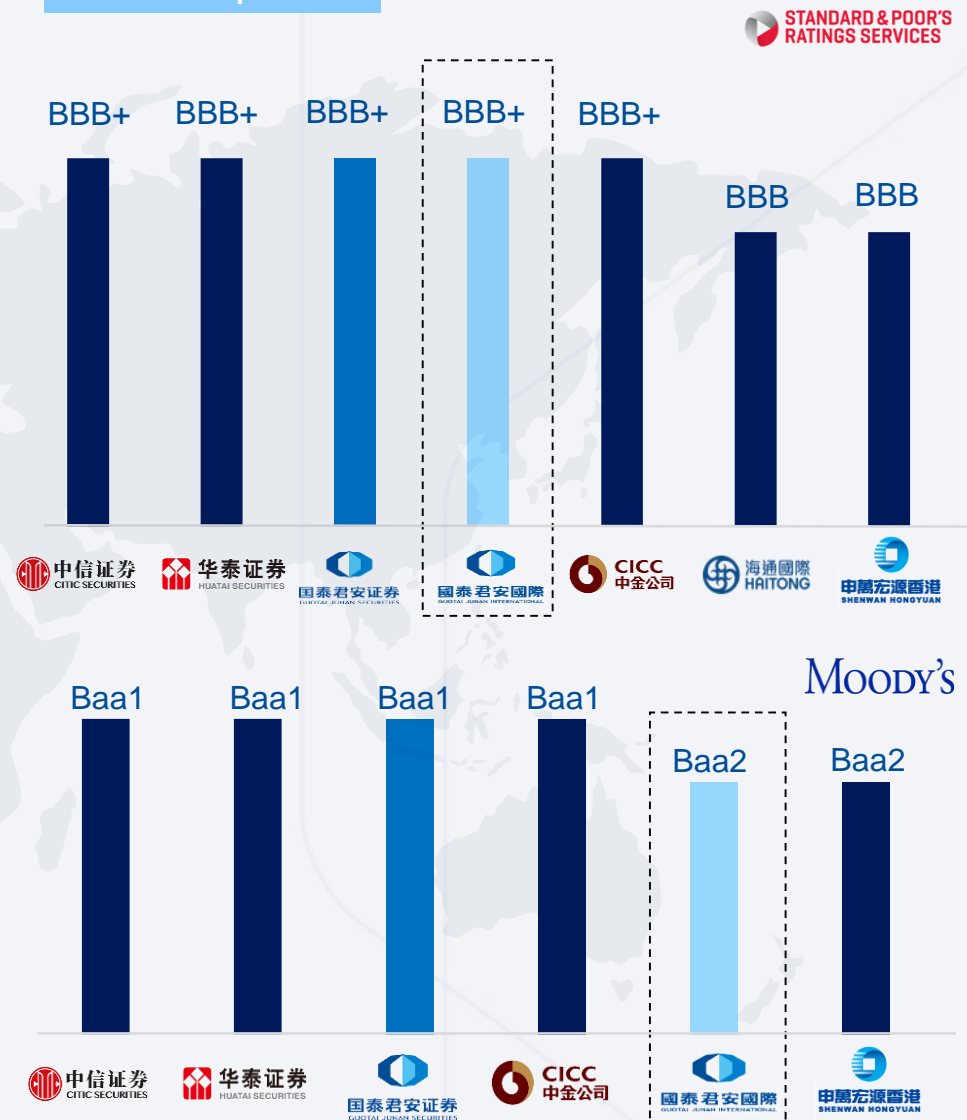


MOODY'S

MOODY'S



Peers Comparison





國泰君安國際
GUOTAI JUNAN INTERNATIONAL

2024 Interim Results

Business Development

Wealth Management | Product Innovation | Corporate Finance | Institutional Services |

Regional Collaboration | Sustainable and Green Finance



01 Diversified Products and Services

Keeping abreast of market trends to continuously develop diversified products

◆ Hong Kong Dollar/US Dollar Money Market

AUM Increased Significantly
Widely Recognized by the Market

Outstanding Performance Returns
Ranking Among the Top in the Market



◆ OTC Structured Notes and Swaps:

Pioneered the launch of virtual asset spot Exchange Traded Funds (ETFs)-linked structured notes in the Hong Kong market

Following market trends to continuously introduce diversified services

◆ Cross-boundary Wealth Management Connect Scheme 2.0

- Provide new impetus for the growth of wealth management business. The company is actively preparing and striving to secure the qualification to participate in the first batch.

◆ New Capital Investment Entrant Scheme

- Provide investment solutions for the scheme, three funds included in the eligible collective investment schemes of CIES

◆ Family Office

- The first Chinese securities company to systematically serve family office clients

Notes: 1. The growth rate of AUM is measured by comparing the AUM at the end of June 2024 to the initial asset management scale; 2. The annualized yield for Class A2 money market funds in 2024.

02 Digital Intelligent Transformation

◆ One-stop Account Management

Using one account to achieve cross-market trading worldwide, including Hong Kong stocks, US stocks, Shanghai Stock Connect and Shenzhen Stock Connect, Shanghai B shares and Shenzhen B shares, Japanese stocks, Canadian stocks, UK stocks, Singapore stocks, and Australian stocks

◆ Trending News

24/7 real-time news alerts, including company news and IPO listings, to help investors seize investment opportunities instantly



The platform offers real-time Hong Kong and US stock index quotes, streaming quotes for individual stocks, Hong Kong Level-2 real-time market data, company profiles, financial report data, historical price charts, and comprehensive technical analysis tools

Covering Hong Kong and US stocks, Shanghai, Shenzhen, and Hong Kong Stock Connect, ETFs, pre-market and after-market trading, ADRs, margin trading, IPO subscription, virtual assets, etc.

◆ In-depth Market Data

◆ Diversified Investment Portfolio

Launched the newly upgraded version 1.6.0 of Junhong Global App

- Junhong Global APP continuously being upgraded with new functions
- Launched new wealth management channel, offering nearly a hundred funds and high-quality bonds to meet customers' diverse investment preferences

01 Bond Underwriting Services

- In the first half of 2024, a total of **113** bond issuance projects were completed, with an issuance scale of approximately HK\$187.7b
- Ranked **No. 2** among Chinese securities companies according to DMI offshore bond primary underwriting size in the first half of 2024



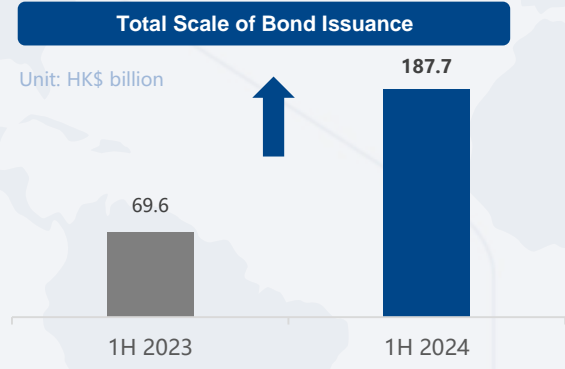
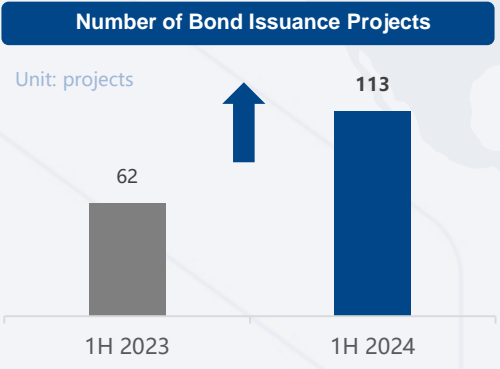
Far East Horizon Limited
US\$500m bonds




China Great Wall AMC (International) Holdings Co., Ltd.
US\$500m bonds



中梁控股集团
ZHONGLIANG HOLDINGS GROUP
Zhongliang Holdings Group
offshore debt restructuring



 Strengthening cooperation between headquarters and branch offices to enhance the efficiency and scope of coverage

 Providing high-quality DCM whole-chain services in line with national policies

02 Sponsorship, Equity Underwriting, Financial Advisory and Compliance Advisory Services

- In the first half of 2024, the Company completed **1** Hong Kong IPO, **7** underwriting and placing projects, and **5** IPO A1 submissions, and continued to provide financial advisory and compliance advisory services to over 20 companies
- The demand for overseas listings from Mainland enterprises is surging, and it is anticipated that the Hong Kong IPO market will gradually regain momentum.



Palasino HK IPO



HK\$2b in new Class B share placement



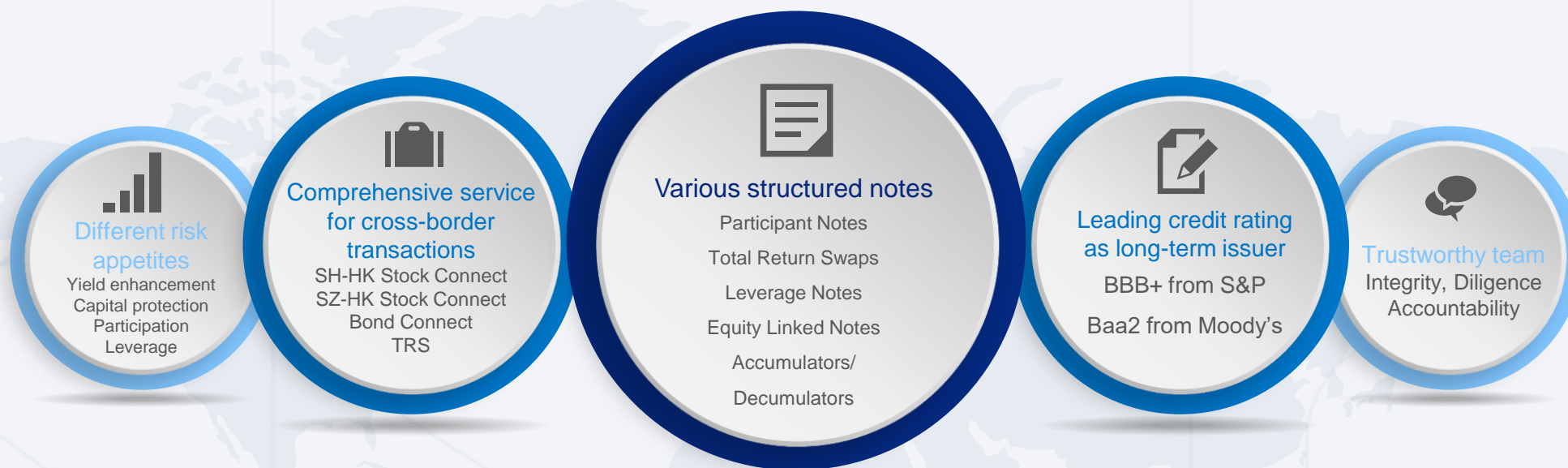
First placing after listing (August 2024)

 Cooperation between Headquarters and Branch Offices

Promoting the integration and collaboration of domestic and overseas investment banks, and utilizing the advantageous resources in China and the comprehensive financial service advantages overseas

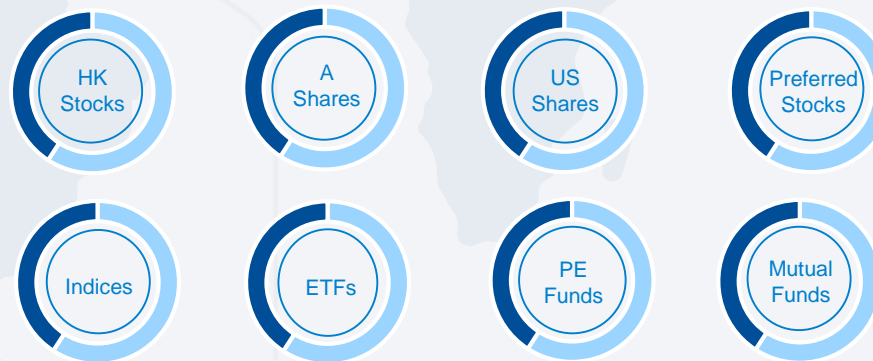
 Focus on Key Areas

Focusing on new energy, robotic, intelligent driving and other key industry sectors, strengthening marketing and customer services, and actively expanding regional and international business



Highly Customized Solutions

Offer diversified and quality financial solutions to fulfil demands from high-net-worth individual, corporate and institutional investors. We are dedicated to assisting clients to make wise decisions amid different market conditions.



In-depth Knowledge of Chinese Market

Experienced in global investment banks, the team focuses on providing investment and financing products to Chinese clients on their goals related to Belt and Road Initiative and global expansion, assisting Chinese corporates and financial institutions to integrate into the global capital market.

Singapore Subsidiary



- Established in 2015, driven by both asset management and wealth management
- Deeply rooted in professional fields, serving high-net-worth clients in Southeast Asia
- Expand Guotai Junan International's advantageous integrated financial service platform in Greater China to Singapore to form a strong cross-border connection

Vietnam Subsidiary



- The first Chinese securities firm entered Vietnam, offering diversified services
- Total number of new securities accounts opened +107% YoY, international customer accounts opened +74% YoY
- Shares of Vietnam subsidiary included in MSCI Frontier Markets Small Cap Index

Macau Subsidiary



- Established in 2023
- Leverage the advantages of the Greater Bay Area, focus on serving high-net-worth clients
- Offer global securities trading, wealth management, and various securities products and services permitted by Macau law

Headquarters in Hong Kong

- Diversified integrated financial services platform
- One of the largest wealth management platforms in Hong Kong
 - Actively expand into the Greater Bay Area
- Accelerate coverage in Southeast Asia and global markets
 - Support Chinese enterprises going global
- Empower overseas institutions to invest in China

ESG Ratings

- BBB rating by MSCI ESG, which is in leading position among peers in Hong Kong



- S&P ESG Score surpassed nearly 80% of peers globally



- Maintaining membership of UN Global Compact for three consecutive years as the first Chinese securities company in Hong Kong

WE SUPPORT



- GTJA (including its subsidiary GTJAI) became a signatory of PRI



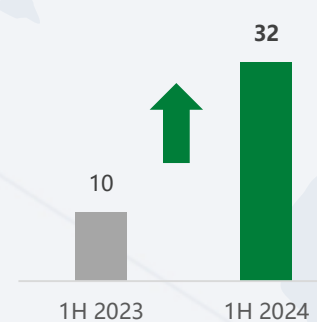
Accelerating the Development of Green Financial Service Capabilities

Total Issuance Scale of the Sustainable Finance Projects Amounted to Nearly HK\$70 Billion

Green Financing

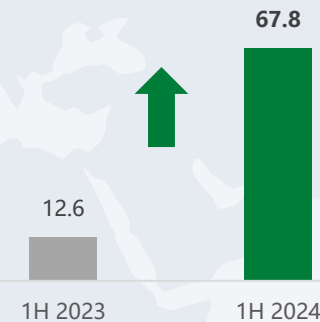
- Completed 32 ESG bonds projects, with a total fund raising amount of nearly HKD70b
- Ranked **No. 1** in Wind Chinese-issued US Dollar Green Bond Underwriting Size Ranking in terms of green bond underwriting amount

Number of ESG bonds issued



Guangzhou Science City Green Bonds
Joint Global Coordinator, ESG Advisor

ESG bond financing size (HK\$ billion)



Sfund Sustainable Bonds
Joint Global Coordinator, ESG Advisor

Awards

Awarded “3A Sustainable Capital Markets Awards” by *The Asset*:

- Best Biodiversity-Themed Bond - Provincial Government
- Best Sustainable Bond - Local Government
- Best Green Bond - Financial Institution
- Best Green Bond - Free Trade Zone



Sustainability-Linked Loan and Green Deposits

- Signed **the first multi-currency sustainability-linked loan** in the securities industry in Hong Kong and Mainland China
- Signed the Company's first green deposit project to promote economic transformation towards low-carbon and sustainable development

Operational Level Carbon Neutrality for the Second Consecutive Year



- On the basis of reducing total greenhouse gas emissions for four consecutive years, the Company has successfully offset its carbon emissions in 2023 through carbon credit assets, **realizing “carbon neutrality” at the operational level for the second consecutive year**



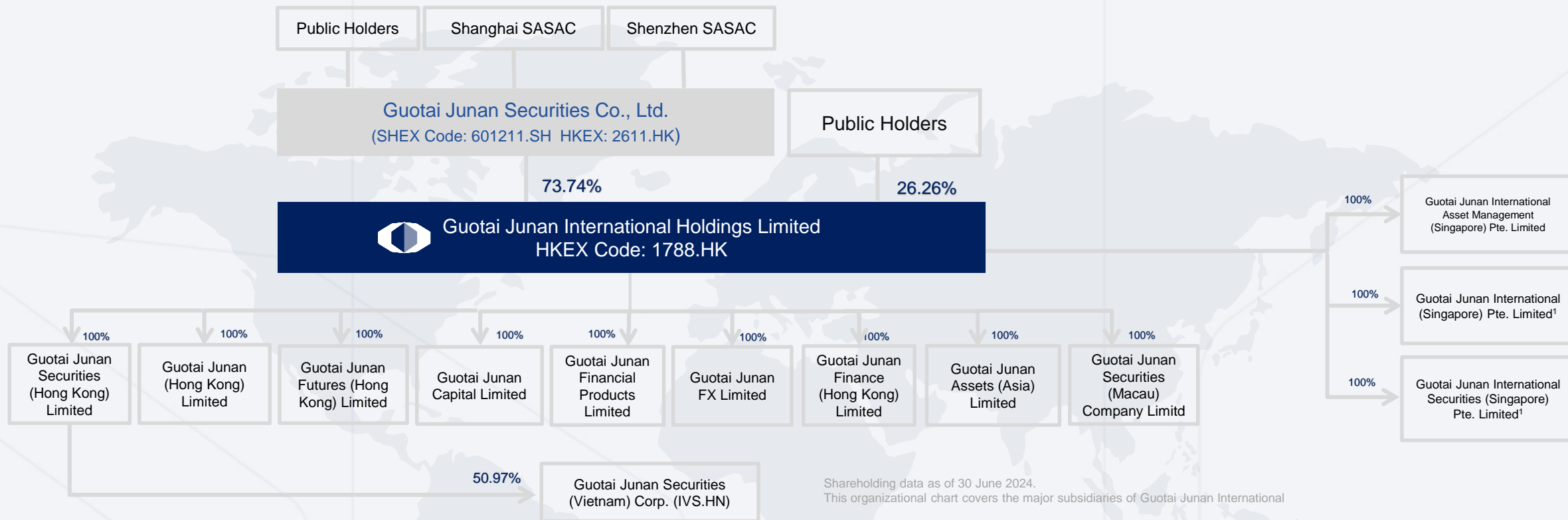
Appendix

2024 Interim Results

Organizational Structure | Milestone | Shareholding Structure | Licenses | Awards



Organizational Structure: Mature International Business Platform with Leading Comprehensive Financial Service Capabilities

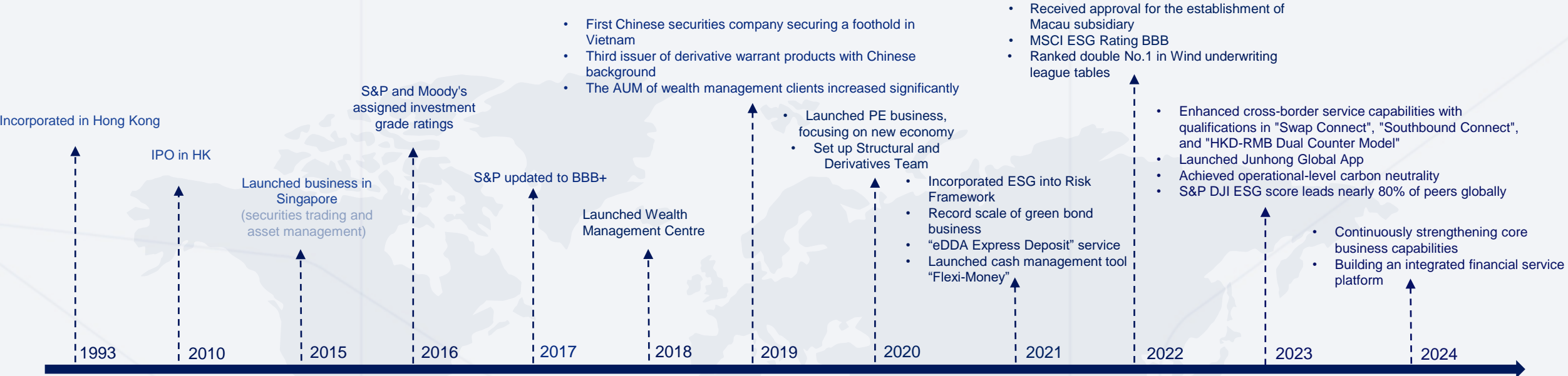


Shareholding data as of 30 June 2024.
This organizational chart covers the major subsidiaries of Guotai Junan International

- ✓ The market leader and first mover for internationalization of Chinese Securities Company as well as the first Chinese securities broker listed on the Main Board of The Hong Kong Stock Exchange through IPO
- ✓ Based in Hong Kong and has set up subsidiaries in Singapore, Vietnam and Macau to provide comprehensive, diversified and high-quality integrated financial services
- ✓ Core businesses include brokerage, corporate finance, asset management, loans and finance, financial products, which cover three dimensions including individual finance (wealth management), institutional finance (institutional investor services and corporate finance services) and investment management

- ✓ Assigned “Baa 2” and “BBB+” long term issuer rating from Moody’s and S&P respectively, and MSCI ESG BBB rating. At the same time, the Company’s S&P Dow Jones Index ESG score leads nearly 80% of peers globally
- ✓ The controlling shareholder, Guotai Junan Securities Co., Ltd (Stock Code: 601211.SH; 2611.HK), is the comprehensive financial provider with a long-term, sustainable and overall leading position in the Chinese securities industry
- ✓ Guotai Junan Securities ranked among the top three securities firms in China in terms of revenue, net profit attributable to parent company and other core indicators, and maintained international credit ratings of BBB+ by S&P and Baa1 by Moody’s, with outlooks of “stable”

Milestone: Seized the Opportunities and Created Values for Shareholders



Phase I Brokerage Established Foundation

- Leading position in online trading for HK and US stock market
- One single account to trade on global stock market

Phase II Corporate Finance Ranked Top

- Competitive in the China offshore US dollar bonds underwriting and market making
- Prudent risk appetite

Phase III Risk Management Created Value

- Target on risk adjusted return
- Quality balance sheet with healthy leverage ratio to achieve higher ROE

Phase IV Era of Wealth Management

- Wealth management customer custody AUM increased significantly
- Helps build high-quality balance sheet
- Enhance cross-selling between existing business and wealth management clients

1993
Share capital amount
HK\$ 31.98 million

1H 2024
Attributable net assets
HK\$15.1 billion



Controlling Shareholder



Solid strength of controlling shareholder

- The controlling shareholder, Guotai Junan Securities, is the comprehensive financial provider with a long-term, sustainable and overall leading position in the Chinese securities industry



Management Shareholding



Share ownership by management to align interests

- Management's interests are closely aligned with those of shareholders, strengthening the Company's long-term growth momentum



Hong Kong Stock Connect



Investment from southbound funds continues to increase

- Mainland investors' investment sentiment continues to rise, with a significant 80% YOY increase in shareholdings as of June 2024



Diversified Overseas Investors



Diversified overseas investors

- Shareholders include many well-known foreign investment institutions from Asia-Pacific, North America and Europe, covering different styles such as value-oriented, hedge and growth



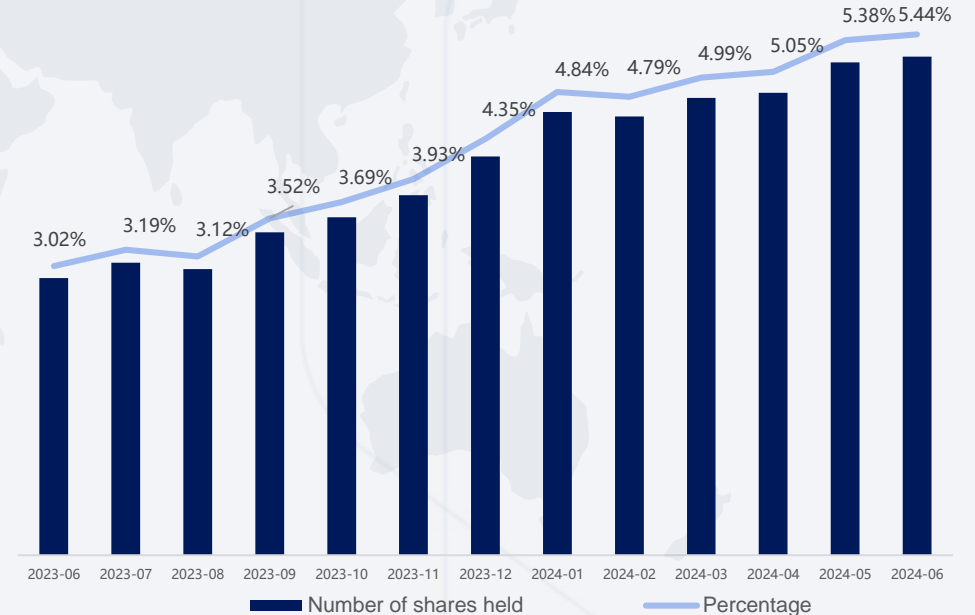
Long-term/Pension /Sovereign Funds



Long-term investment in long-term funds

- Shareholders include sovereign funds from the Middle East and Norway, as well as U.S. pension funds, which have long held and continue to invest in the Company's shares

Shareholdings of Southbound Funds (Stock Connect)



Issued by the Securities and Futures Commission of Hong Kong

- ✓ Type 1 (Dealing in securities) (1 April 2003)
- ✓ Type 2 (Dealing in futures contracts) (1 April 2003)
- ✓ Type 3 (Leveraged foreign exchange trading) (21 October 2010)
- ✓ Type 4 (Advising on securities) (1 April 2003)
- ✓ Type 5 (Advising on futures contracts) (26 November 2010)
- ✓ Type 6 (Advising on corporate finance) (1 April 2003)
- ✓ Type 9 (Asset management) (1 April 2003)

Issued by The Stock Exchange of Hong Kong Limited

- ✓ Exchange Trading Right Certificate (3 July 2000)
- ✓ Exchange Participant Certificate (13 August 2001)
- ✓ Market Maker of Stock Options (2 October 2019)
- ✓ Hong Kong Listed Structured Products Issuer (31 October 2019)
- ✓ China Connect Exchange Participant (10 November 2014)
- ✓ HKD-RMB Dual Counter Market Maker (19 June 2023)

Issued by Hong Kong Securities Clearing Company Limited

- ✓ Direct Clearing Partnership
- ✓ China Connect Clearing Participants (10 November 2014)

Issued by Hong Kong Futures Exchange Limited

- ✓ Exchange Participant Certificate and Exchange Trading Right Certificate (6 March 2000)

Issued by HKFE Clearing Corporation Limited

- ✓ HKCC Participant Certificate (6 March 2000)
- ✓ Futures Commission Merchant (11 April 2022)
- ✓ Product Trading Right in the Options Market (25 April 2022)

Issued by Hong Kong Exchanges and Clearing Limited

- ✓ SPAC Exchange Participant (17 March 2022)

Issued by Insurance Authority

- ✓ General and Long Term Business (including related long term insurance membership) (23 September 2019)

Issued by Mandatory Provident Fund Schemes Authority

- ✓ Principal Intermediary (20 December 2012)

Issued by China Securities Regulatory Commission

- ✓ Qualified Foreign Institutional Investors (21 February 2013)
- ✓ Permit for Securities and Futures Operation Business (December 2017)

Issued by the Shanghai Headquarters of the People's Bank of China

- ✓ "Bond Connect" foreign investor business (2017)
- ✓ China Interbank Bond Market Participant (2021)

Issued by the People's Bank of China and the Hong Kong Monetary Authority

- ✓ Northbound Trading Approved Investors (2017)
- ✓ Northbound Swap Connect Overseas Institutional Investors (15 May 2023)
- ✓ Southbound Trading under Bond Connect - market makers (22 Sep 2023)

Issued by Monetary Authority of Singapore

- ✓ License for Capital Market Services (Fund Management) (7 July 2020)
- ✓ Capital Markets Services License - Dealing in Capital Markets Products – Securities (13 February 2018)
- ✓ Capital Markets Services License - Dealing in Capital Markets Products - Collective Investment Schemes (20 September 2023)
- ✓ Exempt Financial Adviser – Investment Products: Securities (18 April 2023)
- ✓ Exempt Financial Adviser - Collective Investment Schemes (16 January 2024)

Issued by State Securities Commission of Vietnam

- ✓ Securities brokerage & Proprietary trading & Securities investment consultancy & Securities depository services (28 August 2007)
- ✓ Securities Underwriting Services (22 November 2021)
- ✓ Public Exchange Traded Fund Distribution Certificate (8 August 2023)

Issued by the Monetary and Foreign Exchange Authority of Macao

- ✓ Obtain license to provide securities trading, wealth management and financing services arising from investment in financial instruments¹ (March 7, 2023)

Awards: Outstanding Brand Presence

Bond Connect Outstanding Participants 2024:

- Primary Market Pioneer (Underwriter)

BOND CONNECT



2024 Professional Financial Institution Service Awards:

- Professional Wealth Management Services Award

Hong Kong Commercial Daily



2023 China Financial Market Awards

- Financial Market Chinese Investment Bank Star Award

China Financial Market



Gelonghui Jinge Award

- Outstanding Securities Firm in ESG Investment

Gelonghui



2020 Outstanding Chinese Futures Broker

HKEX



2024 Asset 3A Sustainable Capital Markets Awards:

- Best Biodiversity-Themed Bond - Provincial Government
- Best Sustainable Bond - Local Government
- Best Green Bond - Financial Institution
- Best Green Bond - Free Trade Zone
- Best IPO

The Asset



HR Asia:

- Best Companies to Work For in Asia 2024
- Diversity, Equity & Inclusion Awards

HR ASIA



14th Asian Excellence Award:

- Best Investor Relations Company
- Asia's Best CEO
- Asia's Best CFO
- Sustainable Asia Award

Corporate Governance Asia



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Thanks

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