

Stock Code 股份代號: 1788.HK

## STEADILY STRENGTHENING 持續穩健

ANNUAL REPORT 年報 2022

### STEADILY STRENGTHENING 持續穩健

2022年,面對全球金融市場的諸多不利因素與港股市 況極度疲弱,國泰君安國際彰顯強大韌性與經營實力, 果斷執行高效的風控措施,有效管理和應對了信用風 險和市場風險。同時,本集團強有力地發展客需驅動 型業務,不斷優化資產負債表與財務槓桿率,在嚴峻 的環境中依然保持盈利,實現了上市13年以來每個年 度均持續盈利的穩健成績。

未來,我們將堅持穩字當頭,行穩致遠,堅定「金融報國」理念與「金融向善」的情懷,立足「扎根香港,背靠祖國,服務全球」的戰略方針,建設成為「受人尊敬、全面領先、具有國際競爭力」的金融服務商。

In 2022, facing the challenging environment including many unfavorable factors in the global financial market and the extremely sluggish Hong Kong stock market, Guotai Junan International demonstrated strong resilience and operational strength and still achieved a profit, steadily maintaining profitable every year since its listing 13 years ago while it decisively executed efficient risk control measures, effectively managed and responded to credit risk and market risk, strongly developed client-demand driven business and continuously optimized its balance sheet and financial leverage ratio.

In the future, we will continue to put priority to stability and act steadily to achieve long-term goals, strengthen the concept of "Serving the Country with Finance" and the sentiment of "Financing for Good". Based on the strategy of "Rooting in Hong Kong, Relying on the motherland, and Serving the world", we will build into a "Well Respected, Comprehensively Leading and Internationally Competitive" financial service provider.

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A long with its continuous growth in different business areas in recent years, Guotai Junan International has successfully transformed from a brokerage-oriented securities firm to a large "Integrated Financial Service Provider with Diversified Businesses".

# CORE **VALUES**

*INTEGRITY* 

RESPONSIBILITY

**AMICABILITY** 

**PROFESSIONALISM** 

INNOVATION

#### **Corporate Profile**

#### Based in Hong Kong, serving the world

As one of the world's leading international financial centers, Hong Kong is not only the preferred location for financial services, but also the location of many large financial institutions. Hong Kong is located in the heart of Asia, closely integrated with the Mainland China and connected to all parts of the world. A sound legal system, a simple and low tax system, free access to funds, a comprehensive range of financial products and services, and a large number of financial talents are the long-term competitiveness of Hong Kong as a financial center.

Guotai Junan International Holdings Limited ("Guotai Junan International" or the "Company") (stock code: 1788.HK) (together with its subsidiaries, collectively referred to as the "Group") has set foot in Hong Kong for almost 30 years. In 2010, it became the first Chinese securities company approved by the China Securities Regulatory Commission to list its shares on the Main Board of the Stock Exchange of Hong Kong Limited (the "Stock Exchange") through an initial public offering ("IPO(s)"). The Company is based in Hong Kong and promotes business development in Southeast Asia through Singapore and Vietnam subsidiaries, becoming a bridge connecting quality Chinese and global enterprises with the capital market. By providing a series of innovative and pragmatic financial products and services, the Company meets the investment and financing needs of high-net-worth individual clients, corporate issuers and financial institutions from the Mainland China, Hong Kong and overseas, assisting them with various market opportunities in different market stages, to realize the preservation and appreciation of their assets.

#### An integrated financial service provider with diversified businesses

In recent years, as the Company's diversified development strategy has been fully implemented, it has successfully transformed from a "brokerage oriented" securities company to a large "integrated financial service provider" with diversified businesses. The Company's core business now includes brokerage, corporate finance, asset management, loans and financing and financial products, which covers three dimensions including individual finance (wealth management), institutional finance (institutional investor services and corporate finance services) and investment management.

#### Risk management being the edge

The Company firmly believes that risk management is the primary core competitive edge of securities companies. Through an effective risk management system, the Company has penetrated its risk management culture and rules into various business lines and daily operation, thereby striving for ideal risk-adjusted investment returns to shareholders of the Company ("Shareholder(s)") and investors. As of the end of 2022, the Company has been rated "Baa2/Prime-2" and "BBB+/A-2" by Moody's and Standard & Poor's respectively, with "stable" outlook.

#### Strong controlling shareholder

Guotai Junan Securities Co., Ltd. (the "parent company" or "Guotai Junan Securities") (stock code: 601211.SH/2611.HK), the controlling shareholder of the Company, is a long-term, continuous and comprehensive leading integrated financial service provider in the Chinese securities industry. With the strong brand advantage of the parent company, extensive customer base and abundant capital support, the Company plays an important role in the parent company's international development strategy and open the way for its international development.

The Company's professional team boasts a deep knowledge and understanding of the capital market, and has established a good reputation. With its effective risk management system and a wide range of financial services and innovative products, the Company will stick to the promise of "integrity, responsibility, amicability, professionalism and innovation" and strive to provide clients with quality services.

#### **Awards**



#### China Venture Institute

 Best Private Equity Investment Institution in the Greater Bay Area

- January 2022



#### **Zhitong Caijing**

The 6th Golden Hong Kong Stocks Awards

- Best Financial Stock Company
- Best ESG

- January 2022



#### The Asset

#### Triple A Country Awards 2021

• Best Sustainability Bond (China Offshore)

#### Triple A Sustainable Capital Markets Awards 2021

• Best Green Bond

- February 2022



#### Bloomberg, China Asset Management Association of Hong Kong

#### Offshore China Fund Awards 2021

- Private Funds: Greater China Fixed Income (3 years) Guotai Junan Asian High Yield Bond Fund
- Best Investment Mandates Guotai Junan Assets (Asia) Limited

- March 2022



#### **Insights & Mandate**

#### Investment Performance Awards

- Asian High Yield 3 years
- Asian High Yield 5 years

#### Market Performance Awards

· CIO of the Year for Fixed Income



#### **HKEX**

- 2021 Top Breakthrough Broker
- · 2021 Outstanding Chinese Futures Broker

- April 2022



#### Institutional Investor

All-Asia: Banks and Non-Banks Sector

#### (Small and Mid-Cap)

- Most Honored Company (1st)
- Best ESG (Overall) (1st)
- Best IR Company (Overall) (1st)
- Best CEO (Overall) (1st)
- Best CFO (Overall) (2nd)

#### All-Asia: Banks and Non-Banks Sector

• Best CEO (Sell-side) (3rd)

#### Mainland China: Banks and Non-Banks Sector

- Most Honored Company (3rd)
- Best ESG (Sell-side) (3rd)
- Best CEO (Sell-side) (2nd)
- Best CFO (Sell-side) (2nd)

- June 2022

#### **iFAST**

#### iFAST

• 2022 iFAST Wealth Advisers Awards

- June 2022



#### **Bloomberg Businessweek**

#### Financial Institution Awards 2022

- Excellence Performance of "Risk Management"
- Excellence Performance of "Wealth Management Platform (Greater Bay Area)"
- Excellence Performance of "ESG Sustainability of the Year"

- July 2022

**Awards** 



#### 2022 International ARC Awards

- 2021 Annual Report Printing & Production: Banking, Investment & Wealth Management – Bronze Winner
- 2021 Annual Report Cover Photo/Design: Financial Services – Bronze Winner
- 2021 Annual Report Interior Design:
   Banking, Investment & Wealth Management –
   Honours Award

- September 2022



#### League of American Communications Professionals 2021 Vision Awards

- Platinum Award for 2021 Annual Report
- Top 100 Reports Worldwide
- Top 80 Reports (Asia-Pacific Region)
- Top 50 Chinese Reports
- Best Report Financials Bronze
- Technical Achievement Award
- September 2022



#### The Asset

• Top Investment Houses in Asian G3 Bonds

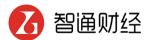
- October 2022



#### Navigation "9+2" Award

 Best Financial Services Award in the Greater Bay Area

- November 2022



#### **Zhitong Caijing**

The 4th Golden Central Awards

• Best Customer Service Award

The 7th Zhitang Caijing Listed Companies

Best ESG

- November 2022



#### **HR ASIA**

 Best Companies to Work for in Asia 2022 – Hong Kong Region

- November 2022



#### Hong Kong Economic Journal

• Listed Company Awards of Excellence 2022

- December 2022



#### Corporate Governance Asia

12th Asian Excellence Awards

- Best Investor Relations Company
- Asia's Best CEO
- Asia's Best CFO

- December 2022



#### Gelonghui

GuruClub Greater China Best Listed Company Awards 2022

Annual Corporate Governance Award

- December 2022

# CHAIRMAN'S STATEMENT

#### Dear Shareholders,

2022 witnessed a tremendous impact casted on economic activities and capital markets, caused by the factors such as COVID-19 prevention and control in the Mainland China, prolonged debt crisis of mainland real estate corporates, the United States ("US") Federal Reserve System's tightening monetary policies, and global geopolitical tensions. The Hong Kong capital market was greatly affected, with the Hang Seng Index once hitting the lowest level in nearly 13 years, recording a decline of approximately 15% for the year, and the Chinese-issued high-yield US dollar-denominated bonds index fell by 33%.

Facing multiple unexpected impacts and a severe environment of capital markets adjustment, Guotai Junan International focused on innovations, stable management, actively strengthened risk control, reduced risk exposure with a prospective view, solidified the basis of corporate governance and compliance foundations, and promoted the smooth and healthy development of the Company. Again, we withstood the test of the global capital market storm, maintained our profitability, and achieved an attributable profit of HK\$80.38 million.

During the year, the market capitalization of the Company kept the leading place among overseas subsidiaries of Chinese securities brokers listed in Hong Kong, and received the award of "Most Honored Company" from Institutional Investor magazine for the second consecutive year, demonstrating high recognition for the Company by global investors and the public.

Guotai Junan International always regard risk management capability as one of our core competences, which was well recognized and supported by the capital markets. Facing the violent fluctuations of the global markets in 2022, we assessed the situation, resolutely and decisively adopted risk management measures such as reducing positions and hedging, strategically increased the proportion of client demand-driven business, and significantly improved the Group's revenue composition, balance sheet structure and overall risk-adjusted return. Although the Company's performance for the year was inevitably affected by material changes in the market conditions, the Company delivered quality outcomes in terms of risk management, corporate governance, environmental, social and governance ("ESG"), legal and compliance, etc., maintaining sound financial position. As of the end of 2022, the Company was assigned a long-term issuer rating of "BBB+" by S&P and "Baa2" by Moody's, the international credit rating agencies, with the outlook being "stable".

In early 2022, with the outbreak of the fifth wave of the COVID-19 pandemic in Hong Kong, Guotai Junan International attached great importance to the safety and health of the employees, continuously monitored the development of the pandemic, and implemented the arrangements for group rotation and the "minimum-scale office model" in a timely manner. We vigorously encouraged the employees to take vaccinations, and timely distributed materials to fight the pandemic such as masks and antigen test kits to the employees to effectively control and reduce the infection rate. In addition, we spared no efforts in strengthening our online customer service capabilities to ensure efficient operation of financial products and services during the pandemic, and actively performed our social responsibilities as a financial stated-owned enterprise.

Chairman's Statement

In last year, Guotai Junan International continued to respond to the national "Dual Carbon" goals, and strive to be a leader in green finance and ESG activities. In the course of corporate operations, we continued to optimize environmental protection and energy saving measures, reduce operational carbon emission, strive to take the lead in practicing environmental protection activities, maintain our leadership in corporate governance and compliance, solidify our service capability on green finance, and demonstrate a responsible brand image. With our excellent management and performance in terms of ESG, we continued to be included in the FTSE ESG Index, while our rating was upgraded by the MSCI ESG rating agency. MSCI reported that the Guotai Junan International led global peers in terms of corporate governance and business ethics policies. In the future, we will continue to strengthen the Group's overall ESG management and the implementation of sustainable development strategies, increase our investment in corporate governance, employee care and social community, actively grasp the opportunities and manage the risks related to climate changes through the development of green finance, and promote the low-carbon development of customers and the whole society through diversified products and services such as green bonds.

Under the leadership of the parent company, in 2022 Guotai Junan International continued to accelerate the construction of the Guangdong-Hong Kong-Macao Greater Bay Area (the "Greater Bay Area") as well as "One Belt, One Road" in accordance with the development strategy of "Three three-years in Three Steps". At the end of June, the Company received a formal no-objection reply letter from the China Securities Regulatory Commission on the establishment of a subsidiary in Macao, marking a key step to improve the layout in the Greater Bay Area. Taking the opportunity of the establishment of the Macao subsidiary, the Company will make new contributions to achieve a higher level of opening-up and higher-quality economic development of the Greater Bay Area. Meanwhile, the Group accelerated its deployment in the Southeast Asian market during the year, and the revenue of the Group's subsidiaries in Vietnam and Singapore remained relatively stable.

In 2023, the market conditions will still be full of challenges. Guotai Junan International will seize the strategic development opportunities such as "One Belt, One Road" and the construction of the Greater Bay Area by following the strategic deployment of the parent company to enhance our core competitiveness through integrated services platform, fintech innovation and excellent risk management capabilities, strengthen the application of fintech, accelerate digital transformation, and realise the high-quality and sustainable development of the Company.

Dear Shareholders, we have seen a trend of stronger and increasing concentration within the securities industry in future, and the competition pattern will be reshaped in a faster pace. Based on sound development over many years, we are moving towards the stage of a large comprehensive securities firm relying on digital technology, adopting platform-based operation model and giving full play to the synergies of the Group, ultimately gaining advantages in a new round of industrial competition, achieving better operating results to reward the investors for their long-term support to the Group.

Dr. YIM Fung, JP Chairman of the Board

Hong Kong, 27 March 2023



# RESULTS & OPERATION ANALYSIS

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Financial Highlights

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Management Discussion and Analysis

acing the highly volatile financial market environment in 2022, Guotai Junan International maintained its strong strategic determination and resolutely implemented effective risk management measures. Meanwhile, the Group strategically increased the proportion of client-driven business and improved the Group's balance sheet structure and overall risk-adjusted return rate. During the year, the Group maintained a long-term issuer rating of "BBB+" by S&P and "Baa2" by Moody's, the international credit rating agencies, with the outlook being "stable".

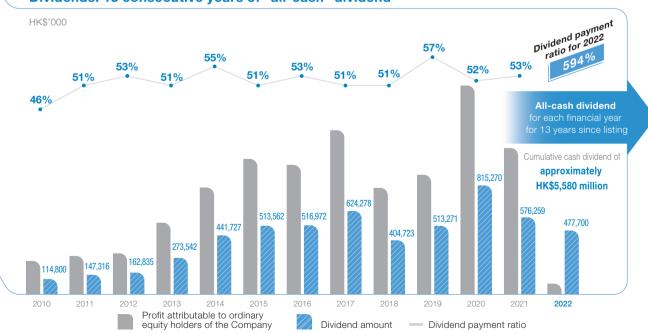
#### **Financial Highlights**

	2022	2021	Change
Results			
Revenue (HK\$'000)	2,314,917	3,966,415	(42%)
- Commission and fee income	866,142	1,626,079	(47%)
- Interest income	1,896,682	2,280,539	(17%)
- Net trading and investment (loss)/income	(447,907)	59,797	N/A
Profit attributable to ordinary equity holders (HK\$'000)	80,381	1,094,743	(93%)
Dividend (HK\$'000) Note 1	477,700	576,259	(17%)
Dividend payment ratio Note 2	594%	53%	541p.p.
Return on equity	0.5%	7.2%	(6.7p.p.)
Per Share			
Basic earnings per Share (HK cents)	0.8	11.4	(93%)
Diluted earnings per Share (HK cents)	0.8	11.4	(93%)
Dividend per Share (HK cents)	5.0	6.0	(17%)
Financial position			
Total assets (HK\$'000)	94,455,086	106,288,093	(11%)
Shareholders' equity (HK\$'000)	14,806,699	15,307,361	(3%)
Number of issued Shares	9,553,994,707	9,618,994,707	(1%)
Equity per ordinary Share (HK\$) Note 1	1.55	1.59	(3%)

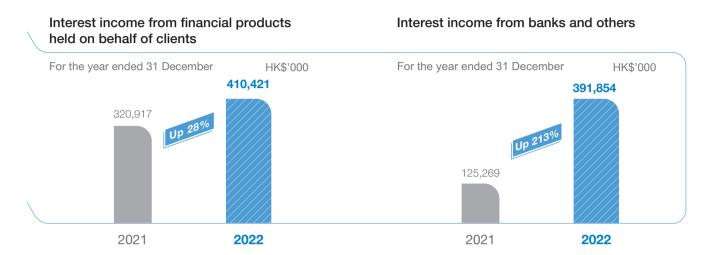
Notes: 1. Based on 9,553,994,707 ordinary shares of the Company ("Share(s)") in issue as at 31 December 2022 (2021: 9,618,994,707 Shares).

2. Based on calculation of dividing the dividend amount, which includes special dividend, by the profit attributable to ordinary equity holders.

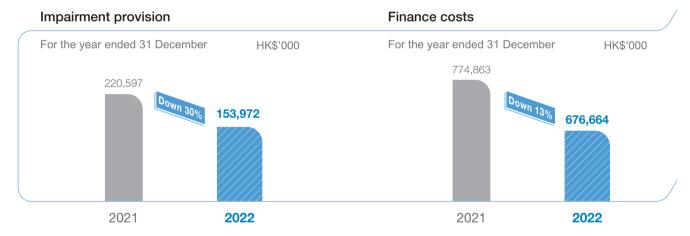
#### Dividends: 13 consecutive years of "all-cash" dividend



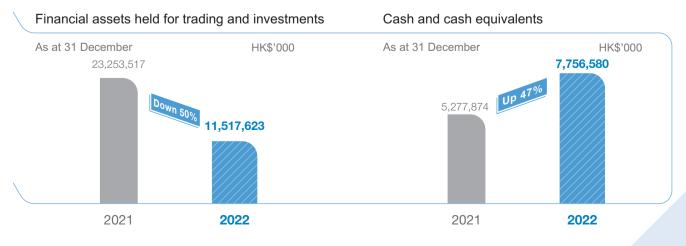
#### Income diversification to enhance financial resilience



#### Effective cost control during interest rate hike cycle



#### Optimizing balance sheet Reducing market risks and increasing cash reserves during market volatility



#### **Management Discussion and Analysis**

#### **Results Review** I.

In 2022, the global financial market was in a downturn. In the context of geopolitical tension, tightening of monetary policy by the US Federal Reserve System and high inflation overseas, risk events in the global capital market occurred frequently and the Hong Kong stock market was inevitably impacted. In 2022, the Hang Seng Index dropped by 15%, and even hit its lowest level in over 13 years in October, whereas the average daily trading volume of the Hong Kong stock market decreased by 25% as compared to the same period of last year ("YOY") to HK\$124.9 billion, and the total funds raised from IPOs in the Hong Kong stock market significantly decreased by 68% YOY to HK\$104.6 billion. The US stock market had its worst year since the subprime mortgage crisis, with the Dow Jones index declined by 9%, the S&P 500 index retracted by 19% and the Nasdag Composite lowered by 33%. In the bond market, the relevant price index of high-yield and investment-grade US dollar-denominated bonds issued by the Chinese corporates fell by 33% and 10% respectively in 2022. Meanwhile, the total amount of bonds issued in Asian (ex-Japan) G3 currencies (US dollar, Euro and Yen) decreased by 54% YOY to US\$160.1 billion, according to Bloomberg data.

In 2022, facing the challenging environment including many unfavourable factors in the global financial market and the extremely sluggish Hong Kong stock market, the Group demonstrated strong resilience and operational strength and still achieved a profit, steadily maintaining profitable every year since its listing 13 years ago by decisively executing efficient risk control measures, effectively managing and responding to credit risk and market risk, strongly developing client-demand driven business and continuously optimizing its balance sheet and financial leverage ratio.

Hong Kong has suffered from five outbreaks of the pandemic since 2020, which caused adverse impacts to most industries. During this special time, the Company continued to recommend a final special dividend following the interim of 2022 to uphold the spirit of "overcoming difficulties together". The Group also distributed all-cash dividends every year since its listing 13 years ago so as to respond to the long-term recognition and support of investors and the capital markets.

The results for 2022 are summarized as follows (during the year or as at 31 December 2022):

- Under the extremely challenging market and business environment, the Group's revenue for the year amounted to HK\$2,315 million (2021: HK\$3,966 million) and the profit attributable to ordinary equity holders decreased by 93% YOY to HK\$80.38 million (2021: HK\$1,095 million)
- Recommended a final special dividend for the year ended 31 December 2022 of HK\$0.010 per Share, together with an interim dividend of HK\$0.010 per Share and a special dividend of HK\$0.030 per Share which were paid on 26 September 2022, the total dividends for the year will amount to HK\$0.050 per Share (dividend payment ratio of 594%)
- Total assets decreased by 11% to HK\$94.46 billion. The balance of the Group's financial assets held for trading and investments decreased by 51% to HK\$11.44 billion due to the significant reduction of risk exposures, effectively reduced the impact of market price fluctuations on the statement of profit or loss. Meanwhile, client demand for financial products increased against the market as the Group continued to improve the quality of its products and services, and the balance of financial product assets held on behalf of clients (driven by client demand) increased by 45% YOY to HK\$45.94 billion

- If excluding the financial assets from the financial products held on behalf of clients, the leverage ratio was lowered to 2.37 times (as at the end of 2021: 3.74 times)
- Benefiting from higher global interest rates and stable client demand for financial products, the Group's interest income from financial products increased by 28% YOY to HK\$410 million
- Benefiting from higher global interest rates and the Group's strong capability in funds management, the Group's interest income from banks and others significantly increased by 213% YOY to HK\$392 million
- Finance costs decreased by 13% to HK\$677 million despite the significant increase in global interest rates, mainly due to effectively controlled funding costs as well as the significant reduction of high-risk asset exposures which resulted in a corresponding decrease in financing scale
- Facing severe fluctuation of global assets, based on the principle of prudence, the Group recorded a net impairment charge of HK\$154 million, representing a YOY decrease of 30%, reflecting its sound risk management capability

#### II. Business Operation Review

Risk management made contributions in high-intensity market challenges The Group firmly believes that risk management is the core competitive edge of a financial institution and pursues a robust risk and compliance culture to accurately identify and effectively manage risks through a sound, scientific risk management model and system and advanced risk management tools.

During the year, the Group maintained its strong strategic determination in the highly volatile financial market environment and resolutely implemented effective risk management measures. In response to high-risk events such as rising interest rates of US treasury bonds and default of mainland real estate corporate bonds, the Group adopted precise dynamic risk hedging measures to avoid significant financial loss and also continued to reduce high-risk exposure, the impact of market risk and financial asset price fluctuations on the balance sheet was mitigated, and the value-at-risk and various risk sensitivity indicators were improved significantly. On the other hand, the Group strategically increased the proportion of client-driven business and improved the Group's balance sheet structure and overall risk-adjusted return rate. During the year, the Group maintained a long-term issuer rating of "BBB+" by S&P and "Baa2" by Moody's, the international credit rating agencies, with the outlook being "stable", staying in a leading position among its peers in Hong Kong.

#### (II) The Company's ESG rating was upgraded for the first time in the past four years, with its corporate governance being regarded as ahead of its global peers

During the year, Morgan Stanley Capital International ("MSCI"), an international authoritative index institution, upgraded the Company's ESG rating to "BBB" for the first time in the past four years, and was at the leading level of securities companies in Hong Kong. According to MSCI, the Company is ahead of its global peers in terms of corporate governance and business ethics policies. On the other hand, the scale of the Group's green and sustainable bond underwriting has been constantly increasing. As ESG-themed investment has become an important investment strategy in the global financial market, ESG rating has become an important basis for the international market to measure the investment value of listed companies. This rating upgrade is a high recognition and full affirmation of the Group's ESG management achievements by international authoritative institutions and the international capital market.

#### Management Discussion and Analysis

#### (III) The market capitalization was leading among listed Hong Kong stock brokers while the "Guotai Junan" brand was highly recognized

Although most of the major stock markets around the world were under pressure in 2022, the Company's market capitalization maintained a leading position among Hong Kong securities firms listed in Hong Kong. During the year, the Company received a record number of 45 awards from media and professional institutions such as "Institutional Investor", "Zhitongcaijing.com", "The Asset", "Bloomberg Businessweek", "Insights and Mandate", Chinese Asset Management Association of Hong Kong and the Stock Exchange, representing a YOY increase of 32%, including the "Most Honored Company" award from Institutional Investor magazine for the second consecutive year, demonstrating the recognition of the Company by the world's top financial media and magazines.

#### (IV) Actively implementing major national strategies, the Group received a no-objection letter from the China Securities Regulatory Commission for the establishment of Macao subsidiary

During the year, the Group implemented the national development strategy of the Greater Bay Area and the "One Belt, One Road" Initiative. At the end of June, the China Securities Regulatory Commission officially issued a no-objection reply on the establishment of the Company's subsidiary in Macao, marking a key step for the Group to improve its footprint in the Greater Bay Area.

#### III. Analysis of Operating Results

#### (I) Revenue analysis

1. By nature:

> Commission and fee income decreased by 47% YOY to HK\$866 million (2021: HK\$1,626 million). During the year, the fundraising amount in the Hong Kong IPO market decreased by 68% YOY and the trading volume of stocks decreased by 25% YOY, resulting in a YOY decrease in the Group's commission and fee income from brokerage, corporate finance and asset management.

> Interest income decreased by 17% YOY to HK\$1,897 million (2021: HK\$2,281 million), mainly due to the fact that the Group continued to adjust its bond holdings for market making purpose in response to the deepening default risk of bonds issued by mainland real estate corporates, resulting in a YOY decrease in coupon income from bonds. On the other hand, the market condition in Hong Kong was weak, which led to less investor demand for financing YOY.

> Net trading and investment loss amounted to HK\$448 million (2021: income of HK\$59.80 million). The Group conducted trading and investment business with a purpose mainly for supporting the development of wealth management, corporate finance and asset management, etc. During the year, as the global stock market and the Chinese-issued US dollar-denominated bond market continued to undergo in-depth adjustments, the Group recorded a loss on mark-to-market adjustments in trading and investment income during the year.

#### 2. By segment:

Institutional investor services segment income decreased by 18% YOY to HK\$1,330 million (2021: HK\$1,619 million), mainly due to the decrease in handling fees of financial products and the decrease of related investment income from fixed income securities.

Wealth management segment income decreased by 31% YOY to HK\$1,271 million (2021: HK\$1,829 million), mainly due to the YOY decrease in brokerage commission and income from margin financing provided to wealth management clients and the issuance of derivative instruments.

Corporate finance services segment income decreased by 53% YOY to HK\$287 million (2021: HK\$617 million), mainly due to the extremely sluggish Hong Kong stock market and the significant decrease in corporate clients' willingness to issue shares, which affected the income from equity and debt underwriting and issuance.

Investment management segment income recorded a loss of HK\$573 million (2021: loss of HK\$99.31 million), mainly due to the significant decrease in related interest income as a result of the significant reduction of the Group's position in high-risk Chinese-issued US dollar-denominated bonds, and the mark-to-market losses recorded from the outstanding investment positions.

#### (II) Cost analysis

During the year, total costs decreased by 15% YOY to HK\$2,293 million, mainly due to the YOY decrease in finance costs and impairment charge. Under the business principle of prudence in the face of the severe volatility in the global financial market, the Group recorded a net impairment charge of HK\$154 million for the year, representing a YOY decrease of 30%. At the same time, the Group's finance costs decreased by 13% YOY to HK\$677 million despite the significant increase in global interest rates. The Group believes the costs and expenses during the year were generally within expectation and conducive to the medium to long-term sustainable development.

#### IV. Financial Position Analysis

#### Balance sheet summary **(I)**

#### 1. General

As at 31 December 2022, total assets of the Group were HK\$94.46 billion, representing a decrease of 11% as compared to that as at the end of 2021, while total liabilities of the Group were HK\$79.52 billion, representing a decrease of 12% as compared to that as at the end of 2021. The total equity amounted to HK\$14.94 billion, representing a decrease of 3% as compared to that as at the end of 2021.

The Group has been devoting every effort in optimizing the loans and financing business structure, adjusting the proportion of margin financing with collateral of small and mid-cap stocks and making adequate impairment provision for high-risk assets. As a result, the Group's assets are optimized to high quality, sound liquidity, and reasonable structure.

#### Management Discussion and Analysis

#### Assets

As at 31 December 2022, the Group's total assets decreased by 11% as compared to that as at the end of 2021 to HK\$94.46 billion (as at the end of 2021: HK\$106.29 billion), mainly due to 1) the Group managed the risks prudently by reducing its risk exposures in financial assets held for trading and investments, the balance of financial assets held for trading and investments decreased by 51% as compared to that as at the end of 2021 to HK\$11.44 billion (accounted for 12% of the total assets); 2) loans and advances to customers decreased by 60% as compared to that as at the end of 2021 to HK\$6,391 million (accounted for 7% of the total assets); and 3) the trust bank balances held on behalf of the clients decreased by 25% as compared to that as at the end of 2021 to HK\$13.35 billion (accounted for 14% of the total assets).

#### 3. Liabilities

As at 31 December 2022, the Group's total liabilities decreased by 12% as compared to that as at the end of 2021 to HK\$79.52 billion (as at the end of 2021: HK\$90.85 billion), mainly due to the decrease in debt securities in issue. As at 31 December 2022, debt securities in issue of the Group decreased by 9% to HK\$41.49 billion (as at the end of 2021: HK\$45.49 billion). In spite of the increase in structured notes issued to the clients as a result of the growth of client-driven business, it was offset by the decrease in debt securities in issue at amortised cost.

#### Financial ratios

As at 31 December 2022, the nominal leverage ratio (defined as total assets less accounts payable to clients divided by total equity) was 5.44 times (as at the end of 2021: 5.78 times). If excluding the financial assets from the financial products held on behalf of the clients, the leverage ratio was 2.37 times (as at the end of 2021: 3.74 times). The gearing ratio (defined as the sum of bank borrowings and debt securities in issue at amortised cost divided by total equity) was 1.09 times (as at the end of 2021: 1.73 times). The Group's current ratio was 1.17 times (as at the end of 2021: 1.11 times).

#### (II) Charges on the Group's assets

No asset of the Group was subject to any charge as at 31 December 2022 and 31 December 2021, respectively.

#### (III) Capital commitments, other commitments and contingent liabilities

Details of capital commitments and other commitments of the Group are set out in Note 34 to the financial statements of this report. The Group did not have any contingent liabilities as at 31 December 2022.

#### (IV) Liquidity and financial resources

As at 31 December 2022, the current assets of the Group were HK\$77.67 billion, decreased by 12% as compared to that as at the end of 2021. The balance of cash and cash equivalents of the Group was HK\$7,757 million (as at the end of 2021: HK\$5,278 million). Net cash inflow of the Group was HK\$2,479 million (as at the end of 2021: outflow of HK\$231 million).

The Company maintained a Medium Term Note Programme of up to HK\$35.0 billion for financing purposes, under which listed and unlisted notes denominated in any currency may be issued from time to time. On 18 July 2022, the Company successfully renewed the Medium Term Note Programme of up to HK\$35.0 billion with a period of 12 months. The Company, through its subsidiary, also maintained a Guaranteed Structured Note Programme of up to US\$15.0 billion, under which unlisted notes denominated in any currency may be issued from time to time. As at 31 December 2022, the medium term notes and structured notes issued and outstanding amounted to HK\$4,800 million (as at the end of 2021: HK\$19.1 billion) and US\$4,900 million (as at the end of 2021: US\$4,000 million), respectively.

Save as disclosed above, there were no other debt instruments issued by the Group during the year.

Taking into account the position of liquidity and financial resources of the Group, the Group believes that its operating cash flows are adequate and sufficient to finance the recurring working capital requirements and meet any investment opportunities that may arise in the future.

#### (V) Material acquisitions and disposals

For the year ended 31 December 2022, the Group had no material acquisition and disposal of subsidiaries, associated companies and joint ventures.

#### (VI) Significant investment held

As at 31 December 2022, the Company held a significant investment in Wealth Dominion Limited ("WDL"). The principal business of WDL is investment holding. As at 31 December 2022, the Company, through its wholly-owned subsidiary, held 390,000,000 shares of WDL, representing 97.5% of WDL's issued share capital (the "Investment"). The cost of investment in WDL amounted to US\$390 million (approximately HK\$3,049 million equivalent). WDL invests solely in Hill House GL Fund (the "Fund"). The principal activity of the Fund is investment in private equity.

As at 31 December 2022, the fair value of the Investment amounted to HK\$5,421 million, which accounted for approximately 5.7% of the Group's total assets.

The holding of the Investment is used as a hedging instrument for structured notes issued to a customer under the Guaranteed Structured Note Programme maintained by a subsidiary of the Company. Through the holding of the structured notes, the customer bears the risks, loss, and economic return on the Investment. As a result, the return and the loss (if any) on the Investment has no net impact to the Group's profit or loss (including realized/unrealized gain or loss or any dividend received). The Group received handling fees through the issuance of the structured notes to the customer.

The Investment is of a revenue nature in the ordinary and usual course of business of the Group and classified as "financial assets at fair value through profit or loss - financial products" in the financial statement. The acquisition of financial products and the issuance of structured notes by the Group (as one of the core businesses of the Group) are primarily for the purpose of meeting customers' investing needs.

#### Management Discussion and Analysis

#### (VII) Capital structure and regulatory capital

For the year ended 31 December 2022, the Company bought back a total of 65,000,000 Shares on the Stock Exchange, all of which were cancelled during the year. Please refer to the paragraph headed "Purchase, Sale or Redemption of the Company's Listed Securities" under the section of "Report of the Directors" of this report for details. As at 31 December 2022, there were 9,553,994,707 Shares in issue.

The Group monitors its capital structure from time to time to ensure the compliance of the capital requirements set by the Securities and Futures Commission of Hong Kong, the Monetary Authority of Singapore and the State Securities Commission under the Ministry of Finance of Vietnam for the licensed subsidiaries of the Company in respective jurisdictions and to support the development needs of new businesses. All licensed subsidiaries within the Group have complied with respective applicable capital requirements during the year.

#### (VIII) Foreign exchange risk

Foreign exchange risk refers to the risk that movements in foreign currency exchange rates may affect the Group's financial results and its cash flows.

The Group's foreign exchange risk principally arises from its leveraged foreign exchange dealing and broking business as well as the Group's transactions which are denominated in currencies other than Hong Kong dollars. For the leveraged foreign exchange brokerage business, the Group hedges the majority of the client positions through back-to-back transactions with external counterparties. The Group adopts a stringent control over its positions to minimize its exposure to foreign exchange risk.

The Group's principal businesses are transacted and recorded in Hong Kong dollar, US dollar and Renminbi. The Group is not exposed to material foreign exchange risk arising from the fluctuation of US dollar because Hong Kong dollar is pegged with US dollar. The Group takes appropriate hedging measures when it is exposed to material exchange rate fluctuations in Renminbi. Other than that, the impact of the remaining foreign currency exposure is relatively minimal to the Group's total assets and liabilities.

#### V. Human Capital Diversity and Remuneration Policies

Competitive remuneration packages are offered to employees with reference to prevailing market level and individual merits. As at 31 December 2022, the Group had 625 employees in total (excluding self-employed account executives). Salaries are reviewed on an annual basis and discretionary bonus is paid with reference to the Group's performance and individual performance. Other benefits offered by the Group include mandatory provident fund scheme and medical and dental insurance, etc.

Currently, the Company's female employees accounted for 44% of total workforce (including senior management), which is almost half of all employees. Therefore, there is no specific target for the proportion of male and female employees for the time being, but the Company will endeavour to maintain the proportion of female employees at the current level with the ultimate goal of achieving gender equality. In the future, the Company will continue to strive to create an inclusive environment for all employees, encourage and advocate equal opportunity and gender diversity, and expand the inclusivity of the Company. When recruiting new employees, the Human Resources Department will also remind the business units to take into account of diversity factors (including but not limited to gender) in addition to the competency and work experience of the candidates. The Company will achieve the diversity more effectively under the goal of building an inclusive corporate culture and applying the principle of meritocracy.

The Group is firmly committed to promoting and implementing diversity and equal opportunity in employment, and has emphasized diversity and inclusivity in the Staff Handbook. The Company's diversity initiatives cover, including but are not limited to, recruitment and allocation, remuneration and benefits, professional development and training. The Company has attached great importance to diversified talent recruitment, formulated a fair remuneration system and paid attention to the career development of employees. Subject to equal opportunity, the Company continuously strives to create a good working environment, promote understanding and respect for diversity, strengthen the communication and team cooperation between employees with mutual respect and encourage employees to express their opinions. Any employee is found to have committed any misconduct or malpractice against others may be subject to disciplinary action.

#### VI. Prospects

Although overseas inflation is expected to decline in the short term in the future, there is still an upward trend for the inflation in the middle term. Facing the tense situation between Russia and Ukraine, international geopolitical risks will still attract market attention and the global financial market will be inevitably exposed to more uncertainties and challenges. In such context, China's economy is however expected to show a different outlook than overseas. Despite the possible negative impact on economic growth brought by factors such as the weak real estate market and the impact of the pandemic, the long-term positive fundamentals of China's economy remain unchanged due to its large economic volume and strong resilience in the internal circulation market.

Under the complicated external environment, guided by "Three Three-years in Three Steps", the development strategy of its parent company, the Group will enhance its core competitiveness, accelerate digital transformation and actively deploy financial technology applications with excellent risk management capabilities, enhance the capabilities of various businesses, give full play to the Company's overseas strengths, including offshore asset allocation and cross-border wealth management services, and seize the opportunities arising from the development of "One Belt, One Road" and the Greater Bay Area to achieve high-quality and sustainable development of the Group.

The Group has been implementing a solid and steady operational strategy. As always, the Group will continue to improve its risk management measures and strengthen the execution, as well as to consolidate and enhance its outstanding risk management capabilities, so as to lay a solid foundation for further business development. The Group will continue to promote a client-demand driven business model, vigorously improve the capabilities of wealth management, corporate finance and financial products and other businesses, and comprehensively improve its integrated financial service capabilities. Meanwhile, the Group will continue to reduce its own market risks on a large scale, consolidate its balance sheet and improve the risk-adjusted return on investment for Shareholders. The Group will always aim to increase the risk-adjusted return on net assets as one of its core objectives with steady and solid compound growth to reward the investors for their continuous supports.



## CORPORATE GOVERNANCE

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Corporate Information

Guotai Junan International strongly believes that good corporate governance is essential for maintaining effective management, healthy corporate culture, sustainable business growth and enhancing Shareholders' value.

The directors of the Company (the "Director(s)") firmly believe that good corporate governance is crucial to maintaining effective corporate operations, establishing a comprehensive corporate culture, realizing sound business development and protecting long-term Shareholders' value. Therefore, the Company has been practicing high standards of corporate governance. The Company adopted all principles and code provisions of the Corporate Governance Code set out in Appendix 14 (the "CG Code") to the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules") as its own code of corporate governance. The Company has complied with all principles and code provisions of the CG Code throughout the year 2022.

The board of the Company (the "Board") will keep corporate governance practices of the Group under continual review to ensure consistent application, make updates and improvements following the developments of the CG Code.

#### **Corporate Culture**

The Company continues to cultivate the cultural philosophy of "Compliance, Integrity, Professionalism, and Stability" by accelerating its development and business strategies, compliance and risk control measures, talent acquisitions and professional integrity, etc. practically. It plays a pivotal role by instilling its culture across the development of the Company, meanwhile enhancing its media platform and strengthening the corporate culture education.

Taking into account the corporate culture in a range of contexts, the Board considers that the culture and the purpose, value and strategy of the Group are aligned. More information about the Company's corporate culture is available on the website of the Company.

#### **Board of Directors**

#### **Board Composition**

The Board currently comprises eight Directors, of whom two are executive directors (the "Executive Director(s)"), three are non-executive directors (the "Non-executive Director(s)") and three are independent non-executive directors (the "Independent Non-executive Director(s)"). There is a strong independent element on the Board to ensure the independence and objectivity of the Board's decision making process as well as the thoroughness and impartiality of the Board's oversight of the management. The Board diversity matrix as at 31 December 2022 is set out below. For detailed information about the change of the Board composition during the year, please refer to the section headed "Corporate Information" of this report.

#### As at 31 December 2022

Designation	'
Executive Director	2
Non-executive Director	3
Independent Non-executive Director	3
Age Group	
41 – 50	3
51 – 60	3
61 – 70	2
Gender	
Male	6
Female	2
Education Background*	
Doctorate degree	4
Master's degree	3
Bachelor's degree and others	1
Ethnicity	
Chinese	8
Year of service	
Below 5	4
5 – 10	1
Above 10	3

Including Economics, Engineering, Business and Administration, Finance, Law, Accounting and Aeronautics Engineering

Brief biographical particulars of the Directors are set out from pages 100 to 103 of this report.

#### Responsibilities and Delegation

Under the leadership of chairman of the Board (the "Chairman"), the Board is accountable to Shareholders and the Company as a whole, and primarily responsible for formulating overall strategic plans and key policies of the Group, supervising business and financial performance, and ensuring effective corporate governance practices with appropriate risks (including ESG risks) management system and control measures in place so as to enhance Shareholders' value. The Board has delegated certain of the functions to its committees, while the duties of managing daily operations of the Group are vested in Executive Directors and senior management. Matters such as approval of financial statements, declaration of dividends, capital restructure and issuance of securities, mergers and acquisitions, major investments, connected transactions, appointment and removal of auditors, remuneration policies, etc. are specifically reserved to the Board.

The Company has arranged Directors' and Officers' Liability Insurance for its directors and officers in respect of possible legal proceedings and other claims against them arising from their office and execution of their powers, duties and responsibilities. The directors and officers shall not be indemnified where there is any negligence, fraud, breach of duty or breach of trust proven against them.

#### **Board Independence**

The Company recognizes that Board independence is key to good corporate governance and it has in place effective mechanisms that underpin a strong independent Board and that independent views and input from Directors are conveyed to the Board.

The current composition of the Board (comprising more than one third Independent Non-executive Directors) and the Audit Committee (comprising all Independent Non-executive Directors) exceed the minimum independence requirements under the Listing Rules, while all other Board committees (including the Remuneration Committee, the Nomination Committee, the Risk Committee and the ESG Committee) are chaired by Independent Non-executive Director. The Company has a rigorous nomination process for directors (including independent non-executive directors), details are set out in the paragraph headed "Nomination Policy" of this section.

Moreover, the Independent Non-executive Directors have historically and consistently demonstrated strong commitment, and the ability to devote sufficient time to discharge their responsibilities at the Board. Their commitment is also subject to self-confirmation each year. No Independent Non-executive Director held the seventh or more listed company directorship during the year.

All Directors (including Independent Non-executive Directors) are entitled to seek independent professional advice on performing their duties at all times whenever deemed necessary at the Company's expense. In addition, the Chairman had also met with the Independent Non-executive Directors in the absence of other Directors and senior management of the Company during the year. Such meeting(s) provide an effective forum for the Chairman to listen to the views of the Independent Non-executive Directors about the Company they may wish to raise.

The Company has received from each Independent Non-executive Director a confirmation of his independence. The Board has affirmed that all Independent Non-executive Directors continued to be independent based on the assessment made in accordance with the criterion set out in Rule 3.13 of the Listing Rules.

Dr. FU Tingmei and Mr. TSANG Yiu Keung, the Independent Non-executive Directors, have served the Board for more than nine years. The Board considers that they have continued to exercise independent judgment on the matters of the Company and there is no evidence that the length of tenure is having adverse impact on their independence. The Board therefore considers that Dr. FU Tingmei and Mr. TSANG Yiu Keung remain independent, notwithstanding the length of their tenure. Nevertheless, as part of the board refreshment process, Professor CHAN Ka Keung Ceajer has been appointed in 2018 as an additional Independent Non-executive Director and Dr. SONG Ming (acted as an Independent Non-executive Director for more than nine years) has retired at the annual general meeting of the Company (the "AGM") held in 2022.

None of the Directors has any financial, business, family or other material/relevant relationship with each other.

#### **Appointment and Re-election of Directors**

Any appointment of director shall be approved by Shareholders in accordance with the Articles of Association of the Company (the "Articles of Association"). Each of the Directors has entered into a service agreement or a letter of appointment (as the case may be) with the Company, among which, all Directors have a specific term of appointment of not more than three years (save for the appointment or the renewal of appointment of Non-executive Directors is made on or after 1 January 2022 that specific term is no longer required under the amendments to the CG Code). Nevertheless, the appointment of all Directors (including Non-executive Directors) is subject to retirement by rotation for re-election at the AGM at least once every three years in accordance with the Articles of Association. Moreover, one-third of the Directors (if the number is not three or a multiple of three, then the number nearest to one-third) shall retire from office at each AGM and be eligible for re-election by Shareholders. The retiring Directors should be those who have been the longest in the office since their last re-election. In addition, any director appointed to fill a casual vacancy shall hold the office only until the next following AGM and shall then be eligible for re-election by Shareholders.

#### Chairman and Chief Executive Officer

The role of the Chairman is performed by Dr. YIM Fung, the role of the chief executive officer of the Company (the "Chief Executive Officer") is performed by Ms. QI Haiying. They are separate with a clear division of responsibilities. The Chairman is responsible for the leadership and effective running of the Board and for ensuring that decisions of the Board are taken on a sound and informed basis and in the best interest of the Company, whereas the Chief Executive Officer is responsible for overseeing overall day-to-day business and operations of the Company.

#### **Board Process**

The Board meets at least four times a year and at about quarterly interval. Notice of at least 14 days is given for a regular Board meeting so as to give all Directors an opportunity to attend. Agenda accompanying board papers are circulated to all Directors normally a week before the meeting and in any event not less than three days before the meeting. Except for the circumstances permitted by the Articles of Association and the Listing Rules, a Director should abstain from voting on resolutions approving any contract, transaction, arrangement or any other kind of proposal put forward to the Board in which he/she or any of his/her close associates is materially interested. Draft and final version of minutes of each Board meeting are circulated to Directors for their comment and record respectively.

All Directors have separate and independent access to management, and are provided with full and timely information about the Group for them to perform their duties and responsibilities. Besides, they are provided with monthly management updates and accounts which contain periodic financial information with summaries of key events, outlook and business related matters of the Group.

#### Attendance Record at Board Meetings, Board Committee Meetings and General Meetings

The number of meetings of the Board, the Board committees and the general meetings held in 2022 and the attendance record of each Director at the meetings are set out below:

	Board	Poord	Audit Nomination Committee Committee	Remuneration Committee	Risk Committee	ESG Committee	Extraordinary General	
	Meeting	Meeting	Meeting	Meeting	Meeting	Meeting	AGM	Meeting
No. of meetings held	5	3	1	1	2	1	1	1
Executive Directors								
Dr. YIM Fung	5/5	-	1/1	-	2/2	-	1/1	1/1
Ms. QI Haiying	5/5	-	-	-	_	-	1/1	1/1
Non-executive Directors								
Mr. YU Jian <sup>(1)</sup>	5/5	-	1/1	-	-	-	1/1	-
Dr. HU Xupeng <sup>(1)</sup>	5/5	_	-	-	2/2	-	1/1	-
Ms. YU Xuping <sup>(1)</sup>	5/5	-	-	1/1	_	-	1/1	_
Independent Non-executive Directors								
Dr. FU Tingmei <sup>(2)</sup>	5/5	3/3	N/A	1/1	2/2	1/1	1/1	1/1
Dr. SONG Ming <sup>(3)</sup>	1/2	1/1	1/1	1/1	N/A	-	0/1	1/1
Mr. TSANG Yiu Keung	5/5	3/3	1/1	1/1	2/2	-	1/1	1/1
Professor CHAN Ka Keung Ceajer <sup>(4)</sup>	5/5	3/3	0/1	1/1	2/2	-	0/1	1/1
Other ESG Committee Members								
Mr. WANG Junhong <sup>(5)</sup>	-	-	-	-	-	1/1	-	-
Ms. ZHAO Tong <sup>(5)</sup>	-	-	-	-	-	1/1	-	-
Ms. FENG Zheng Yao Helen	-	-	-	-	_	1/1	-	_
Mr. WONG George Ka Kui	_	_	-	_	_	1/1	_	_
Ms. DAI Yu Hong Daisy	_	_	_	_	_	1/1	_	_
Ms. CHAN Man Lin Juenn <sup>(6)</sup>	_	_	_	_	_	N/A	_	_
Mr. NG Chi To Graham <sup>(7)</sup>	_	_	_	_	_	N/A	_	_

#### Notes:

- (1) Appointed as a Director and as a member of the relevant Committee(s) on 16 February 2022.
- (2) Appointed as a member of the Nomination Committee on 31 May 2022.
- (3) Retired as a Director and ceased to be a chairman/member of relevant Committee(s) on 31 May 2022.
- (4) Redesignated as a chairman from a member of the Nomination Committee on 31 May 2022.
- (5) Appointed as a member of the ESG Committee on 8 December 2022.
- (6) Ceased to be a member of the ESG Committee on 5 March 2022.
- (7) Ceased to be a member of the ESG Committee on 8 September 2022.

#### **Directors' Training and Professional Development**

Each newly appointed Director shall be provided with a comprehensive and tailored induction training which covers, among others, information about the Group's operations and business, the roles and responsibilities of the Board and its key committees, the Company's governance structure and practices, and relevant rules and regulations. On an ongoing basis, all Directors are encouraged to participate in continuous professional development to develop and refresh their knowledge and skills. The Company also updates the Directors from time to time on the development of the Listing Rules and other applicable laws, rules and regulations, news on corporate governance issues and development trend of corporate governance, in order to enhance their awareness of good corporate governance practices. During the year, the Company has arranged two sessions of in-house training for the Directors on Listing Rules update and anti-corruption, respectively.

A summary of the training record received from each Director for the year ended 31 December 2022 is set out below:

Type of training Attending seminars/ workshops/forums/

Name of Directors	Reading materials <sup>(1)</sup>	conferences <sup>(2)</sup>
Executive Directors	<u>'</u>	
Dr. YIM Fung	✓	✓
Ms. QI Haiying	✓	✓
Non-executive Directors		
Mr. YU Jian <sup>(3)</sup>	✓	✓
Dr. HU Xupeng <sup>(3)</sup>	✓	✓
Ms. YU Xuping <sup>(3)</sup>	✓	✓
Independent Non-executive Directors		
Dr. FU Tingmei	✓	✓
Dr. SONG Ming <sup>(4)</sup>	✓	✓
Mr. TSANG Yiu Keung	✓	✓
Professor CHAN Ka Keung Ceajer	✓	✓

#### Notes:

- (1) Reading materials relevant to the industry, regulatory updates and monthly management reports, etc.
- Attending seminars/workshops/forums/conferences relevant to the industry, business and directors' duties. (2)
- Appointed as a Director on 16 February 2022. (3)
- Retired as a Director on 31 May 2022.

#### **Corporate Governance Functions**

The Board, directly and indirectly through its committees, is responsible for, and has reviewed and performed during the year, the corporate governance duties, including:

- (a) to develop and review the Company's policies and practice on corporate governance;
- (b) to review and monitor internal control and risk management framework and system;
- (c) to review and monitor the training and continuous professional development of directors and senior management;
- (d) to review and monitor the Company's policies and practice on compliance with legal and regulatory requirements;
- (e) to develop, review and monitor the code of conduct and the Compliance Manual which applicable to employees and directors; and
- (f) to review the Company's compliance with the CG Code and disclosure in this report.

#### **Board Committees**

Under the Board, there are Board committees, namely Audit Committee, Remuneration Committee, Nomination Committee and Risk Committee as well as a functional committee, namely ESG Committee. All these committees perform their distinct roles in accordance with their respective terms of reference.

#### **Nomination Committee**

The Nomination Committee currently comprises five Directors, including one Executive Director, being Dr. YIM Fung and three Independent Non-executive Directors, being Professor CHAN Ka Keung Ceajer (chairman), Mr. TSANG Yiu Keung and Dr. FU Tingmei, and one Non-executive Director, being Mr. YU Jian. For the change of its composition during the year, please refer to the section headed under the "Corporate Information" of this report.

Under its terms of reference, which has been amended on 28 March 2022, the duties of the Nomination Committee include, but not limited to, setting out the nomination procedures and the process and criteria to select and recommend candidates for directorship, reviewing the structure and size and composition of the Board, assessing the independence of independent non-executive directors, making recommendations to the Board on the selection of individuals nominated for directorships, and reviewing the implementation and effectiveness of the mechanism of ensuring independent views and input are available to the Board. The full terms of reference of the Nomination Committee are available on the websites of both the Company and the Stock Exchange.

The meeting attendance of each member of the Nomination Committee is set out in the paragraph headed "Attendance Record at Board Meetings, Board Committee Meetings and General Meetings" of this section.

During the year, the Nomination Committee reviewed the structure, size and composition of the Board and opined that it has the skills, experience and diversity perspective appropriate to the requirements of the Company's business, reviewed and recommended to the Board in relation to the re-election of the retiring Directors at the AGM held in 2022 as well as assessed the independence of the Independent Non-executive Directors. The Nomination Committee also reviewed the implementation and effectiveness of the mechanism of ensuring independent views and input are available to the Board, details are set out in the paragraph headed "Board Independence" in this section.

#### Nomination Policy

The Board has adopted the Nomination Policy, with a view to give an adequate consideration on a balanced composition of the Board, the policy sets out the ways to identify potential candidates, selection criteria, selection process and appointment or re-appointment procedures with regard to the nomination and appointment of directors. The selection criteria in assessing the suitability of potential candidates includes, but not limited to, their professionalism and personal ethics, board experience, expertise, time commitment and measurable objectives set out in the Board Diversity Policy. The Nomination Committee may use any process it considers appropriate for evaluating and shortlisting candidates, which may include, personal interviews, background checks, written submission by the candidates and third party references.

The selection process for each of their appointments shall be evaluated using a substantially similar process and shall be fair and transparent. The Nomination Committee is responsible for reviewing this policy to ensure the effectiveness of this policy.

#### Board Diversity

The Board has adopted the Board Diversity Policy, which is available on the Company's website. The Company recognizes the benefits of having a diverse Board to enhance the standards of corporate governance and to realize a sustainable and balanced development. The Company seeks to achieve board diversity with a number of aspects includes, but not limited to, gender, age, cultural and educational background, ethnicity, professional experience, skills, knowledge and length of service. All Board appointments shall be based on meritocracy, and candidates shall be considered against objective criteria, having due regard for the benefits of diversity of the Board. The Nomination Committee is responsible for reviewing this policy to ensure the effectiveness of this policy. During the year, the Nomination Committee has reviewed the Board diversity based on these aspects and considered that it has a balanced diversity. The Board diversity matrix as at 31 December 2022 is set out in the paragraph headed "Board Composition" of this section.

During 2022, one new female Director joined the Board, bringing the female Directors to two (representing 25% of the Board), the proportion is higher than the average of companies listed on the Stock Exchange in financial sector (according to the data from the website of the Stock Exchange). In considering the Board's succession, the Nomination Committee will deploy multiple channels for identifying suitable director candidates, including referral from Directors, Shareholders, management, advisors of the Company and external executive search firms, etc. The Board targets to maintain at least the current proportion level of female Directors, and will continue to take opportunities to increase the proportion of female board members over time when suitable candidates are identified with an ultimate goal of achieving gender parity.

For details of human capital diversity, please refer to the paragraph headed "Human Capital Diversity and Remuneration Policies" under the section of "Management Discussion and Analysis" of this report.

#### **Remuneration Committee**

The Remuneration Committee currently comprises four Directors, including three Independent Non-executive Directors, being Dr. FU Tingmei (chairman), Mr. TSANG Yiu Keung and Professor CHAN Ka Keung Ceajer and one Non-executive Director, being Ms. YU Xuping. For the change of its composition during the year, please refer to the section headed under the "Corporate Information" of this report.

The Company adopted the model whereby the Remuneration Committee is responsible for determining, with delegated responsibility, the remuneration package of individual executive director and senior management according to its terms of reference. Under its terms of reference, which has been amended on 12 December 2022, the duties of the Remuneration Committee also include, but not limited to, making recommendation to the Board on the remuneration matters for non-executive directors, setting up of formal and transparent procedure for developing remuneration policy, and considering the matters relating to any share schemes. The full terms of reference of the Remuneration Committee are available on the websites of both the Company and the Stock Exchange.

No director or any of his/her associates is allowed to determine his/her own remuneration. In determining the remuneration of executive director and senior management, the Remuneration Committee shall consider factors such as salaries paid by comparable companies, time commitment and their responsibilities, employment conditions, desirability of performance-based remuneration and the performance of the Company as well as the individual executive director or senior management according to relevant remuneration policy of the Company.

The meeting attendance of each member of the Remuneration Committee is set out in the paragraph headed "Attendance Record at Board Meetings, Board Committee Meetings and General Meetings" of this section.

During the year, the Remuneration Committee assessed the performance of Executive Directors, reviewed and approved the proposal for the remuneration of Executive Directors and senior management, and approved the renewal of contract with Executive Directors.

The remuneration by band for the year of the senior management as at 31 December 2022 is set out below:

	Number of
Remuneration bands	individuals
HK\$9,000,000 or below	2
HK\$9,000,001 to HK\$12,000,000	2

The particulars regarding Directors' and chief executive's emoluments are set out in note 35 to the financial statements of this report.

#### **Audit Committee**

The Audit Committee currently comprises three Independent Non-executive Directors, being Mr. TSANG Yiu Keung (chairman), Dr. FU Tingmei, and Professor CHAN Ka Keung Ceajer, all of them are equipped with commercial and financial skills and experiences required for understanding of accounting information. The chairman of the Audit Committee has professional accounting qualification. For the change of its composition during the year, please refer to the section headed under the "Corporate Information" of this report.

Under its terms of reference, the duties of the Audit Committee include, but not limited to, making recommendations on the appointment of external auditor and monitoring the independence and objectivity of external audit, overseeing the integrity of financial information and financial reporting system, supervising the internal control system and internal audit functions and ensuring such functions are adequately resourced. The full terms of reference of the Audit Committee are available on the websites of both the Company and the Stock Exchange.

The meeting attendance of each member of the Audit Committee is set out in the paragraph headed "Attendance Record at Board Meetings, Board Committee Meetings and General Meetings" of this section.

The major work performed by the Audit Committee during the year included:

- reviewed the 2021 annual results (including annual financial statements, annual report and final results announcement) and 2022 interim results (including interim financial statements, interim report and interim results announcement) and recommended the same to the Board for approval;
- reviewed reports submitted by external auditor on its statutory audit of the 2021 annual financial statements and its review of the 2022 interim financial statements, and made recommendations on the control matters in relation to accounting, internal audit and financial reporting functions;
- reviewed the external auditor's statutory audit plan for 2022, reporting obligations and the terms of engagement; (C)
- reviewed the independence and objectivity of the external auditor, the scope and nature of audit and non-audit services and audit-related and non-audit fees;
- reviewed the representation letters submitted by each of relevant departments on its effectiveness of internal (e) control functions:
- reviewed reports submitted by internal auditor on the efficiency of internal control system of the Group, including the audit findings and recommendations, and the implementation status of audit-related recommendations;
- reviewed the adequacy on staffing and resources of the internal audit function and the internal audit plan for (g) 2023:
- reviewed the adequacy on staffing and resources, staff qualifications and experience, training programmes and budget of the accounting and financial reporting function; and
- reviewed the continuing connected transactions undertaken by the Group and the letter on continuing connected (i) transactions issued by the external auditor.

#### Internal Control

The Board acknowledges its responsibility of overseeing the Group's systems on risk management and internal control and reviews their effectiveness through meetings of the Risk Committee and the Audit Committee at least twice a year and at least three times a year respectively. To facilitate the effective and efficient operations and to ensure compliance with relevant laws and regulations, the Group emphasizes the importance of a sound internal control system which is also indispensable for mitigating the Group's risk (including ESG risks) exposures. The Group's system of internal control is designed to provide a reasonable, but not absolute, assurance against material misstatement or loss and to manage and eliminate risks of failure in operational systems and fulfillment of the business objectives. The internal control system is reviewed on an ongoing basis by the Board in order to make it practical and effective in providing reasonable assurance in relation to protection of material assets and identification of business risks. The Group is committed to the identification, monitoring and management of risks associated with business activities and has implemented a practical and effective control system which includes a defined management structure with limits of authority, a sound risk management system and periodic review of the Group's performance by the Audit Committee and the Risk Committee.

#### Internal Audit

The Company has an independent internal audit team, which plays an important role in providing objective assurance to the Board that a sound internal control system is maintained and operated by management. The head of the internal audit team directly reports to the Audit Committee on audit matters. By adopting a risk-based approach to evaluate risk level on control environment, the internal audit team makes their audit schedules annually in consultation with, but independent of, the management, and the audit plan is submitted to the Audit Committee for approval. The head of the internal audit team shall periodically present audit reports and express opinion to the Audit Committee on the internal control of the audit units. The annual audit work plan covers major activities and processes of the Group's operating business. Moreover, special reviews shall be conducted on request of the Audit Committee or the management.

The Audit Committee has reviewed the adequacy of resources, qualifications and experience of staff of the internal audit functions, and their training programmes and budget, and considered that the staffing is adequate and the staffs are competent to carry out their roles and responsibilities, and the performance of the internal audit functions for the year under review was efficient.

#### External Auditor

Following the retirement of Ernst & Young as the auditor of the Company at the AGM held on 21 May 2020, KPMG, Certified Public Accountants, was appointed as the auditor of the Company by the Shareholders at that AGM.

During the year ended 31 December 2022, KPMG, Certified Public Accountants, was re-appointed as the external auditor of the Company. The remunerations paid/payable by the Group to the external auditors are set out as follows:

	Other external		
Services rendered	<b>KPMG</b> HK\$'000	auditor HK\$'000	<b>Total</b> HK\$'000
Audit services	3,807	610	4,417
Interim review services	1,015	_	1,015
Compliance and other consultancy services	1,320	_	1,320
Total	6,142	610	6,752

### **Risk Committee**

The Risk Committee currently comprises five Directors, including one Executive Director, being Dr. YIM Fung, and three Independent Non-executive Directors, being Professor CHAN Ka Keung Ceajer (chairman), Dr. FU Tingmei, and Mr. TSANG Yiu Keung and one Non-executive Director, being Dr. HU Xupeng. For the change of its composition during the year, please refer to the section headed under the "Corporate Information" of this report.

Under its terms of reference, the duties of the Risk Committee include, but not limited to, overseeing management in design, implementation and monitoring of risk management system and ensuring it has an effective system, advising the Board on the Group's overall risk appetite and principles, approving the Group's risk policies and risk tolerance, and reviewing major investigation findings on risk management matters as well as significant risk control failings or weaknesses where identified.

The meeting attendance of each member of the Risk Committee is set out in the paragraph headed "Attendance Record at Board meetings, Board Committee Meetings and General Meetings" of this section.

During the year, the Risk Committee has discussed with the management to ensure that the management has performed its duty to have effective risk management system, including the changes, since last review, the nature and extent of significant risks faced by the Group and its ability to respond to the changes.

### Risk Management

The Board has overall responsibility of evaluating and determining the risk appetite and risk tolerance (including ESG risks) that the Group is willing to take in achieving its strategic objectives, maintaining a sound risk management system and reviewing its effectiveness on a regular basis.

The Risk Committee has approved the Group's Risk Framework, which sets out the risk culture and governance, defining the risk appetite and risk limit, key risk types and overall risk management process. The Risk Framework serves as an outline of the Group's overall risk management system and process, which facilitates the Board to identify and assess the nature and extent of significant risks (including ESG risks), the Group's ability to respond to changes in its business and the external environment, as well as the scope and quality of management's ongoing risk (including ESG risks) monitoring and related internal control measures.

The Group's risk management framework is embodied by the three-tier system, the Risk Committee, which delegated by the Board, being the first-tier level, whereas the Risk Management Committee, consists of management members from frontline and internal control functions, being the second-tier level, along with the third-tier level under the Risk Management Committee, i.e. Risk Management Department, other risk control departments and working groups, which manage day-to-day specific risks. All significant risks (including ESG risks), material changes and the associated mitigating actions to enhance the accountability and quality of risk management process shall be reported to the Risk Committee through the chief risk officer of the Group or the ESG Committee through designated risk management staff (as the case may be). For details, please refer to the 2022 ESG Report of the Company.

### Review of Risk Management and Internal Control Effectiveness

For the year ended 31 December 2022, the Board has reviewed the effectiveness of the Group's risk (including ESG risks) management and internal control systems through two meetings of the Risk Committee, three meetings of the Audit Committee and one meeting of the ESG Committee respectively, covering all material controls, including financial, operational and compliance controls, and is of the view that the Group's risk (including ESG risks) management and internal control systems are effective and adequate to safeguard the interests of Shareholders and the Company as a whole.

### **ESG Committee**

The ESG Committee currently comprises six members, including one Independent Non-executive Director, being Dr. FU Tingmei (chairman), together with other management members and heads of relevant departments, namely, Mr. WANG Junhong, Ms. ZHAO Tong, Ms. FENG Zheng Yao Helen, Mr. WONG George Ka Kui, and Ms. DAI Yu Hong Daisy. On 5 March 2022 and 8 September 2022, Ms. CHAN Man Lin Juenn and Mr. NG Chi To Graham ceased to be a member of the ESG Committee, respectively. The ESG Committee is a functional committee established by the Board and assists the Board to oversee matters relating to sustainability development and ESG (including climate change issues) of the Group, covering governance, policies, objectives and strategy, performance and reporting, and reports to the Board regularly.

The meeting attendance of each member of the ESG Committee is set out in the paragraph headed "Attendance Record at Board Meetings, Board Committee Meetings and General Meetings" of this section.

The major work performed by the ESG Committee during the year included:

- (a) recommended to the Board for the adoption of Climate Change Policy;
- (b) recommended to the Board for the nomination of ESG Committee members and approved the new ESG governance structure taking into the considerations of the personnel experience and qualifications;
- (c) scrutinized the performance of Low-carbon Office Functional Division, ESG Disclosure Functional Division and Sustainable Finance Functional Division and considered the adequacy of their resources (such as training and budget);
- (d) approved the environmental targets and plans for ensuing year;
- (e) approved the community investment plans and budgets for ensuing year;
- (f) considered and confirmed the stakeholder materiality assessment results, and monitored the ESG-related trends and issues in understanding emerging ESG matters that affected or may affect the Group's operations and made recommendations to the Board on areas for improvement; and
- (g) endorsed the ESG report for 2021.

For further details, please refer to the 2022 ESG Report of the Company.

### **Anti-Corruption and Whistleblowing**

The Group attaches great importance to integrity and anti-corruption and is committed to the highest standard of business ethics, with zero tolerance for bribery and corruption activities. The Company has its anti-bribery and anti-corruption policies in place, which sets the 'tone from the top' against all bribery and corruption behaviors and ensure the effectiveness of the Group's anti-bribery and anti-corruption framework, all staff must be familiar with them as well as the relevant laws and regulations when conducting business. The Anti-bribery and Corruption Manual has been upgraded as a standalone policy from the existing policies of the Company during the year.

Moreover, the Company also upholds the principles of openness, probity and accountability and has its whistleblowing mechanism and complaint handling procedure in place, employees and those who deal with the Group (e.g. customers, suppliers, creditors and debtors) are encouraged to report to the Company, in confidence and anonymity, any suspected impropriety, misconduct or malpractice within the Group. The Whistleblowing Policy has been upgraded as a standalone policy from the existing policies of the Company in March 2023. This policy is available on the website of the Company.

For further details on anti-corruption and whistleblowing practices, please refer to the 2022 ESG Report of Company.

### Anti-Money Laundering and Counter Financing of Terrorism

The Group pledges to actively prevent money laundering and terrorist financing and comply with applicable laws and regulations in respect of anti-money laundering and counter-terrorist financing in relevant jurisdictions during the course of business, such as the Anti-Money Laundering and Counter-Terrorist Financing Ordinance (Cap. 615 of the Laws of Hong Kong), and continuously to assume its anti-money laundering obligations. For further details, please refer to the 2022 ESG Report of Company.

### Handling and Dissemination of Inside Information

For the purpose of handling and disseminating inside information in accordance with the Listing Rules and the Securities and Futures Ordinance (Cap. 571 of the Laws of Hong Kong) (the "SFO"), the Group has a policy on disclosure of inside information with various procedures and measures, including arousing the awareness to preserve confidentiality of inside information within the Group, implementing Chinese walls between certain departments, imposing control on information flow, sending blackout period and securities dealing restriction notifications to the directors and relevant employees, and disseminating information to specific persons on a need-to-know basis. In all cases, great care must be taken to ensure that no inside information will be disclosed to selected outsiders.

### **Directors' Securities Transactions**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") sets out in Appendix 10 of the Listing Rules as its code of conduct regarding securities transactions by the directors and employees. On specific enquiry made by the Company, all Directors confirmed that they have complied with the required standards as set out in the Model Code throughout the year of 2022.

### **Directors' Responsibilities on Financial Statements**

The Directors acknowledge their responsibilities of supervising the preparation of financial statements of each financial period which shall consistently adopt suitable accounting policies and to comply with the accounting standards issued by the Hong Kong Institute of Certified Public Accountants and to reflect the financial position, the results and cash flows of the Company during the year in a true and fair manner.

### **Company Secretary**

The Company Secretary, Ms. FENG Zheng Yao Helen was appointed by the Board. She is an employee of the Company and responsible for facilitating the Board's processes and communications among Board members, Shareholders and management. She has confirmed her compliance with the requirements of at least 15 hours of relevant professional training under Rule 3.29 of the Listing Rules during the year of 2022.

### **Dividend Policy**

The Company endeavors to reward Shareholders with stable dividend income while retaining adequate reserves for its future development. The Company aims to distribute to Shareholders with regular dividends semi-annually with a certain percentage of attributable profit and may also distribute special dividends from special income. In order to better reflect the Company's dividend target, while retaining flexibility in determining the actual dividend payout ratio by the Board based on the market conditions and the Company's performance, on 25 August 2022, the Board has amended its annual dividend target of "approximately 30% to 50% of net profit after tax of the Company" to "not less than 30% of profit attributable to Shareholders" by removing the upper payout limit of 50% from the Dividend Policy of the Company, subject to the economic conditions as well as the Company's position. The dividend payout ratio analysis for past years is set out under the section headed "Financial Highlights" of this report. The summary of the Dividend Policy and the dividend statistics are available on the website of the Company.

### **Constitutional Documents**

There was no change to the constitutional documents of the Company during the year 2022.

### Communication with Shareholders

### **Effective Communication**

The Board recognizes the importance of effective communication with Shareholders and other stakeholders and maintains an ongoing dialogue through various means to ensure Shareholders and other stakeholders are provided with balanced, clear, transparent and timely information about the Company to facilitate their understanding of the Group's performance, strategic plan, ESG related initiatives and growth prospects, etc. Different communication channels for Shareholders and other stakeholders to communicate their views on various matters affecting the Group are set out in the Shareholders Communication Policy, and based on the steps taken in 2022, the Board is of the view that the shareholders' communication mechanism is effective, a summary of which is disclosed as follows. The Shareholders Communication Policy is available on the website of the Company.

- Website (www.gtjai.com). Corporate communications such as annual and interim reports, ESG report, announcements, circulars and notices of general meetings as well as other information such as press releases, business development and operations are available on the website of the Company. All publications made on the website of the Stock Exchange during the year had been synchronized on the website of the Company automatically.
- General Meetings. General meetings have always been the most traditional platform for face-to-face communication between the Board and Shareholders, where separate resolutions are proposed on each motion at the general meetings. An EGM and an AGM were held on 16 February 2022 and 31 May 2022, respectively. In the interest of health and wellbeing of Shareholders, staff and other members of the community amid the prevailing COVID-19 pandemic, special arrangements were adopted for general meetings held during the year in order to minimize attendance in person, Shareholders were enabled to vote online and ask questions through electronic means.
- Investor Relations. The Company held two live webcasts of analyst briefing conference after its results announcement in 2022. The webcast replays of the last two years' results announcement conferences are available on the website of the Company, Besides, the investor relations ("IR") team of the Company, under the supervision of the Company Secretary, is designated to receive and respond to the inquiries from, and arrange meetings with, investors and media community. The IR team can be reached by ir@qtjas.com.hk. Stakeholders may also at any time send their enquiries to the Board in writing through the Company Secretary (contact information as shown below).
- Social Media Platforms. Marketing and business activities related information is made regularly on the social platforms, such as WeChat, LinkedIn, Facebook as well as YouTube, while the Company is able to solicit and receive feedback from Shareholders and other stakeholders through these platforms.

Further information about the Company's stakeholder engagement activities during the year is set out in the 2022 ESG Report of the Company.

### Shareholders' Rights

Subject to the applicable laws and regulations, including but not limited to, the Companies Ordinance (Chapter 622 of the Laws of Hong Kong) (the "CO"), the Listing Rules and the Articles of Association as amended from time to time, Shareholder(s) may call general meeting, put forward proposals at AGM and direct enquiries to the Board in accordance with the following procedures:

### Convening an Extraordinary General Meeting by Shareholders

Shareholder(s) holding at the date of the deposit of the requisition not less than one-twentieth of the paid up capital of the Company may request the directors to convene an extraordinary general meeting pursuant to Section 566 to 568 of the CO.

In accordance with sections 566 of the CO, the directors are required to call a general meeting if the Company has received requests to do so from Shareholder(s) representing at least 5% of the total voting rights of all the Shareholders having a right to vote at general meeting. Such requests must state the general nature of the business to be dealt with at the meeting; and may include the text of a resolution that may properly be moved and is intended to be moved at the meeting. Such requests may be sent to the Company and attention to the Board or the Company Secretary in hard copy form (by depositing at the registered office of the Company at 27/F., Low Block, Grand Millennium Plaza, 181 Queen's Road Central, Hong Kong) or in electronic form (by fax: 2509-0030); and must be authenticated by the person or persons making it. In accordance with Section 567 of the CO, the directors must call a meeting within 21 days after the date on which they become subject to the requirement under Section 566 of the CO and such meeting must be held on a date not more than 28 days after the date of the notice convening the meeting.

### **Putting Forward Proposals at AGM**

To put forward a resolution at AGM, Shareholder(s) is/are requested to follow the requirements and procedures set out in Section 615 and 616 of the CO.

Section 615 of the CO provides that the Company must give notice of a resolution if it has received requested to do so from (a) the Shareholder(s) representing at least 2.5% of the total voting rights of all the Shareholders who have a right to vote on the resolution at the AGM to which the requests relate; or (b) at least 50 Shareholders who have the rights to vote on the resolution at the AGM to which the requests relate.

Such requests (a) may be sent to the Company and attention to the Board or the Company Secretary in hard copy form (by depositing at the registered office of the Company at 27/F., Low Block, Grand Millennium Plaza, 181 Queen's Road Central, Hong Kong) or in electronic form (by fax: 2509-0030); (b) must identify the resolution of which notice is to be given; (c) must be authenticated by the person or persons making it; and (d) must be received by the Company not later than (i) 6 weeks before the AGM to which the requests relate; or (ii) if later, the time at which notice is given of that meeting. Section 616 of the CO provides that the Company that is required under Section 615 of the CO to give notice of a resolution must send a copy of it at the Company's own expense to each Shareholder entitled to receive notice of the AGM (a) in the same manner as the notice of the meeting; and (b) at the same time as, or as soon as reasonably practicable after, it gives notice of the meeting.

The procedures for Shareholders to propose a person for election as a director can be found on the website of the Company at www.gtjai.com.

### **Procedures for Directing Enquiries to the Board**

### Enquiries to the Board

The Board is grateful to Shareholders and other stakeholders for their continued support and welcomes their views as well as any questions they may have about the management and governance of the Company. Shareholders and stakeholders may at any time send their enquiries and concerns to the Board in writing through the Company Secretary at the contact details below:

Registered office: 27/F., Low Block, Grand Millennium Plaza, 181 Queen's Road Central, Hong Kong

Email: comsec@gtjas.com.hk

Tel: (852) 2509-9118 Fax: (852) 2509-0030

### Share Registration Related Matters

For share registration related matters, such as share transfer and registration, change of name or address, loss of share certificates or dividend warrants, Shareholders can contact the share registrar of the Company, at the contact details below:

Name: Computershare Hong Kong Investor Services Limited

Address: Shops 1712-1716, 17th Floor, Hopewell Centre, No. 183 Queen's Road East, Wanchai, Hong Kong

Website: https://www.computershare.com/hk/zh/contact-us

Tel: (852) 2862-8555 Fax: (852) 2865-0990

## **Biographies of the Directors and Senior Management**

### **Executive Director**

**Dr. YIM Fung**, *JP*, aged 60, the Chairman since August 2012 and an Executive Director since March 2010. Dr. YIM is concurrently a member of the Risk Committee and the Nomination Committee of the Company. Dr. YIM is a director of various subsidiaries of the Company, including Guotai Junan Securities (Vietnam) Corp. (formerly known as Vietnam Investment Securities Company) (stock code: IVS.HN), which is listed on the Hanoi Stock Exchange in Vietnam. In addition, he is also a director and the general manager of Guotai Junan Financial Holdings Limited, the controlling shareholder of the Company, and a director of its subsidiary. He acted as the Vice-chairman of the Company and the Chief Executive Officer during the period from March 2010 to August 2012 and during the period from March 2010 to 13 December 2021, respectively. Dr. YIM joined the Group in 1993. He has over 30 years of experience in the securities industry. Dr. YIM is a Senior Economist and holds a doctorate degree in Economics from the Graduate School of the Chinese Academy of Social Sciences and a bachelor's degree in Environmental Engineering from the Tsinghua University. Dr. YIM was an independent non-executive director of Shenzhen International Holdings Limited (stock code: 152.HK) during the period from 2017 to 15 May 2020.

At present, he is a member of the 14th National Committee of the Chinese People's Political Consultative Conference, a director and vice chairman of the Hong Kong Chinese Enterprises Association, the honorary life president of Chinese Securities Association of Hong Kong Company Limited, a director and standing committee member of the Chinese General Chamber of Commerce and the life president of the Tsinghua Alumni Association of Hong Kong.

Ms. QI Haiying, aged 41, an Executive Director since March 2015 and the Chief Executive Officer since 14 December 2021 and is responsible for the overall business management of the Group. Ms. QI is concurrently a director of various subsidiaries of the Company. Ms. QI was the Deputy Chief Executive Officer of the Company since March 2015 until 13 December 2021. Prior joining to the Group, Ms. QI worked for Shenzhen Supervision Bureau of the China Securities Regulatory Commission and was responsible for regulatory supervision of securities companies and listed companies between 2004 and 2012. In 2012, Ms. QI joined Guotai Junan Securities Co., Ltd. (stock code: 2611.HK; 601211.SH), the parent company, and held the positions as deputy general manager in compliance department and strategic management department respectively. Ms. QI holds a master's degree in Financial Economics from the London School of Economics and Political Science (LSE) and a bachelor's degree in International Economics and Trade from the University of International Business and Economics (UIBE) in China.

At present, Ms. QI is a member of All-China Youth Federation, a member of All-China Financial Youth Federation, a deputy director of International Cooperation Committee of Securities Association of China, a director and vice president of Chinese Asset Management Association of Hong Kong Limited and the vice president of Youth Committee of the Hong Kong Chinese Enterprises Association.

### Non-executive Director

Mr. YU Jian, aged 59, a Non-executive Director since 16 February 2022. Mr. YU is also a member of the Nomination Committee of the Company, Mr. YU joined Guotai Junan Securities Co., Ltd. (stock code; 2611.HK; 601211.SH), the parent company, in 1993, and is currently an executive director and the secretary to the board of Guotai Junan Securities Co., Ltd. and a director of Guotai Junan Financial Holdings Limited, the controlling shareholder of the Company. Mr. YU has over 29 years of experience in the securities industry. Prior to his current role, Mr. YU was a project head of the science department of the research institution under the Ministry of Aerospace for seven years. Mr. YU obtained a master's degree in Business Administration jointly granted by the Shanghai National Accounting Institute and the Arizona State University and a bachelor's degree in Engineering from the Beijing Institute of Aeronautics (currently known as Beihang University).

Dr. HU Xupeng, aged 47, a Non-executive Director since 16 February 2022. Dr. HU is also a member of the Risk Committee of the Company. Dr. HU Xupeng joined the group of Guotai Junan Securities Co., Ltd. (stock code: 2611.HK; 601211.SH), the parent company, in 2013, and is currently the general manager of the risk management department of Guotai Junan Securities Co., Ltd and a director of Guotai Junan Financial Holdings Limited, the controlling shareholder of the Company. Prior to his current role, Dr. HU was a prosecution officer of the Criminal Prosecution Division and the Arrest Division of the People's Procuratorate of Bengbu City in Anhui Province, a legal specialist of the security department of Shanghai Pudong Development Bank headquarter, and held several management positions in Zhonghai Trust Co., Ltd.. Dr. HU has over 20 years of experience in the financial industry. Dr. HU obtained a doctorate degree in Law and a master's degree in Law from the East China University of Political Science and Law.

Ms. YU Xuping, aged 42, a Non-executive Director since 16 February 2022. Ms. YU is also a member of the Remuneration Committee of the Company. Ms. YU joined Guotai Junan Securities Co., Ltd. (stock code: 2611.HK; 601211.SH), the parent company, in 2007, and held various positions in different departments, including the audit department, retail customer department, integrated management team for committee of economic affairs and treasury department. Ms. YU is currently the general manager of asset and liability department of Guotai Junan Securities Co., Ltd.. Prior to her current role, Ms. YU worked for Shanghai Mingpin Shangsha Co., Ltd.(上海名品商廈有限公司). Ms. YU has over 15 years of experience in the securities industry. Ms. YU obtained a master's degree in Business Administration from the Shanghai University of Finance and Economics. She is a member of the Chinese Institute of Certified Public Accountants and holds the Certificate of Certified Internal Auditor.

Biographies of the Directors and Senior Management

### **Independent Non-executive Director**

Dr. FU Tingmei, aged 56, an Independent Non-executive Director since June 2010. Dr. FU is currently the chairman of the Remuneration Committee and the ESG Committee as well as a member of the Audit Committee, the Risk Committee and the Nomination Committee of the Company. Dr. FU has extensive experiences in investment, finance, law and business management. Between 1992 and 2003, he conducted many corporate finance transactions in several investment banking firms based in Hong Kong, including serving as a director of Peregrine Capital Limited, and a deputy managing director and subsequently a managing director of BNP Paribas Peregrine Capital Limited. Dr. FU is currently engaged in private investment business. Presently, he is also an independent non-executive director of China Resources Pharmaceutical Group Limited (stock code; 3320,HK), China Resources Medical Holdings Company Limited (stock code: 1515.HK) and COFCO Joycome Foods Limited (formerly known as COFCO Meat Holdings Limited) (stock code: 1610.HK). He was an independent non-executive director of CPMC Holdings Limited (stock code: 906.HK) and Beijing Enterprises Holdings Limited (stock code: 392.HK). Dr. FU was also an independent non-executive director of Postal Savings Bank of China Co., Ltd (stock code: 1658.HK) during the period from 2016 to 10 March 2023. Dr. FU graduated from the University of London with a doctorate degree and a master's degree in Law in 1993 and 1989, respectively.

Mr. TSANG Yiu Keung, aged 69, an Independent Non-executive Director since 2010. Mr. TSANG is also the chairman of the Audit Committee and a member of the Remuneration Committee, the Nomination Committee and the Risk Committee of the Company. Mr. TSANG joined KPMG in 1975 and retired as a senior banking partner in 2003. At present, Mr. TSANG is an independent non-executive director of L. K. Technology Holdings Limited (stock code: 558.HK). Mr. TSANG was an independent non-executive director of China CITIC Bank International Limited, a licensed bank in Hong Kong, and CITIC International Financial Holdings Limited, from 2004 to 2017. Mr. TSANG holds a higher diploma in Accountancy from the Hong Kong Polytechnic University. He is also a fellow member of the Hong Kong Institute of Certified Public Accountants, the Association of Chartered Certified Accountants and the Chartered Governance Institute/Institute of Chartered Secretaries and Administrators.

Professor CHAN Ka Keung Ceajer, GBS, SBS, JP, aged 66, an Independent Non-executive Director since August 2018. Professor CHAN is concurrently the chairman of the Risk Committee and the Nomination Committee and a member of the Audit Committee and the Remuneration Committee of the Company. At present, he is also an adjunct professor of the Business School of the Hong Kong University of Science and Technology ("HKUST"). He was appointed as the secretary for Financial Services and the Treasury of the Government of the Hong Kong Special Administrative Region from 2007 to 2017, Prior to that, he was the dean of the HKUST Business School, Before joining the HKUST in 1993, Professor CHAN taught for nine years at the Ohio State University in the United States. Professor CHAN was a non-executive director of MTR Corporation Limited (stock code: 66.HK) and The Hong Kong Mortgage Corporation Limited. He is currently an independent non-executive director of Langham Hospitality Investments and Langham Hospitality Investments Limited (stock code: 1270.HK), China Overseas Land & Investment Ltd. (stock code: 688.HK), NWS Holdings Limited (stock code: 659.HK) and Hong Kong Aerospace Technology Group Limited (stock code: 1725.HK). He is also a chairman of WeLab Bank Limited (formerly known as WeLab Digital Limited), a senior advisor of WeLab Holdings Limited, an independent non-executive director of CMB International Capital Corporation Limited and Greater Bay Area Homeland Investments Limited, a director and member of One Country Two Systems Research Institute and a member of the Competition Commission of Hong Kong. Professor CHAN holds a bachelor's degree in Economics from the Wesleyan University and followed by M.B.A. and Ph.D. in Finance from the University of Chicago. He specialized in assets pricing, evaluation of trading strategies and market efficiency and has published numerous articles on these topics.

Biographies of the Directors and Senior Management

### Senior Management

Mr. LAI Changhua, aged 56, the Chief Risk Officer of the Group since December 2017 and responsible for overall risk management of the Group. He joined the Group in October 2015, Before that, Mr. LAI held a management role in the risk management departments of several international investment banks, with over 25 years of experience in financial markets and risk management. Mr. LAI holds a master's degree in Economics from the Nankai University, a master's degree in Business Administration from the Western Sydney University and a bachelor's degree in Engineering from the Sichuan University. He is also a certified FRM (Financial Risk Manager) and PRM (Professional Risk Manager).

Mr. AO Qishun, aged 36, the Chief Financial Officer of the Group since 14 December 2021. He joined Guotai Junan Securities Co., Ltd. (stock code: 2611.HK; 601211.SH), the parent of the Company, in 2011 and was the head of information disclosure and investor relations in the planning and finance department and acted as the head of finance of Guotai Junan Financial Holdings Limited, the controlling shareholder of the Company. Prior to these roles, he worked for Pricewaterhouse Coopers in Shanghai and Ping An Asset Management Co., Ltd., respectively. Mr. AO has over 14 years of experience in audit and finance areas. Mr. AO obtained a master's degree in Business Administration from the East China Normal University and a bachelor's degree in Investment Economics from the Shanghai University of Finance and Economics. In addition, he is a member of the Chinese Institute of Professional Risk Manager and holds the qualifications as a Certified Professional Risk Manager (CPRM) and an International Project Management Professional (IPMP).

## **Report of the Directors**

The Directors have the pleasure in presenting to Shareholders this annual report together with the audited consolidated financial statements of the Group for the year ended 31 December 2022.

### **Principal Activities and Business Review**

The Company is an investment holding company and its subsidiaries are principally engaged in brokerage, corporate finance, asset management, loans and financing, financial products, market making and investments. There were no significant changes in the nature of the Group's principal activities during the year.

Further discussion and analysis of the business review as required by Schedule 5 of the CO, including a description of the principal risks and uncertainties facing the Group, important events affecting the Group that have occurred since the end of this financial year and an indication of likely future development in the Group's business are set out in the sections of "Chairman's Statement", "Management Discussion and Analysis" and "Notes to the Financial Statements" in this report and the sub-sections of "Risk Management" and "ESG Risk Management" in the 2022 ESG Report of the Company.

### **Results and Dividends**

The results of the Group for the year ended 31 December 2022 are set out in the consolidated statement of profit or loss and other comprehensive income on page 131 of this report.

The Board recommended a final special dividend of HK\$0.010 per Share for the year ended 31 December 2022, subject to the approval by Shareholders at the forthcoming AGM to be held on Monday, 22 May 2023, and will be payable on Friday, 16 June 2023 to Shareholders whose names appear on the register of members of the Company on Tuesday, 30 May 2023. Together with an interim dividend of HK\$0.010 per Share and a special dividend of HK\$0.030 per Share which were paid on 26 September 2022, the total dividends for the year ended 31 December 2022 will amount to HK\$0.050 per Share (2021: an interim dividend of HK\$0.050 per Share and a final dividend of HK\$0.010 per Share, total dividends for the year amounted to HK\$0.060 per Share). Details of the dividend amount are set out in note 10 to the financial statements of this report.

### **Segment Information**

Detailed segment information of the Group's revenue and segment results is showed in note 4 to the financial statements of this report.

### Summary of Financial Information

A summary of the published results, assets, liabilities and non-controlling interests of the Group for the last five financial years, as extract from the audited financial statements as appropriate, is set out on page 276 of this report. This summary is not part of the audited financial statements.

### Distributable Reserves

As at 31 December 2022, the Company's reserves available for distribution, calculated in accordance with the provisions of Sections 291, 297 and 299 of the CO, amounted to HK\$5,567,965,000. Details of movements in the reserves of the Group during the year are set out in the consolidated statement of changes in equity on page 135.

### **Donations**

During the year, charitable donations made by the Group amounted to HK\$110,200.

### Particulars of Subsidiaries

Particulars of the Company's subsidiaries as of 31 December 2022 are set out in note 1 to the financial statements of this report.

On 8 March 2023, the Company transferred 35,350,000 shares of Guotai Junan Securities (Vietnam) Corp. (stock code: IVS.HN, "IVS") held by it (representing approximately 50.97% of the issued shares of IVS) to its wholly-owned subsidiary, Guotai Junan Securities (Hong Kong) Limited, by way of sale and purchase through the Hanoi Stock Exchange. On 16 March 2023, the Company incorporated a wholly-owned subsidiary in Macao, namely Guotai Junan Securities (Macau) Company Limited with a capital of MOP\$100,000,000.

### Shares/Debentures Issued

Details of movements in share capital of the Company and the number of Shares in issue during the year are set out in the paragraph headed "Purchase, Sale or Redemption of the Company's Listed Securities" below and note 30 to the financial statements of this report. No new Shares were issued by the Company during 2022.

Details of issued debentures of the Company during the year are set out in note 27 to the financial statements and the section headed "Financial Position Analysis" under "Management Discussion and Analysis" of this report.

### Purchase, Sale or Redemption of the Company's Listed Securities

During the year, the Company bought back a total of 65,000,000 Shares on the Stock Exchange at an aggregate consideration of HK\$56,882,343.34 (inclusive of all expenses) under the general mandates granted by the Shareholders at general meeting to buy back Shares. All these Shares were cancelled during the year correspondingly.

Details of the Shares bought back during the year are as follow:

		Price paid	per Share	Aggregate consideration (inclusive of
Month	Number of Shares bought back	Highest HK\$	Lowest HK\$	transaction costs)
April 2022	1,180,000	0.84	0.80	976,415.36
May 2022	30,059,000	0.87	0.81	25,468,775.25
June 2022	27,170,000	0.97	0.85	24,643,902.44
July 2022	5,940,000	0.93	0.84	5,255,088.32
August 2022	651,000	0.83	0.81	538,161.97

On 14 January 2022, the Company has redeemed all of its outstanding 4.25% notes due 2022 with an aggregate principal amount of US\$200,000,000, the redemption price equals to 100% of the principal amount plus accrued and unpaid interest.

Save as disclosed above, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities during the year ended 31 December 2022.

### Major Customers and Suppliers

During the year, both the aggregate sales attributable to the Group's five largest customers and the aggregate purchases attributable to the Group's five largest suppliers were less than 30% of the Group's total sales and purchases respectively.

### **Directors**

Mr. YU Jian, Dr. HU Xupeng and Ms. YU Xuping were appointed as Non-executive Directors at the EGM held on 16 February 2022. Dr. SONG Ming retired as an Independent Non-executive Director with effect from the conclusion of the AGM held on 31 May 2022. The list of the Directors during 2022 and up to the date of this report is set out under the section of "Corporate Information" on page 116 of this report.

In accordance with Article 99(A) of the Articles of Association, Ms. QI Haiying, Mr. TSANG Yiu Keung and Professor CHAN Ka Keung Ceajer will retire by rotation at the forthcoming AGM, being eligible, and have offered themselves for re-election.

### Biographies of the Directors and Senior Management

Biographical details of the Directors and senior management of the Company are set out on pages 100 to 103 of this report.

# Emoluments of Directors, Chief Executive(s) and the Five Highest Paid Employees

Details of the Directors', chief executive(s)' emoluments and the five highest paid employees of the Group are set out in notes 35 and 38 to the financial statements of this report respectively.

### **Directors of Subsidiaries**

The names of directors who have served on the boards of the subsidiaries of the Company for the year ended 31 December 2022 and up to the date of this report (unless otherwise stated) are set out below:

(in alphabetical order)

AO Qishun NG Pui Nee WEI Xi

CHIU Simon Siu Hung NGUYÊN Thanh Ký WONG Anthony\* NGUYỄN Thanh Tú\* DAI Bo WONG Chung Mun **HUANG Bo** ONG Wei Hiam WONG George Ka Kui **OUYANG Shu** LAI Changhua WONG Tak Shing QI Haiving WONG Tuna China LAU Muk Hoi LEI Qiang\* SIN Hau Yi\* YEUNG Tze Fung

LI Guangjie TAN Su Hoon Matilda Irene YIM Fung LI Xining TAY Shu Wei Yvonne ZHANG Jinhui\* NG Chi To Graham\* WANG Junhong **ZHAO Tong** 

### **Change of Information of Directors**

Dr. FU Tingmei has been appointed as an independent non-executive director of China Resources Medical Holdings Company Limited (stock code: 1515.HK) with effect from 27 February 2023 and ceased to be an independent non-executive director of Postal Savings Bank of China Co., Ltd (stock code: 1658.HK) with effect from 10 March 2023.

Save as disclosed above, there is no other information required to be disclosed pursuant to Rule 13.51B(1) of the Listing Rules since last published report.

### **Directors' Service Contracts**

None of the Directors has a service contract with the Company which is not determinable by the Company within one year without payment of compensation, other than statutory compensation.

### Directors' Material Interests in Transaction, Arrangement and Contract

None of the Directors or his/her connected entity had a material interest, whether directly or indirectly, in any transactions, arrangements, or contracts of significance in relation to the business of the Group where were entered into by the Group and subsisting during, or at the end of, the year.

### **Directors' Interest in Competing Businesses**

None of the Directors and their associates had any interest in an entity whose business competes or is likely compete, either directly or indirectly, with the Group's business during the year.

### Management Contracts

No contracts concerning the management and administration of the whole or any substantial part of business of the Company or its subsidiaries were entered into or existed during the year.

no longer the director(s) of the subsidiaries of the Company as at 31 December 2022.

Report of the Directors

# Directors' and Chief Executive(s)' Interests in Shares and Underlying Shares of the Company or Any Associated Corporation

As at 31 December 2022, the interests and short positions of the Directors and chief executive(s) of the Company in the Shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which have been notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO, or which were recorded in the register required to be kept pursuant to Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code were as follows:

### Long position in Shares and underlying shares of the Company

Name of Directors	Capacity	Number of Shares	underlying shares in relation to share options	Total	Percentage of Shares in issue <sup>(1)</sup>
YIM Fung	Personal interest	68,546,955	2,300,000	70,846,955	0.74%
QI Haiying	Personal interest	6,012,000	2,300,000	8,312,000	0.09%
FU Tingmei	Personal interest	1,512,096	_	1,512,096	0.02%
TSANG Yiu Keung	Personal interest	1,512,096	_	1,512,096	0.02%

Note:

(1) The percentage was calculated based on 9,553,994,707 Shares in issue on 31 December 2022.

Save as disclosed above, as at 31 December 2022, none of the Directors or chief executive(s) of the Company had any interests or short positions in Shares, underlying shares or debentures of the Company or any of its associated corporations which would have to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO or which were required, pursuant to Section 352 of the SFO, to be recorded in the register referred to therein or which were required, pursuant to the Model Code, to be notified to the Company and the Stock Exchange.

### **Share-based Compensation Scheme**

The Company adopted an equity-settled share-based compensation scheme, details are set out as follow.

### **Share Option Scheme**

The Company adopted the share option scheme on 19 June 2010 (the "Share Option Scheme"). The Share Option Scheme was valid for a period of 10 years from the date of adoption and has expired on 19 June 2020. No further share options shall be granted after it expired, but all granted and outstanding share options remain exercisable for a period of 10 years after the respective dates of grant, the provisions of the Share Option Scheme thereof remain in full force and effect.

The purpose of the Share Option Scheme was to provide the people working for the interests of the Group with an opportunity to obtain equity interest in the Company, thus linking their interests of the Group and thereby providing them with an incentive to work better for the interests of the Group.

The participants of the Share Option Scheme were the directors (whether executive or non-executive and whether independent or not) and employees of the Group who, in the absolute opinion of the Board, had contributed to the Company or the Group.

The maximum number of Shares issued and to be issued upon exercise of share options granted and to be granted (including both exercised, cancelled and outstanding options) pursuant to the Share Option Scheme and any other share option schemes to: (A) each participant in the 12-month period up to and including the date of grant, shall not exceed 1% of the total number of Shares in issue; and (B) a participant of a substantial shareholder or an independent non-executive director, or any of their respective associates in the 12-month period up to and including the date of grant (i) representing in aggregate shall not exceed 0.1% of the total number of Shares in issue; and (ii) having an aggregate value, based on the closing price of the Shares as stated in the Stock Exchange's daily quotations sheet on the date of each grant, shall not in excess of HK\$5,000,000. Any further grant of share options in excess of the above limits is subject to Shareholders' approval in general meeting.

The exercise period of share option granted under the Share Option Scheme was determined by the Board at its absolute discretion, and shall expire no later than the 10th anniversary of date on which the share option was granted.

There was neither any minimum period for which a share option must be held, nor any performance target which required to be achieved before the share option could be exercised unless otherwise determined by the Board and specified at the time of the offer.

The consideration of HK\$1 for the acceptance of the grant shall be remitted in favour of the Company within 28 days from the date of offer or other period as may be determined by the Board.

The exercise price of share options was determined by the Board in its absolute discretion, and shall be at least the higher of (i) the closing price of the Shares as stated in the daily quotations sheet issued by the Stock Exchange on the date of offer; and (ii) the average closing price of the Shares as stated in the daily quotations sheets issued by the Stock Exchange for the five consecutive days on which Shares are traded on the Stock Exchange immediately preceding the date of offer.

### Report of the Directors

The total number of Shares that may be issued upon exercise of all share options granted and to be granted must not in aggregate exceed 10% of the Shares in issue on the date of adoption of the Share Option Scheme (i.e. 164,000,000 Shares). As at the date of this report, a total number of Shares available for issue in respect of the share options which had been granted and were outstanding under the Share Option Scheme were 44,034,428 representing approximately 0.46% of the Shares in issue.

Movements of the share options under the Share Option Scheme for the year ended 31 December 2022 are set out as follows, details of which are set out in note 31 of the financial statements of this report:

			Number of sh	are options					
Name of participants	At 1 January 2022	Granted during the year	Exercised during the year	Cancelled during the year	Lapsed during the year	At 31 December 2022	Exercise price HK\$ Date of grant (2)	Exercise period (2)	
Directors									
YIM Fung	800,000	-	-	-	-	800,000	2.440	13/07/2017	13/07/2018-12/07/2027
	500,000	-	-	-	-	500,000	1.720	04/07/2018	04/07/2019-03/07/2028
	1,000,000	-	-	-	-	1,000,000	1.450	11/09/2019	11/09/2020-10/09/2029
QI Haiying	800,000	-	-	-	-	800,000	2.440	13/07/2017	13/07/2018-12/07/2027
	500,000	-	-	-	-	500,000	1.720	04/07/2018	04/07/2019-03/07/2028
	1,000,000	-	_	-	-	1,000,000	1.450	11/09/2019	11/09/2020-10/09/2029
Sub-total	4,600,000	-	-	-	-	4,600,000			
Employees (in aggregate)	20,762,131 <sup>(1)</sup>	_	_	_	(1,515,832)	19,246,299	1.264 <sup>(1)</sup>	10/01/2014	10/01/2015-09/01/2024
	5,700,000	-	-	-	(300,000)	5,400,000	2.440	13/07/2017	13/07/2018-12/07/2027
	6,200,000	-	-	-	(450,000)	5,750,000	1.720	04/07/2018	04/07/2019-03/07/2028
	12,500,000	-	_	_	(1,300,000)	11,200,000	1.450	11/09/2019	11/09/2020-10/09/2029
Sub-total	45,162,131	-	-	-	(3,565,832)	41,596,299			
Total	49,762,131	-	-	-	(3,565,832)	46,196,299			

### Notes:

- The number of outstanding share options and the exercise price may be subject to adjustment in case of reorganization of the capital structure of the Company. Pursuant to the announcements dated 29 September 2014 and 9 July 2015, the Company adjusted respectively the number of outstanding share options and the exercise price with reference to the terms of the Share Option Scheme and the supplementary guidance attached to the letter of the Stock Exchange relating to share option scheme dated 5 September 2005.
- In respect of the share options granted on 10 January 2014, one-third of the share options has been vested evenly on 10 January 2015, 10 January 2016 and 10 January 2017 and shall be exercisable until 9 January 2024.

In respect of the share options granted on 13 July 2017, one-third of the share options has been vested evenly on 13 July 2018, 13 July 2019 and 13 July 2020 and shall be exercisable until 12 July 2027.

In respect of the share options granted on 4 July 2018, one-third of the share options has been vested evenly on 4 July 2019, 4 July 2020 and 4 July 2021 and shall be exercisable until 3 July 2028.

In respect of the share options granted on 11 September 2019, one-third of the share options has been vested evenly on 11 September 2020, 11 September 2021 and 11 September 2022 and shall be exercisable until 10 September 2029.

### **Equity-linked Agreements**

Save as the Share Option Scheme disclosed above, no equity-linked agreements that will or may result in the Company issuing Shares or that require the Company to enter into any agreements that will or may result in the Company issuing Shares were entered into by the Company during the year or subsisted at the end of the year.

### Directors' Rights to Acquire Shares or Debentures

Save as the Share Option Scheme disclosed above, for the year ended 31 December 2022, none of the Company or any of its subsidiaries was a party to any arrangement to enable Directors to acquire benefits by means of acquisition of Shares in, or debt securities (including debentures) of, the Company or its associated corporations and none of the Directors, their spouses or children under the age of 18 had any rights to subscribe for equity or debt securities of the Company or its associated corporations, or had exercised any such rights.

### Substantial Shareholders' Interests and Short Positions in Shares and **Underlying Shares**

So far as is known to any Director or chief executive(s) of the Company, as at 31 December 2022, the following persons (not being a Director or the chief executive(s) of the Company) who had interests or short positions in the Shares or underlying shares of the Company which had been disclosed to the Company under the provisions of Division 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company under Section 336 of the SFO were as follows:

Name of Shareholders	Capacity	Number of Shares (Long positions)	Percentage of Shares in issue <sup>(2)</sup>
Guotai Junan Financial Holdings Limited	Beneficial owner	7,044,877,066	73.74%
Guotai Junan Securities Co., Ltd. (1)	Interested in controlled corporation	7,044,877,066	73.74%

### Notes:

- Guotai Junan Financial Holdings Limited is a wholly-owned subsidiary of Guotai Junan Securities Co., Ltd. and accordingly, Guotai Junan Securities Co., Ltd. is deemed to be interested in these 7,044,877,066 Shares.
- (2)The percentage was calculated based on 9,553,994,707 Shares in issue on 31 December 2022.

Save as disclosed above, as at 31 December 2022, the Company has not been notified by any persons (other than the Directors or the chief executive(s) of the Company) who had interests or short positions in the Shares or underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Division 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company under Section 336 of the SFO.

### Report of the Directors

### **Continuing Connected Transactions**

On 2 December 2020, the Company and Guotai Junan Securities Co., Ltd. ("GTJA") entered into a master agreement (the "Master Agreement"), pursuant to which both parties conditionally agreed that each of them will, and will procure the Company (and its subsidiaries from time to time, collectively referred to as the "Group") and GTJA (and its subsidiaries from time to time, collectively referred to as "GTJA Group") respectively, to provide 1) brokerage services, 2) investment management and advisory services, 3) consulting services, 4) corporate finance services to, and to engage in 5) investment and finance transactions with, the other for a term of three years from 1 January 2021 to 31 December 2023. As GTJA is the ultimate controlling shareholder of the Company and therefore is a connected person of the Company, the transactions contemplated under the Master Agreement constitute continuing connected transactions of the Company and are expected to be of a recurrent nature and may occur on a regular and continuous basis in the ordinary and usual course of business of the Group. The transactions contemplated under the Master Agreement are subject to reporting, announcement, annual review and independent Shareholders' approval requirement as part of the applicable percentage ratios exceeds 5% under the Listing Rules. The Master Agreement and the transactions contemplated thereunder have been approved by the independent Shareholders on 20 January 2021. For further details, please refer to the circular dated 5 January 2021.

The Group and GTJA Group shall, from time to time during the term of the Master Agreement, enter into separate operational agreements in respect of the provision of any services and transactions, provided that such operational agreements and their terms shall be subject to and shall not exceed the terms of the Master Agreement.

The annual caps in respect of continuing connected transactions contemplated under the Master Agreement for three years ended 31 December 2021 and 2022, and ending 31 December 2023 are shown as below:

		For the year ended 31 December 2021 HK\$ million	For the year ended 31 December 2022  HK\$ million	For the year ending 31 December 2023 HK\$ million
Cat	egory 1 Transactions	TIIX TIIIIIOII	TING HIMOH	TIIX TIIIIIOTT
(a)	Income (to be) received by the Group for services provided to the GTJA Group	226	274	329
(b)	Expenses (to be) incurred by the Group for services provided by the GTJA			
	Group	160	187	219
		HK\$ billion	HK\$ billion	HK\$ billion
Cat	egory 2 Transactions	'		
р	nsaction amount attributable to rincipal-to-principal transactions between ne Group and the GTJA Group	64.1	73.7	83.3

Details of the related party transactions undertaken by the Group in the normal course of business are set out in note 39 to the financial statements of this report, some of those transactions constituted non-exempted continuing connected transactions under the Listing Rules, for which the Company has complied with applicable disclosure requirements in accordance with Chapter 14A of the Listing Rules in above.

The Independent Non-executive Directors have reviewed and confirmed that the aforesaid continuing connected transactions were entered into (i) in the ordinary and usual course of business of the Group; (ii) on normal commercial terms or better; and (iii) in accordance with the relevant agreements governing them on terms that are fair and reasonable and in the interests of the Shareholders as a whole.

According to the Group's policy on pricing and internal control measures for continuing connected transactions, the relevant business units are required to consult and obtain pre-approvals from the relevant departments for each continuing connected transaction (except for brokerage transactions with standard brokerage rate applied). Each of the legal and compliance, risk management, finance departments and office of the board of the Company is assigned to review each of the continuing connected transactions from their respective expertise with reference to comparable transactions with independent third parties. The Group regularly monitors transactions between the Group and the GTJA Group as to whether such transactions fall within the scope of the Master Agreement, whether the relevant annual caps have nearly been fully utilised, and issues reminders to the responsible business units where necessary. The Group also conducts sampling inspections based on the internal audit plan so as to ensure the appropriateness and effectiveness of its internal control procedures.

The Directors engaged the auditor of the Company to report on the aforesaid continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagement 3000 (Revised) "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" ("HKSAE 3000") and with reference to Practice Note 740 "Auditor's letter on Continuing Connected Transactions under the Hong Kong Listing Rules" ("PN740") issued by the Hong Kong Institute of Certified Public Accountants.

The auditor has reported to the Directors in accordance with HKSAE 3000 and with reference to PN740 that the transactions (i) had been approved by the Board; (ii) were in accordance with the pricing policies of the Company; (iii) had been entered into in accordance with the relevant agreements governing such transactions; and (iv) had not exceeded the relevant annual caps.

### Disclosure Pursuant to Rule 13.21 of the Listing Rules

On 21 August 2020, the Company (as guarantor) and Guotai Junan (Hong Kong) limited ("GJHK"), a wholly-owned subsidiary of the Company (as borrower), entered into several committed facility agreements with certain banks in Hong Kong (as lenders) (the "1st Facility Agreement(s)") in relation to the committed revolving facilities with an aggregate amount of up to HK\$2,150,000,000 with final repayment date falling 36 months after the date of respective 1st Facility Agreement(s) and an aggregate amount of up to HK\$1,350,000,000 with the final repayment date falling 24 months after the date of respective 1st Facility Agreement(s).

On 25 September 2020, the Company (as guarantor) and GJHK (as borrower) entered into a committed facility agreement with a bank in Hong Kong (as lender) (the "2nd Facility Agreement") in relation to the committed revolving facility with an amount of up to HK\$500,000,000 with the final repayment date falling 24 months after the date of the 2nd Facility Agreement.

On 31 October 2022, the Company (as borrower) entered into several committed facility agreements with certain banks in Hong Kong (as lenders) (the "3rd Facility Agreement(s)", together with the 1st Facility Agreement(s) and the 2nd Facility Agreement collectively referred to as the "Facility Agreements") in relation to the committed revolving facilities with an aggregate amount of up to HK\$1,650,000,000 with final repayment date falling 36 months after the date of respective 3rd Facility Agreement(s).

### Report of the Directors

Under the Facility Agreements, it will be an event of default if Guotai Junan Securities Co., Ltd., the controlling shareholder of the Company, is not, or ceases (directly or indirectly) to be the single largest legal and beneficial holder of shares in the Company or does not, or cease to, control the Company. In case of the occurrence of an event of default, the lender(s) may, by notice to borrower(s), (i) cancel all or part of the commitment(s); and/or (ii) declare all or part of the loan(s), together with accrued interest, and all other amounts accrued or outstanding under the Facility Agreements be immediately due and payable; and/or (iii) declare that all or part of the loan(s) become payable on demand.

The committed revolving facilities with an aggregate amount of up to HK\$1,350,000,000 under the 1st Facility Agreement(s) were expired on 21 August 2022 and the 2nd Facility Agreement was expired on 25 September 2022.

### **Permitted Indemnity**

Subject to the CO and under the Articles of Association, every Director is entitled to be indemnified out of the assets of the Company against all losses and liabilities which he or she may sustain or incur in or about the execution or discharge of his or her duties and/or the exercise of his or her powers and/or otherwise in connection with his or her duties, powers or office. In addition, the Company has maintained appropriate Directors' and Officers' Liability Insurance in respect of relevant legal actions against the directors and officers.

### Sufficiency of Public Float

Based on information that is publicly available to the Company and within the knowledge of the Directors, at least 25% of the total number of issued Shares was held by the public throughout the year ended 31 December 2022 and up to the date of this report.

### **Corporate Governance**

The Company's corporate governance principles and practices are set out in the "Corporate Governance Report" on pages 82 to 99 of this report.

### Compliance with Laws and Regulations

The major laws and regulations that have a significant impact on the Group's business include the CO, the SFO, the Anti-Money Laundering and Counter-Terrorist Financing Ordinance (Cap. 615 of the Laws of Hong Kong) and the Listing Rules. Throughout the year of 2022 and as at the date of this report, as far as the Board and management are aware, there was no material breach of, or non-compliance with, the applicable laws and regulations by the Group that has a significant impact on its businesses and operations.

Report of the Directors

### **Environmental, Social and Corporate Responsibility**

The Company creates sustainable value for its stakeholders by proactively managing risks deriving from environmental, social and governance conditions. ESG practices are embedded across all operations of the Group and the Board recognizes the different needs in economic, environmental and social by various stakeholder groups. In achieving ESG-related goals, the Company has identified certain ESG areas that present challenges and opportunities for its businesses to operate in a responsible and sustainable manner.

In 2022, the Company has adopted its climate change-related policy, commenced its climate risk assessment and disclosed the related information with reference to the recommendations of the Task Force on Climate-related Financial Disclosures (TCFD), aiming to tackle and respond to climate change-related concerns of various stakeholders of the Group. For further details about the ESG performance of the Company, please refer to the 2022 ESG Report of the Company.

### **Auditor**

The consolidated financial statements of the Group for the year ended 31 December 2022 have been audited by KPMG, Certified Public Accountants and Public Interest Entity Auditor registered in accordance with the Financial Reporting Council Ordinance, who will retire, being eligible, and has offered itself for the re-appointment at the AGM to be held on 22 May 2023.

By order of the Board

Dr. YIM Fung, JP Chairman of the Board

Hong Kong, 27 March 2023

## **Corporate Information**

### **Board of Directors**

### **Executive Directors**

Dr. YIM Fung (Chairman)

Ms. QI Haiying

### **Non-executive Directors**

Mr. YU Jian (appointed on 16 February 2022)

Dr. HU Xupeng (appointed on 16 February 2022)

Ms. YU Xuping (appointed on 16 February 2022)

### **Independent Non-executive Directors**

Dr. FU Tingmei

Dr. SONG Ming (retired on 31 May 2022)

Mr. TSANG Yiu Keung

Professor CHAN Ka Keung Ceajer

### **Members of Audit Committee**

Mr. TSANG Yiu Keung (chairman)

Dr. FU Tingmei

Dr. SONG Ming (retired on 31 May 2022)

Professor CHAN Ka Keung Ceajer

### **Members of Remuneration Committee**

Dr. FU Tingmei (chairman)

Dr. SONG Ming (retired on 31 May 2022)

Mr. TSANG Yiu Keung

Professor CHAN Ka Keung Ceajer

Ms. YU Xuping (appointed on 16 February 2022)

### **Members of Nomination Committee**

Professor CHAN Ka Keung Ceajer (redesignated as chairman from member on 31 May 2022)

Dr. SONG Ming (retired as chairman on 31 May 2022)

Dr. YIM Fung

Mr. TSANG Yiu Keung

Mr. YU Jian (appointed on 16 February 2022)

Dr. FU Tingmei (appointed on 31 May 2022)

### **Members of Risk Committee**

Professor CHAN Ka Keung Ceajer (chairman)

Dr. YIM Fung

Ms. QI Haiying (resigned on 16 February 2022)

Dr. FU Tingmei

Dr. SONG Ming (retired on 31 May 2022)

Mr. TSANG Yiu Keung

Dr. HU Xupeng (appointed on 16 February 2022)

### **Company Secretary**

Ms. FENG Zheng Yao Helen

### **Registered Office**

27/F, Low Block

Grand Millennium Plaza

No. 181 Queen's Road Central

Hong Kong

### **Auditors**

**KPMG** 

Certified Public Accountants

### **Share Registrar**

Computershare Hong Kong Investor Services Limited

17M Floor, Hopewell Centre

No. 183 Queen's Road East

Wanchai, Hong Kong

### **Principal Bankers**

Bank of China (Hong Kong) Limited

Standard Chartered Bank (Hong Kong) Limited

The Hongkong and Shanghai Banking Corporation Limited

### Company's Website

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### **Investor Relations Contact**

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# FINANCIAL STATEMENT 財務報告

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Five Years Financial Summary 五年財務概要

### TO THE MEMBERS OF **GUOTAI JUNAN INTERNATIONAL HOLDINGS LIMITED**

(Incorporated in Hong Kong with limited liability)

### **Opinion**

We have audited the consolidated financial statements of Guotai Junan International Holdings Limited ("the Company") and its subsidiaries ("the Group") set out on pages 131 to 275, which comprise the consolidated statement of financial position as at 31 December 2022, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2022 and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the Hong Kong Companies Ordinance.

### **Basis for opinion**

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the consolidated financial statements section of our report. We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants ("the Code") and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## 致國泰君安國際控股有限公司

(於香港註冊成立的有限公司)

### 意見

我們已審計列載於第131頁至第275頁的 國泰君安國際控股有限公司(「貴公司」) 及其附屬公司(以下統稱「貴集團」)的 綜合財務報表,此綜合財務報表包括於 2022年12月31日的綜合財務狀況表與截 至該日止年度的綜合損益及其他全面收 益表、綜合權益變動表和綜合現金流量 表,以及綜合財務報表附註,包括主要 會計政策概要。

我們認為,該等綜合財務報表已根據香 港會計師公會(「香港會計師公會」)頒佈 的《香港財務報告準則》(「香港財務報告 準則」) 真實而中肯地反映了 貴集團於 2022年12月31日的綜合財務狀況及截至 該日止年度的綜合財務表現及綜合現金 流量,並已遵照香港《公司條例》妥為擬 備。

### 意見的基礎

我們已根據香港會計師公會頒佈的《香港 審計準則》(「香港審計準則」)進行審計。 我們在該等準則下承擔的責任已在本報 告「核數師就審計綜合財務報表承擔的責 任」部分中作進一步闡述。根據香港會計 師公會頒佈的《專業會計師道德守則》(以 下簡稱「守則」),我們獨立於 貴集團, 並已履行守則中的其他專業道德責任。 我們相信,我們所獲得的審計憑證能充 足及適當地為我們的審計意見提供基礎。

### Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

### 關鍵審計事項

關鍵審計事項是根據我們的專業判斷,認為對本期綜合財務報表的審計最為重要的事項。這些事項是在對綜合財務報表整體進行審計並形成意見的背景下處理的,我們不對這些事項提供單獨的意見。

## Expected credit loss assessment for loans and advances to customers 給予客戶的貸款及墊款的預期信用損失評估

Refer to Note 16 to the consolidated financial statements and the accounting policies on pages 145-181. 請參閱綜合財務報表附註16及第145至181頁內會計政策。

### The Key Audit Matter 關鍵審計事項

Loans and advances to customers constitute a significant portion of the total assets of the Group. As at 31 December 2022, the gross carrying amount of loans and advances to customers and its related expected credit loss ("ECL") allowance amounted to HK\$8,589 million (2021: HK\$17,889 million) and HK\$2,197 million (2021: HK\$2,035 million) respectively. The net carrying amount of HK\$6,391 million (2021: HK\$15,855 million) represented 7% (2021: 14.9%) of the Group's total assets.

給予客戶的貸款及墊款佔 貴集團資產總值的很大一部分。於2022年12月31日,給予客戶的貸款及墊款的賬面總值及其相關預期信用損失(「預期信用損失」)撥備分別為8,589百萬港元(2021年:17,889百萬港元)及2,197百萬港元(2021年:2,035百萬港元)。賬面淨值6,391百萬港元(2021年:15,855百萬港元)佔 貴集團總資產7%(2021年:14.9%)。

## How the matter was addressed in our audit 該事項在我們的審計中是如何應對的

Our audit procedures to assess ECL for loans and advances to customers included the following: 我們對給予客戶的貸款及墊款的預期信用損失評估所作審計程序包括下列各項:

- understanding and assessing the design, implementation and operating effectiveness of key internal controls over the credit risk management of loans and advances to customers and the ECL assessment. For the key systems used for the processing of transactions in relation to loans and advances to customers, we involved our information technology specialists to assess the design, implementation and operating effectiveness of a selection of key internal controls over access to these systems and controls over data and change management;
- 了解及評估給予客戶的貸款及墊款的信貸風險管理的關鍵內部控制及預期信用損失評估的設計、執行及運作成效。對於用於處理給予客戶的貸款及墊款相關的交易的關鍵系統,我們委派我們的資訊科技專家評估針對該等系統使用權限及數據控制及變動管理的經挑選關鍵內部控制的設計、執行及運行成效;

### Key audit matters (continued)

### 關鍵審計事項(續)

## Expected credit loss assessment for loans and advances to customers 給予客戶的貸款及墊款的預期信用損失評估

Refer to Note 16 to the consolidated financial statements and the accounting policies on pages 145-181. 請參閱綜合財務報表附註16及第145至181頁內會計政策。

### The Key Audit Matter 關鍵審計事項

Management assesses whether the credit risk of loans and advances to customers and financial investments have increased significantly since their initial recognition and applies a three-stage impairment model to calculate their ECL. A financial asset is classified as stage 1 when its credit risk has not increased significantly since its initial recognition; otherwise, it is classified as stage 2 or stage 3. Stage 3 applies when a financial asset is creditimpaired. The loss allowance for stage 1 financial assets is measured at an amount equal to a 12-month ECL. The loss allowance for stage 2 and stage 3 financial assets is measured at an amount equal to a lifetime ECL.

管理層會評估給予客戶的貸款及墊款以及金融投資的信貸 風險自初始確認以來是否顯著增加,採用三階段減值模型 計算其預期信用損失。當信貸風險自初始確認以來並無顯 著增加,則金融資產歸入第一階段,否則歸入第二或第三 階段。第三階段適用於信貸減值的金融資產。第一階段金 融資產的虧損撥備乃按相等於12個月預期信用損失的金額 計量。第二及第三階段金融資產虧損撥備乃按相等於全期 預期信用損失的金額計量。

## How the matter was addressed in our audit 該事項在我們的審計中是如何應對的

- understanding and assessing the appropriateness of the established policies and procedures for the ECL assessment including the staging criteria, application of assumptions and inputs into the ECL model;
- 了解及評估所制定的預期信用損失評估政策及程序的合適度,包括階段標準、假設運用及預期信用損失模型輸入數據;

### Key audit matters (continued)

### 關鍵審計事項(續)

## Expected credit loss assessment for loans and advances to customers 給予客戶的貸款及墊款的預期信用損失評估

Refer to Note 16 to the consolidated financial statements and the accounting policies on pages 145-181. 請參閱綜合財務報表附註16及第145至181頁內會計政策。

### The Key Audit Matter 關鍵審計事項

For loans and advances to customers that are categorised as stage three, management performs individual assessment for each borrower by considering credit enhancements provided to the Group.

對於歸入第三階段的給予客戶的貸款及墊款,管理層經考慮提供予 貴集團的信貸提升對每名借款人進行個別評估。

As at 31 December 2022, the gross carrying amount of stage 3 loans and advances to customers and its related expected credit loss ("ECL") allowance amounted to HK\$2,380 million and HK\$2,194 million respectively. Increase of net carrying amount of stage 3 loans and advances to customers from HK\$129 million in 2021 to HK\$186 million in 2022 mainly due to transfer of impairment stages.

於2022年12月31日,給予客戶的第三階段貸款及墊款的 賬面總值及其相關預期信用損失(「預期信用損失」)撥備分 別為2,380百萬港元及2,194百萬港元。第三階段給予客戶 的貸款及墊款的賬面淨值由2021年的129百萬港元增加至 2022年的186百萬港元,主要由於減值階段的轉移。

## How the matter was addressed in our audit 該事項在我們的審計中是如何應對的

- evaluating the reasonableness and appropriateness
  of the ECL model by assessing the critical
  assumptions, inputs and parameters used in the
  model that has been reviewed by our internal
  risk modelling specialists. This included the
  classification of loss stages, probability of default,
  loss given default, exposure at default, discount
  rate, adjustments for forward-looking information
  and other management adjustments. As part of
  these procedures, we challenged management's
  revision to estimate and input parameters by
  comparing with prior period and considered the
  consistency of judgement;
- 在我們內部風險模型專家的協助下評估預期信用 損失模型的合理性及合適度以及模型採用的關鍵 假設、輸入數據及參數,包括虧損階段歸類、違 約概率、違約虧損率、違約風險、貼現率、就前 瞻性資料所作調整及其他管理調整。作為該等程 序的一部分,我們通過與前一期間的比較對管理 層的估計及輸入參數的修訂提出質疑,並考慮判 斷的一致性;
- assessing the value of collateral held for a sample of loans and advances to customers with reference to publicly available market prices;
- 抽樣評估就給予客戶的貸款及墊款所持抵押品的價值,當中參考公開可得市場價格;

### Key audit matters (continued)

### 閣鍵審計事項(續)

### Expected credit loss assessment for loans and advances to customers 給予客戶的貸款及墊款的預期信用損失評估

Refer to Note 16 to the consolidated financial statements and the accounting policies on pages 145-181. 請參閱綜合財務報表附註16及第145至181頁內會計政策。

### The Key Audit Matter 關鍵審計事項

The determination of the loss allowance is subject to several key parameters and assumptions, including estimates of probability of default, loss given default, exposures at default and the discount rate, adjustments for forward-looking information and other adjustment factors. Management judgement is involved in the selection of those parameters and the application of the assumptions. 釐定虧損撥備須考慮多項參數及假設,包括估計違約可能 性、違約虧損率、違約風險及貼現率、就前瞻性資料及其 他調整因素所作調整。於選定該等參數及應用有關假設時, 涉及管理層判斷。

In particular, the determination of the loss allowance is heavily dependent on the macro-economic environment and the Group's internal credit risk management strategy. The loss allowance for loans and advances to customers is determined based on estimates whereby management takes into consideration market data, historical overdue data, historical loss experience and other adjustment factors.

尤其是, 釐定虧損撥備倚重宏觀經濟環境及 貴集團內部 信貸風險管理策略。給予客戶的貸款及墊款的虧損撥備乃 根據管理層考慮到市場數據、過往逾期數據、過往虧損經 驗及其他調整因素後所作估計釐定。

### How the matter was addressed in our audit 該事項在我們的審計中是如何應對的

- assessing the existence of collateral by obtaining independent confirmations or statements from brokers or clearing houses for a sample of securities held as collateral per the Group's
- 根據 貴集團記錄就持作抵押品的證券,通過自 經紀人或結算所取得獨立確認或聲明,抽樣評估 抵押品的真實存在性;

### Key audit matters (continued)

### 關鍵審計事項(續)

## Expected credit loss assessment for loans and advances to customers 給予客戶的貸款及墊款的預期信用損失評估

Refer to Note 16 to the consolidated financial statements and the accounting policies on pages 145-181. 請參閱綜合財務報表附註16及第145至181頁內會計政策。

### The Key Audit Matter 關鍵審計事項

Management also exercises judgement in determining the quantum of loss given default based on a range of factors. These include available remedies for recovery, the financial situation of the borrower, the recoverable amount of collateral, the seniority of the claim and existence and cooperativeness of other creditors. When listed stocks are pledged as collateral, the loan balances to collateral ratio, and the stock holding concentration of the borrower, the industry sector and the operation of the issuer, the liquidity restriction on sales of the stock are taken into account in the assessment.

管理層亦行使判斷以根據多項因素釐定違約虧損率程度。 該等因素包括可用於收回的補救措施、借款人財務狀況、 抵押品可收回金額、索償優先次序及其他債權人是否存在 及其合作意向。當上市股票作為抵押品予以質押,貸款結 餘抵押品比率及借款人持股集中度、發行人所在行業及經 營狀況、銷售該股票的流動性限制等因素會被納入評估。

The amount of impairment of the loans and advances to customers is significant, and the measurement has a high degree of estimation uncertainty. For measuring ECL, management adopted complex models, employed numerous parameters and data inputs, and applied significant management judgments and assumptions, and involved significant inherent risk. In view of these reasons, we identified this as a key audit matter.

給予客戶的貸款及墊款的減值金額重大,且計量具有高度的估計不確定性。就計量預期信用損失而言,管理層採用了複雜的模型,運用了大量的參數及數據,並採用了重大的管理層判斷及假設,涉及重大的固有風險。鑒於該等原因,我們將其確定為關鍵審計事項。

## How the matter was addressed in our audit 該事項在我們的審計中是如何應對的

- assessing the existence and quality of collateral, guarantees or other forms of credit support such as remedies for recovery in evaluating the adequacy of ECL allowance made by the Group for material loans and advances to customers classified as Stage three; and
- 於評估 貴集團對歸入第三階段的給予客戶的重 大貸款及墊款所作預期信用損失撥備充足性時, 評估抵押品、擔保及其他形式信貸支持(如收回 補救措施)的真實存在性及素質:及
- evaluating whether the disclosures on ECLs for loans and advances to customers meet the disclosure requirements of prevailing accounting standards.
- 評估給予客戶的貸款及墊款的預期信用損失披露 是否符合現行會計準則披露規定。

### Key audit matters (continued)

### 閣鍵審計事項(續)

### Valuation of Level 3 financial instruments 第三級金融工具估值

Refer to Note 40 to the consolidated financial statements and the accounting policies on pages 145-181. 請參閱綜合財務報表附註40及第145至181頁內會計政策。

### The Key Audit Matter 關鍵審計事項

As at 31 December 2022, the fair value of the Group's financial assets and financial liabilities at level 3 amounted to HK\$11,069 million and HK\$7,650 million, representing 19% and 20% of the Group's financial assets and financial liabilities measured at fair value.

於2022年12月31日, 貴集團第三級金融資產及金融負債 的公平值分別為11,069百萬港元及7,650百萬港元,佔 貴 集團按公平值計量的金融資產及金融負債的19%及20%。

The valuation of the Group's level 3 financial instruments is based on a combination of market data and valuation models which often require judgement.

貴集團第三級金融工具估值乃基於對市場數據及估值模型 的綜合考慮而定,其通常需要作出判斷。

Some of the inputs used in the valuation models are obtained from readily available data in liquid markets. Where such observable data is not readily available, as in the case of level 3 financial instruments, estimates need to be developed which can involve significant management judgement.

估值模型所用若干輸入數據乃自流動市場現時可得數據中 取得。倘有關可觀察數據並非現時可得,即屬第三級金融 工具之情況,則須作出估計,當中會涉及重大管理層判斷。

### How the matter was addressed in our audit 該事項在我們的審計中是如何應對的

Our audit procedures to assess the fair value of level 3 financial instruments included the following:

我們評估第三級金融工具公平值的審計程序包括下列 各項:

- assessing the design, implementation and operating effectiveness of key internal controls over the valuation of level 3 financial instruments;
- 評估第三級金融工具估值的關鍵內部控制的設計、 執行及運行成效;
- reading investment agreements for level 3 financial instruments to understand the relevant investments terms and identify any conditions that were relevant to the valuation of these financial instruments:
- 審閱第三級金融工具投資協議以了解相關投資條 款及識別與該等金融工具估值相關的任何條件;

### Key audit matters (continued)

### 關鍵審計事項(續)

### Valuation of Level 3 financial instruments 第三級金融工具估值

Refer to Note 40 to the consolidated financial statements and the accounting policies on pages 145-181. 請參閱綜合財務報表附註40及第145至181頁內會計政策。

### The Key Audit Matter 關鍵審計事項

We identified assessing the fair value of level 3 financial instruments as a key audit matter because of the degree of complexity involved in valuing these financial instruments and the significant degree of judgement exercised by management in determining the inputs used in the valuation models.

我們將評估第三級金融工具公平值識別為一項關鍵審計事項,概因該等金融工具估值較為複雜且釐定估值模型所用輸入數據須管理層作出重大判斷。

## How the matter was addressed in our audit 該事項在我們的審計中是如何應對的

- engaging our internal valuation specialists to assist us in performing independent valuation of certain level 3 financial instruments where appropriate and compare their valuation with the Group's valuation. This included comparing the valuation derived from the Group's valuation models with our knowledge of current market practice, testing inputs to the fair value calculations and establishing our own valuation models to perform revaluations. If the valuation is determined based on recent transaction price, we evaluated the appropriateness of management assessment and verified the transaction price with supporting documents. For unlisted fixed income securities and unlisted fund investments, we also assessed the quality and sufficiency of the collaterals where appropriate;
- 委派我們內部估值專家協助我們對若干第三級金融工具進行獨立估值(如適用)並將該等估值與 貴集團估值進行比較。此包括對比 貴集團估值模型所得出估值與我們對當前市場慣例的協議、測試公平值計算輸入數據及設立我們自身估值模型進行重估。倘估值乃基於近期交易價格會定,我們評估管理層評估的合適度及根據支持中核驗交易價格。對於非上市固定收益證券及非上市基金投資,我們亦評估抵押品之品質及是否充足(如適用):及

### Key audit matters (continued)

### 關鍵審計事項(續)

Valuation of Level 3	financial instruments
第三級金融工具估值	

Refer to Note 40 to the consolidated financial statements and the accounting policies on pages 145-181. 等終閱綜合財務報事附註40及第145至181百页會計政策。

請參閱綜合財務報表附註40及第145至181頁內會計政策。			
The Key Audit Matter 關鍵審計事項	How the matter was addressed in our audit 該事項在我們的審計中是如何應對的		
	<ul> <li>assessing the appropriateness of the use of the net asset value provided by external fund administrators as the fair value of the level 3 financial instruments at reporting date. For the valuation of fund interests we compared the fair value adopted by the Group to the latest reported net asset values from the fund managers, and obtained the audited financial statements of the funds where applicable to check the historical accuracy of the reported net asset values; and</li> <li>評估於報告日期將外部基金管理者所提供資產淨值用作第三級金融工具公平值的合適度。對於基金權益估值,我們將 貴集團採用的公平值與基金管理者提供的最新呈報資產淨值進行對比,及取得基金的經審核財務報表(如適用)檢驗所呈報資產淨值的過往準確性:及</li> </ul>		
	<ul> <li>assessing the disclosures in the consolidated financial statements with reference to the requirements of the prevailing accounting standards.</li> <li>評估綜合財務報表內披露,當中參考現行會計準則規定。</li> </ul>		

# Information other than the consolidated financial statements and auditor's report thereon

The directors are responsible for the other information. The other information comprises all the information included in the annual report, other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of the directors for the consolidated financial statements

The directors are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the Hong Kong Companies Ordinance and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The directors are assisted by the Audit Committee in discharging their responsibilities for overseeing the Group's financial reporting process.

### 除綜合財務報表及相關核數 師報告外的信息

董事需對其他信息負責。其他信息包括 刊載於年度報告內的所有信息,但不包括綜合財務報表及我們的核數師報告。

我們對綜合財務報表的意見並不涵蓋其 他信息,我們亦不對該等其他信息發表 任何形式的鑒證結論。

結合我們對綜合財務報表的審計,我們 的責任是閱讀其他信息,在此過程中, 考慮其他信息是否與綜合財務報表或我 們在審計過程中所了解的情況存在重大 抵觸或者似乎存在重大錯誤陳述的情況。

基於我們已執行的工作,如果我們認為 其他信息存在重大錯誤陳述,我們需要 報告該事實。在這方面,我們沒有任何 報告。

### 董事就綜合財務報表須承擔 的責任

董事須負責根據香港會計師公會頒佈的 香港財務報告準則及香港《公司條例》擬 備真實而中肯的綜合財務報表,並對其 認為為使綜合財務報表的擬備不存在由 於欺詐或錯誤而導致的重大錯誤陳述所 需的內部控制負責。

在擬備綜合財務報表時,董事負責評估 貴集團持續經營的能力,並在適用情況下披露與持續經營有關的事項,以及使用持續經營為會計基礎,除非董事有意將 貴集團清盤或停止經營,或別無其他實際的替代方案。

審核委員會協助董事履行職責,監督 貴集團的財務報告過程。

### Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. This report is made solely to you, as a body, in accordance with section 405 of the Hong Kong Companies Ordinance, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.

### 核數師就審計綜合財務報表 承擔的責任

我們的目標,是對綜合財務報表整體是 否不存在由於欺詐或錯誤而導致的重大 錯誤陳述取得合理保證,並出具包括我 們意見的核數師報告。我們遵照香港《公 司條例》第405條僅對 閣下(作為一個整 體)作出本報告,除此以外,本報告並無 其他用途。我們不會就核數師報告的內 容向任何其他人士負上或承擔任何責任。

合理保證是高水平的保證,但不能保證 按照香港審計準則進行的審計,在某一 重大錯誤陳述存在時總能發現。錯誤陳 述可以由欺詐或錯誤引起,如果合理預 期它們單獨或匯總起來可能影響綜合財 務報表使用者依賴綜合財務報表所作出 的經濟決定,則有關的錯誤陳述可被視 作重大。

在根據香港審計準則進行審計的過程中, 我們運用了專業判斷,保持了專業懷疑 態度。我們亦:

- 綜合財務報表存在重大錯誤陳述的 風險,設計及執行審計程序以應對 這些風險,以及獲取充足和適當的 審計憑證,作為我們意見的基礎。 由於欺詐可能涉及串謀、偽造、蓄 意遺漏、虛假陳述,或凌駕於內部 控制之上,因此未能發現因欺詐而 導致的重大錯誤陳述的風險高於未 能發現因錯誤而導致的重大錯誤陳 述的風險。
- 了解與審計相關的內部控制,以設 計於有關情況下適當的審計程序, 但目的並非對 貴集團內部控制的 有效性發表意見。
- 評價董事所採用會計政策的恰當性 及作出會計估計和相關披露的合理 性。

### Independent Auditor's Report 獨立核數師報告

# Auditor's responsibilities for the audit of the consolidated financial statements (continued)

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### 核數師就審計綜合財務報表 承擔的責任(續)

- 評價綜合財務報表的整體列報方式、結構和內容,包括披露,以及綜合財務報表是否中肯反映相關交易和事項。
- 就 貴集團內實體或業務活動的 財務信息獲取充足、適當的審計 憑證,以便對綜合財務報表發表 意見。我們負責 貴集團審計的方 向、監督和執行。我們為審計意見 承擔全部責任。

除其他事項外,我們與審核委員會溝通 了計劃的審計範圍、時間安排、重大審 計發現等,包括我們在審計中識別出內 部控制的任何重大缺陷。

### **Independent Auditor's Report** 獨立核數師報告

#### Auditor's responsibilities for the audit of the consolidated financial statements (continued)

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and, where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Chan Siu Tung.

# **KPMG** Certified Public Accountants 8th Floor, Prince's Building

Central, Hong Kong 27 March 2023

10 Chater Road

### 核數師就審計綜合財務報表 承擔的責任(續)

我們還向審核委員會提交聲明, 説明我 們已符合有關獨立性的相關專業道德要 求,並與他們溝通有可能合理地被認為 會影響我們獨立性的所有關係和其他事 項,以及在適用的情況下,採取行動消 除威脅或應用防範措施。

從與審核委員會溝通的事項中,我們確 定哪些事項對本期綜合財務報表的審計 最為重要,因而構成關鍵審計事項。我 們在核數師報告中描述這些事項,除非 法律法規不允許公開披露這些事項,或 在極端罕見的情況下,如果合理預期在 我們報告中溝通某事項造成的負面後果 超過產生的公眾利益,我們決定不應在 報告中溝通該事項。

出具本獨立核數師報告的審計項目合夥 人是陳少東。

畢馬威會計師事務所 執業會計師 香港中環 遮打道10號 太子大廈8樓 2023年3月27日

# Consolidated Statement of Profit or Loss and Other Comprehensive Income 綜合損益及其他全面收益表

			2022 2022年	2021 2021年
		Notes 附註	HK\$'000 千港元	HK\$'000 千港元
Revenue	收入	5	2,314,917	3,966,415
Other income	其他收益		4,334	5,279
Revenue and other income	收入及其他收益		2,319,251	3,971,694
Staff costs	員工成本	6	(721,499)	(803,434)
Commission to account executives	客戶主任佣金		(134,120)	(224,602)
Depreciation	折舊		(78,077)	(78,639)
Net impairment charge	淨減值撥備		(153,972)	(220,597)
Other operating expenses	其他經營開支		(528,262)	(581,913)
Operating profit	經營溢利	_	703,321	2,062,509
Finance costs	融資成本	7	(676,664)	(774,863)
Profit before tax	除税前溢利	8	26,657	1,287,646
Income tax credit/(expense)	所得税抵免/(開支)	9	56,385	(184,373)
Profit for the year Other comprehensive income for the year, net of tax  - Investments at fair value through other	年內溢利 年內其他全面收益, 扣除税項 一按公平值計入其他		83,042	1,103,273
comprehensive income (net movement in investment revaluation reserve – recycling)  - Investments at fair value through other comprehensive income (net movement in investment revaluation reserve – non-recycling)	全面收益的投資 (扣除投資重估儲備 變動,可劃轉) 一按公平值計入其他 全面收益的投資 (扣除投資重估儲備 變動,不可劃轉)		(1,053) (4,998)	8,308
Exchange difference on translation of	一外匯匯兑差額		(40 144)	00.004
Total comprehensive income for the year	 年內全面收益總額		(43,144)	38,684 1,150,265
			33,047	1,130,203
Profit for the year attributable to:	<b>應佔年內溢利</b> :		00 201	1 004 749
Owners of the Company Non-controlling interests	本公司擁有人 非控股權益		80,381 2,661	1,094,743 8,530
- Non-controlling interests	グト1エ //X /作 皿		83,042	1,103,273
T. 1	<b>库儿左去入工业</b> 2 / 4 / 5 / 5 / 5 / 5 / 5 / 5 / 5 / 5 / 5		83,042	1,103,273
Total comprehensive income for the year attributable to:	應佔年內全面收益總額:			
Owners of the Company	本公司擁有人		33,928	1,141,735
Non-controlling interests	非控股權益		(81)	8,530
			33,847	1,150,265
Earnings per share attributable to ordinary equity holders of the parent	母公司普通股股東 應佔每股盈利			
- Basic (in HK cents)	-基本(以港仙計)	11(a)	0.8	11.4
- Diluted (in HK cents)	一攤薄(以港仙計)	11(b)	0.8	11.4

# Consolidated Statement of Financial Position 綜合財務狀況表

As at 31 December 2022 於2022年12月31日

		Notes 附註	2022 2022年 HK\$'000 千港元	2021 2021年 HK\$'000 千港元
Non-current assets	非流動負債			
Property, plant and equipment	物業、廠房及設備	12	478,689	514,853
Goodwill and other intangible assets	商譽及其他無形資產	13	22,886	22,886
Other assets	其他資產	14	13,680	27,959
Deferred tax assets	遞延税項資產	15	244,068	157,631
Derivative financial instruments	衍生金融工具	21	577,055	12,325
Financial assets at fair value through	按公平值計入損益的			
profit or loss	金融資產	20	15,445,877	17,368,819
- Financial assets held for trading and	一持作買賣及投資的			
investments	金融資產		1,769,013	6,153,930
- Financial products	一金融產品		13,676,864	11,214,889
Total non-current assets	非流動資產總額		16,782,255	18,104,473
Current assets	流動資產			
Loans and advances to customers	給予客戶的貸款及墊款	16	6,391,369	15,854,687
Accounts receivable	應收款項	18	5,641,386	6,559,681
Prepayments, deposits and other receivables	預付款項、按金及			
	其他應收款項	19	212,984	118,311
Financial assets at fair value through	按公平值計入損益的			
profit or loss	金融資產	20	41,928,120	37,472,478
- Financial assets held for trading and	-持作買賣及投資的			
investments	金融資產		9,666,306	17,088,058
- Financial products	一金融產品		32,261,814	20,384,420
Financial assets at fair value through	按公平值計入其他全面	1	, ,	
other comprehensive income	收益的金融資產	20	82,304	11,529
Derivative financial instruments	衍生金融工具	21	1,527,458	606,905
Receivable from reverse repurchase	反向回購協議應收款項	21	1,527,450	000,300
agreements		22	586,845	4,443,729
Tax recoverable	可收回税項	~~	198,764	33,585
Client trust bank balances	客戶信託銀行結餘	23	13,347,021	17,804,841
Cash and cash equivalents	現金及現金等價物	23	7,756,580	5,277,874
·		20		
Total current assets	流動資產總額		77,672,831	88,183,620

# Consolidated Statement of Financial Position 綜合財務狀況表

As at 31 December 2022 於2022年12月31日

		Notes 附註	2022 2022年 HK\$'000 千港元	2021 2021年 HK\$'000 千港元
Current liabilities	流動負債			
Accounts payable	應付款項	24	(16,726,328)	(20,587,166)
Other payables and accrued liabilities	其他應付款項及應計負債	25	(602,958)	(632,317)
Derivative financial instruments	衍生金融工具	21	(1,297,531)	(426,552)
Interest bearing borrowings	計息借款	26	(9,333,620)	(5,334,661)
Debt securities in issue	已發行債務證券	27	(28,719,537)	(34,153,825)
<ul><li>At amortised cost</li><li>Designated at fair value through</li></ul>	-按攤銷成本 -指定按公平值計入損益		(3,784,775)	(18,298,551)
profit or loss			(24,934,762)	(15,855,274)
Financial liabilities at fair value through	按公平值計入損益的			
profit or loss	金融負債	28	(2,108,386)	(8,772,805)
Obligations under repurchase agreements	回購協議債項	29	(7,695,073)	(9,255,723)
Tax payable	應付税項		(8,917)	(157,353)
Total current liabilities	流動負債總額		(66,492,350)	(79,320,402)
Net current assets	流動資產淨值		11,180,481	8,863,218
Total assets less current liabilities	資產總額減流動負債		27,962,736	26,967,691
Non-current liabilities	非流動負債			
Deferred tax liabilities	遞延税項負債	15	(10,736)	(45,843)
Interest bearing borrowings	計息借款	26	(15,387)	(40,542)
Derivative financial instruments	衍生金融工具	21	(231,686)	(106,409)
Debt securities in issue	已發行債務證券	27	(12,768,731)	(11,337,958)
<ul> <li>At amortised cost</li> </ul>	- 按攤銷成本		(3,138,860)	(3,139,345)
- Designated at fair value through	-指定按公平值計入損益			·
profit or loss			(9,629,871)	(8,198,613)
			(13,026,540)	(11,530,752)
Net assets	資產淨值		14,936,196	15,436,939

# Consolidated Statement of Financial Position 綜合財務狀況表

As at 31 December 2022 於2022年12月31日

		Notes 附註	2022 2022年 HK\$'000 千港元	2021 2021年 HK\$'000 千港元
Equity	權益			
Share capital	股本	30	10,911,163	10,911,163
Other reserve	其他儲備	33	(1,236,460)	(1,236,460)
Currency translation reserve	貨幣換算儲備		(3,324)	37,078
Share-based compensation reserve	以股份為基礎薪酬儲備		26,132	27,429
- Share option reserve	一購股權儲備	31	26,132	27,429
- Share award reserve	一股份獎勵儲備	32	_	_
Investment revaluation reserve	投資重估儲備	33	(4,998)	1,053
Retained profits	保留溢利		5,114,186	5,567,098
Equity attributable to holders of the	普通股股東應佔權益			
ordinary shares			14,806,699	15,307,361
Non-controlling interests	非控股權益		129,497	129,578
Total equity	權益總額		14,936,196	15,436,939

Dr. YIM Fung 閻峰博士 Director 董事 Ms. QI Haiying 祁海英女士 Director 董事

# Consolidated Statement of Changes in Equity 綜合權益變動表

		Share capital	Other	Currency translation reserve 貨幣換算	Share option reserve	Share award reserve 股份獎勵	Shares held under the share award scheme 股份獎勵 計劃項下	Retained profits	Investment revaluation reserve (recycling) 投資重估 儲備	Investment revaluation reserve (non- recycling) 投資重估 儲備	Total	Non- controlling interests	Total equity
		股本	其他儲備	儲備	購股權儲備	儲備	持有的股份	保留溢利	(可劃轉)	(不可劃轉)	總計	非控股權益	權益總額
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
		千港元	千港元	千港元	千港元	千港元	千港元	千港元	千港元	千港元	千港元	千港元	千港元
Balance at 1 January 2021	於2021年1月1日的												
	結餘	10,908,749	(1,236,460)	(1,606)	32,521	9,085	(30,672)	5,443,757	(7,255)	_	15,118,119	121,048	15,239,167
Total comprehensive income	年內全面收益總額	,,.	(-,===,-==)	(1,000)	,	-,	(++,+:-)	2,112,121	(.,===)		,,	,	,,
for the year	TIJI M MILION	_	_	38,684	_	_	_	1,094,743	8,308	_	1,141,735	8,530	1,150,265
Recognition of equity-settled	確認以權益計算			00,001				1,00 1,1 10	0,000		1,111,100	0,000	1,100,200
share-based payments	以股份為基礎的												
(notes 31 and 32)	付款(附註31及32)		_	_	1,462	6,314					7,776	_	7,776
Vesting of shares for the share					1,402	0,014					1,110		1,110
award scheme (note 32)	股份(附註32)					(15,399)	16,879	(7,484)			(6,004)		(6,004)
Shares issued upon exercise	版(M) (H) 正32) 購股權計劃項下行使	_	_	_	_	(10,000)	10,019	(1,404)	_	_	(0,004)	_	(0,004)
'													
of share options under the	購股權而發行的												
share option scheme (notes	股份(附註30及31)				(700)								
30 and 31)	0# 00 14 /1. 21 24 24 0#	2,414	-	-	(733)	-	-	-	-	-	1,681	-	1,681
Transfer of share option	購股權失效而轉讓購												
reserve upon the forfeiture of	股權儲備(附註31)												
share options (note 31)		-	-	-	(5,821)	-	-	5,821	-	-	-	-	-
Disposal of shares held under	出售股份獎勵計劃												
share award scheme	項下持有的股份	-	-	-	-	-	13,793	-	-	-	13,793	-	13,793
Final dividend for 2020	支付2020年末期股息												
(note 10)	(附註10)	-	-	-	-	-	-	(489,670)	-	-	(489,670)	-	(489,670)
Interim dividend for 2021	支付2021年中期股息												
(note 10)	(附註10)	-	-	-	-		-	(480,069)	-		(480,069)	-	(480,069)
Balance at 31 December 2021 and 1 January 2022	於2021年12月31日及 2022年1月1日的 結餘	10,911,163	(1,236,460)	37,078	27,429	_	_	5,567,098	1,053	_	15,307,361	129,578	15,436,939
Total comprehensive income	年內全面收益總額												
for the year		_	_	(40,402)	_	_	_	80,381	(1,053)	(4,998)	33,928	(81)	33,847
Recognition of equity-settled	確認以權益計算以												
share-based payments	股份為基礎的付款												
(notes 31 and 32)	(附註31及32)	_	_	_	417	_	_	_	_	_	417	_	417
Transfer of share option	購股權失效而轉讓												
reserve upon the forfeiture of	購股權儲備												
share options (note 31)	(附註31)	_	_	_	(1,714)	_	_	1,714	_	_	_	_	_
Share repurchase (note 30)	股份購回(附註30)	_	_	_	-	_	_	(56,969)	_	_	(56,969)	_	(56,969)
Final dividend for 2021 (note	2021年末期股息							(,)			(,)		(,3)
10)	(附註10)	_	_	_	_	_	_	(95,878)	_	_	(95,878)	_	(95,878)
Interim and special dividend	2022年中期及特別							(00,010)			(00,010)		(00,010)
for 2022 (note 10)	股息(附註10)	_	_	_	_	_	_	(382,160)	_	_	(382,160)	_	(382,160)
								(002,100)			(002,100)		(002,100)
Balance at 31 December 2022	於2022年12月31日的 結餘	10 011 160	(1 020 400)	(0.004)	06 100			E 114 100		(4 000)	1// 206 600	100 407	1// 026 106
	<b></b>	10,911,163	(1,236,460)	(3,324)	26,132	_	_	5,114,186		(4,998)	14,806,699	129,497	14,936,196

# Consolidated Statement of Cash Flows 綜合現金流量表

		Notes 附註	2022 2022年 HK\$'000 千港元	2021 2021年 HK\$'000 千港元
Net cash flows from operating activities	經營活動所得 現金流量淨額	36	1,663,221	5,879,052
Cash flows from investing activities	投資活動現金流量			
Purchases of property, plant and	購買物業、廠房及設備			
equipment		12	(39,296)	(43,062)
Net cash flows used in investing activities	投資活動動用現金流量淨額		(39,296)	(43,062)
Cash flows from financing activities  Net proceed/(repayment) of	融資活動現金流量 銀行借款所得款項/(還款)			
bank borrowings	淨額		3,998,436	(4,408,497)
Proceeds from issuance of debt securities	發行債務證券所得款項		81,830,235	96,210,967
Repayment of debt securities	償還債務證券 (日本本本年本本本本本本本本本本本本本本本本本本本本本本本本本本本本本本本本本		(84,463,134)	(96,794,533)
Net proceeds from issuance of shares	因購股權獲行使而發行股份			1 001
upon exercise of share options  Disposal of shares held under share	所得款項淨額 出售股份獎勵計劃項下	31	-	1,681
award scheme	持有的股份		_	13,793
Dividend paid to shareholders	支付股東股息	10	(478,038)	(969,739)
Principal portion of lease payments	租賃付款的本金部分		(27,303)	(30,364)
Interest portion of lease payments	租賃付款的利息部分		(1,359)	(1,292)
Repurchase of shares	回購股份	30	(56,969)	
Net cash flows from/(used in) financing	融資活動所得/(動用)			
activities	現金流量淨額		801,868	(5,977,984)
Net increase/(decrease) in cash and	現金及現金等價物增加/			
cash equivalents	(減少)淨額		2,425,793	(141,994)
Cash and cash equivalents at beginning of year	年初現金及現金等價物		5,154,748	5,258,088
Effect of foreign exchange rate changes,	匯率變動的影響淨額		3,104,140	0,200,000
net	,		(43,090)	38,845
Effect of impairment provision on cash	減值撥備對現金及現金			
and cash equivalents, net	等價物的影響淨額		(135)	(191)
Cash and cash equivalents at end of year	年末現金及現金等價物		7,537,316	5,154,748

# Consolidated Statement of Cash Flows 綜合現金流量表

		Notes 附註	2022 2022年 HK\$'000 千港元	2021 2021年 HK\$'000 千港元
Analysis of balances of cash and	現金及現金等價物的			
cash equivalents Cash and bank balances	<b>結餘分析</b> 現金及銀行結餘	23	7,478,709	5,080,107
Non-pledged time deposits with original	存放時原到期日不足三個月	20	7,470,703	0,000,107
maturity of less than three months	的未抵押定期存款			
when acquired		23	58,607	74,641
Cash and cash equivalents as stated	綜合現金流量表所列之			
in the consolidated statement of	現金及現金等價物			
cash flows			7,537,316	5,154,748
Non-pledged time deposits with original	存放時原到期日超過			
maturity more than three months but	三個月,但不足一年的			
less than one year when acquired	未抵押定期存款	23	219,264	123,126
Cash and cash equivalents as stated	綜合財務狀況表所列之			
in the consolidated statement of	現金及現金等價物			
financial position			7,756,580	5,277,874

31 December 2022 2022年12月31日

### Corporate and group information

Guotai Junan International Holdings Limited (the "Company") was incorporated on 8 March 2010 in Hong Kong with limited liability under the Hong Kong Companies Ordinance and its shares were listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 8 July 2010. The registered office address of the Company is 27th Floor, Low Block, Grand Millennium Plaza, 181 Queen's Road Central, Hong Kong. The Company is an investment holding company and its subsidiaries are principally engaged in brokerage, corporate finance, asset management, loans and financing, financial products, market making and investments.

The Company's immediate holding company and ultimate holding company are Guotai Junan Financial Holdings Limited ("GJFHL") incorporated in Hong Kong and Guotai Junan Securities Company Limited ("GJSCL") incorporated in the People's Republic of China, respectively.

Particulars of the principal subsidiaries as at 31 December 2022 are as follows:

#### 1. 公司及集團資料

國泰君安國際控股有限公司(「本公 司」) 為於2010年3月8日根據香港 《公司條例》在香港註冊成立之有限 公司,本公司的股份於2010年7月8 日在香港聯合交易所有限公司(「聯 交所」) 主板上市。本公司註冊辦事 處的地址為香港皇后大道中181號 新紀元廣場低座27樓。本公司為投 資控股公司,其附屬公司主要從事 經紀、企業融資、資產管理、貸款 及融資、金融產品、做市及投資業 務。

本公司的直接控股公司及最終控股 公司分別為於香港註冊成立的國泰 君安控股有限公司(「國泰君安金融 控股」)及於中華人民共和國註冊 成立的國泰君安証券股份有限公司 (「國泰君安証券」)。

於2022年12月31日,主要附屬公司 的詳情如下:

		P	ercentage of equity	attributable	
	Place of		to the Compa	•	
	incorporation		本公司應佔股權同	自分比	
Company name	and business	Share capital	Direct	Indirect	Principal activities
公司名稱	註冊成立及經營地點	股本	直接	間接	主要業務
Guotai Junan (Hong Kong) Limited ("GJHK")	Samoa/Hong Kong	US\$816,300,000	100%	-	Provision of general administration and support services to its fellow subsidiaries
國泰君安(香港)有限公司 (「國泰君安香港」)	薩摩亞/香港	816,300,000美元	100%	-	向同系附屬公司提供一般管理及支援 服務
Guotai Junan International (Singapore) Pte. Limited	Singapore	SG\$9,300,000	100%	-	Provision of general administration and support services to its fellow subsidiaries
	新加坡	9,300,000新加坡元	100%	-	向同系附屬公司提供一般管理及支援 服務

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### 1. Corporate and group information (continued)

#### 1. 公司及集團資料(續)

Percentage of equity attributable Place of to the Company incorporation 本公司應佔股權百分比 Company name and business Share capital Direct Indirect Principal activities 公司名稱 註冊成立及經營地點 股本 直接 主要業務 Guotai Junan International SG\$4,200,000 100% Asset management Singapore Asset Management (Singapore) Pte. Limited 新加坡 4,200,000新加坡元 100% 資產管理 Guotai Junan International Singapore SG\$3,500,000 100% Securities brokerage and other financial Securities (Singapore) Pte. services Limited 新加坡 3,500,000新加坡元 證券經紀及其他金融服務 100% Guotai Junan Securities Hong Kong HK\$7,500,000,000 100% Securities dealing and broking and (Hong Kong) Limited provision of wealth management services 國泰君安證券(香港)有限公司 證券交易及經紀以及提供財富管理服務 香港 7,500,000,000港元 100% Guotai Junan Futures Hong Kong HK\$50,000,000 100% Futures dealing and broking (Hong Kong) Limited 國泰君安期貨(香港)有限公司 期貨買賣及經紀 香港 50,000,000港元 100% Guotai Junan Finance HK\$300,000,000 Hong Kong 100% Trading in securities (Hong Kong) Limited 國泰君安財務(香港)有限公司 香港 300.000.000港元 100% 證券買賣

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### 1. Corporate and group information (continued)

#### 1. 公司及集團資料(續)

Percentage of equity attributable Place of to the Company 本公司應佔股權百分比 incorporation Company name and business Share capital Direct Indirect Principal activities 公司名稱 註冊成立及經營地點 股本 主要業務 直接 Guotai Junan Capital Limited HK\$50.000.000 100% Provision of consultancy and financial Hong Kong services 國泰君安融資有限公司 香港 50,000,000港元 100% 提供諮詢及財務服務 Guotai Junan Assets (Asia) Hong Kong HK\$50,000,000 100% Asset management Limited 國泰君安資產管理(亞洲)有限公司 香港 50,000,000港元 100% 資產管理 Guotai Junan Fund Management Hong Kong HK\$10,000,000 50% Asset management and trading in Limited<sup>2</sup> securities 國泰君安基金管理有限公司2 香港 資產管理及證券買賣 10,000,000港元 50% Guotai Junan Financial Products Hong Kong HK\$1,000,000 100% Trading in securities 證券買賣 國泰君安金融產品有限公司 香港 1,000,000港元 100% Guotai Junan FX Limited Leveraged foreign exchange dealing Hong Kong HK\$30,000,000 100% and broking 國泰君安外匯有限公司 香港 30,000,000港元 100% 槓桿式外匯交易及經紀 Guotai Junan Securities (Vietnam) Vietnam VND693.500 50.97% Securities dealing and broking and Corporation million margin financing 國泰君安証券(越南)股份公司 越南 50.97% 證券交易、經紀及孖展融資 693,500,000,000

越南盾

31 December 2022 2022年12月31日

#### 1. Corporate and group information (continued)

#### 1. 公司及集團資料(續)

Compa 公司名	ny name 稱	Place of incorporation and business 註冊成立及經營地點	Share capital 股本	Percentage of equity to the Comp 本公司應佔股權 Direct 直接	any	Principal activities 主要業務
Guotai	Junan Asia Dynamic Fund	Cayman Islands 開曼群島	Note 1 附註1	- -	100%	Investments holding 投資控股
Guotai Junan Asia Investment Grade Bond Fund SP		Cayman Islands	Note 1	-	66%	Investments holding
		開曼群島	附註1	-	66%	投資控股
Guotai Junan Value Vintage Equity Feeder Fund		Cayman Islands	Note 1	-	100%	Investments holding
reeu	er Fund	開曼群島	附註1	-	100%	投資控股
Note 1:	1: These consolidated investment funds are subsidiaries for the purpose of Appendix 16 of the Listing Rules. These consolidated investment funds are not body corporates and therefore do not have any share capital.					就《上市規則》附錄十六而言,該 等綜合投資基金為附屬公司。該 等綜合投資基金並非法人團體, 因此並不擁有任何股本。
Note 2: The Group considers operating policies of the remove the majority of the state of the st		ne entity as the Group	p has the power to		附註2:	由於本集團有權力委任或罷免董 事會大多數成員,故本集團認為 其有能力監管該實體的財務及營 運政策。

The above table lists the subsidiaries of the Company which, in the opinion of the directors, principally affected the results for the year or formed a substantial portion of the net assets of the Group. To give details of other subsidiaries would, in the opinion of the directors, result in particulars of excessive length.

During the year ended 31 December 2022, the Group has fully redeemed the participating shares in Guotai Junan Asia High Income Bond Fund SP and Guotai Junan Thematic Fund SPC - GTJA China Dynamic Bond Fund and therefore lost control over these structured entities.

These financial statements were approved and authorised for issue by the board of directors on 27 March 2023.

上表載列董事認為對本年度業績產生主要影響或構成本集團資產淨值 主要部分之本公司附屬公司。董事 認為,列出其他附屬公司之資料會 導致篇幅過於冗長。

截至2022年12月31日,本集團已悉數贖回Guotai Junan Asia High Income Bond Fund SP及Guotai Junan Thematic Fund SPC-GTJA China Dynamic Bond Fund的參與股份,因此失去對該等結構性實體的控制權。

該等財務報表已於2023年3月27日 獲董事會批准及授權刊發。

31 December 2022 2022年12月31日

#### 2.1 Basis of preparation

These financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") (which include all applicable HKFRSs, Hong Kong Accounting Standards ("HKASs") and Interpretations) issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), accounting principles generally accepted in Hong Kong and the Hong Kong Companies Ordinance. They have been prepared under the historical cost convention, except for financial assets and financial liabilities at fair value through profit or loss, financial assets at fair value through other comprehensive income, debt securities in issue designated at fair value through profit or loss and derivative financial instruments which have been measured at fair value.

These financial statements are presented in Hong Kong dollars and all values are rounded to the nearest thousand except when otherwise stated.

#### **Basis of consolidation**

The consolidated financial statements include the financial statements of the Company and its subsidiaries (collectively referred to as the "Group") for the year ended 31 December 2022. A subsidiary is an entity (including a structured entity), directly or indirectly, controlled by the Company. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee (i.e., existing rights that give the Group the current ability to direct the relevant activities of the investee).

#### 2.1 編製基準

該等財務報表乃根據香港會計師公 會(「香港會計師公會」)頒佈的香 港財務報告準則(「香港財務報告準 則1)(其包括所有適用的香港財務 報告準則、香港會計準則(「香港會 計準則」)及詮釋)、香港公認會計 原則及香港《公司條例》編製。除按 公平值計入損益的金融資產及金融 負債、按公平值計入其他全面收益 的金融資產、指定按公平值計入損 益的已發行債務證券以及衍生金融 工具以公平值計量外,該等財務報 表已根據歷史成本慣例編製。

除非另有説明,該等財務報表乃以 港元呈列,且所有數值已約整至最 接近之千位數。

#### 綜合基準

綜合財務報表載有截至2022年12月 31日止年度的本公司及其附屬公司 (下文統稱「本集團」)財務報表。附 屬公司為本公司直接或間接控制的 實體(包括結構性實體)。當本集團 承受或享有參與被投資公司業務的 可變回報以及能通過對被投資公司 的權力(即本集團獲賦予現有能力 以主導被投資公司相關活動的既存 權利)影響該等回報時,即取得控 制權。

31 December 2022 2022年12月31日

#### 2.1 Basis of preparation (continued)

#### Basis of consolidation (continued)

When the Company has, directly or indirectly, less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- (a) the contractual arrangement with the other vote holders of the investee;
- (b) rights arising from other contractual arrangements; and
- (c) the Group's voting rights and potential voting rights.

The financial statements of the subsidiaries are prepared for the same reporting period as the Company, using consistent accounting policies. The results of subsidiaries are consolidated from the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

Profit or loss and each component of other comprehensive income are attributed to the owners of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control described above. A change in the ownership interest of a subsidiary (without a loss of control) is accounted for as an equity transaction.

Certain comparative figures have been reclassified to conform to current year's presentation.

#### 2.1 編製基準(續)

#### 綜合基準(續)

倘本公司直接或間接擁有被投資公司不足構成大多數的投票權或類似權利,則本集團於評估其是否擁有對被投資公司的權力時會考慮一切相關事實及情況,包括:

- (a) 與被投資公司其他投票權持 有人的合約安排;
- (b) 其他合約安排所產生的權利; 及
- (c) 本集團的投票權及潛在投票權。

附屬公司的財務報表乃與本公司於相同申報期間採納一致的會計政策編製。附屬公司業績自本集團取得控制權當日起綜合入賬,並將一直綜合入賬直至該控制權終止當日。

損益及其他全面收益的各組成部分 乃屬本集團母公司擁有人及非控股 權益所有,即使此舉將導致非控股 權益產生虧絀餘額。有關本集團成 員公司間交易之全部集團內公司間 資產及負債、權益、收入、開支及 現金流量將於綜合入賬時悉數抵銷。

本集團將於有事實及情況顯示上述 三個控制要素中的一個或多個出現 變動時重新評估是否控制被投資公 司。附屬公司之擁有權變動(並無 失去控制權)將計入股權交易。

若干比較數字乃經重新分類以與本 年度所呈列者一致。

31 December 2022 2022年12月31日

#### 2.2 Changes in accounting policies and 2.2 會計政策變動及披露 disclosures

The Group has applied the following amendments to HKFRSs issued by the HKICPA to these financial statements for the current accounting period:

- Amendments to HKAS 16, Property, plant and equipment: Proceeds before intended use
- Amendments to HKAS 37, Provisions, contingent liabilities and contingent assets: Onerous contracts - cost of fulfilling a contract

The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period. Impacts of the adoption of the amended HKFRSs are discussed below:

#### Amendments to HKAS 16, Property, plant and equipment: Proceeds before intended use

The amendments prohibit an entity from deducting the proceeds from selling items produced before that asset is available for use from the cost of an item of property, plant and equipment. Instead, the sales proceeds and the related costs should be included in profit and loss. The amendments do not have a material impact on these financial statements as the Group does not sell items produced before an item of property, plant and equipment is available for use.

#### Amendments to HKAS 37. Provisions. contingent liabilities and contingent assets: Onerous contracts - cost of fulfilling a contract

The amendments clarify that for the purpose of assessing whether a contract is onerous, the cost of fulfilling the contract includes both the incremental costs of fulfilling that contract and an allocation of other costs that relate directly to fulfilling contracts.

Previously, the Group included only incremental costs when determining whether a contract was onerous. In accordance with the transitional provisions, the Group has applied the new accounting policy to contracts for which it has not yet fulfilled all its obligations at 1 January 2022, and has concluded that none of them is onerous.

本集團已就本會計期間應用以下由 香港會計師公會頒佈之香港財務報 告準則之修訂:

- 香港會計準則第16號(修訂 本),物業、廠房及設備:作 擬定用途前之所得款項
- 香港會計準則第37號(修訂 本),撥備、或然負債及或然 資產:有償合約-履行合約之 成本

本集團並無應用任何於本會計期間 尚未生效的新訂準則或詮釋。採納 經修訂香港財務報告準則的影響論 述如下:

#### 香港會計準則第16號(修訂 本),物業、廠房及設備: 作擬定用途前之所得款項

該等修訂禁止實體從物業、廠房及 設備項目之成本扣除出售該資產可 使用前所生產項目之所得款項。相 反,銷售所得款項及相關成本應計 入損益。該等修訂對該等財務報表 並無重大影響,原因是本集團並無 出售物業、廠房及設備項目可使用 前所生產之項目。

香港會計準則第37號(修訂 本),撥備、或然負債及或 然資產:有償合約-履行合 約之成本

該等修訂澄清企業在評估合約是否 構成有償合約時,履行合約之成本 需包括履行合約之增量成本及其他 履行合約之直接成本之分攤金額。

過往,本集團在釐定合約是否構成 有償合約時僅包括增量成本。根據 過渡條款,本集團已將新會計政策 應用於其在2022年1月1日尚未履行 其全部責任之合約上,並且推斷概 無合約屬有償合約。

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#### 2.3 Summary of significant accounting policies

#### Fair value measurement

The Group measures its financial assets and financial liabilities at fair value through profit or loss, financial assets at fair value through other comprehensive income, debt securities in issue designated at fair value through profit or loss and derivative financial instruments, fund investments, debt investments and equity investments at fair value at the end of each reporting period. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market for the asset or liability, (or in the absence of a principal market) in the most advantageous market for the asset or liability. The principal or the most advantageous market must be accessible by the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

#### 2.3 主要會計政策概要

#### 公平值計量

本集團於各報告期末按公平值計量 其按公平值計入損益的金融資產及 金融負債、按公平值計入其他全面 收益的金融資產、指定為按公平值 計入損益之已發行債務證券、衍生 金融工具、基金投資、債務投資及 股本投資。公平值為市場參與者於 計量日期在有序交易中出售資產所 收取的價格或轉讓負債所支付的價 格。公平值計量乃基於出售資產或 轉讓負債的交易於資產或負債主要 市場或(在無主要市場情況下)最具 優勢的資產或負債市場進行的假設 而作出。主要或最具優勢市場須為 本集團可進入之市場。資產或負債 的公平值乃採用市場參與者於資產 或負債定價時會採用的假設計量, 並假定市場參與者以其最佳經濟利 益行事。

非金融資產的公平值計量須計及市場參與者通過最大限度使用該資產達致最佳用途,或將該資產出售予將最大限度使用該資產達致最佳用途的其他市場參與者,以產生經濟效益的能力。

本集團採納適用於不同情況且具備 充分數據以供計量公平值的估值方 法,以盡量使用相關可觀察參數及 盡量減少使用無法觀察參數。

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### 2.3 Summary of significant accounting policies

(continued)

#### Fair value measurement (continued)

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

Level 1 – based on quoted prices (unadjusted) in active markets for identical assets or liabilities

Level 2 – based on valuation techniques for which the lowest level input that is significant to the fair value measurement is observable (either directly or indirectly)

Level 3 – based on valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by reassessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

#### Impairment of non-financial assets

Where an indication of impairment exists, or when annual impairment testing for an asset is required (other than financial assets), the asset's recoverable amount is estimated. An asset's recoverable amount is the higher of the asset's or cash-generating unit's value in use and its fair value less costs of disposal, and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is determined for the cash-generating unit to which the asset belongs.

### 2.3 主要會計政策概要(續)

#### 公平值計量(續)

所有於財務報表計量或披露公平值 的資產及負債乃基於對公平值計量 整體而言屬重大的最低層參數按以 下公平值等級分類:

第1級 - 基於相同資產或負債 於活躍市場的報價(未 經調整)

第2級 - 基於對公平值計量而 言屬重大的最低層參 數為可觀察(直接或間 接)的估值方法

第3級 - 基於對公平值計量而 言屬重大的最低層參 數為無法觀察的估值 方法

就按經常性基準於財務報表確認的 資產及負債而言,本集團通過於各 報告期末重新評估分類(基於對公 平值計量整體而言屬重大的最低層 參數)確定是否發生不同等級轉移。

#### 非金融資產減值

倘有跡象顯示資產出現減值,或須 對資產(金融資產除外)進行年度 值測試,則會估計該項資產的可 回金額。資產的可收回金額為 產或現金產生單位的使用價值者 公平值減出售成本中的較彰,資 強一 就個別資產予以釐定,除非其在 就個別資產所與金額 並不產生很大程度上獨立 於,可收回金額 別、資產所屬 現金產生單位 別、資產所屬 現金產生單位

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### 2.3 Summary of significant accounting policies

(continued)

#### **Impairment of non-financial assets** (continued)

An impairment loss is recognised only if the carrying amount of an asset exceeds its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is charged to profit or loss in the period in which it arises in those expense categories consistent with the function of the impaired asset.

An assessment is made at the end of each reporting period as to whether there is an indication that previously recognised impairment losses may no longer exist or may have decreased. If such an indication exists, the recoverable amount is estimated. A previously recognised impairment loss of an asset is reversed only if there has been a change in the estimates used to determine the recoverable amount of that asset, but not to an amount higher than the carrying amount that would have been determined (net of any depreciation) had no impairment loss been recognised for the asset in prior years. A reversal of such an impairment loss is credited to profit or loss in the period in which it arises.

#### Property, plant and equipment and depreciation

Property, plant and equipment are stated at cost less accumulated depreciation and any impairment losses. The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use.

Expenditure incurred after items of property, plant and equipment have been put into operation, such as repairs and maintenance, is normally charged to profit or loss in the period in which it is incurred. In situations where the recognition criteria are satisfied, the expenditure for a major inspection is capitalised in the carrying amount of the asset as a replacement. Where significant parts of property, plant and equipment are required to be replaced at intervals, the Group recognises such parts as individual assets with specific useful lives and depreciates them accordingly.

#### 2.3 主要會計政策概要(續)

#### 非金融資產減值(續)

減值虧損僅於資產的賬面值超過其可收回金額時確認。評估使用價值時,估計未來現金流量會以反反時市場對該資產的貨幣時間價與時定風險評估的稅前貼現率,貼現至其現值。減值虧損於產生期間內在損益賬中與已減值資產功能一致的支出類別內扣除。

#### 物業、廠房及設備與折舊

物業、廠房及設備乃以成本減累計 折舊及任何減值虧損後列賬。物 業、廠房及設備項目成本包括其購 買價及使該項資產處於現行運作狀 況及運送至其預期使用位置的任何 直接應佔成本。

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### 2.3 Summary of significant accounting policies 2.3 主要會計政策概要(續)

(continued)

#### Property, plant and equipment and depreciation (continued)

Depreciation is calculated on the straight-line basis to write off the cost of each item of property, plant and equipment to its residual value over its estimated useful life. The principal annual rates used for this purpose are as follows:

Buildings 25-40 years Leasehold improvements 3 vears Office equipment 3 years Furniture and fixtures 3 years Motor vehicles 3 years

Where parts of an item of property, plant and equipment have different useful lives, the cost of that item is allocated on a reasonable basis among the parts and each part is depreciated separately. Residual values, useful lives and the depreciation method are reviewed, and adjusted if appropriate, at least at each financial year end.

An item of property, plant and equipment including any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on disposal or retirement recognised in profit or loss in the year the asset is derecognised is the difference between the net sales proceeds and the carrying amount of the relevant asset.

物業、廠房及設備與折舊 (續)

物業、廠房及設備項目乃按直線 法,就其估計可使用年期,撇銷成 本至其剩餘價值計算折舊。就此而 採用的主要年率如下:

樓宇 二十五至四十年 租賃物業裝修 辦公室設備 二年 二年 傢俬及裝置 汽車 三年

當物業、廠房及設備項目的部分各 有不同可使用年期,該項目的成本 按合理基準在各部分中分配,而各 部分作個別折舊。剩餘價值、可使 用年期及折舊方法至少於每個財政 年度結束時進行檢討並作出適當調 整。

物業、廠房及設備項目以及初始確 認的任何重大部分於出售或預期使 用或出售不再帶來未來經濟效益 時終止確認。在終止確認資產年度 內於損益賬所確認的出售或報銷盈 虧,為有關資產的銷售所得款項淨 額與賬面值的差額。

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### 2.3 Summary of significant accounting policies 2.3 主要會計政策概要(續)

#### (continued)

#### Leases

The Group assesses at contract inception whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

#### Group as a lessee

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

#### Right-of-use assets

Right-of-use assets are recognised at the commencement date of the lease (that is the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and any impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease terms and the estimated useful lives of the assets as follows:

Leasehold land Building

25 to 40 years 1 to 3 years

If ownership of the leased asset transfers to the Group by the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset.

The Group's right-of-use assets are included in property, plant and equipment.

#### 租賃

本集團於合約開始時評估合約是否 屬於或包含租賃。倘合約授予權利 以代價為交換在某一時期內控制使 用已識別資產,則合約屬於或包含 租約。

#### 本集團作為承租人

本集團就所有租賃應用單一確認及 計量方法,惟短期和賃及低價值資 產租賃除外。本集團確認作出租賃 付款的租賃負債及使用權資產(即 使用相關資產的權利)。

#### 使用權資產 (a)

使用權資產乃於租賃開始日 期(即相關資產可供使用日期) 確認。使用權資產按成本減任 何累計折舊及任何減值虧損 計量,並就任何重新計量租賃 負債作出調整。使用權資產的 成本包括已確認之租賃負債 金額、已產生之初始直接成本 以及於開始日期或之前作出 的租賃付款減已收取之任何 租賃優惠。使用權資產按直線 法就租期與資產的估計可使 用年期中的較短者折舊如下:

租賃土地 二十五至四十年 樓宇 一至三年

倘已租賃資產的所有權在租 賃期結束時轉移至本集團或 成本反映了購買選擇權的行 使,則利用資產的估計可使用 年期計算折舊。

本集團的使用權資產計入物 業、廠房及設備。

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#### 2.3 Summary of significant accounting policies 2.3 主要會計政策概要(續)

(continued)

Leases (continued)

Group as a lessee (continued)

(b) Lease liabilities

Lease liabilities are recognised at the commencement date of the lease at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for termination of a lease (if the lease term reflects the Group exercising the option to terminate). The variable lease payments that do not depend on an index or a rate are recognised as an expense in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in lease payments (e.g., a change to future lease payments resulting from a change in an index or rate) or a change in assessment of an option to purchase the underlying asset.

The Group's lease liabilities are included in interest bearing borrowings.

租賃(續)

本集團作為承租人(續)

(b) 租賃負債

租賃負債於租賃開始日期按 租期內將作出的租賃付款現 值確認。租賃付款包括固定付 款(包括實質固定付款)減任 何應收租賃優惠、以指數或利 率為基準的可變租賃付款,及 預期將根據剩餘價值擔保支 付的金額。租賃付款亦包括可 合理確認由本集團行使的購 買選擇權的行使價及終止租 賃的罰款(倘租期反映本集團 行使終止權)。並非基於指數 或利率而定的可變租賃付款 於引發付款的事件或條件出 現期間確認為開支。

在計算租賃付款現值時,由於 租賃隱含的利率無法立即確 定,本集團使用租賃開始日期 的遞增借貸利率。開始日期 後,增加租賃負債金額以反映 利息的累計及減少租賃負債金 額以反映已作出租賃付款。此 外,倘進行修改、租期變動、 租賃付款變動(如因指數或利 率變化而導致的未來租賃付 款變更)或購買相關資產的選 擇權評估變動,則重新計量租 賃負債賬面值。

本集團的租賃負債乃計入計 息借款。

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### 2.3 Summary of significant accounting policies 2.3 主要會計政策概要(續)

(continued)

Leases (continued)

Group as a lessee (continued)

(c) Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases of property and office equipment (that is those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the recognition exemption for leases of low-value assets to leases of office equipment and laptop computers that are considered to be of low value.

Lease payments on short-term leases and leases of low-value assets are recognised as an expense on a straight-line basis over the lease term.

#### Group as a lessor

When the Group acts as a lessor, it classifies at lease inception (or when there is a lease modification) each of its leases as either an operating lease or a finance lease.

Leases in which the Group does not transfer substantially all the risks and rewards incidental to ownership of an asset are classified as operating leases. When a contract contains lease and non-lease components, the Group allocates the consideration in the contract to each component on a relative stand-alone selling price basis. Rental income is accounted for on a straight-line basis over the lease terms and is included in revenue in the consolidated statement of profit or loss due to its operating nature. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as rental income. Contingent rents are recognised as revenue in the period in which they are earned.

Leases that transfer substantially all the rewards and risks and rewards incidental to of ownership of an underlying assets to the lessee Group (other than legal title, are accounted for as finance leases.

#### 租賃(續)

本集團作為承租人(續)

(c) 短期租賃及低價值資產租

本集團對其物業及辦公室設 備的短期租賃(從開始日期起 租期為12個月或以下且不包 含購買選擇權的租賃)應用短 期租賃確認豁免。本集團對於 被視作低價值辦公室設備及 手提電腦租賃亦應用低價值 資產租賃確認豁免。

短期租賃及低價值資產租賃的租賃 付款在租賃期內採用直線法確認作 開支。

#### 本集團作為出租人

當本集團作為出租人時,其於租賃 開始時(或修改租約時)釐定各租賃 是否為經營租賃或融資租賃。

倘屬本集團並未轉移資產擁有權所 附帶之絕大部分風險及報酬之租 賃,均分類為經營租賃。當合約包 含租賃及非租賃組成部分時,本集 團以相對獨立的銷售價格為基礎將 合約中的代價分配至各組成部分。 租金收入於租賃期按直線法入賬並 由於其經營性質於綜合損益表內計 入收益。磋商及安排經營租賃所產 生最初直接成本會加入租賃資產賬 面值,並按與租金收入相同之基準 於租賃期內確認。或然租金於賺取 期間確認為收益。

將相關資產所有權附帶的絕大部分 報酬及風險轉讓予承租人集團的租 賃(法定所有權除外)均作為融資租 賃入賬。

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### 2.3 Summary of significant accounting policies

(continued)

#### **Business combinations and goodwill**

Business combinations are accounted for using the acquisition method. The consideration transferred is measured at the acquisition date fair value which is the sum of the acquisition date fair values of assets transferred by the Group, liabilities assumed by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree that are present ownership interests and entitle their holders to a proportionate share of net assets in the event of liquidation at fair value or at the proportionate share of the acquiree's identifiable net assets. All other components of non-controlling interests are measured at fair value. Acquisition-related costs are expensed as incurred.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts of the acquiree.

If the business combination is achieved in stages, the previously held equity interest is remeasured at its acquisition date fair value and any resulting gain or loss is recognised in profit or loss.

Any contingent consideration to be transferred by the acquirer is recognised at fair value at the acquisition date. Contingent consideration classified as an asset or liability is measured at fair value with changes in fair value recognised in profit or loss. Contingent consideration that is classified as equity is not remeasured and subsequent settlement is accounted for within equity.

### 2.3 主要會計政策概要(續)

#### 業務合併及商譽

業務合併採用收購法列賬。轉讓代 價按收購日的公平值計量,即本集 團所轉讓資產、本集團承擔之所收 購公司前擁有人負債與本集團為換 取所購公司控制權而發行的股權於 收購日的公平值的總和。就各項業 務合併而言,本集團選擇是否按公 平值或佔所收購公司的可識別資產 淨值的比例計量於收購公司的非控 股權益(為現有所有權權益及授權 其持有人在清盤情況下按比例分佔 資產淨值)。非控股權益的所有其 他組成部分按公平值計量。收購相 關成本於產生時支銷。

當本集團收購業務時,會根據合約 條款、收購日的經濟環境及有關條 件來評估承擔的金融資產及負債, 並進行適當的分類及列示。其包括 區分被收購方所訂立的主合約中的 嵌入式衍生工具。

倘業務合併為分階段實現,之前持 有的股權按收購日的公平值重新計 量,且產生的任何收益或虧損於損 益中確認。

收購方將予轉讓的任何或然代價按 收購日的公平值確認。分類為資產 或負債的或然代價按公平值計量, 公平值的變動於損益中確認。分類 為權益的或然代價並不重新計量且 隨後結算於權益內列賬。

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### 2.3 Summary of significant accounting policies

(continued)

#### **Business combinations and goodwill** (continued)

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred, the amount recognised for non-controlling interests and any fair value of the Group's previously held equity interests in the acquiree over the identifiable net assets acquired and liabilities assumed. If the sum of this consideration and other items is lower than the fair value of the net assets acquired, the difference is, after reassessment, recognised in profit or loss as a gain on bargain purchase.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill is tested for impairment annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. The Group performs its annual impairment test of goodwill as at 31 December. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units, or groups of cash-generating units, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units.

Impairment is determined by assessing the recoverable amount of the cash-generating unit (group of cash-generating units) to which the goodwill relates. Where the recoverable amount of the cash-generating unit (group of cash-generating units) is less than the carrying amount, an impairment loss is recognised. An impairment loss recognised for goodwill is not reversed in a subsequent period.

Where goodwill has been allocated to a cash-generating unit (or group of cash-generating units) and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on the disposal. Goodwill disposed of in these circumstances is measured based on the relative value of the operation disposed of and the portion of the cash-generating unit retained.

### 2.3 主要會計政策概要(續)

#### 業務合併及商譽(續)

商譽初步按成本計量,即已轉讓代價、就非控股權益確認金額及及權益確認分持有股權益確認方持有股權的公平值之總額超逾所收購到。於實值及所承擔負債和低於所以實質人價產淨值的公平值,其差額(經購重新估後)將於損益確認為議價單收益。

首次確認後,商譽的人民族 (1) 在 (1) 不可以 (1)

減值乃通過評估與商譽有關現金產 生單位(現金產生單位組別)的可收 回金額而釐定。倘現金產生單位(現 金產生單位組別)的可收回金額低 於賬面值,則確認減值虧損。就商 譽確認的減值虧損不會於其後期間 撥回。

當商譽分配至現金產生單位(或現金產生單位組別)且該單位內的的公營運被出售,則在確認出售學工售,則在確認出售學運相關的商營運服面值中。在此營運服面值中。在此營運服面值中。在此營運及所保留的現金產生單位部分的相關價值而計量。

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### 2.3 Summary of significant accounting policies

(continued)

#### Intangible assets (other than goodwill)

Intangible assets are measured on initial recognition at cost. The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are subsequently amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each financial year end.

Intangible assets, representing eligibility rights to trade on or through The Hong Kong Stock Exchange Limited (the "Stock Exchange") and The Hong Kong Futures Exchange Limited, with indefinite useful lives are tested for impairment annually either individually or at the cash-generating unit level. These intangible assets are not amortised. The useful life of an intangible asset with an indefinite life is reviewed annually to determine whether indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is accounted for on a prospective basis.

#### Financial assets and liabilities

Initial recognition and measurement

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions of the instrument. Regular way purchases and sales of financial assets are recognised on trade-date, the date on which the Group commits to purchase or sell the asset.

### 2.3 主要會計政策概要(續)

#### 無形資產(商譽除外)

無形資產初始確認時按成本計量。 無形資產可分為有特定可使用年期 或無特定可使用年期。有特定可使 用年期的無形資產其後於可使用經 濟年期內攤銷,並在有跡象顯示無 形資產可能出現減值時進行減值評 估。有特定可使用年期的無形資產 的攤銷年期及攤銷方法於各財政年 度末至少檢討一次。

無特定可使用年期的無形資產包括 於香港聯合交易所有限公司(「聯交 所」)及香港期貨交易所有限公司 或通過其進行買賣的合資格權利, 乃個別或按現金產生單位組別按年 進行減值測試。該等無形資產無須 攤銷。無特定可使用年期的無形資 產的可使用年期會每年檢討,以釐 定無特定使用年期評估是否仍然適 用。如不適用,資產由無特定可使 用年期轉至有特定可使用年期作出 評估的改變,乃按未來使用基準入 賬。

#### 金融資產及負債

初始確認及計量

當實體成為工具合約條文的訂約方 時,確認金融資產及金融負債。常 規金融資產買賣於交易日(即本集 團承諾購買或出售資產之日)確認。

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### 2.3 Summary of significant accounting policies 2.3 主要會計政策概要(續)

(continued)

#### Financial assets and liabilities (continued)

Initial recognition and measurement (continued)

At initial recognition, the Group measures a financial asset or financial liability at its fair value plus or minus, in the case of a financial asset or financial liability not at fair value through profit or loss, transaction costs that are incremental and directly attributable to the acquisition or issue of the financial asset or financial liability, such as fees and commissions. Transaction costs of financial assets and financial liabilities carried at fair value through profit or loss are expensed in profit or loss. Immediately after initial recognition, an expected credit loss ("ECL") allowance is recognised for financial assets measured at amortised cost and investments in debt instruments measured at fair value through other comprehensive income ("FVOCI"), which results in an accounting loss being recognised in profit or loss when an asset is newly originated.

When the fair value of financial assets and liabilities differs from the transaction price on initial recognition, the entity recognises the difference as follows:

- When the fair value is evidenced by a quoted price in an active market for an identical asset or liability (i.e. a Level 1 input) or based on a valuation technique that uses only data from observable markets, the difference is recognised as a gain or loss.
- In all other cases, the difference is deferred and the timing of recognition of deferred day one profit or loss is determined individually. It is either amortised over the life of the instrument, deferred until the instrument's fair value can be determined using market observable inputs, or realised through settlement.

#### 金融資產及負債(續) 初始確認及計量(續)

於初始確認時,如屬並非按公平值 計入損益的金融資產或金融負債, 本集團按公平值加或減收購或發行 金融資產或金融負債附帶及直接應 佔的交易成本(如費用及佣金)計 量金融資產或負債。按公平值計入 損益的金融資產及金融負債的交易 成本於損益列支。當新產生一項資 產時,緊隨初始確認後,就按攤銷 成本計量的金融資產及按公平值計 入其他全面收益(「按公平值計入其

當金融資產及負債的公平值有別於 初始確認時的交易價格,實體按如 下方式確認有關差額:

他全面收益1)的債務工具投資確認

預期信用損失(「預期信用損失」)撥 備,這導致於損益確認會計損失。

- 當可識別資產或負債的公平值 有活躍市場的報價為依據(即 第一級參數)或基於僅採用可 觀察市場數據的估值技術時, 相關差額確認為收益或虧損。
- 在所有其他情況下,差額予以 (ii) 遞延,確認遞延首日損益的時 間逐項釐定。其可於工具的年 期內攤銷,或遞延直至工具的 公平值可使用市場可觀察數 據釐定,或通過結算變現。

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#### 2.3 Summary of significant accounting policies 2.3 主要會計政策概要(續)

(continued)

#### Financial assets and liabilities (continued)

- (a) Financial assets
  - Classification and subsequent measurement The Group's financial assets include accounts receivable, deposits and other receivables, loans and advances to customers, client trust bank balances, financial assets at fair value through profit or loss, financial assets at fair value through other comprehensive income, receivable from reverse repurchase agreements, derivative financial instruments, other assets and cash and cash equivalent.

The Group has applied HKFRS 9 and classifies its financial assets in the following measurement categories:

- Fair value through profit or loss ("FVTPL");
- Fair value through other comprehensive income ("FVOCI"); or
- Amortised cost. (iii)

The classification requirements for debt and equity instruments are described below:

#### Debt instruments

Classification and subsequent measurement of debt instruments depend on:

- the Group's business model for managing the asset; and;
- (ii) the cash flows characteristics of the asset.

金融資產及負債(續)

- (a) 金融資產 (i)
  - 分類及隨後計量 本集團的金融資產包括 應收款項、按金及其他 應收款項、給予客戶的 貸款及墊款、客戶信託 銀行結餘、按公平值計 入損益的金融資產、按 公平值計入其他全面收 益的金融資產、反向回 購協議應收款項、衍生 金融工具、其他資產以 及現金及現金等價物。

本集團已應用香港財務 報告準則第9號並按下列 計量類別劃分其金融資 產:

- 按公平值計入損益 (i) (「按公平值計入損 益|);
- 按公平值計入其他 (ii) 全面收益(「按公平 值計入其他全面收 益」);或
- (iii) 攤銷成本。

債務及權益工具的分類 規定説明如下:

#### 債務工具

債務工具的分類及隨後 計量視乎以下而定:

- 本集團管理資產的 業務模式;及
- 資產的現金流量特 徵。

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#### 2.3 Summary of significant accounting policies 2.3 主要會計政策概要(續)

(continued)

#### Financial assets and liabilities (continued)

- (a) Financial assets (continued)
  - Classification and subsequent measurement (continued)

Debt instruments (continued)

#### Business model assessment:

The business model reflects how the Group manages the assets in order to generate cash flows. That is, whether the Group's objective is solely to collect the contractual cash flows from the assets or is to collect both the contractual cash flows and cash flows arising from the sale of assets. If neither of these is applicable (e.g. financial assets are held for trading purposes), then the financial assets are classified as part of 'other' business model and measured at FVTPL. Factors considered by the Group in determining the business model for a group of assets include past experience on how the cash flows for these assets were collected, how the asset's performance is evaluated and reported to key management personnel, how risks are assessed and managed and how managers are compensated.

#### 金融資產及負債(續)

- (a) 金融資產(續)
  - 分類及隨後計量(續) (i)

#### 債務工具(續)

#### 業務模式評估:

業務模式反映本集團如 何管理資產以產生現金 流量。亦即,本集團的 目標是否僅為自資產收 取現金流量或同時收取 合約現金流量及出售資 產產生的現金流量。如 果以上均不適用(例如金 融資產持作買賣),則金 融資產劃分為「其他」業 務模式的一部分並按公 平值計入損益計量。本 集團於釐定一組資產的 業務模式時考慮的因素 包括如何收取該等資產 的現金流量、資產表現 如何評估及如何向主要 管理人員呈報、風險如 何評估及管理以及管理 者薪酬等方面的過往經 驗。

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### 2.3 Summary of significant accounting policies 2.3 主要會計政策概要(續)

(continued)

#### Financial assets and liabilities (continued)

- (a) Financial assets (continued)
  - Classification and subsequent measurement (continued)

Debt instruments (continued)

SPPI test:

The Group assesses the contractual terms of instruments to identify whether the contractual cash flows are 'solely payments of principal and interest on the principal amount outstanding' ("SPPI"). Financial assets that are consistent with a basic lending arrangement are considered to meet the SPPI criterion. In a 'basic lending arrangement', consideration for the time value of money and credit risk are typically the most significant elements of interest. It may also include consideration for other basic lending risks such as liquidity risks, costs associated with holding the financial assets for a period of time (e.g., servicing or administrative costs) and a profit margin.

Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payments of principal and interest.

金融資產及負債(續)

- 金融資產(續)
  - 分類及隨後計量(續) (i)

債務工具(續)

僅為本金及利息付款測

本集團評估工具的合約 條款以識別合約現金流 量是否「僅為未償還本 金額的本金及利息付 款 | (「僅為本金及利息付 款1)。與基本借貸安排 相符的金融資產被視為 符合僅為本金及利息付 款標準。在「基本借貸安 排」中,貨幣時間價值及 信貸風險通常為利息的 最重要的考慮因素。其 所考慮的因素亦可能包 括其他基本借貸風險, 如流動性風險、持有金 融資產一段期間的相關 成本(例如服務或行政成 本)及利潤率。

附带嵌入式衍生工具的 金融資產於釐定其現金 流量是否僅為本金及利 息付款時整體予以考慮。

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### 2.3 Summary of significant accounting policies 2.3 主要會計政策概要(續)

(continued)

#### Financial assets and liabilities (continued)

- (a) Financial assets (continued)
  - Classification and subsequent measurement (continued)

Debt instruments (continued)

SPPI test: (continued)

Based on these factors, the Group classifies its debt instruments into one of the following three measurement categories:

Amortised cost: Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest ("SPPI"), and that are not designated at FVTPL, are measured at amortised cost. The carrying amount of these assets is adjusted by any ECL allowance recognised and measured as described in note 2.3(a)(ii). Interest income from these financial assets is included in 'Interest income from market making debt securities' and 'Interest income from fixed income securities' using the effective interest rate method.

FVOCI: Financial assets that are held for collection of contractual cash flows and for selling the assets, where the assets' cash flows represent SPPI, and that are not designated at FVTPL, are measured at FVOCI. Movements in the carrying amount are taken through OCI, except for the recognition of impairment gains or losses, interest revenue and foreign exchange gains and losses on the instrument's amortised cost which are recognised in profit or loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss and recognised in 'Other income'. Interest income from these financial assets is included in 'Interest income from market making debt securities' and 'Interest income from fixed income securities' using the effective interest rate method.

金融資產及負債(續)

- 金融資產(續)
  - 分類及隨後計量(續) (i)

債務工具(續)

僅為本金及利息付款測 試:(續)

基於該等因素,本集團 將其債務工具劃分為下 列三個計量類別:

攤銷成本:持作收取合 約現金流量的資產,倘 該等現金流量僅為本金 及利息付款,且未指定 為按公平值計入損益, 則按攤銷成本計量。該 等資產的賬面值就確認 及計量的預期信用損失 撥備予以調整(見附註 2.3(a)(ii))。該等金融資 產的利息收入採用實際 利率法計入「做市債務證 券利息收入」及「固定收 益證券利息收入」。

按公平值計入其他全面 收益:持作收取合約現 金流量及出售的金融資 產,倘該等資產的現金 流量僅為本金及利息付 款,且未指定為按公平 值計入損益,則按平值 計入其他全面收益計量。 賬面值的變動計入其他 全面收益,惟工具攤銷 成本的減值收益或虧損、 利息收入及外匯收益及 虧損除外,在此情況下 於損益確認。當金融資 產被終止確認時,先前 於其他全面收益確認的 累計收益或虧損由權益 重新分類至損益並於「其 他收益」確認。該等金融 資產的利息收入採用實 際利率法計入「做市債務 證券利息收入」及「固定 收益證券利息收入」。

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#### 2.3 Summary of significant accounting policies 2.3 主要會計政策概要(續)

(continued)

#### Financial assets and liabilities (continued)

- (a) Financial assets (continued)
  - Classification and subsequent measurement (continued)

Debt instruments (continued)

SPPI test: (continued)

FVTPL: Assets that do not meet the criteria for amortised cost or FVOCI are measured at fair value through profit or loss. A gain or loss on a debt investment that is subsequently measured at fair value through profit or loss and is not part of a hedging relationship is recognised in profit or loss and presented in the statement of profit or loss and other comprehensive income within 'Net trading gain/loss from debt securities market making' in the period in which it arises. Interest income from these financial assets is included in "Interest income from market making debt securities' and 'Interest income from fixed income securities" using the effective interest rate method.

The Group reclassifies debt investments when and only when its business model for managing those assets changes. The reclassification takes place from the start of the first reporting period following the change. Such changes are expected to be very infrequent and none occurred during the period.

金融資產及負債(續)

- 金融資產(續)
  - 分類及隨後計量(續) (i)

債務工具(續)

僅為本金及利息付款測 試:(續)

按公平值計入損益:不 符合攤銷成本或按公平 值計入其他全面收益標 準的資產按公平值計入 損益計量。其後按公平 值計入損益計量目並非 對沖關係組成部分的債 務投資收益或虧損於損 益確認,並於其產生期 間在損益及其他全面收 益表的 「來自債務證券做 市的交易收益/虧損淨 額」內呈列。該等金融資 產的利息收入採用實際 利率法計入「做市債務證 券利息收入」及「固定收 益證券利息收入」。

當且僅當管理債務投資 的業務模式發生變動時, 本集團方將該等資產重 新分類。重新分類於發 生變動後的首個報告期 間的期初進行。預期此 類變動非常罕見,且期 內並未發生。

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### 2.3 Summary of significant accounting policies 2.3 主要會計政策概要(續)

(continued)

#### Financial assets and liabilities (continued)

- (a) Financial assets (continued)
  - Classification and subsequent measurement (continued)

#### Equity instruments

Equity instruments are instruments that meet the definition of equity from the issuer's perspective; that is, instruments that do not contain a contractual obligation to pay and that evidence a residual interest in the issuer's net assets. Examples of equity instruments include basic ordinary shares.

The Group subsequently measures all equity investments at fair value through profit or loss, except where the Group's management has elected, at initial recognition, to irrevocably designate an equity investment at fair value through other comprehensive income. The Group's policy is to designate equity investments as FVOCI when those investments are held for purposes other than to generate investment returns. When this election is used, fair value gains and losses are recognised in OCI and are not subsequently reclassified to profit or loss, including on disposal. Impairment losses (and reversal of impairment losses) are not reported separately from other changes in fair value. Dividends, when represent a return on such investments, continue to be recognised in profit or loss as other income when the Group's right to receive payments is established.

Gains and losses on equity investments at FVTPL are included in the 'Investments - fixed income securities, funds, derivatives and equity investments' line in the statement of profit or loss and other comprehensive income.

#### 金融資產及負債(續)

- (a) 金融資產(續)
  - 分類及隨後計量(續) (i)

#### 權益工具

權益工具為從發行人的 角度符合權益定義的工 具;亦即並不包含合約 付款責任且為於發行人 淨資產剩餘權益憑證的 工具。權益工具的例子 包括基本普通股。

本集團隨後將所有權益 工具按公平值計入損益 計量,惟倘本集團管理 層於初始確認時不可撤 回地選擇指定權益工具 為按公平值計入其他全 面收益除外。本集團的 政策為,當權益投資持 作產生投資回報以外的 用途時,將該等投資指 定為按公平值計入其他 全面收益。當作出該選 擇時,公平值收益及虧 損於其他全面收益確認, 並隨後重新分類至損益, 包括於出售時。減值虧 損(及減值虧損撥回)不 與公平值的其他變動分 開呈報。該等投資的回 報產生的股息,當本集 團收取相關款項的權利 確立時繼續於損益內確 認為其他收益。

按公平值計入損益的權 益工具的盈利及虧損計 入損益及其他全面收益 表的「投資一固定收益證 券、基金、衍生工具及 股本投資」一項內。

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#### 2.3 Summary of significant accounting policies 2.3 主要會計政策概要(續)

(continued)

#### Financial assets and liabilities (continued)

- (a) Financial assets (continued)
  - ECL allowance

The Group applies a simplified approach to measure ECL on trade receivable and a general approach to measure ECL on loans and advances to customers, time deposits and other financial assets accounted for at amortised cost as well as loan commitment.

Under the simplified approach, the Group measures the loss based on lifetime ECL. Under the general approach, financial assets migrate through the following three stages based on the change in credit risk since initial recognition:

#### Stage 1: 12-month ECL

For exposures where there has not been a significant increase in credit risk since initial recognition and that are not credit-impaired upon origination, the portion of the lifetime ECL associated with the probability of default events occurring within the next 12 months is recognised.

#### Stage 2: Lifetime ECL - not credit-impaired

For exposures where there has been a significant increase in credit risk since initial recognition but are not credit-impaired, a lifetime ECL (i.e. reflecting the remaining lifetime of the financial asset) is recognised.

#### 金融資產及負債(續)

金融資產(續)

(ii)

預期信用損失撥備 本集團應用簡易方法計 量交易應收款項的預期 信用損失,並應用一般 方法計量給予客戶的貸 款及墊款、定期存款及 其他按攤銷成本入賬的 金融資產以及貸款承擔 的預期信用損失。

根據簡易方法,本集團 根據全期預期信用損失 計量虧損。按照一般方 法,金融工具乃基於初 步確認後的信貸風險變 動,通過下列三個階段 予以轉撥:

#### 第一階段:12個月的 預期信用損失

就自初步確認後的信貸 風險並無重大變動,且 於產生時並無信貸減值 的情况而言,乃將與未 來十二個月出現違約事 件的可能性有關的全期 預期信用損失部分予以 確認。

#### 第二階段:全期預期 信用損失一並無信貸 減值

至於自初步確認後的信 貸風險出現重大變動, 惟並無信貸減值的情況, 乃確認全期預期信用損 失,即反映金融資產剩 餘生命周期。

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### 2.3 Summary of significant accounting policies 2.3 主要會計政策概要(續)

(continued)

#### Financial assets and liabilities (continued)

- (a) Financial assets (continued)
  - ECL allowance (continued) Stage 3: Lifetime ECL - credit-impaired

Exposures are assessed as credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of that asset have occurred. For exposures that have become credit-impaired. a lifetime ECL is recognised and interest revenue is calculated by applying the effective interest rate to the amortised cost (net of provision) rather than the gross carrying amount.

At each reporting date, the Group assesses whether there has been a significant increase in credit risk for exposures since initial recognition by comparing the risk of default occurring over the expected life between the reporting date and the date of initial recognition. The Group considers reasonable and supportable information that is relevant and available without undue cost or effort for this purpose. This includes quantitative and qualitative information and also, forward-looking analysis. For certain portfolio of margin loans, the Group rebuts the presumption that there have been significant increases in credit risk since initial recognition when financial assets are more than 30 days past due as management considers the probability of default is highly correlated with the collateral value rather than the past due days.

#### 金融資產及負債(續)

- 金融資產(續)
  - 預期信用損失撥備(續) (ii) 第三階段:全期預期 信用損失一信貸減值 常發生會對該資產估計 未來現金流量造成不利 影響的一項或多項事件, 則有關情況會被評定為 出現信貸減值。就已出 現信貸減值的情況而言, 會確認全期預期信用損 失, 並 誦 渦 於 攤 銷 成 本 (扣除撥備)而非賬面總 值 應 用 實 際 利 率 , 以 計 算利息收入。

於各報告日期,本集團 會將由報告日期至初步 確認日期的預計生命周 期內發生的違約風險比 較,以評估自初步確認 以來信貸風險是否顯著 增加。本集團就此會考 慮相關及毋須支付過多 成本或努力而已可得的 合理及具支持理據的資 料,當中包括量化及質 化資料以及前瞻性分析。 關於若干孖展貸款組合, 當金融資產逾期超過30 天時,由於管理層認為 違約機會與抵押價值(而 非逾期天數)具密切關 連,故本集團將自初步 確認以來信貸風險顯著 增加的假設推翻。

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#### 2.3 Summary of significant accounting policies 2.3 主要會計政策概要(續)

(continued)

#### Financial assets and liabilities (continued)

- (a) Financial assets (continued)
  - ECL allowance (continued)

Stage 3: Lifetime ECL - credit-impaired (continued)

The Group assesses whether the credit risk on an exposure has increased significantly on an individual or collective basis. For the purposes of a collective evaluation of impairment, financial instruments are grouped on the basis of shared credit risk characteristics, taking into account instrument type, remaining term to maturity and other relevant factors.

The amount of ECL is measured as the probabilityweighted present value of all cash shortfalls over the expected life of the financial asset discounted at its original effective interest rate. The cash shortfall is the difference between all contractual cash flows that are due to the Company and all the cash flows that the Company expects to receive. The amount of the loss is recognised using a provision for doubtful debts account.

If, in a subsequent period, credit quality improves and reverses any previously assessed significant increase in credit risk since origination, then the provision for doubtful debts reverts from lifetime ECL to 12-month ECL.

#### 金融資產及負債(續)

- 金融資產(續)
  - 預期信用損失撥備(續) (ii) 第三階段:全期預期 信用損失一信貸減值 (續)

本集團按個別或集體基 準評估信貸風險是否顯 著增加。為集體評估減 值,本集團按共享信貸 風險特徵之基準,並考 慮到工具類別、距離到 期之剩餘年期及其他相 關因素,將金融工具分 門別類。

預期信用損失的金額乃 計量為按原實際利率貼 現的金融資產預計年期 內所有現金不足額的可 能性加權現值。現金不 足額為所有結欠本公司 的合約現金流量與本公 司預期將收取的現金流 量兩者的差額。虧損金 額採用呆賬撥備確認。

倘於往後期間,信貸質 素改善及撥回早前所評 估自產生以來信貸風險 的顯著增長,則將呆賬 撥備由全期預期信用損 失恢復為12個月的預期 信用損失。

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### 2.3 Summary of significant accounting policies 2.3 主要會計政策概要(續)

(continued)

#### Financial assets and liabilities (continued)

- (a) Financial assets (continued)
  - (iii) Modification of loans

The Group sometimes renegotiates or otherwise modifies the contractual cash flows of loans to customers. When this happens, the Group assesses whether or not the new terms are substantially different to the original terms. The Group does this by considering, among others, the following factors:

- If the borrower is in financial difficulty, whether the modification merely reduces the contractual cash flows to amounts the borrower is expected to be able to pay.
- Whether any substantial new terms are introduced, such as a profit share/equity-based return that substantially affects the risk profile of the loan.
- Significant extension of the loan term when the borrower is not in financial difficulty.
- Significant change in the interest rate.
- Change in the currency the loan is denominated in.
- Insertion of collateral, other security or credit enhancements that significantly affect the credit risk associated with the loan.

#### 金融資產及負債(續)

- (a) 金融資產(續)
  - (iii) 貸款的修訂

本集團有時會重新協定 或以其他方式修訂給予 客戶的貸款的合約現金 流量。在此情況下,本 集團會評估新條款是否 與原條款存在較大差異。 本集團在評估時考慮(其 中包括)下列因素:

- 借款人是否面臨財 務困境,修訂是否 僅僅將合約現金流 量減少至借款人預 期能夠支付的金額。
- 是否引入任何實質 性的新條款,如對 貸款的風險狀況產 生實質影響的利潤 分成/以權益為基 礎的回報。
- 當借款人未面臨財 務困境時大幅延長 貸款期限。
- 利率大幅變動。
- 貸款的計價貨幣變 動。
- 插入對貸款相關的 信貸風險產生重大 影響的抵押品、其 他擔保或強化信貸 條件。

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#### 2.3 Summary of significant accounting policies 2.3 主要會計政策概要(續)

(continued)

#### Financial assets and liabilities (continued)

- (a) Financial assets (continued)
  - (iii) Modification of loans (continued)

If the terms are substantially different, the Group derecognises the original financial asset and recognises a 'new' asset at fair value and recalculates a new effective interest rate for the asset. The date of renegotiation is consequently considered to be the date of initial recognition for impairment calculation purposes. including for the purpose of determining whether a significant increase in credit risk has occurred. However, the Group also assesses whether the new financial asset recognised is deemed to be credit-impaired at initial recognition, especially in circumstances where the renegotiation was driven by the debtor being unable to make the originally agreed payments. Differences in the carrying amount are also recognised in profit or loss as a gain or loss on derecognition.

If the terms are not substantially different, the renegotiation or modification does not result in derecognition, and the Group recalculates the gross carrying amount based on the revised cash flows of the financial asset and recognises a modification gain or loss in profit or loss. The new gross carrying amount is recalculated by discounting the modified cash flows at the original effective interest rate (or credit-adjusted effective interest rate for purchased or originated credit-impaired financial assets).

#### 金融資產及負債(續)

- (a) 金融資產(續)
  - (iii) 貸款的修訂(續)

倘若條款存在較大差異, 則本集團終止確認原金 融資產並按公平值確認 一項「新」資產,並重新 計算該資產新的實際利 率。重訂日期因而被視 為就減值計算而言(包括 就釐定信貸風險是否大 幅增加而言)的初始確認 日期。然而,本集團亦 評估所確認的新金融資 產於初始確認時是否出 現信貸減值,特別是當 重訂是在債務人無法作 出原定付款而促成的情 況下。賬面值差額亦於 損益確認為終止確認產 生的收益或虧損。

倘若條款並無重大差異, 則重訂或修訂不會導致 終止確認,而本集團會 基於金融資產的經修訂 現金流量重新計算賬面 總值,並於損益確認修 訂收益或虧損。新的賬 面總值通過按原實際利 率(或購入或產生的信貸 減值金融資產的信貸調 整實際利率)貼現經修訂 現金流量重新計算得出。

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#### 2.3 Summary of significant accounting policies 2.3 主要會計政策概要(續)

(continued)

#### Financial assets and liabilities (continued)

- (a) Financial assets (continued)
  - (iv) Derecognition other than on a modification Financial assets, or a portion thereof, are derecognised when the contractual rights to receive the cash flows from the assets have expired, or when they have been transferred and either (i) the Group transfers substantially all the risks and rewards of ownership, or (ii) the Group neither transfers nor retains substantially all the risks and rewards of ownership and the Group has not retained control.

The Group enters into transactions where it retains the contractual rights to receive cash flows from assets but assumes a contractual obligation to pay those cash flows to other entities and transfers substantially all of the risks and rewards. These transactions are accounted for as 'pass through' transfers that result in derecognition if the Group:

- (i) has no obligation to make payments unless it collects equivalent amounts from the assets;
- is prohibited from selling or pledging the assets; (ii) and
- has an obligation to remit any cash it collects from the assets without material delay.

#### 金融資產及負債(續)

- (a) 金融資產(續)
  - (iv) 終止確認(修訂除外) 當收取現金資產現金流 量的合約權利到期,或 已被轉讓且(i)本集團已轉 讓所有權的絕大部分風 險及回報,或(ii)本集團 既未轉讓亦未保留所有 權的絕大部分風險及回 報且本集團並無保留控 制權時,則金融資產(或 其中一部分)終止確認。

本集團訂立保留收取資 產現金流量的合約權利 但承擔向其他實體支付 該等現金流量的合約責 任並轉讓絕大部分風險 及回報的交易。該等交 易作為「轉嫁」轉讓入 賬,於下列情況下終止 確認:

- 本集團除非在收取 來自該等資產的同 等金額的情況下, 否則並無付款責任;
- 本集團被禁止出售 (ii) 或質押該等資產; 及
- 本集團於收取來自 該等資產的現金後 有責任在不出現重 大延誤的情況下將 現金匯出。

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#### 2.3 Summary of significant accounting policies 2.3 主要會計政策概要(續)

(continued)

#### Financial assets and liabilities (continued)

- (a) Financial assets (continued)
  - (iv) Derecognition other than on a modification (continued)

Collateral (shares and bonds) furnished by the Group under standard repurchase agreements and securities lending and borrowing transactions is not derecognised because the Group retains substantially all the risks and rewards on the basis of the predetermined repurchase price, and the criteria for derecognition are therefore not met. This also applies to certain securitisation transactions in which the Group retains a subordinated residual interest.

#### Financial liabilities (b)

Classification and subsequent measurement In both the current and prior period, financial liabilities are classified as subsequently measured at amortised cost, except for:

Financial liabilities at fair value through profit or loss: this classification is applied to derivatives and financial liabilities held for trading. Gains or losses on financial liabilities designated at fair value through profit or loss are presented partially in other comprehensive income (the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability, which is determined as the amount that is not attributable to changes in market conditions that give rise to market risk) and partially profit or loss (the remaining amount of change in the fair value of the liability). This is unless such a presentation would create, or enlarge, an accounting mismatch, in which case the gains and losses attributable to changes in the credit risk of the liability are also presented in profit or loss.

Financial liabilities are derecognised when the obligation specified in the contract is discharged or cancelled, or expires.

#### 金融資產及負債(續)

- (a) 金融資產(續)
  - (iv) 終止確認(修訂除外)

本集團根據標準回購協 議及證券借貸交易提供 的抵押品(股份及债券) 不予終止確認,原因為 本集團保留基於事先釐 定的回購價格的絕大部 分風險及回報,因此不 符合終止確認標準。這 亦適用於本集團保留後 償剩餘權益的某些證券 化交易。

#### (b) 金融負債

分類及隨後計量

於本期間及過往期間,金融負 債分類為隨後按攤銷成本計 量,惟以下除外:

按公平值計入損益的金融負 債:此分類適用於持作買賣的 衍生工具及金融負債。指定為 按公平值計入損益的金融負 **债的盈利或虧損部分於其他** 全面收益呈列(金融負債信貸 風險變動導致的公平值變動 金額,其釐定為並非歸因於產 生市場風險的市場狀況變動 的金額)及部分於損益呈列(負 債公平值的其餘變動金額)。 但倘若該呈列方式會產生或 擴大會計錯配,則負債信貸風 險變動導致的盈利或虧損亦 於損益中呈列。

倘合約中列明的責任被解除、 取消或到期,則須終止確認金 融負債。

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#### 2.3 Summary of significant accounting policies

(continued)

#### **Derivative financial instruments**

The Group's derivative financial instruments are initially recognised at their fair value on the date on which a derivative contract is entered into and are subsequently remeasured at fair value.

Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative. Any gains or losses arising from changes in fair value of derivatives are taken directly to statement of profit or loss and other comprehensive income.

Whilst the Group enters into a derivative contract for trading purposes or to provide economic hedges under the Group's risk management framework, it does not apply hedge accounting.

#### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

#### Shares held under the share award scheme

Own equity instruments which are reacquired (shares held under the share award scheme) are recognised at cost and deducted from equity. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of the Group's own equity instruments. Any difference between the carrying amount and the consideration is recognised in equity.

#### 2.3 主要會計政策概要(續)

#### 衍生金融工具

本集團衍生金融工具於衍生合約訂 立日期初步按其公平值確認,其後 按公平值再次計量。

倘公平值為正數,衍生工具以資產 入賬,而公平值倘為負數,則以負 債入賬。衍生工具的公平值變動產 生的任何盈虧直接計入損益及其他 全面收益表。

當本集團根據本集團風險管理框架 為交易目的或提供經濟對沖而訂立 衍生工具合約時,並不應用對沖會 計。

#### 抵銷金融工具

倘存在現時可強制執行的法律權利 可抵銷已確認金額,且有意以淨額 基準結算或同時變現資產及清償 負債,則可抵銷金融資產及金融負 債,而淨額於財務狀況表呈報。

# 股份獎勵計劃項下持有的股份

購回本身的權益工具(股份獎勵計劃項下持有的股份)按成本確認並於權益中扣除。本集團購買、出售、發行或註銷本身的權益工具所得收益或虧損概不於損益賬確認。 賬面值與代價之間的任何差額於權益確認。

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#### 2.3 Summary of significant accounting policies

(continued)

#### Client trust bank balances

The Group maintains trust and segregated accounts with authorised financial institutions to hold clients' deposits arising from normal business transactions. The Group has classified the clients' monies as client trust bank balances under the current assets in the consolidated statement of financial position as the Group is allowed to retain some or all of the interest income on the clients' monies and recognised corresponding accounts payable to the respective customers in the current liabilities clients on grounds that it is liable for any loss or misappropriation of clients' monies. Under the Hong Kong Securities and Futures Ordinance (Cap. 571) and the Hong Kong Insurance Companies Ordinance (Cap. 41), the Group is not allowed to use the clients' monies to settle its own obligation.

#### Fiduciary activities

Apart from the client trust bank balances as mentioned above, the Group provides brokerage and asset management services and the Group acts in a fiduciary capacity which results in the holding or placing of assets on behalf of its customers. These assets and any gains or losses arising thereon are not included in these financial statements as the Group has no contractual rights to these assets and its gains or losses under fiduciary activities.

#### Cash and cash equivalents

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise cash on hand and demand deposits, and have a short maturity of generally within three months when acquired, less bank overdrafts which are repayable on demand and form an integral part of the Group's cash management.

For the purpose of the consolidated statement of financial position, cash and cash equivalents comprise cash on hand and at banks, including term deposits, and assets similar in nature to cash, which are not restricted as to use.

#### 2.3 主要會計政策概要(續)

#### 客戶信託銀行結餘

本集團於獲授權金融機構開設信託 及獨立賬戶,以保管客戶來自一般 業務交易的存款。本集團將客戶款 項歸類為綜合財務狀況表流動資產 項下的客戶信託銀行結餘,原因為 本集團獲准保留客戶款項的部分或 全部利息收入,並基於其對客戶款 項的任何損失或挪用負責而確認應 付流動負債賬戶內有關客戶的相應 款項。根據香港法例第571章香港 《證券及期貨條例》及香港法例第41 章香港《保險公司條例》,本集團不 得動用客戶的款項清償其自身債務。

#### 受託活動

除上文所述的客戶信託銀行結餘 外,本集團提供經紀服務及資產管 理服務,本集團在當中以受託人身 份行事,以致須代其客戶持有或配 售資產。該等資產及其所產生的任 何收益或虧損不會計入該等財務報 表,原因為本集團對該等資產及其 根據受託活動的收益或虧損概無合 約權利。

#### 現金及現金等價物

就綜合現金流量表而言,現金及現 金等價物包括手頭現金及活期存 款,通常於購入後三個月以內的較 短期限到期,減須按要求償還的銀 行透支, 並構成本集團現金管理的 一部分。

就綜合財務狀況表而言,現金及現 金等價物包括手頭及銀行現金(包 括定期存款及與現金性質相似的資 產),其用途並無限制。

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#### 2.3 Summary of significant accounting policies

(continued)

#### Other assets

Other assets represent the deposits and admission fee paid to the Stock Exchange, Hong Kong Futures Exchange Limited, Hong Kong Securities Clearing Company Limited and other regulators. They are intended to be held on a long-term basis and are stated at the nominal amount.

#### **Provisions**

A provision is recognised when a present obligation (legal or constructive) has arisen as a result of a past event and it is probable that a future outflow of resources will be required to settle the obligation, provided that a reliable estimate can be made of the amount of the obligation.

When the effect of discounting is material, the amount recognised for a provision is the present value at the end of the reporting period of the future expenditures expected to be required to settle the obligation. The increase in the discounted present value amount arising from the passage of time is included in finance costs in profit or loss.

#### Income tax

Income tax comprises current and deferred tax. Income tax relating to items recognised outside profit or loss is recognised outside profit or loss, either in other comprehensive income or directly in equity.

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period, taking into consideration interpretations and practices prevailing in the countries in which the Group operates.

Deferred tax is provided, using the liability method, on all temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

#### 2.3 主要會計政策概要(續)

#### 其他資產

其他資產指支付予聯交所、香港期 貨交易所有限公司、香港中央結算 有限公司及其他監管機構的按金及 准入費。其他資產擬作長期持有, 並按面額列賬。

#### 撥備

由於過往發生的事件引致目前出現 法定或推定責任,而該等責任很可 能導致日後資源流出以履行責任, 並能夠可靠估計責任金額時,則確 認撥備。

當有重大貼現影響時,會就預期須用作支付責任的未來開支於報告期未的現值確認撥備。因時間流逝所導致折現現值的金額增加,會列入損益賬的融資成本。

#### 所得税

所得税包括即期及遞延税項。於損益賬外確認的各項目,其有關所得 税於損益賬外的其他全面收益或直 接於權益內確認。

本期及過往期間的即期税項資產及 負債乃經考慮本集團經營所在國家 的現行詮釋及慣例,根據於報告期 末的已制訂或實際已制定的税率(及 税務法例),按預期可自税務機關 收回或付予税務機關的數額計量。

於報告期末,資產與負債的稅基與 其作為財務申報用途的賬面值之間 的所有暫時差額,須按負債法就遞 延稅項計提撥備。

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### 2.3 Summary of significant accounting policies 2.3 主要會計政策概要(續)

(continued)

#### Income tax (continued)

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- when the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss;
- in respect of taxable temporary differences associated with investments in subsidiaries, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, the carryforward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, the carryforward of unused tax credits and unused tax losses can be utilised, except:

- when the deferred tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries, deferred tax assets are only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

#### 所得税(續)

所有應課税暫時差額均會確認遞延 税項負債,惟以下情況例外:

- 非業務合併的交易中經初始 確認商譽或資產或負債而產 生的遞延税項負債,而於有關 交易時對會計溢利或應課稅 損益概無構成影響;及
- 對於涉及於附屬公司的投資 的應課税暫時差額而言,撥回 暫時差額的時間可以控制,而 暫時差額很可能不會在可見 將來撥回。

對於所有可予扣減的暫時差額、承 前未動用税項抵免及未動用税項虧 損,均確認遞延税項資產。若很可 能出現應課税溢利用以抵銷該等可 扣減暫時差額、承前未動用税項抵 免及未動用税項虧損,則遞延税項 資產可確認入賬,惟以下情況例外:

- 非業務合併的交易中初始確 認資產或負債而產生可扣減 暫時差額的遞延税項資產,而 於有關交易時對會計溢利或 應課税損益概無構成影響;及
- 對於涉及於附屬公司的投資 的可扣減暫時差額而言,只有 在暫時差額很可能於可見將 來撥回,且很可能出現應課稅 溢利用以抵銷該等暫時差額 時,方會確認遞延税項資產。

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#### 2.3 Summary of significant accounting policies

(continued)

#### Income tax (continued)

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at the end of each reporting period and are recognised to the extent that it has become probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

#### Revenue from contracts with customers

Revenue from contracts with customers is recognised when control of goods or services is transferred to the customers at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services.

When the consideration in a contract includes a variable amount, the amount of consideration is estimated to which the Group will be entitled in exchange for transferring the goods or services to the customer. The variable consideration is estimated at contract inception and constrained until it is highly probable that a significant revenue reversal in the amount of cumulative revenue recognised will not occur when the associated uncertainty with the variable consideration is subsequently resolved.

#### 2.3 主要會計政策概要(續)

#### 所得税(續)

遞延税項資產及負債乃根據於各報告期末已實施或實質上已實施的稅率(及稅務法例),按變現資產或清償負債的期間預期適用的稅率予以計量。

#### 客戶合約收益

當商品或服務的控制權轉移至客戶時,則按可反映本集團預期將就該 等商品或服務交換可收取的代價金 額確認客戶合約收益。

倘合約代價包含可變金額,則按本 集團將就轉移商品或服務予客戶 換所得金額估計代價金額。可變代 價於合約開始時估計及受限制,直 至與可變代價相關的不確定因素其 後解除時累計已確認的收入很可能 不會發生重大撥回。

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### 2.3 Summary of significant accounting policies 2.3 主要會計政策概要(續)

(continued)

#### Revenue from contracts with customers

(continued)

Provision of securities and futures brokerage services

The performance obligation is satisfied at a point in time when the customer has obtained control of the service, generally when the trades are executed.

#### Provision of investment banking services

The performance obligation for sponsoring and certain consultancy and financial advisory services are fulfilled when all the relevant duties of a sponsor or a financial advisor as stated in the contract are completed.

Depending on the nature of the services and the contract terms, sponsor fee is recognised in profit and loss over time using a method that depicts the Group's performance, or at point in time when the service is completed. Certain consultancy and financial advisory services' performance obligations are satisfied over time as services are rendered if the customer simultaneously receives and consumes the benefits provided by the Group.

#### Provision of asset management services

Revenue from asset management services is recognised over time as the services are provided. Fees for asset management services are calculated based on a fixed percentage of the value of assets managed.

Performance fees are recognised on the performance fee valuation day of the investment funds and managed accounts when there is a positive performance for the relevant performance period and it is determined that it will not result in significant reversal in a subsequent period, taking into consideration the relevant basis of calculation for the investment funds and managed accounts.

Fund distribution activities are separate performance obligations from the asset management and the obligation being satisfied at a point in time upon the investors' subscription. Subscription and handling fees relating to the distribution services are recognised at a point in time when the services are performed and the amount is known.

#### 客戶合約收益(續)

提供證券及期貨經紀服務 履約責任在客戶取得服務控制權之 時達成, 通常為交易簽立時。

#### 提供投資銀行服務

保薦及若干顧問及財務諮詢服務的 履約責任乃於合約所載保薦人或財 務顧問相關職責全部完成時達成。

根據服務性質及合約條款,保薦費 用使用描述本集團表現的方法隨時 間或於服務完成時於某一時間點服 務完成時於損益確認。倘客戶同時 收到及消耗本集團提供的利益,則 若干顧問及財務諮詢服務履約責任 隨提供服務而達成。

#### 提供資產管理服務

資產管理服務所得收入隨提供服務 確認。資產管理服務費用按所管理 資產價值的某個固定百分比計算。

倘於相關表現期間有正面表現,且 釐定不會導致後續期間作出重大撥 回(當中考慮投資基金及管理賬戶 的相關計算基準),則表現費於投 資基金及管理賬戶的表現費估值日 確認。

基金分派活動是獨立於資產管理的 表現責任,該責任於投資者認購後 在某一時間點履行。與分銷服務有 關的認購及手續費於提供服務且金 額已知時在某時間點確認。

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#### 2.3 Summary of significant accounting policies 2.3 主要會計政策概要(續)

(continued)

#### Revenue from contracts with customers

(continued)

Provision of wealth management service

The performance obligation relating to the insurance brokerage service is satisfied at the point when the terms of the insurance policy have been agreed contractually by the insurer and policyholder, and the insurer has a present right to payment from the policyholder (the 'transaction date').

#### Revenue from other sources and other income

Interest income is recognised on an accrual basis using the effective interest method by applying the rate that exactly discounts the estimated future cash receipts over the expected life of the financial instrument, to the gross carrying amount of the financial asset.

#### **Employee benefits**

#### (a) Retirement benefit scheme

The Group operates a defined contribution Mandatory Provident Fund retirement benefit scheme (the "MPF Scheme") under the Mandatory Provident Fund Schemes Ordinance for all of its employees. Contributions are made based on a percentage of the employees' basic salaries and are charged to profit or loss as they become payable in accordance with the rules of the MPF Scheme. The assets of the MPF Scheme are held separately from those of the Group in an independently administered fund. The Group's employer contributions vest fully with the employees when contributed into the MPF Scheme.

#### (b) Bonuses

The Group recognises a liability and an expense for bonuses, based on an approved formula that takes into consideration the profit attributable to the Group after certain adjustments. The Group recognises a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

#### 客戶合約收益(續)

#### 提供財富管理服務

與保險經紀服務有關的履約責任於 保險公司與保單持有人以合約協定 保單條款,且保險公司有現有權利 向保單持有人收取付款時(「交易日 期」)履行。

#### 來自其他來源的收入及其他 收益

利息收入使用實際利率法,採用將 金融工具預計年期內的估計未來現 金收款準確貼現至金融資產賬面值 總額的利率,按累計基準確認。

#### 僱員福利

#### (a) 退休福利計劃

本集團根據《強制性公積金計 劃條例》,為所有僱員設立界 定供款的強制性公積金退休 福利計劃(「強積金計劃」)。 根據強積金計劃的規則,供款 額按僱員基本薪酬的一定百 分比計算,並於產生時在損益 賬中扣除。強積金計劃的資產 乃以獨立管理基金方式與本 集團的資產分開持有。本集團 向強積金計劃繳納僱主供款 後,該等供款即全數歸僱員所 有。

#### (b) 花紅

本集團按照認可計算方法就 花紅確認負債及開支,該計算 方法已考慮本集團應佔溢利 並作出若干調整。於出現合約 責任或過往慣例引致推定責 任時,本集團即確認撥備。

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### 2.3 Summary of significant accounting policies 2.3 主要會計政策概要(續)

(continued)

#### **Employee benefits** (continued)

(c) Share-based payments

The Group operates a share option scheme for the purpose of assisting in recruiting, retaining and motivating key staff members. Employees (including directors) of the Group receive remuneration in the form of share-based payments, whereby employees render services as consideration for equity instruments ("equity-settled transactions").

The cost of equity-settled transactions with employees is measured by reference to the fair value at the date at which they are granted. The cost of equity-settled transactions is recognised, together with a corresponding increase in the "share award reserve" and "share option reserve" under equity, over the period in which the performance and/or service conditions are fulfilled in share-based compensation expense. The cumulative expense recognised for equity-settled transactions at the end of each reporting period until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of equity instruments that will ultimately vest. The charge or credit to profit or loss for a period represents the movement in the cumulative expense recognised as at the beginning and end of that period.

No expense is recognised for awards that do not ultimately vest, except for equity-settled transactions where vesting is conditional upon a market or non-vesting condition, which are treated as vesting irrespective of whether or not the market or non-vesting condition is satisfied, provided that all other performance and/or service conditions are satisfied.

#### 僱員福利(續)

(c) 以股份為基礎付款

本集團採納一項購股權計劃, 以協助招聘、挽留及激勵關鍵 員工。本集團的僱員(包括董 事)獲得以股份為基礎付款形 式的薪酬,據此,僱員以提供 服務作為權益工具的代價(「以 權益結算交易一)。

與僱員以權益結算交易的成 本乃參考其於授出日期的公 平值計量。以權益結算交易的 成本於表現及/或服務條件 達成期間與相應的權益下「股 份獎勵儲備」及「購股權儲備」 增加一併在以股份為基礎的 薪酬開支下確認。於各報告期 末直至歸屬日期就以權益結 算交易確認的累計開支,反映 歸屬期間已屆滿及本集團將 最終歸屬的權益工具數目的 最佳估計。於某期間的損益賬 內扣除或計入的金額指於該 期間的期初及期末確認的累 計開支變動。

最終並無歸屬的獎勵不會確 認開支,惟歸屬以市場或非歸 屬條件為條件的以權益結算 交易除外,無論市場或非歸屬 條件是否達成,其均會被視為 已歸屬,惟所有其他表現及/ 或服務條件須已達成。

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### 2.3 Summary of significant accounting policies 2.3 主要會計政策概要(續)

(continued)

#### **Employee benefits** (continued)

(c) Share-based payments (continued)

Where the terms of an equity-settled award are modified, as a minimum an expense is recognised as if the terms had not been modified. In addition, an expense is recognised for any modification that increases the total fair value of the share-based payments, or is otherwise beneficial to the employee as measured at the date of modification.

Where an equity-settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any expense not yet recognised for the award is recognised immediately. This includes any award where non-vesting conditions within the control of either the Group or the employee are not met. However, if a new award is substituted for the cancelled award, and is designated as a replacement award on the date that it is granted, the cancelled and new awards are treated as if they were a modification of the original award, as described in the previous paragraph.

The dilutive effect (if any) of outstanding options is reflected as additional share dilution in the computation of earnings per share.

#### **Dividends**

Final dividends are recognised as a liability when they are approved by the shareholders in a general meeting.

Interim dividends are simultaneously proposed and declared, because the Company's articles of association grant the directors the authority to declare interim dividends. Consequently, interim dividends are recognised immediately as a liability when they are proposed and declared.

#### 僱員福利(續)

(c) 以股份為基礎付款(續)

倘以權益結算獎勵的條款獲 修訂,開支會按最低金額予以 確認,猶如條款並未修改。此 外,倘任何修訂會增加以股份 為基礎付款的公平值總額,或 於修訂日期計量時有利於僱 員,則會確認為開支。

倘以權益結算獎勵被註銷,則 被視為於註銷當日已歸屬處 理,而尚未就該獎勵確認的任 何開支須即時予以確認,當中 包括未達成本集團或僱員控 制以內非歸屬條件的任何獎 勵。然而,倘有一項新獎勵取 代已經註銷獎勵,及於授出當 日被指定為該獎勵的替代品, 則該已註銷及新獎勵均被視 為原有獎勵的修訂(見上段所 述)處理。

尚未行使購股權的攤薄影響 (如有)乃於計算每股盈利時 反映為額外股份攤薄。

#### 股息

末期股息將於股東大會上獲股東批 准後確認為負債。

由於本公司《組織章程細則》授予董 事會權力宣派中期股息,擬派中期 股息可即時宣派。因此,中期股息 於擬派發及宣派時即時確認為負債。

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### 2.3 Summary of significant accounting policies

(continued)

#### Securities borrowing and lending agreements

The Group has engaged in the securities borrowing and lending business with financial institutions and the Group's customers. under which all transactions are secured in the form of cash. The Group maintains no net position in such securities borrowing and lending transactions and is not subject to significant price risk. However, under the securities borrowing and lending arrangements, the cash collateral received and cash collateral placed is included in the accounts payable and accounts receivable from brokers and dealers respectively. Fees received or paid in connection with securities borrowing and lending is recorded as interest income or interest expense, respectively.

#### Assets sold under repurchase agreements (repos)

The Group may enter into repurchase agreements whereby securities are sold to third parties with a concurrent agreement to repurchase the securities at a specified date. The Group may be required to provide additional collateral based on the fair value of the underlying assets if necessary.

#### Assets purchased under agreements to resell (reverse repos)

The Group may enter into purchases of assets under agreements to resell. Reverse repos are initially recorded at the cost of the loan or collateral advanced in the consolidated statement of financial position. These securities are not recognised in the Group's consolidated statement of financial position as the counterparty retains substantially all risks and returns of the securities. In the event of failure by the counterparty to repay the loan, the Group has the right to the underlying assets.

#### 2.3 主要會計政策概要(續)

#### 證券借貸協議

本集團從事與金融機構及本集團客 戶的證券借貸業務,所有交易均以 現金作為抵押品。本集團於該等證 券借貸交易中並無維持任何淨倉, 故並無面對重大價格風險。然而, 根據證券借貸安排,所收取的現金 抵押品以及所存放的現金抵押品分 別計入應付款項以及應收經紀及交 易商款項。與證券借貸有關的已收 或已付費用分別記錄為利息收入或 利息開支。

#### 根據回購協議(回購協議) 出售的資產

本集團可能訂立回購協議,據此向 同時訂有於指定日期回購證券的協 議的第三方出售證券。於必要時, 本集團可能須基於相關資產的公平 值提供額外抵押品。

#### 根據重售協議(反向回購協 議)購置的資產

本集團可能根據重售協議進行資產 購買。反向回購協議初始按貸款或 墊付抵押品的成本於綜合財務狀況 表內入賬。該等證券未於本集團的 綜合財務狀況表內確認,因為交易 方保留相關證券的絕大部分風險及 回報。倘交易方未能償還貸款,則 本集團有權擁有相關資產。

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#### 2.3 Summary of significant accounting policies

(continued)

#### Foreign currencies

These financial statements are presented in Hong Kong dollars, which is the Company's functional and presentation currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Foreign currency transactions recorded by the entities in the Group are initially recorded using their respective functional currency rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rates of exchange prevailing at the end of the reporting period. Differences arising on settlement or translation of monetary items are recognised in profit or loss.

The functional currencies of certain overseas subsidiaries are currencies other than the Hong Kong dollar. As at the end of the reporting period, the assets and liabilities of these entities are translated into Hong Kong dollars at the exchange rates prevailing at the end of the reporting period and their statements of profit or loss and other comprehensive income are translated into Hong Kong dollars at the weighted average exchange rates for the year.

The resulting exchange differences are recognised in other comprehensive income and accumulated in the currency translation reserve. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognised in the consolidated statement of profit or loss and other comprehensive income.

#### 2.3 主要會計政策概要(續)

#### 外幣

若干海外附屬公司的功能貨幣為港 元以外的貨幣。於報告期末,有關 實體的資產與負債,按報告期末適 用的匯率換算為港元,而其損益及 其他全面收益表按本年度的加權平 均匯率換算為港元。

因此而產生的匯兑差額於其他全面 收益確認並於貨幣換算儲備累計。 出售海外業務時,與該項特定海外 業務有關的其他全面收益的組成部 分在綜合損益及其他全面收益表中 確認。

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### 2.3 Summary of significant accounting policies 2.3 主要會計政策概要(續)

#### (continued)

#### **Related parties**

A party is considered to be related to the Group if:

- the party is a person or a close member of that person's family and that person
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - is a member of the key management personnel of the Group or of a parent of the Group;

or

- the party is an entity where any of the following conditions (b) applies:
  - the entity and the Group are members of the same group;
  - one entity is an associate or joint venture of the other entity (or of a parent, subsidiary or fellow subsidiary of the other entity);
  - the entity and the Group are joint ventures of the same third party;
  - (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
  - the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group;

#### 關聯方

在下列情况下,一方將被視為與本 集團有關聯:

- 該方為以下人士或以下人士 (a) 家族的近親屬:
  - 控制或共同控制本集團;
  - (ii) 對本集團有重大影響力; 或
  - 為本集團或本集團母公 (iii) 司的主要管理層成員;

或

- 該方為符合下列任何條件的 (b) 實體:
  - 該實體與本集團屬同一 集團的成員公司;
  - 一間實體為另一實體(或 (ii) 另一實體的母公司、附 屬公司或同系附屬公司) 的聯營公司或合資公司;
  - (iii) 該實體及本集團均為同 一第三方的合資公司;
  - (iv) 一間實體為第三方實體 的合資公司,而另一實 體為該第三方實體的聯 營公司;
  - 該實體為離職後福利計 (v) 劃,該計劃的受益人為 本集團或與本集團有關 的實體的僱員;

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#### 2.3 Summary of significant accounting policies 2.3 主要會計政策概要(續)

#### (continued)

#### Related parties (continued)

- (continued)
  - (vi) the entity is controlled or jointly controlled by a person identified in (a);
  - (vii) a person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity); and
  - (viii) the entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the parent of the Group.

#### 3. Significant accounting judgements and estimates

The preparation of the Group's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and their accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amounts of the assets or liabilities affected in the future.

#### **Judgements**

In the process of applying the Group's accounting policies, management has made the following judgements, apart from those involving estimations, which have the most significant effect on the amounts recognised in the financial statements:

#### Taxes

Significant judgement is required in determining the provisions for income and other taxes. There are transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, the differences will impact the income tax and deferred tax provisions in the period in which the determination is made.

#### 關聯方(續)

- (b) (續)
  - (vi) 該實體由(a)項所述人士 控制或共同控制;
  - (vii) 於(a)(i)項所述人士對該 實體有重大影響或屬該 實體(或該實體的母公 司)主要管理層成員;及
  - (viii) 向本集團或向本集團的 母公司提供主要管理人 員服務的實體或其所屬 集團的任何成員公司。

#### 3. 重大會計判斷及估計

於編製本集團的財務報表時,管理 層須作出會影響收益、開支、資產 及負債的已呈報金額、其隨附披露 以及或然負債披露的判斷、估計及 假設。該等假設及估計的不確定因 素可能導致未來須對受到影響的資 產或負債的賬面值作出重大調整。

#### 判斷

於應用本集團會計政策過程中,除 涉及估計外,管理層已作出下列判 斷,該等判斷對財務報表內確認的 數額具重大影響:

#### 税項

釐定所得税及其他税項撥備時需 要作出重大判斷。於一般業務過程 中,多項交易及計算的最終税項結 果不能確定。本集團就預期税務審 計事宜(基於是否需要額外税項的 估計)確認負債。倘若該等事宜的 最終税項結果與最初記錄的金額有 差異,則有關差異將會影響於作出 確定的期間內所得税及遞延税項撥 備。

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# 3. Significant accounting judgements and estimates (continued)

#### **Estimation uncertainty**

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below.

#### Deferred tax assets

Deferred tax assets are recognised for all unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies. The carrying value of deferred tax assets relating to recognised tax losses as at 31 December 2022 was amounted to HK\$236.9 million (2021: HK\$188.1 million). The amount of unrecognised tax losses at 31 December 2022 was approximately HK\$174,460 (2021: nil). Further details are contained in note 15 to the financial statements.

#### ECL allowances on financial assets

The measurement of ECL allowance under HKFRS 9 across all categories of financial assets requires judgement, in particular, the estimation of the amount and timing of future cash flows and collateral values when determining ECL allowance and the assessment of a significant increase in credit risk. These estimates are driven by a number of factors, changes in which can result in different levels of allowances.

At each reporting date, the Group assesses whether there has been a significant increase in credit risk for exposures since initial recognition by comparing the risk of default occurring over the expected life between the reporting date and the date of initial recognition. The Group considers reasonable and supportable information that is relevant and available without undue cost or effort for this purpose. This includes quantitative and qualitative information and also, forward-looking analysis. Further details are contained in note 16 to the financial statements.

### 3. 重大會計判斷及估計(續)

#### 估計不確定因素

下文所述為有關未來的主要假設以及其他主要估計不確定因素來源,均具有導致下個財政年度的資產與負債賬面值須重大調整的重大風險。

#### 遞延税項資產

#### 金融資產預期信用損失撥備

根據香港財務報告準則第9號對所有類別的金融資產進行預期信用損失撥備計量須作出判斷,特別品是在釐軍期信用損失撥備及評估合資風險的大幅增加時報及發生的大幅增加金額及發生的大幅增加金額及發生的大幅的大量的大量的發動可能導致須作出不同程度的撥備。

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# 3. Significant accounting judgements and estimates (continued)

#### **Estimation uncertainty** (continued)

Valuation of financial assets at fair value through profit or loss and fair value through other comprehensive income

The fair value of financial assets designated at fair value through profit or loss that are not traded in an active market is determined by using external valuations or valuation techniques. The Group uses a variety of methods and makes assumptions that are mainly based on market conditions existing at each reporting date. Valuation techniques used include the use of comparable recent arm's length transactions, discounted cash flows analysis, option pricing models and other valuation techniques commonly used by other market participants. Changes in assumptions on the valuation techniques could affect the reported fair values of these financial assets. Further details are contained in notes 20 and 40 to the financial statements.

#### 4. Operating segment information

Operating segments are reported in a manner consistent with the internal reporting provided to the Group's senior executive management and in accordance with HKFRSs. The Group's operating businesses are structured and managed separately according to the nature of their operations and the services they provide. Each of the Group's operating segments represents a strategic business unit that offers services which are subject to risks and returns that are different from those of the other operating segments.

### 3. 重大會計判斷及估計(續)

#### 估計不確定因素(續)

按公平值計入損益及按公平值 計入其他全面收益的金融資產 估值

#### 4. 經營分部資料

經營分部報告的方式按照香港財務報告準則與向本集團高級行政集門與向本集團高級行政集門與向內部報告一致。東國門與營業務乃按其營運性質。本所與人民務分開組織及管理。本所與國際人民經營分部與人民,其服務所承受風險。 養國位,其服務所承受所 養回報有別於其他經營分部。

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### 4. Operating segment information (continued)

In preparing the segment information for the year ended 31 December 2022, the executive directors considered that the business relating to wealth management, institutional investor services, corporate finance services, investment management are separate reportable segments.

Details of each of the operating segments are as follows:

- (a) wealth management provides comprehensive financial services and solutions to individual investors, small to medium-sized businesses and family office including: brokerage, loans and financing and other wealth management services;
- (b) institutional investor services provide market making, investments, structured product solutions, lending and other services to corporations, governments and financial institutions;
- corporate finance services provide advisory services, placing and underwriting services of debts and equity securities;
- investment management provides asset management and fund management services to institutions and individuals, and also includes investment in funds, debts and equity securities; and
- (e) the "others" mainly represents rental income and the provision of information channel services.

Inter-segment transactions, if any, are conducted with reference to the prices charged to third parties.

#### 4. 經營分部資料(續)

於編製截至2022年12月31日止年度的分部資料時,執行董事認為財富管理、機構投資者服務、企業融資服務及投資管理相關的業務為獨立可呈報分部。

有關各經營分部的詳情概述如下:

- (a) 財富管理分部向個體投資者、 中小型企業及家族辦公室提 供全面金融服務及解決方案, 包括:經紀、貸款及融資以及 其他理財服務;
- (b) 機構投資者服務分部向企業、 政府及金融機構提供做市、投 資、結構性產品解決方案、放 貸及其他服務;
- (c) 企業融資服務分部提供諮詢服務、債務及股本證券的配售及承銷服務;
- (d) 投資管理分部向機構及個人 提供資產管理及基金管理服 務,亦包括基金、債務及股票 證券投資;及
- (e) 「其他」分部主要指租金收入 及提供資訊渠道服務。

分部之間的交易(如有)乃參照向第 三方收取的價格而進行。

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### 4. Operating segment information (continued)

The segment results of the Group for the years ended 31 December 2022 and 2021 are as follows:

#### Year ended 31 December 2022

#### 4. 經營分部資料(續)

截至2022年及2021年12月31日止年度,本集團的分部業績如下:

截至2022年12月31日止年度

		Wealth Management 財富管理 HK\$'000 千港元	Institutional Investor Services 機構投資者 服務 HK\$'000 千港元	Corporate Finance Services 企業融資 服務 HK\$'000 千港元	Investment Management 投資管理 HK\$'000 千港元	Others 其他 HK\$'000 千港元	Total 總計 HK\$'000 千港元
Segment revenue and other income: Commission and handling income Interest and coupon income Net trading and investment income Other income	分部收入及其他收益: 佣金及手續費收入 利息及票息收入 交易及投資收入淨額 其他收入	455,403 753,891 61,972	98,151 1,132,345 99,013	287,016 - - -	25,572 10,446 (608,892)	- - - 4,334	866,142 1,896,682 (447,907) 4,334
Total	總計	1,271,266	1,329,509	287,016	(572,874)	4,334	2,319,251
Segment results Income tax credit Profit for the year	分部業績 所得税抵免 年內溢利	519,656	415,718	(76,809)	(831,908)	-	26,657 56,385 83,042
Other segment information:  Net impairment charge on loans and advances to customers	其他分部資料: 給予客戶貸款及墊款 淨減值撥備 應收款項	46,766	115,926	-	-	-	162,692
Net impairment charge/(reversal) on accounts receivable  Net impairment charge/(reversal) on	應收款項 淨減值撥備/(撥回) 其他金融資產	(795)	(679)	4,341	5,265	-	8,132
other financial assets Impairment reversal on financial assets at fair value through other	淨減值撥備/(撥回) 按公平值計入其他全面 收益的金融資產虧損	(4,800)	(118)	-	41	-	(4,877)
comprehensive income	減值撥回	_	(11,975)	_	_	_	(11,975)
Depreciation	折舊	59,055	2,936	7,435	8,651	-	78,077
Finance costs	融資成本	384,601	154,109	_	137,954	-	676,664

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### 4. Operating segment information (continued)

#### Year ended 31 December 2021

### 4. 經營分部資料(續)

截至2021年12月31日止年度

			Institutional	Corporate			
		Wealth	Investor	Finance	Investment		
		Management	Services	Services	Management	Others	Total
			機構投資者	企業融資			
		財富管理	服務	服務	投資管理	其他	總計
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
		千港元	千港元	千港元	千港元	千港元	千港元
Segment revenue and other income:	分部收入及其他收益:						
Commission and handling income	佣金及手續費收入	705,752	182,065	617,194	121,068	_	1,626,079
Interest and coupon income	利息及票息收入	752,032	1,349,303	_	179,204	_	2,280,539
Net trading and investment income	交易及投資收入淨額	371,662	87,718	_	(399,583)	_	59,797
Other income	其他收入	-	-	-	_	5,279	5,279
Total	總計	1,829,446	1,619,086	617,194	(99,311)	5,279	3,971,694
Segment results	分部業績	611,929	732,520	317,504	(374,307)	_	1,287,646
Income tax expense	所得税開支						(184,373)
Profit for the year	年內溢利						1,103,273
Other segment information:	其他分部資料:						
Net impairment charge on loans and	給予客戶貸款及墊款						
advances to customers	淨減值撥備	27,694	170,602	-	_	-	198,296
Net impairment charge/(reversal) on	應收款項						
accounts receivable	淨減值撥備/(撥回)	495	4,124	12,853	(10)	-	17,462
Net impairment charge/(reversal) on	其他金融資產						
other financial assets	淨減值撥備/(撥回)	(2,234)	(3,145)	-	8	-	(5,371)
Impairment charge on financial	按公平值計入其他全面						
assets at fair value through other	收益的金融資產虧損						
comprehensive income	減值撥備	-	10,210	-	-	-	10,210
Depreciation	折舊	54,331	5,686	9,953	8,669	-	78,639
Finance costs	融資成本	329,915	273,634	-	171,314	-	774,863

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### 4. Operating segment information (continued)

## **Geographical information**

#### (a) R

#### 4. 經營分部資料(續)

#### 地域資料

Revenue and other income from external customers (a)	外部客戶收入及其他收益	
	2022	2021
	2022年	2021年
	HK\$'000	HK\$'000
	千港元	千港元
Hong Kong 香港	2,122,928	3,634,402
Other countries 其他國家	196,323	337,292
	2,319,251	3,971,694

The information of revenue and other income above is based on the locations of the markets.

上文的收入及其他收益資料 乃按市場地點編製。

#### (b) Non-current assets

Majority of the non-current assets (excluding deferred tax assets) of the Group are located in Hong Kong.

#### (b) 非流動資產

本集團大部分非流動資產(不 包括遞延税項資產)均位於香 港。

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### 5. Revenue 5. 收入

The Group's revenue is disaggregated as follows:

本集團的收入細分如下:

		2022 2022年 HK\$'000 千港元	2021 2021年 HK\$'000 千港元
Commission and fee income (note (i))	佣金及費用收入(附註(i))		
Brokerage (note (iii))	經紀業務(附註(iii))	481,265	805,982
Corporate finance	企業融資		
Placing, underwriting and sub-underwriting commission	配售、承銷及分承銷的 佣金(附註(iii))		
(note (iii))	/л <u>ж</u> ( Р!) а <b>т (III)</b> /	233,437	521,693
Consultancy and financial advisory fee	顧問及融資諮詢費收入	200, 101	021,000
income (note (iv))	(附註(iv))	46,476	76,058
Asset management fee and performance	資產管理費及績效費收入		
fee income (note (iv))	(附註(iv))	25,572	106,015
Handling income on financial products	金融產品手續費收入		
(note (iii))	(附註(iii))	79,392	116,331
		866,142	1,626,079
Interest income (note (ii))	利息收入(附註(ii))		
Interest and handling income from	客戶及對手方融資的利息及		
customers and counterparty	手續費收入(附註(v))		
financing (note (v))		524,366	744,990
Interest income from banks and others	銀行及其他利息收入(附註(v))	004.054	405.000
(note (v))	<b>地主建数数光利自地</b> 3	391,854	125,269
Interest income from market making debt securities	做市債務證券利息收入	179,125	506,595
Interest income from fixed income	固定收益證券利息收入	179,125	300,393
securities		390,916	582,768
Interest income from financial products	金融產品利息收入	410,421	320,917
		1,896,682	2,280,539
Net trading and investment (loss)/income	交易及投資淨(虧損)/收益		
(note (ii))	(附註(ii))		
Net trading loss from debt securities	來自債務證券做市的		
market making	交易虧損淨額	(189,034)	(71,280)
Net trading (loss)/income from fixed	來自固定收益證券、		
income securities, unconsolidated	非合併投資基金、		
investment funds, derivatives and	衍生工具及股本投資的 交易(虧損)/收益淨額	(050.070)	101 077
equity investments	文勿(削狽)/ 収益净額	(258,873)	131,077
		(447,907)	59,797
		2,314,917	3,966,415

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#### 5. Revenue (continued)

Note (i) Revenue arising from customer contracts under HKFRS 15

Note (ii) Revenue arising from other sources

Note (iii) Commission and fee income arising from 1) brokerage, 2) placing, underwriting and sub-underwriting commission, 3) handling income on financial products are recognized at a point in time.

Note (iv) Commission and fee income arising from 1) consultancy and financial advisory fee income, 2) asset management fee and performance fee income are recognized over time.

Note (v) Interest and handling income from customers and counterparty financing and interest income from banks and others are calculated using effective interest method.

#### 5. 收入(續)

附註(i) 根據香港財務報告準則第15號來 自與客戶合約產生的收入

附註(ii) 其他來源產生的收入

附註(iii) 來自1)經紀業務,2)配售、承銷 及分承銷的佣金,3)金融產品手 續費收益的佣金及費用收益於完 成時確認。

附註(iv) 來自1)顧問及融資咨詢費收益, 2)資產管理費及表現費收益的 佣金及費用收益隨提供服務而確

2021

認。

附註(v) 來自客戶及對手方融資的利息及 手續費收益和銀行及其他的利息 收益採用實際利率法計算。

2022

#### 6. Staff costs

#### 6. 員工成本

		2022年 HK\$'000 千港元	2021年 HK\$'000 千港元
Staff costs (including directors' remuneration):	員工成本(包括董事酬金):		
Salaries, bonuses and allowances Share-based compensation expenses	薪金、花紅及津貼 以股份為基礎的薪酬開支	707,115	782,661
- Share option scheme (note 31)	一購股權計劃(附註31)	417	1,462
- Share award scheme (note 32)	一股份獎勵計劃(附註32)	_	6,314
Pension scheme contributions	退休金計劃供款	13,967	12,997
		721,499	803,434

#### 7. Finance costs

### 7. 融資成本

		2022	2021
		2022年	2021年
		HK\$'000	HK\$'000
		千港元	千港元
Bank borrowings and overdrafts	銀行借款及透支	136,626	142,843
Debt securities in issue	已發行債務證券	212,954	355,507
Securities borrowing and lending	證券借貸	2,121	1,933
Repurchase agreements	回購協議	147,993	61,497
Financial liabilities	金融負債	163,582	208,806
Lease liabilities	租賃負債	1,359	1,292
Others	其他	12,029	2,985
		676,664	774,863

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#### 8. Profit before tax

### 8. 除税前溢利

The Group's profit before tax is arrived at after charging/(crediting):

本集團的除税前溢利乃經扣減/(計 入)以下各項後得出:

		2022	2021
		2022年	2021年
		HK\$'000	HK\$'000
		千港元	千港元
Auditor's remuneration	核數師酬金		
(i) audit services	(i) 核數服務	4,417	2,280
(ii) interim review	(ii) 中期審閱	1,015	1,010
(iii) compliance and other consultancy	(iii) 合規及其他諮詢服務		
services		1,320	2,348
Foreign exchange differences, net	外匯淨差額	(8,352)	6,750
Other commission expenses	其他佣金開支	42,708	64,961
Information services expenses	資訊服務支出	49,716	51,611
Marketing, advertising and	市場推廣、廣告及宣傳支出		
promotion expenses		5,913	9,348
Professional and consultancy fee	專業及諮詢費	112,502	107,233
Repair and maintenance (including system	維修及維護(包括系統維護)		
maintenance)		91,792	81,874
Net impairment charge on loans and	給予客戶貸款及墊款		
advances to customers	淨減值撥備	162,692	198,296
Net impairment charge on	應收款項淨減值撥備		
accounts receivable		8,132	17,462
Net impairment reversal on	其他金融資產減值撥回淨額		
other financial assets		(4,877)	(5,371)
Impairment (reversal)/charge on	按公平值計入其他全面收益的		
financial assets at fair value through other	金融資產之減值(撥回)/		
comprehensive income	撥備	(11,975)	10,210

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#### 9. Income tax (credit)/expense

Hong Kong profits tax has been provided at the rate of 16.5% (2021: 16.5%) on the estimated assessable profits arising in Hong Kong during the year.

### 9. 所得税(抵免)/開支

香港利得税乃就年內在香港產生的估計應課税溢利按税率16.5%(2021年:16.5%)計提撥備。

		2022	2021
		2022年	2021年
		HK\$'000	HK\$'000
		千港元	千港元
Current – Hong Kong	即期-香港		
<ul> <li>Charge for the year</li> </ul>	一年內開支	60,762	162,388
<ul> <li>Under provision in prior years</li> </ul>	一過往年度撥備不足	4,397	821
Deferred (note 15)	遞延(附註15)	(121,544)	21,164
Total tax (credit)/charge for the year	年內税項(抵免)/開支總額	(56,385)	184,373

A reconciliation of the tax expense applicable to profit before tax using the statutory rate to the tax expense at the effective tax rate is as follows:

按適用法定税率之除税前溢利計算 之税項費用與按實際税率計算之税 項費用之對賬如下:

2021

2022

		2022年 HK\$'000 千港元	2021年 HK\$'000 千港元
Profit before tax	除税前溢利	26,657	1,287,646
Tax at the statutory tax rate at 16.5%	按法定税率16.5%計算之 税項(2021年:16.5%)	4 200	010.400
(2021: 16.5%) Under provision in prior years	過往年度撥備不足	4,399 4,397	212,462 821
Income not subject to tax	毋須課税收入	(82,595)	(43,127)
Expenses not deductible for tax  Tax losses utilised	不可扣税開支 已動用税項虧損	15,286 -	31,338 (19,079)
Temporary difference not recognised	未確認暫時差額	2,128	1,958
Tax (credit)/charge for the year	年內税項(抵免)/開支	(56,385)	184,373

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#### 10. Dividends

#### 10. 股息

		2022	2021
		2022年	2021年
		HK\$'000	HK\$'000
		千港元	千港元
Interim, paid – HK\$0.01	中期,已支付-每股		
(2021: HK\$0.05) per ordinary share#	普通股0.01港元(2021年:		
	0.05港元)#	95,608	480,950
Special dividend, paid - HK\$0.03	特別股息,已支付一每股		
(2021: nil) per ordinary share#	普通股0.03港元(2021年:		
	零港元)#	286,552	_
Less: Dividend for shares held under the	減:本公司股份獎勵計劃項下		
Company's share award scheme	所持股份的股息	_	(881)
		382,160	480,069
Final, proposed – HK\$nil	末期,擬派發-每股普通股		
(2021: HK\$0.01) per ordinary share	零港元(2021年:0.01港元)	_	96,190*
Special dividend, proposed – HK\$0.01	特別股息,擬派發一每股		•
(2021: nil) per ordinary share	普通股0.01港元(2021年:		
	零港元)	95,540	_
		95,540	96,190
		477,700	576,259

- \* The Company paid a final dividend of approximately HK\$95,878,000 for the year ended 31 December 2021, as further adjusted to exclude the dividend for shares bought back by the Company before ex-dividend date 2 June 2022 amounting to HK\$312,000.
- The Board has declared an interim dividend of approximately HK\$95,878,000 or HK\$0.01 per ordinary share (2021: HK\$480,069,000 or HK\$0.05 per ordinary share) and a special dividend of approximately HK\$287,633,000 or HK\$0.03 per ordinary share (2021: nil) for the six months ended 30 June 2022.
- \* 本公司已派付截至2021年12月31日 止年度之末期股息約95,878,000港 元,當中已進一步作出調整以撇除 本公司於除息日2022年6月2日前購 回的股份的股息312,000港元。
- 董事會已宣派截至2022年6月30日止 六個月的中期股息約95,878,000港 元或每股普通股0.01港元(2021年: 480,069,000港元或每股普通股0.05 港元)及特別股息約287,633,000港 元或每股普通股0.03港元(2021: 零)。

The interim and special dividend paid during the year were adjusted to exclude the dividend for shares bought back by the Company before ex-dividend date amounting to HK\$270,000 and HK\$1,081,000 respectively.

The proposed final special dividend for the year is subject to the approval of the Company's shareholders at the forthcoming annual general meeting.

年內派付之中期及特別股息已作調整,以撇除本公司於除息日期前購回股份之股息分別為270,000港元及1,081,000港元。

年內擬派末期特別股息須經本公司 股東於應屆股東週年大會上批准, 方可作實。

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# 11. Earnings per share attributable to ordinary equity holders of the parent

The calculations of the basic and diluted earnings per share are based on:

#### (a) Basic earnings per share

The calculation of basic earnings per share is as follows:

# 11. 母公司普通股股東應佔 每股盈利

每股基準及攤薄盈利的計算乃基於:

#### (a) 每股基本盈利

每股基本盈利的計算方法如下:

		2022	2021
		2022年	2021年
Profit attributable to ordinary equity holders of the parent (in HK\$'000)	母公司普通股股東應佔溢利 (以千港元計)	80,381	1,094,743
Weighted average number of ordinary shares in issue less shares held for the share award scheme (in '000)	已發行普通股的加權平均數 減就股份獎勵計劃持有的 股份(以千計)	9,578,980	9,604,635
Basic earnings per share (in HK cents)	每股基本盈利(以港仙計)	0.8	11.4

#### (b) Diluted earnings per share

The calculation of diluted earnings per share is based on the profit for the year attributable to ordinary equity holders of the parent. The weighted average number of ordinary shares used in the calculation is the number of ordinary shares in issue during the year, as used in the basic earnings per share calculation, and the weighted average number of ordinary shares outstanding to assume conversion of all dilutive ordinary shares.

No adjustment has been made to the basic earnings per share amounts presented for the year ended 31 December 2022 in respect of dilution as the impact of the share option outstanding had an anti-dilutive effect on the basic earnings per share amount presented.

#### (b) 每股攤薄盈利

每股攤薄盈利乃按母公司普 通股股東應佔年內溢利計算。 計算時所用的普通股加權平 均數乃指計算每股基本盈利 所採用的年內已發行普通股 數目,以及假設所有潛在攤薄 普通股獲轉換而發行的普通 股加權平均數。

由於尚未行使購股權對所呈列的每股基本盈利金額有反攤薄效應,因此並未就攤薄對截至2022年12月31日止年度所呈列的每股基本盈利金額作出調整。

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# 11. Earnings per share attributable to ordinary equity holders of the parent (continued)

# (b) Diluted earnings per share (continued) The calculation of diluted earnings per share for the year ended 31 December 2021 is as follows:

# 11. 母公司普通股股東應佔每股盈利(續)

(b) 每股攤薄盈利(續) 截至2021年12月31日止年 度,每股攤薄盈利計算如下:

> 2021年 2021年 HK\$'000 壬港元

		17670
Profit attributable to ordinary equity holders of the parent (in HK\$'000)	母公司普通股股東應佔溢利(以千港元計)	1,094,743
Weighted average number of ordinary shares in issue less shares held for the share award scheme used in the basic earnings per share calculation (in '000)	獎勵計劃持有的股份(以千計)	9,604,635
Effect of dilution – weighted average number of ordinary shares:	攤薄影響-普通股的加權平均數:	
Share options under the share option scheme (in '000)	購股權計劃項下的購股權(以千計)	799
Awarded shares under the share award scheme (in '000)	股份獎勵計劃項下的獎勵股份(以千計)	4,777
Number of ordinary shares for the purpose of the diluted earnings per	計算每股攤薄盈利而言的普通股數目(以千計)	
share calculation (in '000)		9,610,211
Diluted earnings per share (in HK cents)	每股攤薄盈利(以港仙計)	11.4

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### 12. Property, plant and equipment

### 12. 物業、廠房及設備

								Rig	ht of use asset 使用權資產	ts	
		Office equipment 辦公室 設備	Furniture and fixtures 傢俬及 裝置	Buildings ii 樓宇	Leasehold mprovements 租賃物業 裝修	Motor vehicles 汽車	Sub-total 小計	Leasehold land 租賃 土地	Buildings 樓宇	Sub-total 小計	Total總計
		HK\$'000 千港元	HK\$'000 千港元	HK\$'000 千港元	HK\$'000 千港元	HK\$'000 千港元	HK\$'000 千港元	HK\$'000 千港元	HK\$'000 千港元	HK\$'000 千港元	HK\$'000 千港元
31 December 2022	2022年12月31日										
As at 1 January 2022	於2022年1月1日										
Cost	成本	208,507	6,918	81,999	52,090	3,069	352,583	481,832	91,834	573,666	926,249
Accumulated depreciation	累計折舊	(154,542)	(6,735)	(25,935)	(46,808)	(3,069)	(237,089)	(150,646)	(23,661)	(174,307)	(411,396)
Net carrying amount	賬面淨值	53,965	183	56,064	5,282	-	115,494	331,186	68,173	399,359	514,853
Opening net carrying amount	年初賬面淨值	53,965	183	56,064	5,282	-	115,494	331,186	68,173	399,359	514,853
Additions	添置	33,920	296	-	5,083	-	39,299	-	2,699	2,699	41,998
Exchange realignment	外匯調整	(145)	-	-	(6)	-	(151)	-	69	69	(82)
Depreciation charged during the year	年內折舊	(31,520)	(109)	(2,199)	(3,181)	-	(37,009)	(12,987)	(28,081)	(41,068)	(78,077)
Disposal	出售	(3)	-	_	_	-	(3)	_	_	_	(3)
Closing net carrying amount	年終賬面淨值	56,217	370	53,865	7,178	-	117,630	318,199	42,860	361,059	478,689
As at 31 December 2022	於2022年12月31日										
Cost	成本	241,487	7,138	81,999	57,184	3,069	390,877	481,832	91,921	573,753	964,630
Accumulated depreciation	累計折舊	(185,270)	(6,768)	(28,134)	(50,006)	(3,069)	(273,247)	(163,633)	(49,061)	(212,694)	(485,941)
Net carrying amount		56,217	370	53.865	7.178	_	117.630	318.199	42.860	361.059	478,689

								Rig	ht of use asset: 使用權資產	S	
		Office	Furniture		1	Matau		1			
			and	Duildings	Leasehold	Motor vehicles	Sub-total	Leasehold	Duildings	Cula total	Total
		equipment 辦公室	fixtures 傢俬及	bulldings	improvements 租賃物業	verticles	Sub-total	land 租賃	Buildings	Sub-total	TOTAL
		設備	装置	樓宇	但貝彻来 裝修	汽車	小計	土地	樓宇	小計	總計
		™ HK\$'000	表且 HK\$'000	₩T HK\$'000	表 III HK\$'000	HK\$'000	HK\$'000	HK\$'000	₩T HK\$'000	HK\$'000	HK\$'000
		千港元	千港元	千港元	千港元	千港元	千港元	千港元	千港元	千港元	千港元
31 December 2021	2021年12月31日										
As at 1 January 2021	於2021年1月1日										
Cost	成本	158,210	6,960	81,999	46,945	3,069	297,183	481,832	73,149	554,981	852,164
Accumulated depreciation	累計折舊	(112,615)	(6,331)	(23,736)	(42,952)	(3,048)	(188,682)	(137,658)	(49,900)	(187,558)	(376,240)
Net carrying amount	賬面淨值	45,595	629	58,263	3,993	21	108,501	344,174	23,249	367,423	475,924
Opening net carrying amount	年初賬面淨值	45,595	629	58,263	3,993	21	108,501	344,174	23,249	367,423	475,924
Additions	添置	37,621	90	-	5,165	-	42,876	-	74,599	74,599	117,475
Exchange realignment	外匯調整	67	-	-	(3)	-	64	-	29	29	93
Depreciation charged during the year	年內折舊	(29,318)	(536)	(2,199)	(3,873)	(21)	(35,947)	(12,988)	(29,704)	(42,692)	(78,639)
Closing net carrying amount	年終賬面淨值	53,965	183	56,064	5,282	-	115,494	331,186	68,173	399,359	514,853
As at 31 December 2021	於2021年12月31日										
Cost	成本	208,507	6,918	81,999	52,090	3,069	352,583	481,832	91,834	573,666	926,249
Accumulated depreciation	累計折舊	(154,542)	(6,735)	(25,935)	(46,808)	(3,069)	(237,089)	(150,646)	(23,661)	(174,307)	(411,396)
Net carrying amount	賬面淨值	53,965	183	56,064	5,282	-	115,494	331,186	68,173	399,359	514,853

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#### 13. Goodwill and other intangible assets

#### 13. 商譽及其他無形資產

		Trading rights 交易權 HK\$'000 千港元	Goodwill 商譽 HK\$'000 千港元	Total 總計 HK\$'000 千港元
Net carrying amounts As at 1 January and 31 December 2021	賬面淨值 於2021年1月1日及 12月31日	2,413	20,473	22,886
		Trading rights 交易權 HK\$'000 千港元	Goodwill 商譽 HK\$'000 千港元	Total 總計 HK\$'000 千港元
Net carrying amounts As at 1 January and 31 December 2022	賬面淨值 於2022年1月1日及 12月31日	2,413	20,473	22,886

As at 31 December 2022 and 2021, the Group had three trading rights in the Stock Exchange and one trading right in The Hong Kong Futures Exchange Limited. The intangible assets are not amortised as they have no expiry date.

於2022年及2021年12月31日,本集 團擁有於聯交所的三項交易權及香 港期貨交易所有限公司的一項交易 權。由於並無到期日,故並無攤銷 無形資產。

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#### 13. Goodwill and other intangible assets

(continued)

#### Impairment testing of goodwill

Goodwill acquired through business combinations is allocated to the Guotai Junan Securities (Vietnam) Corporation ("IVS") cash-generating unit for impairment testing. The recoverable amount of IVS has been determined based on the value-in-use calculation using cash flow projections covering a five-year period approved by the management. The discount rate applied to the cash flow projections is 7% (2021: 11%) which is determined based on the past business performance, the management's expectation of the market development and future business plan. The discount rate used reflects specific risks relating to IVS and have taken into account of the risk of business uncertainties in the foreseeable future. As at 31 December 2022, the estimated recoverable amount of the cash-generating unit exceeded its carrying amount. Therefore, no impairment loss was recognized.

#### 14. Other assets

#### 2022 2021 2021年 つつつつ任 Basic contribution of the guarantee fund paid 支付予香港中央結算有限公 (「香港結算」)的保證基金 to Hong Kong Securities Clearing Company Limited ("HKSCC") 基本供款 於聯交所的按金: Deposits with Stock Exchange: - Compensation fund -補償基金 - 互保基金 - Fidelity fund - Stamp duty deposit - 印花税按金 Admission fee paid to HKSCC 支付予香港結算的准入費 Reserve fund with The SEHK Options Clearing 於香港聯合交易所期權結算 House Limited 有限公司的儲備金 Settlement Risk Fund paid to the Shanghai 支付予上海證券交易所的結 Stock Exchange 風險基金 於香港期貨結算有限公司的 Deposit with HKFE Clearing Corporation Limited 按金 License deposit with the Monetary Authority 於新加坡金融管理局的牌照 按金 of Singapore Statutory deposit with Hanoi Stock Exchange 於河內證券交易所的法定接

The carrying amounts of the Group's other assets approximate to their fair values.

#### 13. 商譽及其他無形資產(續)

#### 商譽減值測試

通過業務合併獲得的商譽分配給國 泰君安證券(越南)股份公司(「國 泰君安證券(越南)」) 現金產生單位 用於減值測試。國泰君安證券(越 南)可收回金額乃基於使用價值計 算釐定,有關計算採用管理層核定 之涵蓋五年期現金流預測。現金流 預測所用貼現率為7%(2021年: 11%),其乃基於禍往業務表現、 管理層對市場演變預期及未來商業 計劃釐定。所用貼現率反映國泰君 安證券(越南)相關特定風險,當中 已計及可見未來內業務不確定性風 險。於2022年12月31日,現金產生 單位的估計可收回金額超過其賬面 值。因此,並無確認減值虧損。

#### 14. 其他資產

	2022年	2021年
	HK\$'000	HK\$'000
	千港元	千港元
门		
-	742	800
	150	150
	150	150
	500	500
<u> </u>	150	150
Ĭ		
	4,580	19,520
算		
	224	245
]		
	3,000	3,000
3		
	580	577
金	3,604	2,867
	13,680	27,959

本集團其他資產的賬面值與其公平 值相若。

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#### 15. Deferred tax

#### 15. 遞延税項

The movements in deferred tax liabilities and assets during the year are as follows:

年內遞延税項負債及資產變動如下:

			Losses available				
			for offsetting				
		Accelerated tax	against future		Share-based		
		depreciation	taxable profits	Fair value loss	compensation	ECL allowance	Total
			可供抵銷				
			未來税項溢利		以股份為	預期信用	
		加速税項折舊	的虧損	公平值虧損	基礎的薪酬	損失撥備	總計
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
		千港元	千港元	千港元	千港元	千港元	千港元
At 1 January 2021	於2021年1月1日	(7,122)	64,407	69,761	1,499	4,407	132,952
Deferred tax credited/(charged)	於損益計入/(扣除)遞延税項						
to profit or loss		(1,490)	123,684	(143,654)	(1,499)	1,795	(21,164)
At 31 December 2021 and at	於2021年12月31日及						
1 January 2022	於2022年1月1日	(8,612)	188,091	(73,893)	_	6,202	111,788
Deferred tax credited/(charged)	於損益計入/(扣除)	(3)3		( 2,222,		.,	,
to profit or loss	遞延税項	(1,037)	48,820	73,893	_	(132)	121,544
At 31 December 2022	於2022年12月31日	(9,649)	236,911	_	_	6,070	233,332

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when the deferred income taxes relate to the same taxation authority. The deferred income tax assets and liabilities are to be utilised and settled after one year and the following amounts, determined after appropriate offsetting, are shown in the consolidated statement of financial position.

當有法定權利可以將本期稅項資產與本期稅項負債抵銷及遞延所得稅稅人同一稅務機關時,則可將遞延所得稅資產及負債下相抵資產及負債將於一年後適當以動用及結算,而可在綜合財務狀況對後之時,在結為對賬。

		2022	2021
		2022年	2021年
		HK\$'000	HK\$'000
		千港元	千港元
Deferred tax assets	遞延税項資產	244,068	157,631
Deferred tax liabilities	遞延税項負債	(10,736)	(45,843)
		233,332	111,788

In accordance with the accounting policy set out in note 2.3, the Group has recognised deferred tax assets in respect of cumulative tax losses of HK\$1,435.8 million (2021: HK\$1,139.9 million) as it is probable that future taxable profits against which the losses can be utilised will be available in the relevant jurisdiction and entity. The tax losses do not expire under the current tax legislation.

根據附註2.3所載會計政策,本集團就累計税項虧損1,435.8百萬港元(2021年:1,139.9百萬港元)確認遞延税項資產,蓋因相關司法權區及實體可能有未來應課税溢利抵銷該等虧損。根據當前税法,税項虧損並未到期。

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#### 16. Loans and advances to customers

#### 16. 給予客戶的貸款及墊款

		2022年 HK\$'000 千港元	2021年 HK\$'000 千港元
Margin loans Term loans to customers Less: Impairment provision	孖展貸款 給予客戶的定期貸款 減:減值撥備	8,120,943 467,662 (2,197,236) 6,391,369	16,644,045 1,245,143 (2,034,501) 15,854,687

Loans and advances are categorised into "excellent", "good", "fair" and "individually impaired". Excellent refers to exposures which margin obligation are consistently met and the payment of principal and interest is not in doubt, collaterals provided are highly liquid and of good quality. Good refers to exposures which principal and interest are fully secured but collaterals provided are at a relatively lower quality where shortfall may be recorded when there is a significant drop in collateral value. Fair refers to exposures which principal and interest are fully secured but the quality of the collateral is deteriorating, shortfall would be expected when the collateral value continues to deteriorate. Individually impaired refers to exposures which loss, partial or full, has incurred and with insufficient collateral.

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### 16. Loans and advances to customers (continued)

# 16. 給予客戶的貸款及墊款

2022年

Analysis of the gross carrying amount as at 31 December by the Group's internal credit rating and year end classification:

按本集團內部信貸評級及年末分類 的於12月31日的賬面總值分析:

Lifetime

#### 2022

### Lifetime ECL 12-month not credit- E

		12-month	not credit-	ECL credit-	
		ECL	impaired	impaired	Total
			未信貸減值	已信貸減值	
		12個月預期	的全期預期	的全期預期	
		信用損失	信用損失	信用損失	總計
		(Stage 1)	(Stage 2)	(Stage 3)	
		(第一階段)	(第二階段)	(第三階段)	
		HK\$'000	HK\$'000	HK\$'000	HK\$'000
Internal rating grade	內部評級	千港元	千港元	千港元	千港元
Performing	正常				
Excellent	優秀	5,859,098	_	_	5,859,098
Good	良好	_	_	_	_
Fair	普通	349,653	_	_	349,653
Non-performing	不良				
Individually impaired	個別減值	-	-	2,379,854	2,379,854
		6,208,751	_	2,379,854	8,588,605

2021 2021年

		12-month	Lifetime ECL not credit-	Lifetime ECL credit-	
		ECL	impaired	impaired	Total
			未信貸減值	已信貸減值	
		12個月預期	的全期預期	的全期預期	
		信用損失	信用損失	信用損失	總計
		(Stage 1)	(Stage 2)	(Stage 3)	
		(第一階段)	(第二階段)	(第三階段)	
		HK\$'000	HK\$'000	HK\$'000	HK\$'000
Internal rating grade	內部評級	千港元	千港元	千港元	千港元
Performing	正常				
Excellent	優秀	15,727,974	_	_	15,727,974
Good	良好	_	_	_	_
Fair	普通	-	_	_	_
Non-performing	不良				
Individually impaired	個別減值	-	_	2,161,214	2,161,214
		15,727,974	-	2,161,214	17,889,188

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### 16. Loans and advances to customers (continued)

### 16. 給予客戶的貸款及墊款

(續)

The movements of the gross carrying amount of loans and advances to customers are as follows:

給予客戶的貸款及墊款賬面總值變 動如下:

		Lifetime ECL	Lifetime	
	12-month	not credit-	ECL credit-	
	ECL	impaired	impaired	Total
		未信貸減值	已信貸減值	
	12個月預期	的全期預期	的全期預期	
	信用損失	信用損失	信用損失	總計
	(Stage 1)	(Stage 2)	(Stage 3)	
	(第一階段)	(第二階段)	(第三階段)	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
	千港元	千港元	千港元	千港元_
2021年1月1日的				
賬面總值	15,296,851	_	2,143,598	17,440,449
產生、已購買的新資產				
	7,984,019	_	36,697	8,020,716
L終止確認或已償還的	, ,		,	, ,
資產	(7,552,896)	_	(19,081)	(7,571,977)
·2021年12月31日及				
	15.727.974	_	2.161.214	17,889,188
	, ,		_,,	,,.
	1,868,039	_	1,774	1,869,813
L終止確認或已償還的	• •		,	, ,
資產	(11,134,517)	_	(35,879)	(11,170,396)
第一階段轉入第三階段	(252,745)	_	252,745	=
2022年12月31日的				
賬面總值	6,208,751	_	2,379,854	8,588,605
	產生、已購買的新資產或已轉讓的資產終止確認或已償還的資產 2021年12月31日及於2022年1月1日的 賬面總值 產生、已購買的新資產或已轉讓的資產 終止確認或已償還的資產 第一階段轉入第三階段 2022年12月31日的	ECL  12個月預期 信用損失 (Stage 1) (第一階段) HK\$'000 干港元  2021年1月1日的 賬面總值	12-month ECL impaired 未信貸減值 12個月預期 信用損失 信用損失 (Stage 1) (Stage 2) (第一階段) (第二階段) HK\$'000 千港元 千港元 14港元 15,296,851 - 2021年1月1日的 賬面總值 15,296,851 - 2021年12月31日及 於2022年1月1日的 賬面總值 15,727,974 - 2021年12月31日及 於2022年1月1日的 賬面總值 15,727,974 - 2021年12月31日的 15,727,974 - 2022年12月31日的 15,727,974 - 2022年12月31日的	ECL impaired 未信貸減值 已信貸減值 日信貸減值 日月損失 信用損失 信用損失 信用損失 (Stage 1) (Stage 2) (Stage 3) (第一階段) (第二階段) (第三階段) HK\$'000 HK\$'000 HK\$'000 干港元 千港元 千港元 千港元 千港元 千港元 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1

There is no transfer of impairment stages during the year ended 31 December 2021.

於截至2021年12月31日止年度內, 並無減值階段的轉入。

31 December 2022 2022年12月31日

### 16. Loans and advances to customers (continued)

# 16. 給予客戶的貸款及墊款

The movements of the ECL allowance on loans and advances to customers are as follows:

給予客戶的貸款及墊款預期信用損 失的撥備變動如下:

			Lifetime ECL	Lifetime	
		12-month	not credit-	ECL credit-	
		ECL	impaired	impaired	Total
			未信貸減值	已信貸減值	
		12個月預期	的全期預期	的全期預期	
		信用損失	信用損失	信用損失	總計
		(Stage 1)	(Stage 2)	(Stage 3)	
		(第一階段)	(第二階段)	(第三階段)	
		HK\$'000	HK\$'000	HK\$'000	HK\$'000
		千港元	千港元	千港元	千港元
ECL allowance as at	於2021年1月1日的				
1 January 2021	預期信用損失撥備	(2,977)	_	(1,833,228)	(1,836,205)
New assets originated or	已產生或已購買的新資產	(=,0)		(1,000,220)	(1,000,200)
purchased		_	_	(799)	(799)
Assets derecognised or repaid	已終止確認或已償還的			(100)	(100)
, toote dereoogniced or repaid	資產	1,756	_	7	1,763
Changes to risk parameters	風險參數變動	(774)	_	(198,486)	(199,260)
ECL allowance as at	於2021年12月31日及	(1.1.)		(100,100)	(100,200)
31 December 2021 and	2022年1月1日的預期				
	信用損失撥備	(1.005)		(0.030 E06)	(0.004.501)
1 January 2022	已終止確認或已償還的	(1,995)	_	(2,032,506)	(2,034,501)
Assets derecognised or repaid		200		799	4 407
Observation de violation	資產	388	_		1,187
Changes to risk parameters	国險參數變動 中等 既知轉 1 第 三 既知	(1,814)	_	(44,800)	(46,614)
Transfer from stage 1 to stage 3	由第一階段轉入第三階段	125	_	(125)	-
Changes arising from transfer of	階段轉入產生的變動				(
stage		_	_	(117,308)	(117,308)
ECL allowance as at	於2022年12月31日的				
31 December 2022	預期信用損失撥備	(3,296)	_	(2,193,940)	(2,197,236)

There was no loans and advances to customers which have been written off but were still subject to enforcement activity at 31 December 2022 and 2021.

於2022年及2021年12月31日,並無已撤銷但仍須進行強制執法行動的給予客戶的貸款及墊款。

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#### 16. Loans and advances to customers (continued)

#### Margin financing operations

The Group provides customers with margin financing for securities transactions, which are secured by customers' securities held as collateral. The maximum credit limit granted for each customer is based on the customer's financial background and the quality of related collateral. The Group seeks to maintain strict control over its outstanding receivables and has a credit and risk management department to monitor credit risks.

Margin loans to the customers are secured by the underlying pledged securities, bear interest at a rate with reference to the Hong Kong dollar prime rate and are repayable on demand. The carrying value of margin loans approximates to their fair value. No ageing analysis is disclosed as, in the opinion of the directors, an ageing analysis does not give additional value in view of the nature of the margin loans business. The amount of credit facilities granted to margin clients is determined by the discounted market value of the collateral securities accepted by the Group. As at 31 December 2022, the total value of securities pledged as collateral in respect of the margin loans was approximately HK\$30,561 million (2021: HK\$58,946 million) based on the market value of the securities as at the end of the reporting period.

#### **Term loans to customers**

The Group also provides term loans to customers. In determining the interest rates, reference is made to the credit standing of the relevant customers and the quality and value of the collateral pledged. The term loans granted to customers amounted to HK\$434,122,000 (2021: HK\$1,210,522,000), and the accrued interest amounted to HK\$33,540,000 (2021: HK\$34,621,000) as at 31 December 2022. The carrying amounts of the term loans to customers approximate to their fair values.

### 16. 給予客戶的貸款及墊款

### 孖展融資業務

(續)

#### 給予客戶的定期貸款

本集團亦向客戶提供定期貸款。於 釐定利率時,會參考相關客戶的財 務信貸狀況以及所質押的抵押品質 素及價值。於2022年12月31日授予 客戶的定期貸款為數434,122,000 港元(2021年:1,210,522,000港 元),其應計利息為數33,540,000 港元(2021年:34,621,000港元)。 給予客戶的定期貸款的賬面值與其 公平值相若。

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#### 17. Loans to directors

Loans to directors, disclosed pursuant to section 383(1)(d) of the Hong Kong Companies Ordinance and Part 3 of the Companies (Disclosure of Information about Benefits of Directors) Regulation, are as follows:

### 17. 給予董事的貸款

根據香港《公司條例》第383(1)(d)條 及公司(披露董事利益資料)規例第 3部規定,本集團給予董事的貸款 披露如下:

		Maximum		Maximum		
		amount	At 31	amount		
	At 31	outstanding	December	outstanding	At	
	December	during the	2021 and 1	during the	1 January	
Name	2022	year	January 2022	prior year	2021	Collateral held
			於2021年			
			12月31日			
	於2022年	年內最高	及2022年	往年內最高	於2021年	
姓名	12月31日	未償還金額	1月1日	未償還金額	1月1日	持有抵押品
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
	千港元	千港元	千港元	千港元	千港元	
Mr. LI Guangjie (note(i))	_	-	-	525	525	Marketable securities
李光杰先生(附註(j))						有價證券
Ms. QI Haiying	_	-	-	-	-	-
祁海英女士						
Mr. WONG Tung Ching (note(i))	-	-	-	-	-	-
王冬青先生(附註(i))						

The loans granted to directors bear interest range from Hong Kong dollar prime rate +/- 3% per annum depending on risk assessment on collateral received and the facilities were granted to the directors for a period of 3 years ended on 31 December 2021 and renewed for a period of 3 months ended on 31 March 2021.

Note (i): Mr. WONG Tung Ching and Mr. LI Guangjie resigned as executive director with effective from 14 December 2021.

授予董事的貸款乃按港元最優惠利率加/減每年3%計息,視乎對已收抵押品的風險評估而定,及授予董事之融資安排,有關安排截至2021年12月31日止年度為期3年及截至2021年3月31日止年度重續3個月期限。

附註(i): 王冬青先生及李光杰先生已辭任 執行董事,自2021年12月14日起 生效。

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#### 18. Accounts receivable

# The carrying values of accounts receivable arising from the course of business of the Group are as follows:

### 18. 應收款項

本集團業務過程中所產生的應收款 項的賬面值如下:

		2022 2022年 HK\$'000 千港元	2021 2021年 HK\$'000 千港元
Accounts receivable arising from brokerage	經紀業務應收款項		
<ul><li>cash and custodian clients</li><li>the Stock Exchange and other clearing</li></ul>	一現金及託管客戶 一聯交所及其他結算所	9,911	64,814
houses		1,200,995	3,195,809
- brokers and dealers	一經紀及交易商	3,630,107	2,786,524
Accounts receivable arising from insurance brokerage services	保險經紀服務應收款項		
- cash and custodian clients	一現金及託管客戶	_	4
Accounts receivable arising from securities borrowing and lending	證券借貸業務應收款項		
- brokers and dealers	<b>一經紀及交易商</b>	725,668	419,506
Accounts receivable arising from corporate finance, asset management, financial products, market making and investments – corporate clients, investment funds and	企業融資、資產管理、 金融產品、做市及投資 業務應收款項 一企業客戶、投資基金及		
others	其他	107,461	117,538
	\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_	5,674,142	6,584,195
Less: Impairment provision	減:減值撥備	(32,756)	(24,514)
		5,641,386	6,559,681

The movements in the impairment allowance on accounts receivable are as follows:

應收款項減值撥備變動如下:

		2022	2021
		2022年	2021年
		HK\$'000	HK\$'000
		千港元	千港元
At 1 January	於1月1日	24,514	7,052
Impairment charged to profit or loss during	年內計入損益的減值		
the year		9,932	17,816
Impairment reversed during the year	年內撥回的減值	(1,800)	(354)
Exchange difference	匯兑差額	110	
At 31 December	於12月31日	32,756	24,514

There was no accounts receivable which have been written off but were still subject to enforcement activity at 31 December 2022 and 2021.

於2022年及2021年12月31日,概無已撤銷但仍須進行強制執法行動的應收款項未償還合約。

31 December 2022 2022年12月31日

### 18. Accounts receivable (continued)

The carrying values of accounts receivable arising from the course of business of the Group are as follows:

#### **31 December 2022**

### 18. 應收款項(續)

本集團業務過程中所產生的應收款 項的賬面值如下:

#### 2022年12月31日

				Accounts		
				receivable		
	Accounts	Accounts		from		
	receivable	receivable		corporate	Accounts	
	from cash	from the Stock	Accounts	clients,	receivable	
	and	Exchange and	receivable	investment	from	
	custodian	other clearing	from brokers	funds and	insurance	
	clients	houses	and dealers	others	brokerage	Total
		聯交所及	經紀及	企業客戶、	保險	
	現金及託管	其他結算所	交易商	投資基金及	經紀業務	
	客戶應收款項	應收款項	應收款項	其他應收款項	應收款項	總計
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
	千港元	千港元	千港元	千港元	千港元	千港元
總賬面值	9,911	1,200,995	4,355,775	107,461	-	5,674,142
減:減值						
- 第一階段				N/A		
	(6)	(650)	(4,476)	不適用	_	(5,132)
- 第二階段				N/A		
	(7)	_	_	不適用	_	(7)
- 第三階段	· ·			N/A		( )
	(568)	_	_	不適用	_	(568)
- 簡易法	N/A	N/A	N/A		N/A	
12,777		不適用		(27,049)		(27,049)
		1 200 345			_	5,641,386
	減:減值	receivable from cash and custodian clients  現金及託管 客戶應收款項 HK\$'000 千港元  總賬面值 9,911 減:減值 -第一階段 6) -第二階段 (7) -第三階段 (568)	### receivable from cash and custodian clients houses 聯交所及 現金及託管 客戶應收款項 HKS'000 千港元 千港元	receivable   receivable   from cash   from the Stock   Accounts   and   Exchange and   custodian   clients   houses   my 交所及   經紀及   現金及託管   其他結算所   交易商   序應收款項   應收款項   應收款項   所以款项   所以款项   所以款项   所以款项   所以款项   所以款项   所以款项   所以款项   所以款项   所以数项   所以数   不通用   不通用   不通用   不通用   不通用	Accounts	Accounts

31 December 2022 2022年12月31日

#### 18. Accounts receivable (continued)

#### 31 December 2021

### 18. 應收款項(續)

#### 2021年12月31日

					Accounts		
					receivable		
		Accounts	Accounts		from		
		receivable	receivable		corporate	Accounts	
		from cash	from the Stock	Accounts	clients,	receivable	
		and	Exchange and	receivable	investment	from	
		custodian	other clearing	from brokers	funds and	insurance	
		clients	houses	and dealers	others	brokerage	Total
		現金及	聯交所及	經紀及	企業客戶、	保險	
		託管客戶	其他結算	交易商應	投資基金及	經紀業務	
		應收款項	所應收款項	收款項	其他應收款項	應收款項	總計
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
		千港元	千港元	千港元	千港元	千港元	千港元
Gross carrying amount	總賬面值	64,814	3,195,809	3,206,030	117,538	4	6,584,195
Less: impairment	減:減值						
- Stage 1	- 第一階段				N/A		
		(32)	(1,499)	(5,193)	不適用	-	(6,724)
- Stage 2	- 第二階段				N/A		
		(3)	-	_	不適用	-	(3)
- Stage 3	- 第三階段				N/A		
		(453)	-	_	不適用	-	(453)
- Simplified approach	- 簡易法	N/A	N/A	N/A		N/A	
		不適用	不適用	不適用	(17,334)	不適用	(17,334)
		64,326	3,194,310	3,200,837	100,204	4	6,559,681

Accounts receivable from cash and custodian clients represent unsettled client trades on various securities exchanges transacted on the last two to three business days prior to the end of the reporting year. When the cash and custodian clients fail to settle on the settlement date, the Group has the rights to force-sell the collateral underlying the securities transactions. The collateral held against these receivables is publicly traded securities. The impairment provision is made after taking into consideration the recoverability from the collateral. No ageing analysis is disclosed as, in the opinion of the directors, an ageing analysis does not give additional value in view of the nature of these accounts receivable.

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### 18. Accounts receivable (continued)

The movement of the gross carrying amount of accounts receivable arising from brokerage of cash and custodian clients are as follows:

### 18. 應收款項(續)

經紀現金及託管客戶的應收款項之 總賬面值變動如下:

		12-month ECL 12個月預期 信用損失 (Stage 1) (第一階段) HK\$'000 千港元	Lifetime ECL not creditimpaired 未信貸減值 的全期預期 信用損失 (Stage 2) (第二階段) HK\$'000 千港元	Lifetime ECL credit- impaired 已信貨減值 的全期損失 (Stage 3) (第三階) HK\$'000 千港元	Total 總計 HK\$'000 千港元
Gross carrying amount as at 1 January 2021 New assets originated, purchased	於2021年1月1日的 總賬面值 已產生、已購買的新資產	110,323	11	371	110,705
or assets transferred Assets derecognised or repaid	或已轉讓的資產 已終止確認或已償還的	60,512	5	67	60,584
	資產	(106,467)	-	(8)	(106,475)
Transfer of stages	轉移階段	(20)	(3)	23	
Gross carrying amount as at 31 December 2021 and as at	於2021年12月31日及於 2022年1月1日的				
1 January 2022 New assets originated, purchased	總賬面值 已產生、已購買的新資產	64,348	13	453	64,814
or assets transferred Assets derecognised or repaid	或已轉讓的資產 已終止確認或已償還的	7,892	14	72	7,978
	資產	(62,827)	_	(54)	(62,881)
Transfer of stages	轉移階段	(104)	6	98	-
Gross carrying amount as at	於2022年12月31日的				
31 December 2022	總賬面值	9,309	33	569	9,911

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### 18. Accounts receivable (continued)

The movements in the ECL allowance of accounts receivable arising from brokerage of cash and custodian clients are as follows:

### 18. 應收款項(續)

經紀現金及託管客戶的應收款項的 預期信用損失撥備變動載列如下:

		12-month ECL 12個月預期 信用損失 (Stage 1) (第一階段)	Lifetime ECL not credit- impaired 未信貸減值 的全期預期 信用損失 (Stage 2) (第二階段)	Lifetime ECL credit- impaired 已信貸減值 的全期預期 信用損失 (Stage 3) (第三階段)	Total 總計
		HK\$'000 千港元	HK\$'000 千港元	HK\$'000 千港元	HK\$'000 千港元
ECL allowance as at	於2021年1月1日的預期	1 78 70	1 78 70	1 /8 /0	1 78 70
1 January 2021	信用損失撥備	(55)	(2)	(371)	(428)
New assets originated or purchased	已產生或已購買的新資產	(30)	(3)	(42)	(75)
Assets derecognised or repaid	已終止確認或已償還的				
	資產	29	2	10	41
Changes to risk parameters	風險參數變動	24	_	(50)	(26)
ECL allowance as at 31 December 2021 and	於2021年12月31日及 2022年1月1日的預期				
1 January 2022	信用損失撥備	(32)	(3)	(453)	(488)
New assets originated or purchased	已產生或已購買的新資產	(4)	-	(9)	(13)
Assets derecognised or repaid	已終止確認或已償還的				
	資產	30	-	4	34
Changes to risk parameters	風險參數變動	-	(4)	(110)	(114)
ECL allowance as at	於2022年12月31日的預期				
31 December 2022	信用損失撥備	(6)	(7)	(568)	(581)

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#### 18. Accounts receivable (continued)

For accounts receivable from the Stock Exchange and other clearing houses, brokers and dealers, and insurance brokerage, no ageing analysis is disclosed as, in the opinion of the directors, an ageing analysis does not give additional value in view of the nature of these accounts receivable. There was no transfer of ECL allowance to different stages during the year ended 31 December 2022 and 2021.

Accounts receivable from corporate clients and investment funds arising from asset management, corporate finance, investment holding and market making which have not yet been settled by clients after the Group's normal credit period. The credit rating and reputation of the trade counterparties were considered as sound for the past due accounts receivable from corporate clients and investment funds.

Ageing analysis of the relevant trade receivables at the date of consolidated statement of financial position based on past due date is as follows:

### 18. 應收款項(續)

對於聯交所及其他結算所、經紀及 交易商以及保險經紀的應收款項的 董事認為,由於該等應收款項的性 質,賬齡分析不會帶來額外價值, 故未披露任何賬齡分析。於截至 2022年及2021年12月31日止年度, 概無將預期信用損失撥備轉移至不 同階段。

客戶於本集團一般信貸期後尚未清 償的企業客戶及投資基金的應收款 項(產生自資產管理、企業融資、 投資控股及做市)。對於企業客戶 及投資基金的已逾期應收款項,交 易對手方的信貸評級及聲譽被視為 穩定。

於綜合財務狀況表日期根據逾期日 期相關應收貿易款項的賬齡分析如 下:

		2022	2021
		2022年	2021年
		HK\$'000	HK\$'000
		千港元	千港元
Not yet past due	尚未逾期	44,232	48,412
Past due less than 1 month	逾期一個月以內	187	3,076
Past due between 1 to 3 months	逾期一至三個月	56	7,693
Past due over 3 months	逾期三個月以上	62,986	58,357
Total	總計	107,461	117,538

Accounts receivable from corporate clients and investment funds arising from asset management, corporate finance, investment holding and market making using a provision matrix under simplified approach. The provision rates are based on days past due for groupings of various customer segments with similar loss patterns (i.e., by geographical region, product type, customer type and rating, and coverage by letters of credit or other forms of credit insurance). The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions. Generally, trade receivables are written off if past due for more than one year and are not subject to enforcement activity.

按簡易法使用撥備矩陣計算的企業 客戶及投資基金的應收款項(產生 自資產管理、企業融資、投資控股 及做市)。撥備率乃基於將具相似 虧損模式(即地理區域、產品類型、 客戶類別及評級、以及信用證覆蓋 範圍或其他形式的信貸保險)之各 個客戶分部進行分組之逾期天數 計算。該計算反映概率加權結果、 金錢之時間價值以及於有關過去事 件、當前狀況及對未來經濟狀況預 測的報告日期可獲得的合理及支持 性資料。一般而言,倘應收貿易款 項逾期一年以上,則撇銷應收貿易 款項,並且不受強制執行活動所規 限。

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#### 18. Accounts receivable (continued)

### 18. 應收款項(續)

Set out below is the information about the credit risk exposure on the Group's trade receivables using a provision matrix: 以下是使用撥備矩陣計算的有關本 集團應收貿易款項之信貸風險資料:

2022年

		Gross carrying amount 總賬面值 HK\$'000 千港元	ECL 預期信用損失 HK\$'000 千港元	Total 總計 HK\$'000 千港元
Not pass due Past due less than 1 month Past due between 1 to 3 months Past due over 3 months	尚未逾期 逾期一個月以內 逾期一至三個月 逾期三個月以上	44,232 187 56 62,986	(14) (1) (11) (27,023)	44,218 186 45 35,963
Total	總計	107,461	(27,049)	80,412

2021 2021年

		Gross carrying amount 總賬面值 HK\$'000 千港元	ECL 預期信用損失 HK\$'000 千港元	Total 總計 HK\$'000 千港元
Not pass due	尚未逾期	48,412	(22)	48,390
Past due less than 1 month	逾期一個月以內	3,076	(18)	3,058
Past due between 1 to 3 months	逾期一至三個月	7,693	(1,536)	6,157
Past due over 3 months	逾期三個月以上	58,357	(15,758)	42,599
Total	總計	117,538	(17,334)	100,204

## 19. Prepayments, deposits and other receivables

# 19. 預付款項、按金及其他應收款項

		2022 2022年 HK\$'000 千港元	2021 2021年 HK\$'000 千港元
Prepayments and deposits Interest receivables	預付款項及按金 應收利息	127,684 85,300	107,529 10,782
		212,984	118,311

None of the above assets is either past due or credit-impaired. The financial assets included in the above balances relate to receivables for which there was no recent history of default.

上述資產概無逾期亦並無信貸減值。計入上述結餘的金融資產與近期無違約記錄的應收款項有關。

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### 20. Financial assets at fair value

# 20. 按公平值計量的金融資產

		2022	2021
		2022年	2021年
		HK\$'000	HK\$'000
		千港元	千港元
Non-current	非流動		
Financial assets held for trading and	持作買賣及投資的金融資產		
investments			
- Unlisted fixed income securities	- 非上市固定收益證券	_	4,106,706
<ul> <li>Unlisted convertible securities</li> </ul>	- 非上市可換股證券	-	223,427
<ul> <li>Unlisted equity securities</li> </ul>	- 非上市股本證券	1,769,013	1,823,797
Financial products (note (b))	金融產品(附註(b))	13,676,864	11,214,889
		15,445,877	17,368,819
Current	流動		
Financial assets held for trading and	持作買賣及投資的金融資產		
investments			
<ul> <li>Unlisted fixed income securities</li> </ul>	一非上市固定收益證券	4,037,833	5,238,267
<ul> <li>Unlisted convertible securities</li> </ul>	一非上市可換股證券	196,640	_
<ul> <li>Listed equity securities</li> </ul>	一上市股本證券	649,885	1,166,283
<ul> <li>Listed debt securities</li> </ul>	一上市債務證券	1,938,626	8,218,544
<ul> <li>Unlisted debt securities</li> </ul>	一非上市債務證券	1,907,928	-
<ul> <li>Unlisted fund investments (note (a))</li> </ul>	一非上市基金投資(附註(a))	935,394	2,370,084
<ul> <li>Other financial instruments</li> </ul>	一其他金融工具	-	94,880
Financial products (note (b))	金融產品(附註(b))	32,261,814	20,384,420
		41,928,120	37,472,478
Total financial assets at fair value through	按公平值計入損益的		
profit or loss	金融資產總額	57,373,997	54,841,297
Financial assets at fair value through other	按公平值計入其他		
comprehensive income	全面收益的金融資產		
Current	流動		
Financial assets held for investments	持作投資的金融資產		
<ul> <li>Listed equity securities</li> </ul>	一上市股本證券	82,304	-
<ul> <li>Unlisted debt securities</li> </ul>	一非上市債務證券	_	11,529

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#### 20. Financial assets at fair value (continued)

#### Notes:

- (a) The Group invested in unconsolidated investment funds for capital appreciation and investment income. The interests held by the Group are in the form of participating shares which provide the Group with the share of returns from the investment funds, but not any decision making power nor any voting right. Given that the Group only held the beneficial interests without holding any voting right or substantial decision making power as principal, these investments are classified as financial assets at fair value through profit or loss.
- (b) The financial products invested by the Group included listed equity investments, listed debt investments, unlisted fund investments, unlisted equity investments and derivatives. As at 31 December 2022, cash collateral of HK\$nil million (2021: HK\$96.4 million) and securities collateral of HK\$226.5 million (2021: HK\$198.2 million) were placed to the counterparties.

Financial assets are categorised as "financial products" when it is acquired by the Group for the primary purpose of meeting customers' investment needs and used as hedging instruments for structured notes issued under the MTN Programme (note 27), financial liabilities (note 28) or derivative instruments acquired by customers (note 21). As a result, the variable return of these financial products and the financial liabilities in relation to these financial products is not significant.

# 20. 按公平值計量的金融資產(續)

#### 附註:

- (a) 本集團投資於未合併投資基金以獲 得資本增值及投資收入。本集團以 參股形式持有權益,其使本集團可 分享投資基金所得回報,但並無任 何決策權或任何投票權。鑒於本集 團僅持有實益權益而並無任何投票 權或如委託人有重大決策權,該等 投資分類為按公平值計入損益的金 融資產。
- (b) 本集團投資的金融產品包括上市股本投資、上市債務投資、非上市基金投資、非上市股本投資及衍生工具。於2022年12月31日,存放於交易對手的現金抵押品及證券抵押品分別為零百萬港元(2021年:96.4百萬港元)及226.5百萬港元(2021年:198.2百萬港元)。

金融資產於被本集團主要因滿足客戶投資需求而收購時分類為「金融產品」,並作為根據中期票據計劃發行的結構性票據(附註27)、金融負債(附註28)或客戶收購的衍生工具(附註21)的對沖工具。故此該等金融產品及其相關金融負債之可變回報不大。

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#### 21. Derivative financial instruments

The table below shows the fair values of derivative financial instruments recorded as assets or liabilities together with their notional amounts. The notional amount, recorded gross, is the amount of a derivative's underlying asset, reference rate or index and is the basis upon which changes in the value of the derivative are measured. The notional amounts indicate the volume of transactions outstanding at the year end and are indicative of neither the market risk nor the credit risk.

### 21. 衍生金融工具

下表呈列記錄為資產或負債的衍生金融工具的公平值連同其名義金額。所記錄的名義金額總額為衍生工具相關資產、參考匯率或指數數金額,並為衍生工具價值計量變未可數基準。名義金額表明於年末數分交易量,既不是市場風險的指標。

	Fair value
	公平值
nal	
unt	Assets

Notio

		Notional		
		amount	Assets	Liabilities
		名義金額	資產	負債
		HK\$'000	HK\$'000	HK\$'000
		千港元	千港元	千港元
As at 31 December 2022	於2022年12月31日			
Non-current	非流動			
Currency derivatives	貨幣衍生工具			
Foreign exchange forward	遠期外匯	6,207,427	86,653	(2,999)
Foreign exchange options	外匯期權	389,850	7,765	(2,000)
Interest rate derivatives	利率衍生工具	000,000	7,700	
Interest rate swap	利率掉期	12,842,667	471,367	(212,001)
Equity derivatives	權益類衍生工具	12,042,007	471,307	(212,001)
Stock options	股票期權	1,093,984	11,270	(14,812)
Warrants	放示知惟 窩輪	24,043	11,270	* * * * * * * * * * * * * * * * * * * *
vvarrants	尚 粣			(1,874)
		20,557,971	577,055	(231,686)
Current	流動			
Commodity derivatives	商品衍生工具			
Metal futures swap	金屬期貨掉期	1,997,847	22,100	(21,599)
Currency derivatives	貨幣衍生工具			
Foreign exchange forward	遠期外匯	16,813,690	105,436	(93,845)
Interest rate derivatives	利率衍生工具			
Interest rate swap	利率掉期	4,961,579	30,356	(3,321)
Equity derivatives	股本衍生工具			
Stock options	股票期權	10,567,762	370,498	(229,231)
Warrants	高輪	2,032,594	_	(77,104)
Futures	期貨	438,468	4,844	(310)
Swaps	掉期	180,146,368	994,224	(872,121)
		216,958,308	1,527,458	(1,297,531)
		237,516,279	2,104,513	(1,529,217)

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#### 21. Derivative financial instruments (continued)

### 21. 衍生金融工具(續)

			Fair val 公平值	
		Notional		
		amount	Assets	Liabilities
		名義金額	資產	負債
		HK\$'000	HK\$'000	HK\$'000
		千港元	千港元	千港元
As at 31 December 2021	於2021年12月31日			
Non-current	非流動			
Currency derivatives	貨幣衍生工具			
Foreign exchange forward	遠期外匯	440,530	_	(41,004)
Interest rate derivatives	利率衍生工具			
Interest rate swap	利率掉期	7,205,586	12,325	(61,468)
Equity derivatives	股本衍生工具			
Warrants	窩輪	90,966	-	(3,937)
		7,737,082	12,325	(106,409)
Current	·····································			
Currency derivatives	貨幣衍生工具			
Foreign exchange forward	遠期外匯	9,913,566	232,968	(166,275)
Interest rate derivatives	利率衍生工具			
Interest rate swap	利率掉期	3,575,936	155	(43,542)
Equity derivatives	股本衍生工具			
Stock options	股票期權	2,124,806	70,298	(26,366)
Warrants	窩輪	4,387,062	_	(25,147)
Futures	期貨	338,195	756	(825)
Swaps	掉期	3,492,603	103,052	(105,419)
Others	其他	1,027,641	120,752	(58,839)
Other derivatives	其他衍生工具			
Credit derivatives	信用衍生工具	436,716	78,618	(25)
Other swaps	其他掉期	38,211	306	(114)
		25,334,736	606,905	(426,552)
		33,071,818	619,230	(532,961)

The Group entered into International Swaps and Derivatives Association, Inc. ("ISDA") master netting agreements or similar agreements with substantially all of its derivative counterparties. Where legally enforceable, these master netting agreements give the Group the right to offset cash collateral paid or received with the same counterparty. As at 31 December 2022, amounts of cash collateral of HK\$1,611.0 million and HK\$1,273.7 million were paid to and received from respective counterparties (2021: HK\$545.0 million and HK\$661.0 million), which are included in "accounts receivable and accounts payable arising from brokerage – brokers and dealers" in notes 18 and 24 to the financial statements respectively.

本集團與絕大部分衍生工具交 易方訂立國際掉期及衍生品 協會(International Swaps and Derivatives Association, Inc.) (「ISDA」)淨額抵銷總協議或類似協 議。在依法可強制執行情況下,該 等淨額抵銷總協議賦予本集團權利 以抵銷與相同交易方的已付或已收 現金抵押品。於2022年12月31日, 現金抵押品金額分別1,611.0百萬 港元及1,273.7百萬港元(2021年: 545.0百萬港元及661.0百萬港元) 分别付予及收自相關交易方,分別 包括在財務報表附註18及24的「經 紀業務應收款項及應付款項一經紀 及交易商」。

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# 22. Receivable from reverse repurchase agreements

The receivable from reverse repurchase agreements arises when the securities are bought by the Group with a concurrent agreement to resell at a specified later date and price. These securities are not recognised in the Group's consolidated statement of financial position as the counterparty retains substantially all risks and returns of the securities. The amount paid by the Group is recognised as receivable. In the event of default by the counterparty, the Group has the right to sell the underlying securities for settling the outstanding receivable.

As at 31 December 2022, the outstanding amount paid for the reverse repurchase agreements was HK\$586,845,000 (2021: HK\$4,443,729,000) and was recognised as receivable from reverse repurchase agreements.

The fair value of securities received as collateral for the outstanding receivable at the year-end was HK\$654,083,000 (2021: HK\$4,426,919,000).

# 23. Cash and cash equivalents and client trust bank balances

#### 2022 2021 2022年 2021年 HK\$'000 HK\$'000 千港元 千港元 Cash and bank balances 現金及銀行結餘 7,478,709 5,080,107 Time deposits 定期存款 277,871 197,767 - with original maturity of less than three -原到期日少於三個月 58,607 74,641 - with original maturity of more than three 一原到期日超過三個月 months 219,264 123,126 現金及現金等價物總額 Total cash and cash equivalents 7,756,580 5,277,874

### 22. 反向回購協議應收款項

於2022年12月31日,就反向回購協議支付的未結清款項為586,845,000港元(2021年:4,443,729,000港元),並確認為反向回購協議應收款項。

於年末已收取作為未結清應收款項抵押品的證券的公平值為654,083,000港元(2021年:4,426,919,000港元)。

# 23. 現金及現金等價物及客戶信託銀行結餘

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## 23. Cash and cash equivalents and client trust bank balances (continued)

# 23. 現金及現金等價物及客戶信託銀行結餘(續)

		2022 2022年 HK\$'000 千港元	2021 2021年 HK\$'000 千港元
Cash and cash equivalents denominated in:	按以下幣種計值的現金及 現金等價物:		
HK\$	港元	5,161,215	1,483,748
US\$	美元	2,272,854	3,507,671
RMB	人民幣	56,359	116,891
VND	越南盾	126,335	85,304
Others	其他	139,817	84,260
		7,756,580	5,277,874

Cash at banks earns interest at floating rates based on daily bank deposit rates. Time deposits are made for varying periods of between one month and 13 months depending on the cash requirements of the Group, and earn interest at the respective time deposit rates. The bank balances are deposited with creditworthy banks with no history of default.

As at 31 December 2022, the ECL allowance of bank deposits, cash and cash equivalents, and client trust bank balances amounted to HK\$5,773,000 (2021: HK\$10,535,000) aggregately. All of them are classified as Stage 1 under the ECL model and there was no transfer to/from the other stages.

The Company maintains segregated accounts with authorized institutions to hold client money in the normal course of business.

銀行現金基於每日銀行存款利率按 浮動利率計息。定期存款的存款期 視本集團的現金需求而定,介乎一 個月至十三個月,並按相關定期存 款利率計息。銀行結餘已存入信譽 良好且無拖欠歷史的銀行中。

於2022年12月31日,銀行存款、現金及現金等價物以及客戶信託銀行結餘的預期信用損失撥備合共為5,773,000港元(2021年:10,535,000港元),均按預期信用損失模型劃分至第一階段,且並未轉入/轉自其他階段。

本公司在授權機構設有獨立帳戶, 於日常業務過程中持有客戶資金。

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### 24. Accounts payable

### 24. 應付款項

		2022	2021
		2022年	2021年
		HK\$'000	HK\$'000
		千港元	千港元
Accounts payable arising from brokerage	經紀業務應付款項		
- clients	- 客戶	13,136,472	16,986,206
- brokers and dealers	- 經紀及交易商	1,675,062	790,787
- the Stock Exchange and other clearing	- 聯交所及其他結算所		
houses		1,288,615	2,212,759
Accounts payable arising from securities	證券借貸業務應付款項		
borrowing and lending		42,254	37,289
Accounts payable arising from	企業融資、資產管理、		
corporate finance, asset management,	金融產品、做市、投資及		
financial products, market making,	其他業務應付款項		
investments and others		583,839	559,622
Accounts payable arising from insurance	保險經紀服務應付款項		500
brokerage services		86	503
		16,726,328	20,587,166

The majority of the accounts payable are repayable on demand except for certain accounts payable to clients which represent margin deposits received from clients for their trading activities in the normal course of business. Only the excess amounts over the required margin deposits stipulated are repayable on demand.

The Group has a practice to satisfy all the requests for payment within one business day. No ageing analysis is disclosed as, in the opinion of the directors, the ageing analysis does not give additional value in view of the nature of these businesses.

Accounts payable to clients also include those payables in trust accounts with authorised institutions of HK\$13,352 million (2021: HK\$17,815 million), Hong Kong Futures Exchange Clearing Corporation Limited and other futures dealers of HK\$206 million (2021: HK\$215 million).

Accounts payable arising from insurance brokerage services include those payables in trust accounts with authorised institutions of HK\$86,000 (2021: HK\$503,000). Accounts payable are non-interest-bearing, except for the accounts payable to clients.

大部分應付款項須於要求時償還, 惟若干應付予客戶的款項為就客戶 於正常業務過程中進行買賣活動收 取客戶的保證金除外。只有超出規 定保證金的金額須於要求時發還客 戶。

本集團慣於在一個營業日內清償所 有付款要求。本集團並無披露賬齡 分析,原因為董事考慮到該等業務 的性質,認為賬齡分析不會提供額 外價值。

應付予客戶的款項亦包括分別存放 於認可機構信託賬戶的13,352百萬 港元(2021年:17,815百萬港元)、 香港期貨結算有限公司及其他期貨 交易商的206百萬港元(2021年: 215百萬港元)的應付款項。

保險經紀服務應付款項包括認可機構信託賬戶的應付款項86,000港元(2021年:503,000港元)。除應付客戶款項外,應付款項均不計息。

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### 25. Other payables and accrued liabilities

# 25. 其他應付款項及應計負債

		2022 2022年 HK\$'000 千港元	2021 2021年 HK\$'000 千港元
Other payables	其他應付款項	138,563	46,154
Accrued liabilities	應計負債	464,395	586,163
		602,958	632,317

Other payables and accrued liabilities are non-interest-bearing and have an average term of three months.

其他應付款項及應計負債均不計息,平均期限為三個月。

### 26. Interest bearing borrowings

### 26. 計息借款

		2022	2021
		2022年	2021年
		HK\$'000	HK\$'000
		千港元	千港元
Non-current:	非流動:		
Lease liabilities	租賃負債	15,387	40,542
Current:	流動:		
Lease liabilities	租賃負債	27,845	27,322
Unsecured bank borrowings	無抵押銀行借款	9,305,775	5,307,339
		9,333,620	5,334,661
Total interest bearing borrowings	計息借款總額	9,349,007	5,375,203
		2022	2021
		2022年	2021年
		HK\$'000	HK\$'000
		千港元	千港元
Denominated in:	按以下幣種計值:		
HK\$	港元	3,494,029	3,157,025
US\$	美元	5,262,975	2,167,983
Other currencies	其他貨幣	592,003	50,195
		9,349,007	5,375,203

The Group's bank borrowings bear interest at the Interbank Offered Rate plus an interest spread.

本集團銀行借款均按銀行同業拆息 加息差計息。

The carrying amounts of the bank borrowings approximate to their fair values as the impact on discounting is not significant.

由於貼現的影響並不屬重大,故該 等銀行借款的賬面值與其公平值相 若。

The Group's lease liabilities bear weighted average interest rate at 3.26% per annum (2021: 3.35% per annum).

本集團的租賃負債的加權平均年利率為3.26%(2021年:年利率3.35%)。

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### 27. Debt securities in issue

### 27. 已發行債務證券

		2022	2021
		2022年	2021年
		HK\$'000	HK\$'000
		千港元	千港元
Non-current	非流動		
At amortised cost (note a (i)):	按攤銷成本(附註a(i)):		
Listed unsecured medium-term notes	上市無抵押中期票據	3,138,860	3,139,345
			, ,
Designated at fair value through profit	指定按公平值計入損益		
or loss (note (b)):	(附註(b)):		
Structured notes issued in relation to	已發行的金融產品相關之		
financial products	結構性票據	9,629,871	8,198,613
manda producto	WH 117 17 7/2		
	→ ₹ <b>-</b>	12,768,731	11,337,958
Current	流動物性素(吸)		
At amortised cost (note a (ii)):	按攤銷成本(附註a(ii)):		
Unlisted unsecured medium-term notes	非上市無抵押中期票據	3,784,775	18,298,551
Designated at fair value through profit	指定按公平值計入損益		
or loss (note (b)):	(附註(b)):		
Structured notes issued in relation to	已發行的金融產品相關之		
financial products	結構性票據	24,934,762	15,855,274
		28,719,537	34,153,825
		41,488,268	45,491,783
Unsecured medium-term notes	按下列貨幣列值的無抵押		
denominated in:	中期票據:		
US\$	美元	5,536,342	11,903,280
HK\$	港元	1,322,698	9,242,162
RMB	人民幣	64,595	192,709
Other currencies	其他貨幣	04,595	
Other currencies	共 他 貝 市	-	99,745
		6,923,635	21,437,896
Structured notes issued in relation to financial	按下列貨幣列值的已發行的		
products denominated in:	金融產品相關之結構性		
	票據:		
HK\$	港元	613,341	3,077,692
US\$	美元	32,009,325	19,437,596
RMB	人民幣	1,446,865	974,462
NZD	紐西蘭元	495,102	564,137
		34,564,633	24,053,887
		41,488,268	45,491,783

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#### 27. Debt securities in issue (continued)

#### Notes:

- (a(i)) On 3 March 2021, the Company issued listed unsecured notes under the Company's Medium Term Note Programme (the "MTN Programme") in principal amount of US\$400 million at a discount of 99.981% which is listed on The Stock Exchange of Hong Kong Limited. The notes carry a fixed interest rate of 2% with a maturity term of 5 years. The principal will be fully repayable on the maturity date on 3 March 2026. Please refer to the Company's announcement on 4 March 2021 for details of the notes.
- (a(ii)) The outstanding balance of HK\$3,785 million (2021: HK\$18,299 million) stated at amortised cost represents the amount of unsecured notes issued by the Company under the MTN Programme and Guaranteed Structure Note Programme (the "GSN Programme") maintained by its subsidiary. As at 31 December 2022, the debt securities in issue bore fixed interest rates ranging from 1.4% to 4.9% (2021: 0.4% to 3.5%). The unsecured notes issued are either callable on demand or with original maturity less than one year. The carrying amounts of the debt securities in issue approximate to their fair values. On 14 January 2022, the Company has redeemed all of its outstanding 4.25% notes due 2022 with an aggregate principal amount of US\$200,000,000. The redemption price equals to 100% of the principal amount plus accrued and unpaid interest.
- (b) The outstanding balance of HK\$34,565 million (2021: HK\$24,054 million) represented the amount of unlisted structured notes which arose from selling structured products under the MTN Programme with underlying investments related to listed equity investments, listed debt investments, unlisted debt investments, unlisted fund investments and derivatives.

The Group has not had any defaults of principal, interest or other breaches with respect to their liabilities during the year (2021: nil).

Part of debt securities in issue are repayable on demand and the Group has a practice to satisfy the request for redemption on the settlement date.

### 27. 已發行債務證券(續)

#### 附註:

- (a(i)) 於2021年3月3日,本公司根據本公司中期票據計劃(「中期票據計劃」)按99.981%的折讓發行本金額為4億美元的上市無抵押中期票據,並於香港聯合交易所有限公司上市。此等債券按固定利率2%計息,為期5年。本金將於到期日2026年3月3日悉數償還。請參閱本公司於2021年3月4日刊發之公告,以了解票據之詳情。
- (a(ii)) 按攤銷成本列賬的未償還餘額3,785 百萬港元(2021年:18,299百萬港 元)指本公司根據中期票據計劃發行 的無抵押票據款額及其附屬公司維 持的擔保結構票據計劃「GSN計劃」 發行的無抵押票據金額。於2022年 12月31日,已發行債務證券按固定 利率1.4%至4.9%(2021年:0.4%至 3.5%)計息。發行的無抵押票據可 按要求贖回或原到期日少於一年。 已發行債務證券的賬面值與其公平 值相若。於2022年1月14日,本公司 贖回本金總額為200,000,000美元於 2022年到期所有尚未償還的4.25% 票據。贖回價等於本金額的100%加 應計及未付利息。
- (b) 未償還餘額34,565百萬港元(2021年:24,054百萬港元)指根據中期票據計劃銷售結構產品產生的非上市結構性票據款額,相關投資與上市股本投資、上市債務投資、非上市債務投資、非上市基金投資及衍生工具有關。

本集團於年內並無拖欠任何本金、 利息或其他未履行其責任的情況 (2021年:無)。

已發行債務證券部分須按要求償還,而本集團的慣例為在結算日期 滿足贖回要求。

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# 28. Financial liabilities at fair value through profit or loss

# 28. 按公平值計入損益的金融負債

		2022	2021
		2022年	2021年
		HK\$'000	HK\$'000
		千港元	千港元
Financial liabilities held for trading:	持作買賣的金融負債:		
<ul> <li>Listed equity securities</li> </ul>	- 上市股本證券	359,900	69,105
<ul> <li>Listed debt securities</li> </ul>	- 上市債務證券	367,634	4,760,009
- Unlisted debt securities	- 非上市債務證券	12	13,370
Financial liabilities designated at fair value	指定按公平值計入損益的		
through profit or loss	金融負債		
<ul><li>Financial products (note(a))</li></ul>	- 金融產品(附註(a))	1,205,621	3,120,012
<ul> <li>Other financial instruments</li> </ul>	- 其他金融工具	1,423	36,601
<ul> <li>Third-party interests in consolidated</li> </ul>	- 納入合併投資基金的		
investment funds (note (b))	第三方權益(附註(b))	173,796	773,708
		2,108,386	8,772,805

#### Notes:

(a) As at 31 December 2022, cash collateral of HK\$20 million (31 December 2021: HK\$2 million) included in the fair value in financial products is received from counterparty.

The amount of change in fair value of financial liabilities at fair value through profit or loss, during the year and cumulatively, attributable to changes in own credit risk was insignificant.

(b) Third-party interests in consolidated investment funds consist of third-party unitholders' interests in consolidated investment funds which are reflected as liabilities since they can be put back to the Group for cash. The realisation of third-party interests in investment funds cannot be predicted with accuracy since these represent the interests of third-party unitholders in consolidated investment funds that are subject to market risk and the actions of third-party investors.

### 29. Obligations under repurchase agreements

The obligations under repurchase agreements arise when the securities are sold by the Group with a concurrent agreement to repurchase at a specified later date and price. The amount received by the Group is recognised as liabilities as the Group retains substantially all risks and returns of the securities.

As at 31 December 2022, the outstanding amount received from repurchase agreements was HK\$7,695,073,000 (2021: HK\$9,255,723,000) which was recognised as obligations under repurchase agreements.

#### 附註:

(a) 於2022年12月31日,計入金融產品公平值的現金抵押品20百萬港元(2021年12月31日:2百萬港元)乃從對手方收取。

於年內,因本身信貸風險變動累積 而導致按公平值計入損益的金融負 債公平值出現的金額變動並不重大。

(b) 納入合併投資基金的第三方權益包括納入合併投資基金的第三方單位持有人權益,由於該等權益可退回本集團以收取現金,故列為負債。投資基金中第三方權益的變現無法準確預測,乃因有關權益代表納入合併投資基金的第三方單位持有人的權益,並受制於市場風險及第三方投資者的行為。

### 29. 回購協議的債項

本集團根據回購協議出售證券,連 帶同時訂立一項協議以按指定其後 日期及價格回購證券。本集團收取 的款項確認為負債,原因是本集團 保留證券的絕大部分風險及回報。

於2022年12月31日,自回購協議收取的未結清款項為7,695,073,0000港元(2021年:9,255,723,000港元),並確認為回購協議的債項。

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### 29. Obligations under repurchase agreements

### 29. 回購協議的債項(續)

Number of

(continued)

Fair value of financial assets under the repurchase agreements:

回購協議項下金融資產的公平值:

		2022 2022年 HK\$'000 千港元	2021 2021年 HK\$'000 千港元
Financial assets held for trading  - Listed debt securities  - Unlisted debt securities  Financial products	持作買賣的金融資產 一 上市債務證券 一 非上市債務證券 金融產品	919,267 58,081 8,536,580	2,724,914 91,772 9,067,314
		9,513,928	11,884,000

### 30. Share capital

### 30. 股本

		issued and fully paid shares 已發行及繳足 股份數目	Share capital 股本 HK\$'000 千港元
At 1 January 2021 Shares issued upon exercise of share options under the share option scheme (note 31)	於2021年1月1日 購股權計劃項下行使購股權 而發行的股份(附註31)	9,617,228,644	10,908,749 2,414
At 31 December 2021 and	於2021年12月31日及	,,	<u> </u>
1 January 2022	2022年1月1日	9,618,994,707	10,911,163
Shares repurchased (note (a))	所購回股份(附註(a))	(65,000,000)	
At 31 December 2022	於2022年12月31日	9,553,994,707	10,911,163

- (a) During the year ended 31 December 2022, the Company bought back and cancelled a total of 65,000,000 shares at an aggregate consideration (before expenses) of HK\$56.7 million on the Hong Kong Stock Exchange at share prices ranging from HK\$0.80 to HK\$0.97. The share repurchase consideration and the related expenses were charged against retained profits pursuant to section 257 of Companies Ordinance.
- (a) 截至2022年12月31日止年度,本公司於香港聯交所以每股0.80港元至0.97港元的價格購回及註銷合共65,000,000股股份,總代價為56.7百萬港元(扣除開支前)。股份購回代價及相關開支已根據公司條例第257條自保留溢利扣除。

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### 31. Share option reserve

The Company adopted the Share Option Scheme on 19 June 2010 (the "Share Option Scheme"). The Share Option Scheme was valid for a period of 10 years from the date of adoption and has expired on 19 June 2020. No further share options shall be granted after it expired, but all granted and outstanding share options remain exercisable for a period of 10 years after the respective dates of grant, the provisions of the Share Option Scheme thereof remain in full force and effect.

The total number of shares which may be issued upon exercise of all share options to be granted under the Share Option Scheme must not in aggregate exceed 10% of the shares of the Company in issue at the date of approval of the Share Option Scheme (i.e. 164,000,000 shares). The maximum number of shares issuable under share options to each eligible participant in the Share Option Scheme within any 12-month period is limited to 1% of the shares of the Company in issue at any time (i.e. 16,400,000 shares). Any further grant of share options in excess of this limit is subject to shareholders' approval in a general meeting.

Share options granted to a director or chief executive of the Company, or to any of their associates, are subject to approval in advance by the independent non-executive directors. In addition, any share options granted to a substantial shareholder or an independent non-executive director of the Company, or to any of their associates, in excess of 0.1% of the shares of the Company in issue at any time or with an aggregate value (based on the price of the Company's shares at the date of grant) in excess of HK\$5 million, within any 12-month period, are subject to shareholders' approval in advance in a general meeting.

The offer of a grant of share options may be accepted within 28 days from the date of offer, upon payment of a nominal consideration of HK\$1 in total by the grantee. The exercise period of the share options granted is determinable by the directors, and ends on a date which is not later than ten years from the date of offer of the share options.

The exercise price of share options is determinable by the directors, but may not be less than the higher of (i) the Stock Exchange closing price of the Company's shares on the date of offer of the share options; and (ii) the average Stock Exchange closing price of the Company's shares for the five trading days immediately preceding the date of offer.

#### 31. 購股權儲備

本公司於2010年6月19日採納購股權計劃(「購股權計劃」)。購股權計劃於採納日期起計10年期間有效,該期限已於2020年6月19日到期。於屆滿後不得再授出購股權,惟所有已授出及尚未行使購股權於各自授出日期後10年期間仍可行使,購股權計劃的條文仍具有十足效力及作用。

購股權計劃項下授出的所有購股權 獲行使而發行的股份總數不能司 超過在購股權計劃批准日本公000,000股 股份)。於任何十二個月期間的內 根據購股權向購股權計劃下份內內 根據購參與者發行的最別所 份的1%(即16,400,000股股份)。 任何超出此限額的進一步授出 權須經股東於股東大會上批准。

授出購股權的要約可由承授人自要約日期起計二十八日內於支付名義代價合共1港元後被接納。所授出購股權的行使期由董事釐定,最遲至自購股權要約日期起計滿十年之日為止。

購股權的行使價由董事釐定,惟不可低於以下最高者:(i)本公司股份於購股權要約日期在聯交所的收市價:及(ii)本公司股份於緊接要約日期前五個交易日在聯交所的平均收市價。

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2014年1月10日

2015年6月11日

11/6/2015

#### 31. Share option reserve (continued)

The fair values of share options at the date of grant of the options are calculated using a Binomial Option Pricing Model. The fair value of the share option is based on the terms and conditions of the share options upon which the options were granted, share price at the date of the grant, the historical volatility of the Company's shares, the historical dividend yield and the risk-free interest rate is referenced to the prevailing interest rate of the Hong Kong Government Bonds.

Upon completion of the bonus issue on 9 July 2015, the exercise price and the number of shares to be issued and allotted under the outstanding share options had been adjusted pursuant to the terms of the Share Option Scheme in the manner set out below:

## Immediately before the completion of the bonus issue

緊接紅股發行完成前

Number of

Exercise price

3.79港元

HK\$14.56

14.56港元

Date of share options granted	per snare	outstanding options
		未行使購
授出購股權的日期	每股行使價	股權的數目
24/4/2012	HK\$2.48	4,856,448
2012年4月24日	2.48港元	
10/1/2014	HK\$3.79	36,959,910

Share options do not confer rights on the holders to dividends or to vote at shareholders' meetings.

No share option was exercised during the year ended 31 December 2022.

1,766,063 share options were exercised during the year ended 31 December 2021, resulting in the issue of 1,766,063 shares for a total cash consideration of HK\$1,681,000. HK\$733,000 was transferred from the share option reserve to the share capital account upon the exercise of the share options. The weighted average closing share price immediately before the dates on which the share options were exercised during the year was HK\$1.23 per share.

### 31. 購股權儲備(續)

購股權授出日期的公平值乃用二項 式期權定價模型計算。購股權的的 平值為根據授予購股權的條款和條 件、授予日期的股價、本公司股份 的過往波幅、過往股息收益率和無 風險利率(參考香港政府債券的現 行利率)計算得出。

於2015年7月9日完成紅股發行後, 尚未行使購股權的行使價及據此將 予發行及配發股份數目已根據購股 權計劃的條款調整如下:

### Immediately after the completion

of the bonus issue 緊隨紅股發行完成後

Adjusted exercise Adjusted number of price per share outstanding options 經調整未行使

股權的數目	經調整每股行使價	購股權的數目
4,856,448	HK\$0.827	14,569,344
	0.827港元	
36,959,910	HK\$1.264	110,879,730
	1.264港元	
4,500,000	HK\$4.854	13,500,000
	4.854港元	

購股權並無賦予持有人獲派股息或 於股東大會上投票之權利。

截至2022年12月31日止年度,概無 行使購股權。

截至2021年12月31日止年度, 1,766,063份購股權獲行使,導致 1,766,063股股份發行,現金代價總 額為1,681,000港元。733,000港元 因購股權獲行使而由購股權儲備轉 撥至股本賬。年內,緊接購股權獲 行使日期之前的加權平均收市價為 每股1.23港元。

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#### 31. Share option reserve (continued)

For the year ended 31 December 2022, GJIHL has recognised an equity-settled share-based compensation expense of HK\$417,000 for the share options under the Share Option Scheme in profit or loss (2021: HK\$1,462,000).

For the year ended 31 December 2022, 316,668 and 3,249,164 share options were lapsed or forfeited (2021: 1,783,337 and 9,981,186 share options were lapsed and forfeited, respectively) prior to the vesting date as a result of staff resignation.

### 31. 購股權儲備(續)

截至2022年12月31日止年度,國泰君安國際控股已就購股權計劃項下的購股權於損益確認以權益結算以股份為基礎的薪酬開支417,000港元(2021年:1,462,000港元)。

截至2022年12月31日止年度,由於員工辭職,分別有316,668份及3,249,164份購股權於歸屬日期前失效或沒收(2021年:分別有1,783,337份及9,981,186份購股權失效及沒收)。

		202	2022		2021		
		2022	!年	2021年			
		Weighted	Weighted				
		average		average			
		exercise price	Number of	exercise price	Number of		
		HK\$ per share	options	HK\$ per share	options		
		加權平均行使價		加權平均行使價			
		每股港元	購股權數目	每股港元	購股權數目		
At 1 January	於1月1日	1.557	49,762,131	1.544	63,292,717		
Forfeited during the year	年內沒收	1.492	(3,249,164)	1.593	(9,981,186)		
Lapsed during the year	年內失效	1.450	(316,668)	1.506	(1,783,337)		
Exercised during the year	年內行使	_	-	0.952	(1,766,063)		
At 31 December	於12月31日	1.562	46,196,299	1.557	49,762,131		

At 31 December 2022, the Company had 46,196,299 (2021: 49,762,131) share options outstanding under the Share Option Scheme, which represents approximately 0.48% (2021: 0.52%) of the Company's shares in issue as at 31 December 2022. The exercise in full of the remaining share options would, under the present capital structure of the Company, result in the issue of 46,196,299 additional ordinary shares of the Company and additional share capital of HK\$72,157,000 (before issuance expenses). The option periods of the share options are from 10 January 2014 to 9 January 2024, from 13 July 2017 to 12 July 2027, from 4 July 2018 to 3 July 2028 and from 11 September 2019 to 10 September 2029.

於2022年12月31日,本公司有46,196,299份(2021年:49,762,131份)購股權計劃項下尚未行使的購股權,佔本公司於2022年12月31日已發行股份的約0.48%(2021年:0.52%)。根據本公司目前的資本架構,若其餘購股權悉數行使,會導致額外發行46,196,299股本公司普通股,以及額外股本72,157,000港元(未扣除發行開支)。購股權的期權行使期間為2014年1月10日至2024年1月9日、2017年7月13日至2027年7月12日、2018年7月4日至2028年7月3日及2019年9月11日至2029年9月10日。

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#### 32. Share award reserve

On 27 October 2011, the Company adopted the share award scheme (the "Share Award Scheme") under which shares of the Company (the "Awarded Shares") may be awarded to selected employees (including directors) of any members of the Group (the "Selected Employees") pursuant to the terms of the scheme rules and trust deed of the Share Award Scheme. The share award scheme became effective on the adoption date and, unless otherwise terminated or amended, will remain in force for 10 years from that date, i.e., 26 October 2021.

The aggregate number of the Awarded Shares permitted to be awarded under the Share Award Scheme throughout the duration of the Share Award Scheme is limited to 10% of the issued share capital of the Company as at the adoption date (i.e. 164,000,000 shares). The maximum number of the Awarded Shares which may be awarded to a Selected Employee in any 12-month period up to and including the date of award shall not in aggregate exceed 1% of the issued share capital of the Company as at the adoption date (i.e. 16,400,000 shares).

When a Selected Employee has satisfied all vesting conditions, which might include service and/or performance conditions, specified by the board of directors of the Company at the time of making the award and become entitled to the shares of the Company forming the subject of the award, the trustee shall transfer the relevant Awarded Shares to that employee at no cost.

The voting rights and powers of any shares held under the Share Award Scheme shall be exercised by the independent trustee who shall abstain from voting.

The Share Award Scheme ceased to be in force on 26 October 2021. As a result, there has been no Awarded Shares, share held under the Share Award Scheme and share-based compensation expense since that date.

### 32. 股份獎勵儲備

於2011年10月27日,本公司採納股份獎勵計劃(「股份獎勵計劃」),據此,本公司股份(「獎勵股份」)可根據股份獎勵計劃的計劃規則及信託契據條款授予本集團任何成員公司的獲選僱員(包括董事)(「獲選僱員」)。股份獎勵計劃於採納日期生效,除非另行終止或修訂,否則將自該日期起十年(即至2021年10月26日)有效。

於股份獎勵計劃期間於股份獎勵計劃項下獲准授出的獎勵股份總數不得超過本公司於採納日期已發行股本的10%(即164,000,000股股份)。向獲選僱員授出的獎勵股份最高數目在截至授出股份之日(包含此日)止任何十二個月期間合共不得超逾本公司於採納日期已發行股本的1%(即16,400,000股股份)。

倘獲選僱員符合本公司董事會於作 出有關獎勵時列明的全部歸屬條件 (其中可能包括服務年期及/或表 現的條件),便可獲取有關獎勵的 本公司股份,受託人須無償向該名 僱員轉讓有關獎勵股份。

獨立受託人有權行使股份獎勵計劃 項下持有的任何股份的投票權及權 力,惟獨立受託人將放棄投票。

股份獎勵計劃於2021年10月26日終止生效。因此,自該日起並無獎勵股份、根據股份獎勵計劃持有的股份及以股份為基礎的薪酬開支。

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#### 32. Share award reserve (continued)

Movements of shares held under the Share Award Scheme during the year ended 31 December 2021 are as follows:

### 32. 股份獎勵儲備(續)

截至2021年12月31日止年度,股份 獎勵計劃項下持有的股份的變動如 下:

Number

		HK\$'000 千港元	of shares 購股權數目
At 1 January	於1月1日	30,672	18,487,400
Vested and transferred out during the year	於年內歸屬及轉出	(16,879)	(9,856,000)
Disposed during the year	於年內出售	(13,793)	(8,631,400)
At 31 December	於12月31日	-	_

#### 33. Reserve

The amounts of the Group's reserves and the movements therein are presented in the consolidated statement of changes in equity.

Other reserve of the Group as at 31 December 2022 and 2021 represents a merger reserve, being the difference between the issued share capital of HK\$31,980,000 of Guotai Junan (Hong Kong) Limited and the amount of share capital and share premium of HK\$1,268,440,000 of the Company transferred and issued to GJHL in exchange for the entire issued share capital of Guotai Junan (Hong Kong) Limited on 14 June 2010.

As at 31 December 2022, investment revaluation reserve comprises the cumulative net change in the fair value of equity investments (2021: debt investments) designated at FVOCI under HKFRS 9.

### 33. 儲備

本集團的儲備金額及其變動於綜合 權益變動表內呈報。

於2022年及2021年12月31日,本集團其他儲備為合併儲備,即於2010年6月14日,國泰君安(香港)有限公司的已發行股本31,980,000港元與本公司向國泰君安控股轉讓及發行股本及股份溢價的(以換取國泰君安(香港)有限公司的全部已發行股本)金額1,268,440,000港元之間的差額。

於2022年12月31日,投資重估儲備包括根據香港財務報告準則第9號指定為按公平值計入其他全面收益的股本投資(2021年:債務投資)公平值的累計變動淨額。

### 34. Capital commitments and other commitments

#### Capital commitments

The Group had capital commitments for system upgrade and renovation of premises of approximately HK\$9,798,000 which were contracted but not provided for as at 31 December 2022 (2021: HK\$16,034,000).

#### Other commitments

The Group undertakes underwriting obligations on placing, IPO, takeover and merger activities and financial obligations to loan facilities granted to customers. As at 31 December 2022, the underwriting obligation was approximately HK\$1,755 million (2021: HK\$145 million).

### 34. 資本承擔及其他承擔

#### 資本承擔

本集團就升級系統及物業裝修作出資本承擔約9,798,000港元,該款項已訂約但並未於2022年12月31日予以撥備(2021年:16,034,000港元)。

#### 其他承擔

本集團為配售、首次公開發售、收購及合併活動提供承銷承諾及為授予客戶的貸款融資提供融資承諾。於2022年12月31日,承銷承諾約為1,755百萬港元(2021年:145百萬港元)。

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# 35. Directors', chairman's and chief executive's emoluments

## (a) Directors', chairman's and chief executive's current emoluments

The current emoluments of every director of the Company paid/payable by the Group for the years ended 31 December 2022 and 2021 are set out below:

#### Year ended 31 December 2022

# 35. 董事、主席及行政總裁酬金

(a) 董事、主席及行政總裁 現時酬金

> 本集團截至2022年及2021年 12月31日止年度已付/應付 本公司各董事現時的酬金載 列如下:

#### 截至2022年12月31日止年度

		Directors' fees	Salaries and allowances	Discretionary bonuses*	Employer's contribution to pension scheme 僱主 向退休金	Total
		董事袍金	薪金及津貼	酌情花紅*	計劃供款	總計
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Name of director	董事姓名	千港元	千港元	千港元	千港元	千港元
Executive directors:	<i>執行董事:</i>					
Yim Fung (note (i))	閻峰(附註(i))	_	4,320	3,732	141	8,193
Wong Tung Ching (note (ii))	王冬青(附註(ii))	-	_	-	_	_
Qi Haiying (note (v))	祁海英(附註(v))	-	4,027	3,342	141	7,510
Li Guangjie (note (ii))	李光杰(附註(ii))	-	-	-	-	-
Non-executive directors:	非執行董事:					
Liu Yiyong (note (iii))	劉益勇(附註(iii))	-	-	-	-	_
Xie Lebin (note (iii))	謝樂斌(附註(iii))	-	-	-	-	_
Yu Jian (note (iv))	喻健(附註(iv))	-	-	-	-	-
Hu Xupeng (note (iv))	胡旭鵬(附註(iv))	-	-	-	-	-
Yu Xuping (note (iv))	虞旭平(附註(iv))	-	-	-	-	-
Independent non-executive directors:	獨立非執行董事:					
Fu Tingmei	傅廷美	550	_	-	-	550
Song Ming (note (vii))	宋敏(附註(vii))	228	_	_	_	228
Tsang Yiu Keung	曾耀強	550	-	-	-	550
Chan Ka Keung Ceajer	陳家強	550		_		550
		1,878	8,347	7,074	282	17,581

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# 35. Directors', chairman's and chief executive's emoluments (continued)

- (a) Directors', chairman's and chief executive's current emoluments (continued)
  Year ended 31 December 2021
- 35. 董事·主席及行政總裁酬金(續)
  - (a) 董事、主席及行政總裁 現時酬金(續)

截至2021年12月31日止年度

					Employer's	
		Directors'	Salaries and	Discretionary	contribution to pension	
		fees	allowances	bonuses*	scheme	Total
		1003	allowalices	DOITUSES	Soliente 僱主	Total
					向退休金	
		董事袍金	薪金及津貼	酌情花紅*	計劃供款	總計
		± ₹ 10 ± HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Name of director	董事姓名	千港元	千港元	千港元	千港元	千港元
Executive directors:						
Yim Fung (note (i))	ガル <i>重サ・</i> 閻峰 (附註(i))	_	3,755	7,324	14	11,093
Wong Tung Ching (note (ii))	王冬青(附註(i))	_	3,528	2,732	18	6,278
Qi Haiying (note (v))	祁海英(附註(v))		3,482	5,956	14	9,452
Li Guangjie (note (ii))	李光杰(附註(ii))	_	3,420	2,788	18	6,226
Li Guariglie (note (ii))	子儿然(附)(III)/	_	3,420	2,100	10	0,220
Non-executive directors:	非執行董事:					
Liu Yiyong (note (iii))	劉益勇(附註(iii))	_	_	_	_	-
Xie Lebin (note (iii))	謝樂斌(附註(iii))	_	_	_	_	-
Yu Jian (note (iv))	喻健(附註(iv))	_	_	_	_	_
Hu Xupeng (note (iv))	胡旭鵬(附註(iv))	_	_	_	_	_
Yu Xuping (note (iv))	虞旭平(附註(iv))	-	-	-	-	-
Independent non-executive directors:	獨立非執行董事:					
Fu Tingmei	傅廷美	550	_	_	_	550
Song Ming (note (vii))	宋敏(附註(vii))	550	_	_	_	550
Tsang Yiu Keung	曾耀強	550	-	_	_	550
Chan Ka Keung Ceajer	陳家強	550	-	-	-	550
		2,200	14,185	18,800	64	35,249

There was no arrangement under which a director or the chief executive waived or agreed to waive any remuneration during the year.

\* This amount is the discretionary bonus for immediate distribution of directors' service in the corresponding year, and the deferred bonus will be disclosed in the annual report corresponding to the year in which the payment is made (after the Company's established conditions are met). 年內並無董事或主要行政人 員放棄或同意放棄任何薪酬 的安排。

\* 此金額為即期發放董事當年 服務的酌情花紅,遞延花紅 將在發放(滿足本公司既定條 件後)的年度對應的年報中披 露。

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## 35. Directors', chairman's and chief executive's emoluments (continued)

## (b) Directors', chairman's and chief executive's deferred emoluments

In prior years, certain directors were granted share options, in respect of their services to the Group, under the share option scheme of the Company, further details of which are set out in note 31 to the financial statements. The fair value of such options, which has been recognised in the statement of profit or loss and other comprehensive income over the vesting period, was determined as at the date of grant and the amount included in the financial statements for the current year is included in the following directors' and chief executive's remuneration disclosures.

Certain directors were granted share awards under the share award scheme of the Company, further details of which are set out in note 32 to the financial statements. The amount of share-based compensation expense illustrated in the below table represents amortisation to profit or loss of the fair value of these share options and awarded shares granted to the directors measured at the respective grant dates.

# **35.** 董事、主席及行政總裁酬金(續)

(b) 董事、主席及行政總裁 遞延酬金

> 於過往年度,若干董事於本公司購股權計劃項下就其為本集團提供的服務而獲授務公財時,進一步詳情載於財務公財時。有關購股權的設計。有關購股權的損益及於歸屬期間的損益及於度數量。 他全面收益表中確認)乃年文出日期釐定,而計入入度財 數報表的金額已列入入度財 事及主要行政人員薪酬披露中。

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# 35. Directors', chairman's and chief executive's emoluments (continued)

- (b) Directors', chairman's and chief executive's deferred emoluments (continued)
  Year ended 31 December 2022
- 35. 董事、主席及行政總裁酬金(續)
  - (b) 董事、主席及行政總裁 遞延酬金(續)

截至2022年12月31日止年度

			hare-based compe 以股份為基礎		Э	以現	Cash-based compensation 以現金為基礎薪酬儲備		
		Share optio 購股相		Share awar 股份獎		Defe	Deferred cash bonuses 遞延現金花紅		
		AT IIA	Share option	iix iii Xi	Share award			Deferred cash bonus	
		Date of grant	expense (note 31)	Date of grant	expense (note 32)	Date of grant	Vesting dates	expense (note (vi)) 遞延現金	
Name of director	董事姓名	授出日期	購股權開支 (附註31) HK\$'000 千港元	授出日期	股份獎勵開支 (附註32) HK\$'000 千港元	授出日期	歸屬日期	超延現立 花紅開支 (附註(vi)) HK\$'000 千港元	
Executive directors:	執行董事:		17870		17070			1 78 70	
Yim Fung (note (i))	間峰 (附註(i))	11/9/2019	40		-	3/4/2020 7/4/2021	30/11/2021 30/11/2021	1,339 1,741	
Wong Tung Ching (note (ii))	王冬青(附註(ii))		-		-			-	
Qi Haiying (note (v))	祁海英(附註(v))	11/9/2019	40		-	3/4/2020 7/4/2021	30/11/2021 30/11/2021	1,008 1,209	
Li Guangjie (note (ii))	李光杰(附註(ii))		-		-			-	
Non-executive directors:	非執行董事:								
Liu Yiyong (note (iii)) Xie Lebin (note (iii))	劉益勇(附註(iii)) 謝樂斌(附註(iii))		-		-			-	
Yu Jian (note (iv))	m 未刈(n 正(iii)) 喻健(附註(iv))								
Hu Xupeng (note (iv))	胡旭鵬 (附註(iv))		_		_			_	
Yu Xuping (note (iv))	虞旭平(附註(iv))		-		-			-	
Independent non-executive directors:	獨立非執行董事:								
Fu Tingmei	傅廷美		-		_			_	
Song Ming (note (vii))	宋敏(附註(vii))		-		-			-	
Tsang Yiu Keung	曾耀強		-		-			-	
Chan Ka Keung Ceajer	陳家強		80					F 007	
			80					5,297	

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# 35. Directors', chairman's and chief executive's emoluments (continued)

- (b) Directors', chairman's and chief executive's deferred emoluments (continued)

  Year ended 31 December 2021
- 35. 董事、主席及行政總裁酬金(續)
  - (b) 董事、主席及行政總裁 遞延酬金(續)

截至2021年12月31日止年度

		S	nare-based compe 以股份為基礎				ased compensa 含為基礎薪酬儲f	
			Share option scheme  By B		Deferred cash bonuses 遞延現金花紅			
			Share option		Share award			Deferred
		Date of	expense	Date of	expense	Date of	Vesting	cash bonus
		grant	(note 31) 購股權開支	grant	(note 32) 股份獎勵開支	grant	dates	expense 遞延現金
		授出日期	(附註31) HK\$'000	授出日期	(附註32) HK\$'000	授出日期	歸屬日期	花紅開支 HK\$'000
Name of director	董事姓名		千港元		千港元			千港元
Executive directors:	執行董事:							
Yim Fung (note (i))	閻峰(附註(i))	4/7/2018	19					_
3 ( ),	<b>V</b>	11/9/2019	117	16/4/2019	-			
Wong Tung Ching (note (ii))	王冬青(附註(ii))	4/7/2018	19					-
		11/9/2019	117	16/4/2019	152			
Qi Haiying (note(v))	祁海英(附註(v))	4/7/2018	19					-
		11/9/2019	117	16/4/2019	267			
Li Guangjie (note (ii))	李光杰(附註(ii))	4/7/2018	19					-
		11/9/2019	117	16/4/2019	173			
Non-executive directors:	非執行董事:							
Liu Yiyong (note (iii)) Xie Lebin (note (iii))	劉益勇(附註(iii)) 謝樂斌(附註(iii))		_		_			_
Yu Jian (note (iv))	喻健(附註(iv))		-		-			-
Hu Xupeng (note (iv))	胡旭鵬(附註(iv))		-		-			-
Yu Xuping (note (iv))	虞旭平(附註(iv))		-		-			-
Independent non-executive directors:	獨立非執行董事:							
Fu Tingmei	傅廷美		-		-			-
Song Ming (note (vii))	宋敏(附註(vii))		-		-			-
Tsang Yiu Keung	曾耀強		-		-			-
Chan Ka Keung Ceajer	陳家強		-		-			-
			544		592			-

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# 35. Directors', chairman's and chief executive's emoluments (continued)

(b) Directors', chairman's and chief executive's deferred emoluments (continued)

Year ended 31 December 2021 (continued)

Company.

Note (ii): Mr. Wong Tung Ching and Mr. Li Guangjie resigned as executive

director with effective from 14 December 2021.

Note (iii): Mr. Xie Lebin and Mr. Liu Yiyong resigned as non-executive director

with effective from 14 December 2021.

Note (iv): Mr. Yu Jian, Dr. Hu Xupeng and Ms. Yu Xuping was appointed as

non-executive director with effective from 14 December 2021.

Note (v): Ms QI Haiying is the executive director and chief executive officer of

the Company.

Note (vi): The deferred cash bonus was paid after the completion of

evaluation of the 2019 and 2020 performance of the executive

directors in year 2022.

Note (vii): Dr. Song Ming retired as a director on 31 May 2022.

The directors remunerations included share-based compensation and share award expenses of approximately HK\$80,000 (2021: HK\$544,000) attributable to share options granted and of HK\$nil (2021: HK\$592,000) attributable to share awards granted by Company, part of which was in respect of their services to the Company.

# **35.** 董事、主席及行政總裁酬金(續)

(b) 董事、主席及行政總裁 遞延酬金(續)

> 截至2021年12月31日止年度 (續)

> 附註(i): 閻峰博士為本公司執行

董事兼主席。

附註(ii): 王冬青先生及李光杰

先生辭任執行董事,自 2021年12月14日起生效。

附註(iii): 謝樂斌博士及劉益勇先

生辭任非執行董事,自 2021年12月14日起生效。

附註(iv): 喻健先生、胡旭鵬博士

及虞旭平女士獲委任為 非執行董事,自2021年 12月14日起生效。

附註(v): 祁海英女士為本公司執

行董事兼行政總裁。

附註(vi): 完成2019年及2020年執

行董事表現的評估後, 於2022年支付遞延現金

花紅。

附註(vii): 宋敏博士於2022年5月

31日退任董事。

董事薪酬包括本公司授出的購股權應佔以股份為基礎的薪酬及股份獎勵開支約80,000港元(2021年:544,000港元)及授出的股份獎勵應佔零港元(2021年:592,000港元),其中部分乃就彼等向本公司提供的服務而支付。

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# 36. Notes to the consolidated statement of 36. 綜合現金流量表附註 cash flows

(a) Cash flows from operating activities

(a) 經營活動產生的現金流 量

		2022 2022年 HK\$'000 千港元	2021 2021年 HK\$'000 千港元
Cash flows from operating activities	經營活動產生的現金流量		
Profit before tax	除税前溢利	26,657	1,287,646
Adjustments for:	經調整:		
Depreciation	折舊	78,077	78,639
Share-based compensation expense	以股份為基礎的薪酬開支	417	7,776
Vesting of shares for the share award scheme	股份獎勵計劃歸屬股份	_	(6,004)
Unrealised loss on financial instruments	按公平值計入損益計量的		
measured at fair value through profit	金融工具未變現虧損		
and loss		56,174	2,893,978
Unrealised gain on debt securities in	已發行債務證券未變現		
issue	收益	(1,370,616)	(1,844,523)
Unrealised loss/(gain) on derivative	衍生金融工具未變現虧損		
financial instruments	/(收益)	411,121	(110,595)
Finance cost	融資成本	676,664	774,863
Interest income	利息收入	(1,118,097)	(1,372,054)
Dividend income	股息收入	(43,775)	(75,730)
Effect of impairment provision on loans	給予客戶貸款及墊款虧損		
and advances to customers, net	撥備影響淨額	162,692	198,296
Effect of impairment provision on	應收款項虧損撥備影響		.=
accounts receivable, net	淨額 富兵於我想怎然為迷傷	8,132	17,462
Effect of impairment provision on client	客戶信託銀行結餘減值	(4.077)	(0.744)
trust bank balance, net	撥備影響淨額	(4,877)	(2,744)
Effect of impairment provision on other	其他應收款項減值撥備 影響淨額	(4.0)	326
receivables, net	シ音 伊 朗	(18)	320
Effect of impairment provision on receivable from reverse repurchase	及		
agreements, net	/K IE ]按 IH 於 音 /F 快	(120)	(3,144)
Effect of impairment provision on bank	銀行存款減值撥備影響	(120)	(0,144)
deposits, net	平額 ※1	135	191
Effect of impairment provision on	按公平值計入其他全面	100	101
financial assets at fair value through	收益的金融資產減值		
other comprehensive income	撥備影響	(11,975)	10,210
·		(1,129,409)	1,854,593
		(1,120,400)	1,004,000

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# 36. Notes to the consolidated statement of 36. 綜合現金流量表附註(續) cash flows (continued)

(a) Cash flows from operating activities (continued)

(a) 經營活動產生的現金流 量(續)

		2022 2022年 HK\$'000 千港元	2021 2021年 HK\$'000 千港元
Decrease/(increase) in other assets	其他資產減少/(增加)	14,279	(16,346)
(Increase)/decrease in financial assets at fair value through profit or loss	按公平值計入損益的金融 資產(增加)/減少	(3,641,325)	13,551,271
(Increase)/decrease in derivative financial instruments	衍生金融工具(增加)/減少	(000 148)	400 051
Decrease/(increase) in loans and	給予客戶的貸款及墊款	(900,148)	423,251
advances to customers	減少/(増加)	9,808,721	(256,765)
Decrease/(increase) in accounts	應收款項減少/(增加)		<b>,</b>
receivable		910,163	(938,345)
Decrease/(increase) in receivable from	反向回購協議應收款項		
reverse repurchase agreements	減少/(増加)	3,857,004	(1,417,785)
Decrease in obligations under repurchase agreements	回購協議的債項減少	(1,560,650)	(8,140,440)
(Increase)/decrease in prepayments,	預付款項、按金及其他應	(1,300,030)	(0,140,440)
deposits and other receivables	收款項(增加)/減少	(94,655)	24,710
(Decrease)/increase in financial liabilities a	t 按公平值計入損益的金融		
fair value through profit or loss	負債(減少)/增加	(6,103,295)	2,342,064
Decrease in client trust bank balances	客戶信託銀行結餘增加	4,462,697	904,929
(Increase)/decrease in time deposits	定期存款(增加)/減少	(96,138)	127,565
Decrease in accounts payable	應付款項減少 其他應付款項及應計負債	(3,860,838)	(2,196,066)
Decrease in other payables and accrued liabilities	共他應的	(118,162)	(203,309)
(Increase)/decrease in financial assets at	按公平值計入其他全面收益	(110,102)	(200,000)
fair value through other comprehensive	的金融資產(增加)/減少		
income		(64,851)	92,143
Cash generated from operations	經營業務所得現金	1,483,393	6,151,470
Hong Kong profits tax paid	已付香港利得税	(378,774)	(51,378)
Interest received	已收利息	1,101,329	571,580
Interest paid	已付利息	(586,502)	(868,746)
Dividend received	已收股息	43,775	76,126
Net cash flows from operating activities	經營活動所得現金流量淨額	1,663,221	5,879,052

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# 36. Notes to the consolidated statement of 36. 綜合現金流量表附註(續) cash flows (continued)

- (b) Changes in liabilities arising from financing activities
- (b) 融資活動產生的負債變 動

		Bank borrowings 銀行借款 HK\$'000 千港元	Lease liabilities 租賃負債 HK\$'000 千港元	Debt securities in issue 已發行債務證券 HK\$'000 千港元
At 1 January 2021	於2021年1月1日	9,715,836	23,561	47,919,872
Changes from financing cash flows	融資現金流量變動	(4,414,153)	(31,656)	(811,322)
Foreign exchange movement,	外匯變動淨額	(4,414,130)	(01,000)	(011,022)
net	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	5,656	2,259	227,756
Interest expense	利息開支	109,649	1,292	355,507
Additions	添置	_	72,408	-
Interest paid classified as	分類為經營現金流量的	(440.754)		(475.047)
operating cash flows	已付利息 應付利息減少	(113,754)	_	(475,647)
Decrease in interest payable Unrealised gain on debt	應的利息減少 已發行債務證券	4,105	_	120,140
securities in issue	未變現收益	_	_	(1,844,523)
		5,307,339	67,864	45,491,783
At 1 January 2022	於2022年1月1日	5,307,339	67,864	45,491,783
Changes from financing cash	融資現金流量變動			
flows		4,042,548	(28,661)	(2,430,023)
Foreign exchange movement,	外匯變動淨額			
net	지 스 BB 十	(44,113)	(153)	(202,876)
Interest expense	利息開支 添置	135,086	1,359	242,376
Additions Interest paid classified as	<sup>冰</sup> 直 分類為經營現金流量的	_	2,823	-
operating cash flows	已付利息	(110,482)	_	(218,124)
Increase in interest payable	應付利息增加	(24,603)	_	(24,252)
Unrealised gain on debt	已發行債務證券			
securities in issue	未變現收益	_	-	(1,370,616)
		9,305,775	43,232	41,488,268

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# 36. Notes to the consolidated statement of cash flows (continued)

#### (c) Major non-cash transactions

During the year, the Group had non-cash additions to right of-use assets and lease liabilities of HK\$2,699,000 (2021: HK\$74,599,000) and HK\$2,823,000 (2021: HK\$72,408,000), respectively, in respect of lease arrangements for property, plant and equipment.

### 37. Unconsolidated structured entity

A structured entity is an entity in which voting rights are not the dominant factor in deciding control. Structured entity is generally created to achieve a narrow and well defined objective with restrictions around their ongoing activities.

Depending on the Group's power over the activities of the entity and its exposure to and the ability to influence its own returns, it may consolidate the entity. In other cases, it may sponsor or have an interest in such an entity but does not consolidate it. The Group sponsors an entity when:

- (i) It is the majority user of the entity;
- (ii) Its name appears in the name of the entity or on the products issued by the entity;
- (iii) It provides implicit or explicit guarantees of the entity's performance; and
- (iv) It led the formation of the entity.

The unconsolidated structured entities invest in a range of asset classes. The Group receives income from these unconsolidated structured entities through the receipt of arrangement fees and interest income from interest bearing notes issued by these entities. As of 31 December 2022, the Group held notes of HK\$2,359 million (2021: HK\$2,519 million), under financial assets held for trading and investments (note 20), issued by these entities.

# 36. 綜合現金流量表附註(續)

### (c) 主要非現金交易

於年內,本集團就物業、廠房及設備租賃安排分別以非現金添置使用權資產及租賃負債2,699,000港元(2021年:74,599,000港元)及2,823,000港元(2021年:72,408,000港元)。

### 37. 未綜合結構性實體

結構性實體為投票權並非決定控制權的主導因素的實體。結構性實體 通常為實現有限而明確的目標而 設,其持續經營活動受到限制。

視乎本集團對實體活動的權力及其 受實體回報的影響程度及其影響 體回報的能力而定,其可能將實體 綜合入賬。在其他情況下,其可能 資助實體或於實體中擁有權益, 不將實體綜合入賬。下列情況屬本 集團贊助一間實體:

- (i) 其為該實體的主要用戶;
- (ii) 其名稱出現在該實體的名稱 或該實體發行的產品上;
- (iii) 其為該實體的業績提供隱含 或明確的擔保;
- (iv) 其牽頭成立該實體。

未綜合結構性實體投資於多種資產類別。本集團通過自該等實體發行的計息票據收取安排費用及利息收入而自該等未綜合結構性實體收取收入。截至2022年12月31日,本集團在持作買賣及投資金融資產(附註20)項下持有該等實體發行的票據2,359百萬港元(2021年:2,519百萬港元)。

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### 37. Unconsolidated structured entity (continued)

Income from the sponsored structured entities and assets transferred to the structured entities are as follow:

### 37. 未綜合結構性實體(續)

來自受贊助的結構性實體的收入及 轉讓予結構性實體的資產如下:

			2022			2021	
			2022年			2021年	
		Interest	Commission	Assets	Interest	Commission	Assets
		Income	and fees	transferred	Income	and fees	transferred
		利息收入	佣金及費用	已轉讓資產	利息收入	佣金及費用	已轉讓資產
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
		千港元	千港元	千港元	千港元	千港元	千港元
Assets securitisations	資產證券化	29,248	14,695	-	290,768	42,439	-

### 38. Five highest paid individuals

Excluding amounts paid or payable by way of commission of sales generated by the individuals, the five highest paid employees during the year included two (2021: two) directors, details of whose remuneration are set out in note 35 above. Details of the remuneration of the remaining three (2021: three) non-director and highest paid employees for the year are as follows:

### 38. 五位最高薪酬人士

除以個別人士產生的銷售佣金的方式支付或應付的款項外,年內五位最高薪酬僱員包括兩名(2021年:兩名)董事,其薪酬詳情載於上文附註35。年內其餘三名(2021年:三名)非董事及最高薪酬僱員的薪酬詳情如下:

		2022	2021
		2022年	2021年
		HK\$'000	HK\$'000
		千港元	千港元
Salaries and allowances	薪金及津貼	9,960	7,893
Discretionary bonuses	酌情花紅	12,020	12,249
Employer's contribution to pension scheme	僱主向退休金計劃供款	54	44
Sub-total	小計	22,034	20,186
Share-based compensation reserve	以股份為基礎薪酬儲備		
- Share option expense	一購股權開支	38	181
- Share award expense	一股份獎勵開支	_	927
Total	總計	22,072	21,294

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### 38. Five highest paid individuals (continued)

The number of non-director and highest paid employees of the Group whose emoluments fell within the following bands is as follows:

### 38. 五位最高薪酬人士(續)

非董事,而為本集團最高薪酬僱員 的人數及其酬金範圍如下:

0000

		2022	2021
		2022年	2021年
		Number of	Number of
		employees	employees
		僱員人數	僱員人數
Emolument bands	酬金範圍		
- HK\$6,000,001 to HK\$6,500,000	- 6,000,001港元至6,500,000港元	1	1
- HK\$6,500,001 to HK\$7,000,000	- 6,500,001港元至7,000,000港元	1	1
- HK\$7,000,001 to HK\$7,500,000	- 7,000,001港元至7,500,000港元	-	1
- HK\$7,500,001 to HK\$8,000,000	- 7,500,001港元至8,000,000港元	1	_
		3	3

### 39. Related party transactions

(a) In addition to the transactions and balances set out elsewhere in the financial statements, the Group had the following material transactions with related parties during the year.

### 39. 關聯方交易

(a) 除於財務報表另行載列的交 易及結餘外,本集團於年內與 關聯方進行以下重大交易。

		Notes 附註	2022 2022年 HK\$'000 千港元	2021 2021年 HK\$'000 千港元
Commission expenses to the	支付予最終控股公司的			
ultimate holding company	佣金開支 + 付予日を附属の目的	(i)	(844)	(1,570)
Professional and consultancy fees paid to fellow subsidiaries	支付予同系附屬公司的 專業及諮詢費	(ii)	(47,700)	(64,599)
Information technology logistic				
consultancy fees paid to ultimate holding company	支付予最終控股公司的 信息技術物流諮詢費	(iii)	(1,100)	_
Consultancy services income				
received from ultimate holding company	自最終控股公司收取的 諮詢服務收入	(iv)	389	_
Commission income of a public				
fund managed by a fellow subsidiary	同系附屬公司管理的 公募基金的佣金收入	(v)	_	25
Commission & handling income	<b>大大校校四八司从职</b> 4			
from an immediate holding company	自直接控股公司收取的 佣金及手續費收入	(vi)	10	5
Commission and handling income				
from the ultimate holding company	自最終控股公司收取的 佣金及手續費收入	(vii)	67	143
Underwriting fee and sponsor fee				
income from the ultimate holding company	自最終控股公司收取的 包銷費及贊助費收入	(viii)	_	793

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### 39. Related party transactions (continued)

### 39. 關聯方交易(續)

(a) (continued)

(a) *(續)* 

			2022	2021
			2022年	2021年
		Notes	HK\$'000	HK\$'000
		附註	千港元	千港元
Commission and handling income from	自同系附屬公司收取的			
fellow subsidiaries	佣金及手續費收入	(ix)	4,435	1,661
Commission income and handling income	自另一同系附屬公司收取的			
from another fellow subsidiary	佣金及手續費收入	(x)	66	570
Consultancy service fee and corporate	支付予最終控股公司及同系			
finance service fee paid to the ultimate	附屬公司的諮詢服務費及			
holding company and fellow subsidiary	企業融資服務費	(xi)	(18,708)	(44,678)
Commission income of private funds	同系附屬公司管理私募基金			
managed by a fellow subsidiary	佣金收入	(xii)	707	721
Management fee income from a public	自本公司全資附屬公司管理			
fund managed by a wholly-owned	及直接控股公司投資的			
subsidiary of the Company and	公募基金收取的管理費			
invested by an immediate holding	收入			
company		(xiii)	_	2,540
Financial services income from a	自一間同系附屬公司收取的			
fellow subsidiary	金融服務收入	(xiv)	2,185	-

#### Notes:

- (i) The commission expenses to the ultimate holding company were calculated based on the percentage of the transaction value stated in the Cooperation Agreement signed with a wholly-owned subsidiary of the Company.
- (ii) The professional and consultancy fees paid to the fellow subsidiaries for the provision of capital market information were charged at HK\$47,700,000 for the year ended 31 December 2022 (2021: HK\$64,599,000).
- (iii) The information technology logistic consultancy fees paid to ultimate holding company for the provision of information technology logistic services were charged at HK\$1,100,000 for the year ended 31 December 2022 (2021: HK\$nil).
- (iv) The consultancy services income received from ultimate holding company for the provision of consultancy services was received at HK\$389,000 for the year ended 31 December 2022 (2021: HK\$nii).
- (v) The commission income received from the public fund managed by the fellow subsidiary was based on the pricing stated in the signed brokerage agreement with the wholly-owned subsidiary of the Company.

#### 附註:

- (i) 支付予最終控股公司的 佣金開支乃按與本公司 的一家全資附屬公司簽 立的合作協議列明的交 易值百分比計算。
- (ii) 截至2022年12月31日 止年度,就提供資本市 場資料而向同系附屬公 司支付專業及諮詢費 47,700,000港元(2021 年:64,599,000港元)。
- (iii) 截至2022年12月31日止年度,就提供信息技術物流服務而向最終控股公司支付信息技術物流諮詢費1,100,000港元(2021年:零港元)。
- (iv) 截至2022年12月31日止年度,就提供諮詢服務 自最終控股公司收取諮詢服務收入389,000港元 (2021年:零港元)。
- (v) 自同系附屬公司管理的 公募基金收取的佣金收 入按與本公司一家全資 附屬公司簽立的經紀協 議列明的定價收費。

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### 39. Related party transactions (continued)

#### (a) (continued)

Notes: (continued)

- (vi) The commission and handling income received from the immediate holding company was based on the pricing stated in the signed brokerage agreement with wholly-owned subsidiaries of the Company.
- (vii) The commission and handling income received from the ultimate holding company was based on the pricing stated in the signed brokerage agreement with a wholly-owned subsidiary of the Company.
- (viii) The underwriting and sponsor fee income received from the ultimate holding company was based on the underwriting and sponsor agreement with the ultimate holding company.
- (ix) The commission and handling income received from fellow subsidiaries were based on the pricing stated in the signed brokerage agreement with wholly-owned subsidiaries of the Company.
- (x) The commission income and handling income received from another fellow subsidiary were based on the pricing stated in the signed brokerage agreement with a wholly-owned subsidiary of the Company.
- (xi) The consultancy service fee and corporate finance service fee paid to the ultimate holding company were based on the pricing stated in consultancy services and corporate finance services agreements with wholly-owned subsidiaries of the Company.
- (xii) The commission income received from private funds was based on the pricing stated in the signed brokerage agreement with wholly-owned subsidiaries of the Company.
- (xiii) The management fee income received from a public fund managed by a wholly-owned subsidiary of the Group and invested by the immediate holding company were charged at percentage stated under respective management fee agreement.
- (xiv) The financial services income received from a fellow subsidiary were based on the pricing stated in the signed financial service agreement with wholly-owned subsidiary of the Company.
- (xv) Included in the Group's accounts receivable was a broker receivable due from the ultimate holding company of HK\$88,297,000 (2021: HK\$94,463,000) arising from dealing in securities as at 31 December 2022. The credit terms provided to the ultimate holding company were consistent with the practice of the securities dealing industry. The balance was unsecured, interest-free and receivable on the settlement day under the relevant market practices.

### 39. 關聯方交易(續)

#### (a) (*續*)

附註:(續)

- (vi) 自直接控股公司收取的 佣金及手續費收入乃按 與本公司全資附屬公司 簽立的經紀協議列明的 定價收費。
- (vii) 自最終控股公司收取的 佣金及手續費收入乃按 與本公司一家全資附屬 公司簽立的經紀協議列 明的定價收費。
- (viii) 自最終控股公司收取的 包銷及贊助費按與最終 控股公司簽立的包銷及 贊助協議收費。
- (ix) 自同系附屬公司收取的 佣金及手續費收入乃按 與本公司全資附屬公司 簽立的經紀協議列明的 定價收費。
- (X) 自另一同系附屬公司收取的佣金收入及手續費收入乃按與本公司一家全資附屬公司簽立的經紀協議列明的定價收費。
- (xi) 支付予最終控股公司的 諮詢服務費及企業融資 服務費按與本公司全資 附屬公司的諮詢服務協議所載 企業融資服務協議所載 定價收取。
- (xii) 自私募基金收取的佣金 收入乃基於與本公司全 資附屬公司所訂立經紀 協議所載定價收取。
- (xiii) 自本集團全資附屬公司管理及直接控股公司投管理及直接控股公司投資的公募基金收取的管理費收入乃基於相關管理費協議所載百分比收费。
- (xiv) 向同系附屬公司收取的 金融服務收入乃根據與 本公司全資附屬公司簽 訂的金融服務協議所載 的定價收取。

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### 39. Related party transactions (continued)

#### (a) (continued)

Notes: (continued)

- (xvi) Included in the Group's accounts payable was a broker payable due to the ultimate holding company of HK\$924,000 (2021: HK\$8,013,000) arising from dealing in securities as at 31 December 2022. The balance was unsecured, interest-free and payable on the settlement day under the relevant market practices.
- (xvii) Included in the Group's prepayments, deposits and other receivables of HK\$59,012,000 (31 December 2021: HK\$27,599,000) was an advance prepayment to the fellow subsidiary for the professional and consultancy fee mentioned in note (ii) above.
- (xviii) Included in the Group's accounts payable was an accrual payable due to the ultimate holding company of HK\$1,125,000 (31 December 2021: HK\$nil) arising from information technology logistic consultancy service received as at 31 December 2022 mentioned in note (iii) above.
- (xix) Included in the Group's accounts receivable were amounts due from ultimate holding company of HK\$397,000 (2021:HK\$nil) was accounts receivable from ultimate holding company for consultancy services income provided mentioned in the note (iv) above.
- (xx) Included in the Group's payables was the accounts payables to clients in note (vi) above arising from dealing in securities of HK\$11,000 (31 December 2021: HK\$ nil). The balances were unsecured, interest-bearing and payable on demand.
- (xxi) Included in the Group's accounts payable were amounts due to the ultimate holding company of HK\$96,000 (2021: HK\$169,000) mentioned in note (vii) and the fellow subsidiaries of HK\$152,414,000 (2021: HK\$201,853,000) mentioned in note (ix) and another fellow subsidiary of HK\$1,806,000 (2021: HK\$145,226,000) mentioned in note (x) arising from dealing in securities, futures and foreign exchange as at 31 December 2022. The balances were unsecured, interest-bearing and payable on demand.

### 39. 關聯方交易(續)

#### (a) (*續*)

附註:(續)

- (xvi) 本集團之應付賬款包括 於2022年12月31日買賣 證券產生之應付最終控 股公司之經紀應付款項 924,000港元(2021年: 8,013,000港元)。根據 相關市場慣例,該結餘 為無抵押、免息及須於 結算日支付。
- (xvii) 本集團的預付款項、 按金及其他應收款項 59,012,000港元(2021年 12月31日:27,599,000 港元)包括就上文附註(ii) 所述專業及諮詢費向同 系附屬公司預付之款項。
- (xviii) 於2022年12月31日,本 集團的應付賬款包括就 上文附註(iii)所述已收信 息技術物流諮詢服務產 生的應付最終控股公司 應計款項1,125,000港元 (2021年12月31日:零港
- (xix) 本集團的應收賬款包括 應收最終控股公司款項 397,000港元(2021年: 零港元),為就上文附註 (iv)所述提供諮詢服務收 入應收最終控股公司的 賬款。
- (xx) 本集團之應付賬款包括 證券買賣產生之應付 上文附註(vi)客戶賬款 11,000港元(2021年12 月31日:零港元)。結餘 為無抵押、計息及須按 要求償還。

(xxi)

於2022年12月31日, 本集團之應付款項包括 就因買賣證券、期貨及 外匯產生之就附註(vii) 所述應付最終控股公司 96,000港元(2021年: 169,000港元)、就附註 (ix)所述應付同系附屬 公司152,414,000港元 (2021年:201,853,000 港元)及就附註(x)所述 應付另一間同系附屬公 司1,806,000港元(2021 年:145,226,000港元)。 該結餘乃無抵押、計息 及須於要求時支付。

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### 39. Related party transactions (continued)

#### (a) (continued)

Notes: (continued)

- (xxii) Included in the Group's accounts payable were the accounts payable to the ultimate holding company mentioned in note (xi) for the consulting service fee and corporate finance service fee of HK\$7,750,000 (2021: HK\$28,646,000) as at 31 December 2022.
- (xxiii) Included in the Group's accounts payable was accounts payable to private funds of HK\$10,025,000 (2021: HK\$489,000) arising from dealing in securities mentioned in note (xii) as at 31 December 2022. The balance was unsecured, interest-bearing and payable on the settlement day under the relevant market practices.
- (xxiv) Included in the Group's accounts receivable were accounts receivable from fellow subsidiary of HK\$2,319,000 (2021:HK\$nil) arising from the financial services provided mentioned in the note (xiv) above.

The Group's ultimate holding company, Guotai Junan, is subject to the control of the PRC Government which also controls a significant portion of assets and entities in the PRC (collectively referred to as "state-owned enterprises"). Therefore, transactions with state-owned enterprises are regarded as related party transactions.

Majority of the bank borrowings and deposits of the Group were entered into with state-owned banks. In addition, the Group enters into transactions with state-owned enterprises that relate to the Group's normal business activities, including but not limited to brokerage services, corporate finance business, asset management business, loan and financing business and investment holding and market making business. These transactions are entered into in the ordinary course of business at an arm's length and under the normal commercial terms and conditions as to those that would have been entered into with non-state-owned enterprises, which were not considered as individually significant in accordance with HKAS 24.

The related party transactions in respect of items (i) to (ix) and (xi) to(xii) also constitute continuing connected transactions to be disclosed in the annual report as defined in Chapter 14A of the Listing Rules.

(b) Details of the remuneration of the key management personnel of the Group are disclosed in note 35 to the financial statements.

### 39. 關聯方交易(續)

#### (a) *(續)*

附註:(續)

- (xxii) 於2022年12月31日, 本集團的應付款項包括 於上文附註(xi)所述應付 最終控股公司的諮詢服 務費及企業融資服務費 7,750,000港元(2021 年:28.646,000港元)。
- (xxiii) 於2022年12月31日,本 集團的應付款項包括就 附註(xii)所述因買賣證券 產生應付私人基金款項 10,025,000港元(2021 年:489,000港元)。結 餘為無抵押、計息及根 據相關市場慣例於結付 日支付。
- (xxiv) 本集團的應收賬款包括 就上文附註(xiv)所述提 供金融服務產生的應 收同系附屬公司款項 2,319,000港元(2021 年:零港元)。

本集團的最終控股公司國泰君安受中國政府控制,而中國政府亦控制中國國內的大部分資產及實體(統稱為「國有企業」)。因此,與國有企業的交易均被視為關聯方交易。

上文第(i)至(ix)及(xi)至(xii)項的 關聯方交易亦構成須於年報 披露之持續關連交易(定義見 上市規則第十四A章)。

(b) 本集團主要管理人員薪酬詳 情於財務報表附註35披露。

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### 40. Financial risk management

The Group's activities mainly expose to financial risks such as credit risk, market risk and liquidity risk. The Group's overall risk management framework focuses on the analysis, evaluation, acceptance and monitoring of these risks which are inevitable consequences of being in business. The Group's aim is therefore to achieve an appropriate balance between risk and return and minimise any potential adverse effect on the Group's financial performance.

The Group's risk management policies are approved by the board of directors and are designed to identify and analyse these risks, to set appropriate risk limits and controls and to monitor the risks and adherence to limits by means of reliable and up-to-date information. The board of directors provides written principles for overall risk management. The Group regularly reviews its risk management policies to reflect any change in the market and clients.

The main financial risks arising from the Group's financial instruments are credit risk, market risk and liquidity risk. The policies for managing each of these risks are summarised below:

#### Credit risk

Credit exposures arise principally from loans and advances to customers, accounts receivable, debt securities, bank balances and client trust bank balances which are included in the Group's asset portfolio.

#### Credit risk limit control and mitigation policies

The board of directors delegates to the management committees the duties to monitor the credit risk of the Group. Members of the management committees include, inter alia, the chief executive officer, the chief financial officer, the chief risk officer, responsible officers and the head of related control departments. The management committees are mainly responsible for the development of financing business and approval of major credit exposure and the risk management committee to provide independent supervision of all credit risk metrics and limits.

The risk management department and business department are responsible for approval, monitoring and review of the Group's credit risk of financing clients. They are also responsible for making settlement calls when the trades of financing clients exceed their respective limits. Failure to meet margin calls may result in liquidation of the client's position. The credit limit and margin limit for each client and the lending ratio of securities acceptable as collateral prepared by business department and approved by risk management department, the significant transaction will be approved by the management committees.

### 40. 金融風險管理

本集團的業務主要面臨信貸風險、 市場風險及流動資金風險等金風險及流動資金風險等理框 風險。本集團整體風險管理框該 中於分析、評估、接受及監控該 於業務過程中不可避免的風險。因 此,本集團的目標為適當地平 。 與回報,並將對本集團財務。 潛在的任何不良影響減至最低。

本集團金融工具所產生的主要金融 風險為信貸風險、市場風險及流動 資金風險。管理各項風險的政策概 括如下:

#### 信貸風險

信貸風險主要源自本集團資產組合中的給予客戶的貸款及墊款、應收款項、債務證券、銀行結餘及客戶信託銀行結餘。

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### 40. Financial risk management (continued)

Credit risk (continued)

Credit risk limit control and mitigation policies (continued)

Loans and advances to customers including IPO loans for subscription of new shares are normally settled within 1 week from the drawdown date. Forced liquidation action would be taken if the customers fail to settle their shortfall within a specific period of tolerance after the IPO allotment result is announced.

For debt securities, external rating such as Standard & Poor's and Moody's ratings or their equivalents are used by the risk management department for managing credit risk exposures as supplemented by the Group's own credit assessment.

The Group's bank balances are deposited in respectable and large commercial banks. For the client trust bank balances which are held in segregated accounts, they are deposited in authorised financial institutions in Hong Kong. The credit risk of bank balances and client trust bank balances is considered insignificant.

Accounts receivable from clients represent receivables from clients arising from dealing in securities, which normally had a delivery-against payment settlement term of 1 to 3 days. The Group allows credit up to the settlement dates of the respective securities transactions (normally from T+1 to T+3 days). All applications for credit limits must be reviewed by the credit manager and approved by risk management department or the management committees. The risk management department and business department determines whether a forced liquidation action is to be taken against clients with overdue balances on a case-by-case basis. The management committees regularly reviews the overdue balances.

The Group only accepts margin deposits in the form of cash for futures, options and leveraged foreign exchange dealing and broking. No unauthorised transaction is allowed to be executed if the current position of the customer exceeds its trading limit. The margin deposit placed and the aggregate of the required margin deposits of each futures, options and leveraged foreign exchange contract are timely monitored by both the dealers and the risk management department. Margin calls will be executed by the on-site duty staff for futures, options and leveraged foreign exchange brokerage business if there is a deficit with the margin deposit. Forced liquidation of the customer's position will be executed if the customer fails to meet the margin calls.

### 40. 金融風險管理(續)

信貸風險(續)

信用風險限額控制及緩釋政策(續)

給予客戶的貸款及墊款包括有關認 購新股的首次公開發售貸款,一般 於自提取日期起一周內結算。倘客 戶於首次公開發售配發結果公佈後 的指定寬限期內未能結算其差額, 則將會被斬倉。

就債務證券而言,風險管理部門採用外部信貸評級(如標準普爾及穆 迪評級或其同行評級)進行信貸風 險管理,本集團進行補充性自行信 貸評估。

本集團銀行結餘乃存於聲譽良好的 大型商業銀行。就以獨立賬戶持有 的客戶信託銀行結餘而言,該等結 餘乃存於香港認可金融機構。銀行 結餘及客戶信託銀行結餘的信貸風 險乃視為不重大。

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### 40. Financial risk management (continued)

#### Credit risk (continued)

Credit risk limit control and mitigation policies (continued)

Management considers that the credit risk of the Group resulting from securities, futures, options and leveraged foreign exchange brokerage business as well as margin and other loan financing is properly managed within the defined internal control framework.

Accounts receivable from brokers and dealers are placed with large financial institutions which are governed by regulators. The credit risk of accounts receivable from brokers and dealers is considered insignificant.

Ageing of accounts receivable from corporate clients and investment funds arising from corporate finance, asset management and investment holding and market making businesses is closely monitored. There were no significant defaults in the past.

The credit risk of accounts receivable from the Stock Exchange and other clearing houses is considered to be minimal.

#### ECL allowance and provisioning policies

The Group's policy requires the review of individual outstanding amounts at least monthly or more regularly depending on individual circumstances or market condition.

The Group has adopted HKFRS 9, where the ECL allowance requirements under HKFRS 9 are based on an expected credit loss model. The Group applies simplified approach to measure expected credit losses ("ECL") on accounts receivable from corporate clients, investment funds and others; and general approach to measure ECL on loans and advances to customers, time deposits and other financial assets accounted for at amortised cost and fair value through other comprehensive income as well as loan commitments. Under the simplified approach, the Group measures the ECL allowance at an amount equal to lifetime ECL. Under the general approach, financial assets migrate through the following three stages based on the change in credit risk since initial recognition: Stage 1: 12-months ECL, Stage 2: Lifetime ECL – not credit-impaired and Stage 3: Lifetime ECL – credit-impaired.

### 40. 金融風險管理(續)

#### 信貸風險(續)

信用風險限額控制及緩釋政策(續)

管理層認為本集團因證券、期貨、 期權及槓桿外匯經紀業務以及孖展 及其他貸款融資所面臨的信貸風險 均在界定內部控制框架內妥當管理。

應收經紀及交易商的款項存放於監 管機構管治下的大型金融機構。應 收經紀及交易商的款項的信貸風險 乃視為不重大。

企業融資、資產管理及投資控股以 及做市業務所產生的應收企業客戶 及投資基金款項的賬齡在密切監控 內。過往概無重大違約。

應收聯交所及其他結算所的應收款 項的信貸風險甚微。

預期信用虧損撥備及撥備政策 本集團的政策要求至少每月或在特 定情況或因應市況下更為頻繁地對 個別未結清款項進行審閱。

本集團已採納香港財務報告準則第 9號,香港財務報告準則第9號下的 預期信用虧損撥備要求以預期信用 損失模型為依據。本集團應用簡易 方法計量企業客戶、投資基金及其 他的應收款項的預期信用損失(「預 期信用損失」),並應用一般方法計 量給予客戶的貸款及墊款、定期存 款及其他按攤銷成本及按公平值計 入其他全面收益入賬的金融資產以 及貸款承擔的預期信用損失。根據 簡易方法,本集團基於全期預期信 用損失計量預期信用虧損撥備。按 照一般方法,金融工具乃基於初步 確認後的信貸風險變動,通過下列 三個階段予以轉撥:第一階段:12 個月的預期信用損失、第二階段: 全期預期信用損失一並無信貸減值 及第三階段:全期預期信用損失-信貸減值。

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### 40. Financial risk management (continued)

#### Credit risk (continued)

Assessment of significant increase in credit risk

When determining whether the risk of default has increased significantly since initial recognition, the Group considers both quantitative and qualitative information and analysis based on the Group's historical experience and expert credit risk assessment, including forward-looking information. The loan and advances use the number of days past due ("DPD") and loan-to-collateral value ("LTV") to determine significant increase in credit risk. For non-standard financing, internally derived credit ratings have been identified as representing the best available determinant of credit risk. Credit risk is deemed to have increased significantly if the credit rating has significantly deteriorated at the reporting date relative to the credit rating at the date of initial recognition.

#### Calculation of expected credit losses

The ECL are assessed by the Group on semi-annual basis. Based on DPD, LTV and internally derived credit ratings, loans and advances to customers are classified into 3 stages.

Under stage 1 is calculated on collective basis. The probabilities of price changes of various scenarios are calculated based on the observed historical price movements of the underlying collateral stocks. The ECL of each scenario is then calculated in accordance with the respective loan exposure. When the loans are classified under stage 2 and stage 3, the lifetime ECL is calculated.

As at 31 December 2022, the average loss rate for 12-month ECL and lifetime ECL credit-impaired was 0.05% (2021: 0.01%) and 92.19% (2021: 94.04%) respectively

If there is material decrease in collateral value and the full recovery of the loan is in doubt, the retail and non-standard loan will be classified into stage 3. For the loans classified as stage 3, the Group may further calculate the ECL based on probability-weighted scenarios to measure the expected credit loss. Each scenario is associated with different exposure at default and probability.

#### Incorporation of forward-looking information

When estimating the ECL on loan and advances to customers, the Group has incorporated forward-looking economic information through the use of industry trend and experienced credit judgement to reflect the qualitative factors, and through the use of multiple probability-weighted scenarios by the stock market analysis.

### 40. 金融風險管理(續)

#### 信貸風險(續)

評估信貸風險大幅增加

#### 預期信用損失的計算

本集團每半年評估預期信用損失。 根據逾期天數、貸款與抵押品價值 比及內部制定的信貸評級,給予客 戶的貸款及墊款分為三個階段。

第一階段下的預期信用損失集中進行計算。各種情境下的價格可能變動依據相關抵押股票的可觀察歷歷實格變動計算。隨後,根據相關損敗改一計算各情境下的預期信用損失。倘貸款分類為第二階段及第三階段,則計算全期預期信用損失。

於2022年12月31日,12個月預期信用損失及全期預期信用損失一信貸減值的平均虧損比率分別為0.05%(2021年:0.01%)及92.19%(2021年:94.04%)。

倘抵押品價值大幅下降且貸款能否 悉數收回存疑,則零售及非標準算 款分類為第三階段。就分類為第三階段 的貸款而言,本集團可根據 率加權情境計算預期信用損失, 計量預期信用損失。不同的情境與 不同的違約敞口及概率相關。

#### 納入前瞻性資料

於估計給予客戶的貸款及墊款的預期信用損失時,本集團已納入前瞻性經濟資料,包括通過使用行業趨勢及基於經驗的信用判斷以反映定量因素,以及通過使用多種概率加權情境進行股票市場分析。

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### 40. Financial risk management (continued)

#### Credit risk (continued)

Maximum exposure to credit risk before collateral held or other credit enhancements

The Group's maximum exposure to credit risk in the event that the counterparties fail to perform their obligations as at the end of the reporting period, in relation to each class of financial assets, is the carrying amount of those assets as indicated in the statement of financial position.

These amounts represent the worst case scenario of credit risk exposure to the Group at 31 December 2022 and 2021, without taking account of any collateral held or other credit enhancements attached.

Concentration of risks of financial assets with credit risk exposure

(a) Bank balances and client trust bank balances

The counterparties of all client trust bank balances and the majority of cash and bank balances are located in Hong Kong. As the Group's bank balances and client trust bank balances are deposited with a number of financially sound financial institutions, in the opinion of the directors, the concentration risk of the Group's bank balances and client trust bank balances is insignificant.

(b) Loans and advances to customers and accounts receivable from clients

The counterparties of the majority of loans and advances to customers (including margin loans, IPO loans and other loan financing) and accounts receivable from clients are individuals who are mainly located in China. The business department and risk management department daily prepares an analysis of key financing client and futures, options and leveraged foreign exchange client exposure for review to avoid excessive concentration of risk. The Group manages its concentration risk by diversified clients and collateral portfolio and various concentration limit.

(c) Accounts receivable from brokers, dealers as well as clearing houses and others

The Group also has accounts receivable from clearing houses, brokers and dealers from its securities, futures, options and leveraged foreign exchange brokerage business as well as other receivables from asset management, corporate finance and investment holding and market making businesses. Responsible officers manage the concentration of risk by monitoring their respective exposures on a timely basis.

### 40. 金融風險管理(續)

#### 信貸風險(續)

除所持抵押品或其他信貸提升前所面對的最高信貸風險

倘交易對手未能於報告期間結束時履行其責任,則本集團所面對的與各類金融資產相關的最高信貸風險值為財務狀況表內所示該等資產的 賬面值。

該等金額為本集團於2022年及2021 年12月31日所面對的信貸風險的最 差情形,且未計及任何所持抵押品 或所附其他信貸提升情況。

面臨信貸風險的金融資產的風 險集中程度

(a) 銀行結餘及客戶信託銀行 結餘

> 所有客戶信託銀行結餘及大 部分現金及銀行結餘的交易 對手均位於香港。由於本集 的銀行結餘及客戶信託銀行 結餘乃存於多家財務穩健的 金融機構,故董事認為本 數銀行結餘及客戶信託銀行 結餘的集中風險不大。

(b) 給予客戶的貸款及墊款以 及應收客戶款項

(c) 應收經紀、交易商以及結 算所及其他人士的款項

本集團亦有應收結算所、經紀 及交易商有關證券、期貨、期 權及槓桿外匯經紀業務的 項以及來自資產管理、企業 資及投資控股以及做市人 資及投資控股以及做責 的其他應收款項。負責面 過定時監察彼等各自面 風險管理集中風險。

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### 40. Financial risk management (continued)

#### Credit risk (continued)

#### Securities borrowing and lending

In the normal course of brokerage business, the Group may enter into securities borrowing and lending arrangements with customers and financial institutions. The Group is not subject to significant price risks under the securities borrowing and lending arrangement. The cash collateral received and cash collateral placed are included in the accounts payable and accounts receivable from brokers and dealers, respectively. The Group is principally liable for repaying the borrowed securities in case of any default by the customers.

As at 31 December 2022, the Group outstanding securities borrowed/lent to customers and financial institutions and their corresponding cash collateral paid/received are as follows:

### 40. 金融風險管理(續)

# 信貸風險(續) 證券借貸業務

截至2022年12月31日,本集團向客戶及金融機構借入/借出的未償還證券及其相應的已付/已收現金抵押品如下:

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		2022	2021
		2022年	2021年
		HK\$'000	HK\$'000
		千港元	千港元
Equity securities borrowed from financial	自金融機構借入的股權證券		
institutions		722,245	407,779
Equity securities pledged by margin	保證金客戶為借出股票而		
customers for stock lending	抵押的股權證券	3,374	6,481
		725,619	414,260
Cash collateral placed with financial	存放在金融機構的現金抵押品		
institutions		725,668	419,506
Equity securities lent to customers	向客戶借出的股權證券	35,562	31,885
Cash collateral received from customers	自客戶收取的現金抵押品	42,254	37,289

#### Market risk

The Group takes on exposure to market risk, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks mainly arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements and changes in the level of volatility of market rates or prices such as interest rates, foreign exchange rates and equity prices.

The financial instruments held by the Group mainly exposed it to interest rate risk and price risk. The market risk mainly includes cash flow interest rate risk and price risk. The Group has established policies and procedures for monitoring and controlling the market risk arising from these financial instruments.

### 市場風險

本集團所面對的市場風險,乃指由於市場價格變動而引致金融工具的公平值或未來現金流量變動的風險。市場風險乃主要因利率、貨幣及股權產品等的未平倉而產生,並受到一般及特定的市場變動及市場利率或價格(如利率、匯率及股價)波幅變動的風險所影響。

本集團所持有的金融工具主要面對 利率風險及價格風險。市場風險主 要包括現金流量利率風險及價格 風險。本集團已制定有關政策及程 序,以監測及控制該等金融工具所 產生的市場風險。

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### 40. Financial risk management (continued)

#### Market risk (continued)

Interest rate risk

The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's loans and advances to customers, accounts receivable, financial assets and liabilities at fair value through profit or loss, financial assets at fair value through other comprehensive income, accounts payable to clients, bank borrowings, debt securities in issue, receivable from reverse repurchase agreements, obligations under repurchase agreements, client trust bank balances and cash and bank balances. Debt investments usually bear a fixed rate interest and they are managed through the strategy of trading them within a short period of time.

Interest on cash at banks will fluctuate at floating rates based on daily bank deposit rates. Bank borrowings and margin loans receivable at variable rates exposed the Group to cash flow interest rate risk. Other financial assets and liabilities which are mainly carried at amortised cost are either non-interest-bearing or fixed interest-bearing with short term maturities within one year, of which the interest rate risk is also considered to be minimal. The Group mitigates its interest rate risk by monitoring market interest rate movements and revising the interest rates offered to its customers on an ongoing basis in order to limit potential adverse effects of interest rate movements on net interest income. The Group regularly calculates the impact on profit or loss of a possible interest rate shift on its portfolio of bank borrowings, margin loans receivable, debt securities investment and interest-bearing bank deposits.

The following table illustrates the potential impact, of a parallel upward or downward shift of 100 basis points in interest rate curves with all other variables held constant on the Group's net profit for the next twelve months from the reporting date, based on the Group's positions of interest-earning assets, interest-bearing liabilities and listed debt securities investments at year end.

### 40. 金融風險管理(續)

# 信貸風險(續)

利率風險

銀行存款利息按根據每日銀行存款 利率計算的浮動利率而波動。本集 團面對以浮息計息的銀行借款及應 收孖展貸款款項所產生的現金流量 利率風險。主要按攤銷成本列賬的 其他金融資產及負債乃不計息或按 固定利率計息,期限為一年以內, 故其利率風險亦被認為微乎其微。 本集團通過監控市場利率變動並持 續修訂給予客戶的利率,從而減輕 利率風險,藉此限制利率變動對利 息收入淨額的潛在不利影響。本集 團定期計算其銀行借款、應收孖展 貸款款項、債務證券投資及計息銀 行存款組合可能產生的利率變動對 損益的影響。

根據本集團於年末的生息資產,計息負債及上市債務證券投資的情況,下表顯示利率曲線平移向上或向下100個基點而其他所有變數維持不變對本集團報告日期起計未來12個月的淨利潤的潛在影響。

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### 40. Financial risk management (continued)

Market risk (continued) Interest rate sensitivity analysis

### 40. 金融風險管理(續)

信貸風險(續) 利率敏感度分析

Increase/(decrease)

in profit before tax

除税前溢利增加/(減少)

2021

		2022	2021
		2022年	2021年
		HK\$'000	HK\$'000
Interest rate increase 100 basis points	利率上升100基點	千港元	千港元
Interest-earning assets and interest-bearing	生息資產及計息負債		
liabilities		41,141	73,123
Debt securities investment	債務證券投資	(15,506)	(62,978)
Net Amount	淨額	25,635	10,145

The estimated 1% increase in interest rate represents management's assessment of a reasonably possible change in interest rates over the period until the next annual reporting period. The sensitivity analysis is unrepresentative because the year-end exposure does not reflect the exposure during the year.

For the financial products and derivative financial instruments held by the Group are structured as debt securities in issue for sales to customers. They are not subject to significant risk as the risk has been transferred to customers accordingly.

For the value of private bonds and private equities held by the Group are not sensitive to the movement of interest rate or equity index, they are not subject to the sensitivity analysis.

估計利率1%的增加指管理層對下 個年度報告期間前期間的利率合理 變動的評估。該敏感度分析不具代 表性,原因是年末的風險不能反映 全年的風險。

本集團持有的金融產品及衍生金融 工具結構化為已發行債務證券來售 予客戶。由於風險已轉移予客戶, 因此彼等不承擔重大風險。

由於本集團持有的私人債券及私人 股票的價值對利率或股票指數的變 動不敏感,因此不需要進行敏感度 分析。

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### 40. Financial risk management (continued)

#### Market risk (continued)

Price risk

The Group is exposed to equity securities price risk from equity derivative instruments and fund investments held by the Group which are classified in the statement of financial position as financial assets and liabilities at fair value through profit or loss. Price risk is the risk of changes in fair value of financial instruments from fluctuations, whether such a change in price is caused by factors specific to the individual instrument or factors affecting all instruments traded in the markets. The Group mitigates its price risk by performing detailed due diligence analysis of investments and dedicated professionals are assigned to oversee and monitor the performance of investments.

The sensitivity analysis below has been determined based on the assumption that the price of all the investment of equity instruments and funds move according to the historical correlation with the Hong Kong Hang Seng Index and other relevant equity indices. The analysis is based on the assumption that the equity index had changed by 10% with all other variable held constant, it represents management's assessment of the reasonably possible change in equity index.

### 40. 金融風險管理(續)

信貸風險(續) 價格風險

以下敏感度分析乃假設所有權益類產品及基金投資的價格根據與香港恆生指數及其他相關股票指數之過往關係變動而釐定。分析乃以假設股票指數變動10%而其他變數維持不變,這代表管理層對股票指數合理可能變動的評估。

		2022	2021
		2022年	2021年
		HK\$'000	HK\$'000
Changes in relevant index	相關指數變動	千港元	千港元
Increase 10%	上升10%	42,177	187,748
Decrease 10%	下降10%	(42,177)	(187,748)

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### 40. Financial risk management (continued)

#### Market risk (continued)

Price risk (continued)

The sensitivity analysis is unrepresentative because the year-end exposure does not reflect the exposure during the year.

For the financial products and derivative financial instruments held by the Group are structured as equity derivative products in issue for sales to customers and for hedging purpose. They are not subject to significant risk as the risk has been either transferred to customers or properly hedged and mitigated accordingly.

For the value of private bonds and private equities held by the Group are not sensitive to the movement of interest rate or equity index, they are not subject to the sensitivity analysis.

Besides, the asset quality of the margin clients' margin collateral will deteriorate when the market comes down drastically, scenario analysis and stress testing are regularly performed on an individual client basis.

#### Foreign currency risk

Foreign currency risk refers to the risk that movements in foreign currency exchange rates will affect the Group's financial results and its cash flows.

The Group's foreign exchange risk principally arises from its leveraged foreign exchange dealing and broking business as well as the Group's transactions which are denominated in currencies other than the Hong Kong dollars.

For the leveraged foreign exchange brokerage business, the Group hedges the majority of the client positions through back-to-back transactions with external counterparties. The Group adopts stringent control over its positions to minimize its exposure to foreign exchange risk.

The Group's principal operations are transacted and recorded in Hong Kong dollars, United States dollars ("US\$") and Renminbi ("RMB"). The Group is not exposed to material foreign exchange risk because HK\$ is pegged with US\$. The Group also conducts appropriate hedging activities when it is exposed to material exchange risk in RMB. Other foreign currency exposure is relatively minimal to its total assets and liabilities. The foreign exchange risk is daily managed and monitored by the treasury and finance department.

### 40. 金融風險管理(續)

#### 信貸風險(續) 價格風險(續)

該敏感度分析不具代表性,原因是年末的風險不能反映全年的風險。

本集團所持金融產品及衍生金融工 具列為向客戶銷售的已發行權益類 衍生產品及用於對沖目的。其並無 承受重大風險,因為有關風險已相 應轉移客戶或進行適當對沖或緩和。

由於本集團持有的私人債券及私人 股票的價值對利率或股票指數的變 動不敏感,因此不需要進行敏感度 分析。

此外, 孖展客戶的孖展抵押品的資 產質素會於市場嚴重下滑時惡化。 情景分析及壓力測試乃按個別客戶 基準定期進行。

#### 外匯風險

外匯風險指影響本集團財務業績及 其現金流量的外幣匯率變動的風險。

本集團的外匯風險主要來自其槓桿 式外匯買賣及經紀業務以及本集團 以港元以外貨幣為單位的交易。

就槓桿外匯經紀業務而言,本集團 通過與外部對手方的背對背交易對 沖大多數客戶的倉位。本集團對其 倉位採納嚴格監控,以最小化其外 匯風險。

本集團的主要業務以港元,美元 (「美元」)及人民幣(「人民幣」)。 及列賬。由於港元與美元計數。 本集團並無面臨重大外匯風幣, 集團亦於其面臨重大的人民動學, 與時採取適當的對沖活動及 外幣風險相對於其總資區人的 承接者相對較低。外匯風險 及財務部每日管理及監督。

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### 40. Financial risk management (continued)

#### Liquidity risk

Prudent liquidity risk management includes maintaining sufficient cash, the availability of funding from an adequate amount of committed credit facilities and the ability to close out market positions. Due to the dynamic nature of the underlying business, the treasury department maintains flexibility in funding by maintaining available committed credit facilities from the banks.

Sources of liquidity are daily reviewed by treasury department to ensure the availability of sufficient liquid funds to meet all obligations.

Management monitors rolling forecasts of the Group's liquidity reserve (comprising undrawn borrowing facilities) and cash and cash equivalents on the basis of expected cash flows in strict compliance with statutory requirements. This is achieved by monitoring the liquidity position of the individual companies within the Group on a daily basis to ensure the availability of sufficient liquid funds to meet all obligations and compliance with the statutory requirements such as the Hong Kong Securities and Futures (Financial Resources) Rules.

### 40. 金融風險管理(續)

#### 流動資金風險

審慎的流動資金風險管理包括維持 充足的現金,通過已承諾信貸融資 的足夠額度備有資金,及有能力減 少市場持倉。由於相關業務的多變 性質,庫務部致力通過已承諾的可 用銀行信貸融資維持資金的靈活性。

庫務部每日審計流動資金來源,以 確保可獲得充足流動資金,履行所 有責任。

管理層根據預期現金流量監控本集團的流動資金儲備(包括未提取借款融資)及現金及現金等價測,以嚴格遵守法定要切別,以嚴格遵明法定要日此目的流動資金狀況,以監保實力。 該例取得充足的流動資金履行,如為責任,並符合有關法定要求(如香港證券及期貨(財政資源)規則)。

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### 40. Financial risk management (continued)

### Liquidity risk (continued)

The following tables summarise the maturity profile of the Group's financial liabilities, based on the contractual and undiscounted cash flows:

#### As at 31 December 2022

## 40. 金融風險管理(續)

### 流動資金風險(續)

根據合約及未貼現現金流量,下表 概述本集團金融負債的到期情況:

#### 於2022年12月31日

		Up to	1 to	3 to	1 to	
		1 month	3 months	12 months	5 years	Total
		一個月內	一至三個月	三至十二個月	一至五年	總計
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
		千港元	千港元	千港元	千港元	千港元
Liabilities	負債					
Accounts payable	應付款項	16,726,328	-	_	_	16,726,328
Bank borrowings	銀行借款	9,348,509	_	_	_	9,348,509
Lease liabilities	租賃負債	2,544	5,089	22,912	17,042	47,587
Debt securities in issue	已發行債務證券	28,194,697	31,188	570,055	12,904,613	41,700,553
Financial liabilities at fair value	按公平值計入損益的					
through profit or loss	金融負債	2,108,386	-	_	-	2,108,386
Obligations under repurchase	回購協議的債項					
agreements		3,593,576	1,668,924	206,379	2,440,092	7,908,971
		59,974,040	1,705,201	799,346	15,361,747	77,840,334
Off-balance sheet items	資產負債表外項目					
Underwriting obligations	承銷承諾	1,755,020	-	-	-	1,755,020
Capital commitments	資本承擔	9,798	-	_	-	9,798
		1,764,818	-	_	_	1,764,818
5	<b>汽车用人法</b> 目					
Derivative cash flows	衍生現金流量					
Derivative financial instruments	按總額結算的衍生					
settled on a gross basis	金融工具	(7,000,007)	(0.000.004)	(0.500.000)	(0.700.070)	(00.005.470)
Total inflows	總流入	(7,926,637)	(6,629,834)		(6,726,676)	(23,805,476)
Total outflows	總流出	7,936,407	6,533,584	2,484,067	6,714,671	23,668,729
		9,770	(96,250)	(38,262)	(12,005)	(136,747)

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### 40. Financial risk management (continued)

### 40. 金融風險管理(續)

**Liquidity risk** (continued) As at 31 December 2021 流動資金風險(續) 於2021年12月31日

		Up to	1 to	3 to	1 to	
		1 month	3 months	12 months	5 years	Total
		一個月內	一至三個月	三至十二個月	一至五年	總計
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
		千港元	千港元	千港元	千港元	千港元
Liabilities	負債					
Accounts payable	應付款項	20,587,166	_	-	_	20,587,166
Bank borrowings	銀行借款	3,530,516	_	1,785,416	_	5,315,932
Lease liabilities	租賃負債	1,455	2,911	13,111	23,455	40,932
Debt securities in issue	已發行債務證券	25,132,155	1,616,571	7,405,099	11,337,957	45,491,782
Financial liabilities at fair value	按公平值計入損益的					
through profit or loss	金融負債	8,772,805	-	-	-	8,772,805
Obligations under repurchase	回購協議的債項					
agreements		3,775,095	4,101,885	1,378,743	-	9,255,723
		61,799,192	5,721,367	10,582,369	11,361,412	89,464,340
Off-balance sheet items	資產負債表外項目					
Underwriting obligations	承銷承諾	144,900	-	-	-	144,900
Capital commitments	資本承擔	16,034	_	-	_	16,034
		160,934	-	_	-	160,934
5	<b>你</b> 上田人子目					
	衍生現金流量					
	按總額結算的衍生					
settled on a gross basis	金融工具	(000,000)	(075 470)	(0.450.000)	(500.005)	(40.700.704)
	總流入	(996,330)	(675,478)	(8,459,008)	(589,905)	(10,720,721)
				0 /116 00)()	621 816	1/1 //10 0/2/1
Total outflows	總流出	978,025	676,131 653	8,416,829	631,845	10,702,830 (17,891)

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### 40. Financial risk management (continued)

#### Fair values of financial assets and liabilities

Financial instruments not measured at fair value

At the end of the reporting period, the fair values of the Group's financial assets and liabilities not measured at fair value were not materially different from their carrying amount due to their short term nature.

#### Financial instruments measured at fair value Group's valuation process

The fair values of financial assets in Level 1 and Level 2 are measured by reference to quoted market prices and brokers' quotes, respectively. The Group engaged independent professional valuers to perform the valuation of financial instruments in Level 3 for financial reporting purposes. These valuation reports are sent to the finance department and the Audit Committee for discussion at least twice per annum, which is in line with the Group's reporting dates.

At each financial year end, the finance department reviews all significant unobservable inputs and valuation adjustments used to measure the fair values of financial instruments in Level 3. Changes in fair values of financial assets in Levels 2 and 3 are analysed at each reporting date.

### 40. 金融風險管理(續)

金融資產及負債的公平值 並非按公平值計量的金融工具 於報告期間結束時,本集團並非按 公平值計量的金融資產及負債的公 平值因該等資產及負債的短期性質 而與其賬面值無重大差異。

### 按公平值計量的金融工具 本集團的估值流程

第1級及第2級金融資產的公平值乃 分別參考市場報價及經紀報價計 量。本集團已委聘獨立專業估值師 對第3級金融工具進行估值,以作 財務申報目的。該等估值報告將每 年至少兩次(與本集團的報告日期 一致)呈送予財務部及審核委員會, 以供討論。

於各財政年度末,財務部審閱所有 用於計量第3級金融工具公平值的 重大無法觀察參數及估值調整。第 2級及第3級金融資產的公平值變動 於各報告日期進行分析。

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### 40. Financial risk management (continued)

### Fair values of financial assets and liabilities

(continued

Financial instruments measured at fair value (continued) Fair value hierarchy

The following tables illustrate the fair value measurement hierarchy of the Group's financial instruments:

Assets measured at fair value:

As at 31 December 2022

### 40. 金融風險管理(續)

金融資產及負債的公平值

按公平值計量的金融工具(續) 公平值等級

公平值等級下表闡明本集團金融工 具的公平值計量等級:

按公平值計量的資產:

於2022年12月31日

# Fair value measurement using 採用以下各項的公平值計量

		採用以下合填的公半值訂重				
		Quoted				
		prices in	Significant	Significant		
		active	observable	unobservable		
		markets	inputs	inputs		
		(Level 1)	(Level 2)	(Level 3)	Total	
		活躍	重大可	重大無法		
		市場報價	觀察參數	觀察參數		
		(第 <b>1</b> 級)	(第2級)	(第3級)	總計	
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	
		千港元	千港元	千港元	千港元	
Non-current	非流動					
Financial assets held for trading and	持作買賣及投資金融資產					
investments						
- Unlisted equity securities	一非上市股本證券	_	_	1,769,013	1,769,013	
Financial products	金融產品	97,575	8,097,726	5,481,563	13,676,864	
Derivative financial instruments	衍生金融工具	_	577,055	_	577,055	
		97,575	8,674,781	7,250,576	16,022,932	
Current	流動	01,010	0,01 1,101	1,200,010	10,022,002	
Financial assets held for trading and						
investments	資產					
<ul> <li>Unlisted fixed income securities</li> </ul>	- 非上市固定收益證券	_	4,037,833	_	4,037,833	
Unlisted convertible securities	- 非上市可換股證券	_	-	196,640	196,640	
<ul> <li>Listed equity securities</li> </ul>	-上市股本證券	649,885	_	-	649,885	
Listed equity securities     Listed fixed income securities	-上市固定收益證券	040,000	1,938,626	_	1,938,626	
<ul> <li>Unlisted fixed income securities</li> </ul>	- 非上市固定收益證券	_	603,389	1,304,539	1,907,928	
Unlisted fund investments	- 非上市基金投資	_	535,257	400,137	935,394	
Other financial instruments	- 其他金融工具		500,207	400,107	300,004	
Financial products	金融產品	1,779,440	28,564,964	1,917,410	32,261,814	
Financial assets at fair value through		1,773,440	20,304,304	1,317,410	02,201,014	
other comprehensive income	收益的金融資產					
<ul> <li>Listed equity securities</li> </ul>	一非上市債務證券	82,304	_	_	82,304	
Derivative financial instruments	衍生金融工具	02,004	1,527,458	_	1,527,458	
Donata indication in out an office	11. 工 型 工 六	2 511 620		2 210 726		
		2,511,629	37,207,527	3,818,726	43,537,882	
		2,609,204	45,882,308	11,069,302	59,560,814	

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### 40. Financial risk management (continued)

# Fair values of financial assets and liabilities

(continued)

Financial instruments measured at fair value (continued) Fair value hierarchy (continued)

Assets measured at fair value: (continued)

As at 31 December 2021

## 40. 金融風險管理(續)

金融資產及負債的公平值

按公平值計量的金融工具(續) 公平值等級(續)

按公平值計量的資產:(續)

#### 於2021年12月31日

Fair value measurement using 採用以下各項的公平值計量

		採用以下各項的公平值計量			
		Quoted			
		prices in	Significant	Significant	
		active	observable	unobservable	
		markets	inputs	inputs	
		(Level 1)	(Level 2)	(Level 3)	Total
		活躍	重大可	重大無法	Total
		市場報價	觀察參數	觀察參數	
		(第1級)	(第2級)	(第3級)	總計
		HK\$'000	HK\$'000	HK\$'000	HK\$'000
		千港元	千港元	千港元	千港元
Non-current 非	<b>非流動</b>				
Financial assets held for trading and 持	持作買賣及投資金融資產				
investments					
- Unlisted fixed income securities	- 非上市固定收益證券	_	4,106,706	_	4,106,706
<ul> <li>Unlisted convertible securities</li> </ul>	- 非上市可換股證券	_	_	223,427	223,427
- Unlisted equity securities	- 非上市股本證券	_	_	1,823,797	1,823,797
	· 融產品	728,229	6,111,341	4,375,319	11,214,889
•	5生金融工具	-	12,325	_	12,325
Derivative invarience interface in	) <u></u>	728,229	10,230,372	6,422,543	17,381,144
Current 流	充動	120,229	10,200,072	0,422,040	17,001,144
Financial assets held for trading and 持					
investments	資產	4 400 000			1 100 000
- Listed equity securities	-上市股本證券	1,166,283	-	-	1,166,283
- Listed fixed income securities	-上市固定收益證券	-	8,218,544	-	8,218,544
- Unlisted fixed income securities	一非上市固定收益證券	-	3,651,761	1,586,506	5,238,267
<ul> <li>Unlisted fund investments</li> </ul>	一非上市基金投資	-	1,979,986	390,098	2,370,084
- Other financial instruments	一其他金融工具	_	94,880	-	94,880
	<b>è</b> 融產品	1,786,320	16,906,167	1,691,933	20,384,420
Financial assets at fair value through 接					
other comprehensive income	收益的金融資產				
<ul> <li>Unlisted fixed income securities</li> </ul>	一非上市債務證券	-	11,529	_	11,529
Derivative financial instruments	行生金融工具	_	606,905	_	606,905
		2,952,603	31,469,772	3,668,537	38,090,912
		3,680,832	41,700,144	10,091,080	55,472,056

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### 40. Financial risk management (continued)

# Fair values of financial assets and liabilities

Financial instruments measured at fair value (continued)
Fair value hierarchy (continued)
Liabilities measured at fair value:

#### As at 31 December 2022

### 40. 金融風險管理(續)

金融資產及負債的公平值

按公平值計量的金融工具(續) 公平值等級(續) 按公平值計量的負債:

#### 於2022年12月31日

Fair value	measurement using	9
採用以下	各項的公平值計量	

		Quoted			
		prices in	Significant	Significant	
		active	observable	unobservable	
		markets	inputs	inputs	
		(Level 1)	(Level 2)	(Level 3)	Total
		活躍	重大可	重大無法	
		市場報價	觀察參數	觀察參數	
		(第1級)	(第2級)	(第3級)	總計
		HK\$'000	HK\$'000	HK\$'000	HK\$'000
		千港元	千港元	千港元	千港元
Non-current	非流動				
Debt securities in issue designated	指定按公平值計入損益的				
at fair value through	已發行債務證券				
profit and loss		_	(4,147,684)	(5,482,187)	(9,629,871)
Derivative financial instruments	衍生金融工具	_	(231,686)	(0,102,107)	(231,686)
	// <u></u>			(F 400 107)	
Current	流動	_	(4,379,370)	(5,482,187)	(9,861,557)
Current  Debt securities in issue designated	<b>灬勁</b> 指定按公平值計入損益的				
at fair value through	日				
· ·	口 致1] 俱 份 起 分		(00.766.650)	(0.160.100)	(04 004 760)
profit and loss	<i>比                                    </i>	_	(22,766,659)	(2,168,103)	(24,934,762)
Financial liabilities held for trading	持作買賣金融資產 - 上市股本證券	(050,000)			(050,000)
- Listed equity securities		(359,900)	(007.004)	_	(359,900)
- Listed debt securities	- 上市債務證券	_	(367,634)	_	(367,634)
- Unlisted debt securities	- 非上市債務證券	-	(12)	_	(12)
Financial liabilities designated at	指定按公平值計入損益的				
fair value through	金融負債				
profit or loss	ᄉ 링 호 □		(4.005.004)		(4.005.004)
- Financial products	一金融產品	-	(1,205,621)	-	(1,205,621)
- Other financial instruments	一 其他金融工具	-	(1,423)	_	(1,423)
- Third-party interest in	- 綜合投資基金的		//		(,
consolidated investment funds	第三方權益	-	(173,796)	-	(173,796)
Derivative financial instruments	衍生金融工具	_	(1,297,531)		(1,297,531)
		(359,900)	(25,812,676)	(2,168,103)	(28,340,679)
		(359,900)	(30,192,046)	(7,650,290)	(38,202,236)

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### 40. Financial risk management (continued)

# Fair values of financial assets and liabilities

(continued)

Financial instruments measured at fair value (continued) Fair value hierarchy (continued)

Liabilities measured at fair value: (continued)

As at 31 December 2021

## 40. 金融風險管理(續)

金融資產及負債的公平值

按公平值計量的金融工具(續)公平值等級(續)

按公平值計量的負債:(續)

於2021年12月31日

Fair value measurement using 採用以下各項的公平值計量

		採用以下各項的公平值計量			
		Quoted			
		prices in	Significant	Significant	
		active	observable	unobservable	
		markets	inputs	inputs	
		(Level 1)	(Level 2)	(Level 3)	Total
		活躍	重大可	重大無法	
		市場報價	觀察參數	觀察參數	
		(第1級)	(第2級)	(第3級)	總計
		HK\$'000	HK\$'000	HK\$'000	HK\$'000
		千港元	千港元	千港元	千港元
Non-current	非流動				
Debt securities in issue designated	指定按公平值計入損益的				
at fair value through	已發行債務證券				
profit and loss		_	(3,823,294)	(4,375,319)	(8,198,613)
Derivative financial instruments	衍生金融工具	-	(106,409)	_	(106,409)
		_	(3,929,703)	(4,375,319)	(8,305,022)
Current	流動		(-,,,	( , = = , = = ,	(1,111,11,11,11,11,11,11,11,11,11,11,11,
Debt securities in issue designated	指定按公平值計入損益的				
at fair value through	已發行債務證券				
profit and loss		_	(13,882,070)	(1,973,204)	(15,855,274)
Financial liabilities held for trading	持作買賣金融資產				
<ul> <li>Listed equity securities</li> </ul>	- 上市股本證券	(69,105)	-	-	(69,105)
<ul> <li>Listed debt securities</li> </ul>	- 上市債務證券	_	(4,760,009)	-	(4,760,009)
<ul> <li>Unlisted debt securities</li> </ul>	- 非上市債務證券	_	(13,370)	-	(13,370)
Financial liabilities designated at	指定按公平值計入損益的				
fair value through profit or loss	金融負債				
<ul> <li>Financial products</li> </ul>	- 金融產品	_	(3,120,012)	-	(3,120,012)
<ul> <li>Other financial instruments</li> </ul>	- 其他金融工具	-	(36,601)	-	(36,601)
<ul> <li>Third-party interest in</li> </ul>	- 綜合投資基金的				
consolidated investment funds	第三方權益	_	(773,708)	-	(773,708)
Derivative financial instruments	衍生金融工具	_	(426,552)	_	(426,552)
		(69,105)	(23,012,322)	(1,973,204)	(25,054,631)
		(69,105)	(26,942,025)	(6,348,523)	(33,359,653)

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### 40. Financial risk management (continued)

# Fair values of financial assets and liabilities

Financial instruments measured at fair value (continued) Fair value hierarchy (continued)

#### (a) Financial instruments in Level 1

The fair values of financial instruments traded in active markets are based on quoted market prices at the end of the reporting period. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, or broker and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market prices used for financial assets and financial liabilities held by the Group are the current bid price and the current ask price.

#### (b) Financial instruments in Level 2

The fair values of financial instruments that are not traded in an active market (for example, over-the-counter) are determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs used in the valuation for financial instruments are observable, the financial instruments are included in Level 2.

If one or more of the significant inputs are not based on observable market data, the financial instrument is included in Level 3.

### 40. 金融風險管理(續)

金融資產及負債的公平值

按公平值計量的金融工具(續)公平值等級(續)

#### (a) 第1級金融工具

#### (b) 第2級金融工具

並非於活躍市場(例如場外市場)買賣的金融工具公平值乃使用估值技術釐定。該等估值技術盡可能採用可觀察市鐵數據(如有),盡量不依賴體的特定估計。如金融工具估值所用的所有重大參數,該金融工具列入第2級。

倘有一個或多個重大參數並 非以可觀察市場數據為基準, 該金融工具列入第3級。

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### 40. Financial risk management (continued)

# Fair values of financial assets and liabilities

Financial instruments measured at fair value (continued) Fair value hierarchy (continued)

#### (c) Financial instruments in Level 3

The following table presents the changes in Level 3 financial instruments for the years ended 31 December 2022 and 2021.

Level 3 financial assets
For the year ended 31 December 2022

### 40. 金融風險管理(續)

金融資產及負債的公平值

按公平值計量的金融工具(續)公平值等級(續)

#### (c) 第3級金融工具

下表呈列截至2022年及2021 年12月31日止年度,第3級金融工具的變動。

第3級金融資產 截至2022年12月31日止年度

			Unlisted				
		Unlisted	fixed	Unlisted	Unlisted		
		equity	income	fund	convertible	Financial	
		securities	securities	investments	securities	product	
		(note 20)	(note 20)	(note 20)	(note 20)	(note 20)	Total
		非上市	非上市固定	非上市	非上市		
		股本證券	收入證券	基金投資	可換股證券	金融產品	
		(附註20)	(附註20)	(附註20)	(附註20)	(附註20)	總計
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
		千港元	千港元	千港元	千港元	千港元	千港元
At 1 January 2022	於2022年1月1日	1,823,797	1,586,506	390,098	223,427	6,067,252	10,091,080
Disposal	出售	_	(365,531)	_	_	_	(365,531)
Transfer from level 2 (note 1)	從第2級轉入(附註1)	_	608,166	116,955	_	_	725,121
Net gain recognised in profit or loss	於損益確認的收益淨額	(54,784)	(524,602)	(106,916)	(26,787)	1,331,721	618,632
At 31 December 2022	於2022年12月31日	1,769,013	1,304,539	400,137	196,640	7,398,973	11,069,302

Note 1: The valuations of unlisted fixed income securities and unlisted fund investments were previously determined by observable broker quotes or market price of the reference securities. As of 31 December 2022, the valuations were determined by unobservable inputs such as the credit assessment of the issuer and value of collateral held.

附註1: 非上市固定收入證券及 非上市基金投資的估值 先前通過可觀察經紀報 價或參考證券的市價釐 定。截至2021年12月31 日,估值以發行人的信 資評級及所持抵押品的 價值等不可觀察輸入數

據釐定。

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### 40. Financial risk management (continued)

# Fair values of financial assets and liabilities

Financial instruments measured at fair value (continued) Fair value hierarchy (continued)

(c) Financial instruments in Level 3 (continued)

Level 3 financial assets
For the year ended 31 December 2021

### 40. 金融風險管理(續)

金融資產及負債的公平值

按公平值計量的金融工具(續)公平值等級(續)

(c) 第3級金融工具(續)

第3級金融資產 截至2021年12月31日止年度

			Unlisted				
		Unlisted	fixed	Unlisted	Unlisted		
		equity	income	fund	convertible	Financial	
		securities	securities	investments	securities	product	
		(note 20)	(note 20)	(note 20)	(note 20)	(note 20)	Total
		非上市	非上市固定	非上市	非上市		
		股本證券	收入證券	基金投資	可換股證券	金融產品	
		(附註20)	(附註20)	(附註20)	(附註20)	(附註20)	總計
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
		千港元	千港元	千港元	千港元	千港元	千港元
At 1 January 2021	於2021年1月1日	730,985	-	-	195,758	7,565,850	8,492,593
Purchases	購買	966,918	-	-	-	-	966,918
Disposal	出售	-	-	-	-	(1,749,666)	(1,749,666)
Transfer to level 1 (note1)	轉入第1級(附註1)	(193,820)	-	-	-	-	(193,820)
Transfer from level 2 (note 2)	從第2級轉入(附註2)	-	1,558,530	389,790	-	-	1,948,320
Net gain recognised in profit or loss	於損益確認的收益淨額	319,714	27,976	308	27,669	251,068	626,735
At 31 December 2021	於2021年12月31日	1,823,797	1,586,506	390,098	223,427	6,067,252	10,091,080

Note 1: The unlisted equity securities investment was related to an investment in a pre-IPO company. The shares of the investee company were linked to American Depositary Shares listed on the New York Stock Exchange during the year, thus the fair value of the investment was based on quoted market price.

Note 2: The valuations of unlisted fixed income securities and unlisted fund investments were previously determined by observable broker quotes or market price of the reference securities. As of 31 December 2021, the valuations were determined by unobservable inputs such as the credit assessment of the issuer and value of collateral held.

附註1: 非上市股本證券投資與 對一間首次公開發售前 公司的投資石關。 資公司股份乃與年內的 經營券交易所上市的 美國存託憑證平值乃基 於所報市價。

> 2: 非上市固定收入證券及 非上市基金投資的估值 先前通過可觀察經紀報 價或參考證券的市價 定。截至2021年12月31 日,估值以發行人的信 資評級及所持抵押品的 價值等不可觀察輸入 據釐定。

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### 40. Financial risk management (continued)

# Fair values of financial assets and liabilities

Financial instruments measured at fair value (continued) Fair value hierarchy (continued)

(c) Financial instruments in Level 3 (continued)

Level 3 financial liabilities
For the year ended 31 December 2022

### 40. 金融風險管理(續)

金融資產及負債的公平值

按公平值計量的金融工具(續)公平值等級(續)

(c) 第3級金融工具(續)

第3級金融負債 截至2022年12月31日止年度

> Debt securities in issue (note 27) 已發行 債務證券 (附註27) HK\$'000 千港元

At 1 January 2022	於2022年1月1日	6,348,523
Issuance	發行	926,775
Redemption on maturity	於到期時贖回	(956,685)
Net gain recognised in profit or loss	於損益確認的收入淨額	1,331,677
At 31 December 2022	於2022年12月31日	7,650,290

Level 3 financial liabilities
For the year ended 31 December 2021

第3級金融負債 截至2021年12月31日止年度

> securities in issue (note 27) 已發行 債務證券 (附註27)

Debt

HK\$'000 千港元

At 1 January 2021	於2021年1月1日	7,836,332
Redemption on maturity	於到期時贖回	(1,749,666)
Net loss recognised in profit or loss	於損益確認的虧損淨額	261,857
At 31 December 2021	於2021年12月31日	6,348,523

Note:

The structured note issued was related to an investment in a pre-IPO company. The shares of the investee company were linked to American Depositary Receipts listed in the New York Stock Exchange during the year, thus the fair value of the investment was based on quoted market price. 附註: 已發行結構性票據有關 於一家首次公開發售前 公司的投資。被投資公 司股份乃與年內在紐約 證券交易所上市的美國 存託憑證有關,因此於 投資的公平值乃基於所

報市價。

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### 40. Financial risk management (continued)

# Fair values of financial assets and liabilities

Financial instruments measured at fair value (continued) Fair value hierarchy (continued)

(c) Financial instruments in Level 3 (continued)

Below is a summary of significant unobservable inputs to the valuation of financial instruments as at 31 December 2022 and 2021:

#### 31 December 2022

### 40. 金融風險管理(續)

金融資產及負債的公平值

按公平值計量的金融工具(續)公平值等級(續)

(c) 第3級金融工具(續)

下文為金融工具於2022年及 2021年12月31日估值的重大 無法觀察參數概要:

#### 2022年12月31日

Complete day of the

	Valuation technique 估值技術	Significant unobservable input 重大無法觀察參數	Average 平均	Sensitivity of the fair value to the input 公平值對參數的 敏感度
Unlisted convertible securities	Market Approach	Pricing multiples of market comparable companies used to determine the estimated equity value of the Project Company: - Price to earnings multiple	10.85	10% increase or decrease in the underlying stock price, the fair value would be increased by HK\$20 million or decreased by HK\$20 million, respectively.
非上市可換股證券	市場法	用於釐定項目公司估計股權價 值的市場可資比較公司的定 價倍數: 一市盈率		相關股價上升或降低10%, 公平值將分別增加20百萬 港元或減少20百萬港元。
Unlisted fixed income securities	Income approach	Collateral value	N/A	N/A
非上市固定收入證券	收入法	抵押品價值	不適用	不適用
Unlisted fund investments	Net asset value	N/A	N/A	N/A
非上市基金投資	資產淨值	不適用	不適用	不適用
Unlisted equity securities	Market approach	Pricing multiples, discount rate for lack of marketability, volatility	N/A	The higher the pricing multiples, the higher the fair value. The higher the discount rate, the lower the fair value. The higher the volatility, the higher the fair value.
非上市股本證券	市場法	定價倍數、缺乏市場流通性的 貼現率、波幅	不適用	定價倍數越高,公平值越高。 貼現率越高,公平值越低。 波幅越高,公平值越高。
Financial products 金融產品	Net asset value 資產淨值	N/A 不適用	N/A 不適用	N/A 不適用
Debt securities in issue 已發行債務證券	Net asset value 資產淨值	N/A 不適用	N/A 不適用	N/A 不適用

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### 40. Financial risk management (continued)

# Fair values of financial assets and liabilities

Financial instruments measured at fair value (continued) Fair value hierarchy (continued)

(c) Financial instruments in Level 3 (continued)

31 December 2021

### 40. 金融風險管理(續)

金融資產及負債的公平值

按公平值計量的金融工具(續) 公平值等級(續)

(c) 第3級金融工具(續)

2021年12月31日

	Valuation technique 估值技術	Significant unobservable input 重大無法觀察參數	Average 平均	Sensitivity of the fair value to the input 公平值對參數的 敏感度
Unlisted convertible securities 非上市可換股證券	Market Approach 市場法	Pricing multiples of market comparable companies used to determine the estimated equity value of the Project Company: - Price to earnings multiple 用於釐定項目公司估計股權價值的市場可資比較公司的定價倍數: -市盈率	10.33	10% increase or decrease in the underlying stock price, the fair value would be increased by HK\$22 million or decreased by HK\$22 million, respectively.  相關股價上升或降低10%,公平值將分別增加22百萬港元或減少22百萬港元。
Unlisted fixed income securities	Income approach	Collateral value	N/A	N/A
非上市固定收入證券	收入法	抵押品價值	不適用	不適用
Unlisted fund investments	Net asset value	N/A	N/A	N/A
非上市基金投資	資產淨值	不適用	不適用	不適用
Unlisted equity	Recent transaction	N/A	N/A	N/A
非上市股本證券	最近交易	不適用	不適用	不適用
Financial products 金融產品	Net asset value 資產淨值	N/A 不適用	N/A 不適用	N/A 不適用
Debt securities in issue 已發行債務證券	Net asset value 資產淨值	N/A 不適用	N/A 不適用	N/A 不適用

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### 40. Financial risk management (continued)

#### Capital management

The Group's objectives for managing capital, which represent a broader concept than the "equity" on the face of the statement of financial position, are:

- to comply with the capital requirements under the Hong Kong Securities and Futures (Financial Resources) Rules for its subsidiaries which are licensed corporations;
- to safeguard the Group's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders;
- to support the Group's stability and growth; and
- to maintain a strong capital base to support the development of its business.

The liquid capital is monitored daily by each individual licensed subsidiary's management based on the Securities and Futures (Financial Resources) Rules. The required information is filed with the SFC on a timely basis. The SFC requires each licensed corporation to maintain a level of required liquid capital which is the higher of the floor requirement ranging from HK\$0.1 million to HK\$15 million and 5% of the aggregate of its adjusted liabilities and clients' margin. All licensed corporations within the Group complied with their required liquid capital during the years ended 31 December 2022 and 2021.

A subsidiary of the Company is a member of the Hong Kong Confederation of Insurance Brokers and is required to maintain a minimum net asset value of HK\$0.1 million at all times. Two subsidiaries of the Company are registered with the Monetary Authority of Singapore and are required to maintain a minimum base capital requirement of SG\$250,000 and SG\$1,000,000 at all times, respectively.

The capital of the Group mainly comprises its total equity.

### 40. 金融風險管理(續)

#### 資本管理

本集團資本管理的目標概念比財務 狀況表的「權益」更為廣闊,即:

- 就本身為持牌法團的附屬公司而言,符合香港證券及期貨 (財政資源)規則的資本規定;
- 保障本集團持續經營的能力, 以繼續為股東提供回報及為 其他持份者提供利益;
- 維持本集團的穩定及發展;及
- 維持穩固的資本基礎,以支持 其業務的發展。

各持牌附屬公司的管理層根據證券 及期貨(財政資源)規則每天監控 動資金,並按時向證監會提法呈所 資料。證監會規定,各持牌法 展持所需流動資本水平為介乎0.1 萬港元至15百萬港元的最金 其經調整負債及客戶保證金 其經兩者中的較高者。於截至2022 年及2021年12月31日止年度, 事 額下所有持牌法團均符合所需流 動資金水平規定。

本公司一家附屬公司是香港保險顧問聯會成員及須在所有時候維持最低資產淨值0.1百萬港元。本公司兩家附屬公司在新加坡金融管理局登記及須在所有時候分別維持最低基本資本規定250,000新加坡元及1,000,000新加坡元。

本集團的資本主要包括其權益總額。

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# 41. Offsetting financial assets and financial liabilities

The Group currently has a legally enforceable right to set off the Continuous Net Settlement (CNS) money obligations receivable and trade payables with HKSCC and it intends to settle on a net basis as accounts receivable from or accounts payable to the Stock Exchange. The net amount of CNS money obligations receivable or payable with HKSCC and the guarantee fund placed in HKSCC do not meet the criteria for offsetting in the financial statements and the Group does not intend to settle the balances on a net basis.

# 41. 抵銷金融資產與金融負債

		Gross amount of recognised financial assets/ (liabilities) 已確認金融 資產/(負債) 總額 HK\$'000 千港元	Gross amount of recognised financial (assets)/ liabilities offset in the financial statements 於財務確定 金融(資產)/ 負債總額 HK\$'000 千港元	Net amounts of financial liabilities reflected in the financial statements 於財務報表 呈列負債淨 HK\$'000 千港元	Related amounts not set off in the statement of financial position 尚未於財務 狀況表抵觸金 HK\$'000 千港元	Net
Financial assets  Accounts receivable arising from brokerage  - the Stock Exchange and other clearing houses  Loans and advances to Customers  Financial liabilities	於2022年12月31日 金融資產 經紀業務應收款項 一聯交所及其他結算所 給予客戶的貸款及墊款 金融負債 經紀業務應付款項 一聯交所及其他結算所	2,797,898 6,391,369 (2,886,168)	(1,597,553) - 1,597,553	1,200,345 6,391,369 (1,288,615)	_ (6,378,810) _	1,200,345 12,559 (1,288,615)
Financial assets  Accounts receivable arising from brokerage  - the Stock Exchange and other clearing houses  Loans and advances to Customers  Financial liabilities	於2021年12月31日 金融資產 經紀業務應收款項 一聯交所及其他結算所 給予客戶的貸款及墊款 金融負債 經紀業務應付款項 一聯交所及其他結算所	6,730,363 15,854,687 (5,748,812)	(3,536,053) - 3,536,053	3,194,310 15,854,687 (2,212,759)	_ (15,788,103) _	3,194,310 66,584 (2,212,759)

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# 41. Offsetting financial assets and financial liabilities (continued)

The tables below reconcile the "net amount of financial assets/ (liabilities) presented in the statement of financial position", as set out above, to the amounts presented in the statement of financial position.

# 41. 抵銷金融資產與金融負債(續)

下表對上文所載的「於財務狀況表 呈報的金融資產/(負債)淨額」與 財務狀況表呈報的金額進行對賬。

	2022 2022年 HK\$'000 千港元	2021 2021年 HK\$'000 千港元
Net amount of accounts receivable arising 上文所述抵銷後經紀業務應 from brokerage after offsetting as stated 收款項淨額 above		
<ul> <li>the Stock Exchange and other clearing 一聯交所及其他結算所houses</li> <li>Accounts receivable other than the Stock 聯交所及其他結算所以外的</li> </ul>	1,200,345	3,194,310
Accounts receivable other than the Stock 聯交所及其他結算所以外的 Exchange and other clearing houses 應收款項 Less: Impairment 減:減值	4,473,147 (32,106)	3,388,386 (23,015)
Accounts receivables in the statement of 財務狀況表內應收款項 financial position	5,641,386	6,559,681
Net amount of accounts payable arising from上文所述抵銷後經紀業務應付 brokerage after offsetting as stated above 款項淨額 - the Stock Exchange and other clearing 一聯交所及其他結算所		
houses Accounts payables other than the Stock 聯交所及其他結算所以外的 Exchange and other clearing houses 應付款項	1,288,615 15,437,713	2,212,759 18,374,407
Accounts payables in the statement of 財務狀況表內應付款項 financial position	16,726,328	20,587,166

The "net amounts of financial assets/(liabilities) reflected in the financial statements", as set out above, is included in "accounts receivable and accounts payable arising from brokerage – the Stock Exchange and other clearing houses" in notes 18 and 24 to the financial statements, respectively.

上文所載的「於財務報表反映的金融資產/(負債)淨額」分別包括在財務報表附註18及24的「經紀業務應收款項及應付款項一聯交所及其他結算所」。

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# 42. Statement of financial position of the 42. 本公司財務狀況表 Company

Information about the statement of financial position of the Company at the end of the reporting period is as follows:

有關本公司於報告期末的財務狀況表的資料如下:

2021

2022

Net assets	資產淨值	16,496,479	16,323,785
		(3,295,759)	(3,318,121)
or loss	ALL CONTRACTOR OF THE PROPERTY	(156,899)	(178,776)
<ul><li>At amortised cost</li><li>Designated at fair value through profit</li></ul>	一投舞·新风本 一指定按公平值計入損益	(3,130,000)	(3, 139,343)
- At amortised cost	一按攤銷成本	(3,138,860)	(3,139,345)
Debt securities in issue	<b>乔灬到貝頂</b> 已發行債務證券	(3,295,759)	(3,318,121)
Non-current liabilities		(1,001,700)	(1,304,230)
Net current liabilities	流動負債淨值	(1,831,730)	(1,984,250)
Total current liabilities		(14,671,734)	(19,793,992)
Tax payable	應付税項	(7,426)	(264)
Amount due to a subsidiary	應付一家附屬公司款項	(4,766,290)	(4,076,036)
Bank loans	銀行貸款	(8,221,725)	(4,078,058)
<ul> <li>Designated at fair value through profit or loss</li> </ul>	-指定按公平值計入損益	(1,122,335)	(1,941,358)
- At amortised cost	-按攤銷成本	(524,840)	(13,667,909)
Debt securities in issue	已發行債務證券	(1,647,175)	(15,609,267)
Accrued liabilities	應計負債	(25,664)	(1,412)
Lease Liabilities	租賃負債	(3,454)	(5,982)
Current liabilities			
Total current assets	流動資產總額	12,840,004	17,809,742
Cash and cash equivalents	現金及現金等價物	42,646	36,204
Amounts due from subsidiaries	應收附屬公司款項	12,791,554	17,767,582
other receivables	其他應收款項	5,804	5,956
Prepayments, deposits and	預付款項、按金及		
Current assets	流動資產	21,623,968	21,626,156
Deferred tax assets		1,056	1,290
Fixed assets	固定資產 遞延税項資產	3,360	5,731
Investments in subsidiaries	投資附屬公司	21,619,552	21,619,135
Non-current assets	非流動資產		
		千港元	千港元
		HK\$'000	HK\$'000
		2022年	2021年
		2022	2021

31 December 2022 2022年12月31日

# 42. Statement of financial position of the 42. 本公司財務狀況表(續) Company (continued)

2022	2021
2022年	2021年
HK\$'000	HK\$'000
千港元	千港元
10,902,195	10,902,195
187	187
第 26,132	27,429
26,132	27,429
_	_
5,567,965	5,393,974
16,496,479	16,323,785
	2022年 HK\$'000 千港元 10,902,195 187 26,132 26,132 - 5,567,965

Dr. YIM Fung 閻峰博士 Director 董事 Ms. QI Haiying 祁海英女士 Director 董事

31 December 2022 2022年12月31日

# 42. Statement of financial position of the 42. 本公司財務狀況表(續) Company (continued)

A summary of the Company's reserves is as follows:

本公司儲備概要如下:

大港元     千港元     千港元     千港元     千港元     千港元       At 1 January 2021     於2021年1月1日     187     32,521     9,085     (30,672)     86,021       Total comprehensive income     年內全面收益總額	想計 HK\$'000 千港元 97,142 ,279,355
reserve         reserve         reserve         scheme 股份獎勵         profits 股份獎勵           貨幣換算         購股權 儲備 儲備 持有的股份 保留溢利 持有的股份 保留溢利 HK\$'000	總計 HK\$'000 千港元 97,142 ,279,355
貨幣換算 購股權 股份獎勵 計劃項下   協備	總計 HK\$'000 千港元 97,142 ,279,355
貨幣換算       購股權 儲備       股份獎勵 儲備       計劃項下 儲備       持有的股份 保留溢利 持有的股份 保留溢利 持有的股份 HK\$'000 HK	HK\$'000 千港元 97,142 ,279,355
儲備 HK\$'000 H	HK\$'000 千港元 97,142 ,279,355
大港元     千港元     千港元     千港元     千港元     千港元       At 1 January 2021     於2021年1月1日     187     32,521     9,085     (30,672)     86,021       Total comprehensive income for the year     年內全面收益總額     -     -     -     -     -     -     -     -     -     6,279,355     6,79,355       Recognition of equity-settled     確認以權益結算以股份為基礎	千港元 97,142 279,355
At 1 January 2021     於2021年1月1日     187     32,521     9,085     (30,672)     86,021       Total comprehensive income for the year     年內全面收益總額       Recognition of equity-settled     市     一     一     一     一     一     一     6,279,355     6,479,355	97,142 ,279,355
Total comprehensive income 年內全面收益總額 6,279,355 6, Recognition of equity-settled 確認以權益結算以股份為基礎	,279,355
for the year 6,279,355 6, Recognition of equity-settled 確認以權益結算以股份為基礎	
Recognition of equity-settled 確認以權益結算以股份為基礎	
	7,776
	7,776
(notes 31 and 32) - 1,462 6,314	.,
Vesting of shares for the share award 股份獎勵計劃歸屬股份	
scheme (note 32)	(6,004)
Shares issued upon exercise of share 購股權計劃項下購股權獲行使	
options under the share option     而發行的股份	
scheme (notes 30 and 31)	(733)
Transfer of share option reserve upon 購股權失效而轉讓購股權儲備	
the forfeiture of share options – (5,821) – – 5,821	-
Disposal of shares held in share 出售購股權計劃所持股份 award scheme 13,793 -	13,793
7.1	(489,670)
	(480,069)
At 31 December 2021 and 於2021年12月31日及	
	421,590
Total comprehensive income 年內全面收益總額	,
for the year – – – 707,424	707,424
Recognition of equity-settled 確認以權益結算以股份為基礎	
share-based payments 的付款(附註31及32)	
(notes 31 and 32) – 417 – –	417
Transfer of share option reserve upon 購股權失效而轉讓購股權儲備	
the forfeiture of share options - (1,714) 1,714 Share repurchase (note 30) 股份回購(附註30) (57,109)	(57,109)
Final dividend paid for 2021 (note 10) 支付2021年末期股息(附註10) – – – (95,878)	(95,878)
Interim and special dividend for 2022 支付2022中期及特別股息	(==,5.0)
	(382,160)
At 31 December 2022 於2022年12月31日 187 26,132 5,567,965 5,	,594,284

31 December 2022 2022年12月31日

# 43. Possible impact of amendments, new standards and interpretations issued but not yet effective for the year ended 31 December 2022

Up to the date of issue of these financial statements, the HKICPA has issued a number of amendments, and a new standard, HKFRS 17, Insurance contracts, which are not yet effective for the year ended 31 December 2022 and which have not been adopted in these financial statements. These developments include the following which may be relevant to the group.

# Effective for accounting periods beginning on or after

1 January 2023

1 January 2023

1 January 2023

1 January 2023

Amendments to HKAS 1, Presentation of financial statements: Classification of liabilities as current or non-current

Amendments to HKAS 1, Presentation of financial statements and HKFRS Practice Statement 2, Making materiality judgements: Disclosure of accounting policies

Amendments to HKAS 8, Accounting policies, changes in accounting estimates and errors: *Definition of accounting estimates* 

Amendments to HKAS 12, Income taxes: Deferred tax related to assets and liabilities arising from a single transaction

The group is in the process of making an assessment of what the impact of these developments is expected to be in the period of initial application. So far it has concluded that the adoption of them is unlikely to have a significant impact on the consolidated financial statements.

# 43. 截至2022年12月31日止年度已頒佈但尚未生效的修訂、新準則及詮釋可能產生之影響

截至該等財務報表刊發之日,香港會計師公會已頒佈多項修訂及一項新準則香港財務報告準則第17號保險合約,有關修訂及準則於截至2022年12月31日止年度尚未生效,且並未於該等財務報表中採納。該等發展包括以下可能與本集團有關者。

### 對以下日期或之 後開始之會計期

間生效

香港會計準則第1號 2023年1月1日 (修訂本)*財務報表的呈* 

報:負債分類為流動或 非流動

香港會計準則第1號 2023年1月1日

(修訂本)財務報表的 呈報及香港財務報告 準則實務報告第2號作出 重大性判斷修訂: 會計政策披露

香港會計準則第8號 2023年1月1日

(修訂本)會計政策、會計估計變動及錯誤修訂: 會計估計的定義

香港會計準則第12號 2023年1月1日

(修訂本)所得税:與 單一交易產生的資產及 負債相關的遞延税項

本集團正在評估該等發展於首次 應用期間預期造成的影響。迄今為 止,本集團的結論是,採納其不大 可能對綜合財務報表造成重大影響。

# Five Years Financial Summary 五年財務概要

A summary of the published results and assets and liabilities of the Group for the last five financial years is set out below:

本集團過去五年刊發的業績及資產與負 債概要載列如下:

### **RESULTS**

### 業績

For the	year	ended	31	December	
-	·				

		截主12月31日正十度				
		2022	2021	2020	2019	2018
		2022年	2021年	2020年	2019年	2018年
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
		千港元	千港元	千港元	千港元	千港元
Revenue and other income	收入及其他收益	2,319,251	3,971,694	4,878,400	4,250,171	3,029,822
Profit before tax	除税前溢利	26,657	1,287,646	1,814,679	1,005,443	983,272
Profit for the year	年內溢利	83,042	1,103,273	1,567,772	902,559	849,174
Profit attributable to ordinary equity holders of the Company	本公司普通股股東 應佔溢利	80,381	1,094,743	1,562,587	895,303	796,835

### **ASSETS AND LIABILITIES**

### 資產與負債

### As at 31 December 於12月31日

		2022	2021	2020	2019	2018
		2022年	2021年	2020年	2019年	2018年
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
		千港元	千港元	千港元	千港元	千港元
Loans and advances to customers	給予客戶的貸款及墊款	6,391,369	15,854,687	15,604,244	11,715,902	12,275,375
Financial assets at fair value	按公平值計量的金融資產	11,517,623	23,253,517	31,507,050	20,881,154	15,019,421
Financial products	金融產品	45,938,678	31,599,309	39,512,089	38,110,044	32,842,048
Receivable from reverse repurchase agreements	反向回購協議應收款項	586,845	4,443,729	3,022,800	2,247,913	3,109,006
Derivative financial instruments	衍生金融工具	2,104,513	619,230	1,261,354	155,652	76,832
Cash and cash equivalents	現金及現金等價物	7,756,580	5,277,874	5,508,779	7,150,847	4,105,672
Client trust bank balances	客戶信託銀行結餘	13,347,021	17,804,841	18,707,026	11,181,982	14,319,985
Other current assets	其他流動資產	6,053,134	6,711,577	5,936,096	4,421,056	5,675,775
Other non-current assets	其他非流動資產	759,323	723,329	661,303	873,607	610,177
Total assets	資產總額	94,455,086	106,288,093	121,720,741	96,738,157	88,034,291
Interest bearing borrowing	計息借款	(9,349,007)	(5,375,203)	(9,739,397)	(11,249,881)	(9,441,083)
Debt securities in issue	已發行債務證券	(41,488,268)	(45,491,783)	(47,919,872)	(33,499,582)	(25,999,272)
Financial liabilities at fair value through profit or loss	按公平值計入損益的金融負債	(2,108,386)	(8,772,805)	(6,666,260)	(6,810,580)	(8,731,117)
Obligations under repurchase agreements	回購協議的債項	(7,695,073)	(9,255,723)	(17,396,163)	(18,199,226)	(13,156,517)
Derivative financial instruments	衍生金融工具	(1,529,217)	(532,961)	(862,429)	(149,851)	(23,620)
Other liabilities	其他負債	(17,348,939)	(21,422,679)	(23,897,453)	(15,417,250)	(19,488,400)
Non-controlling interests	非控股權益	(129,497)	(129,578)	(121,048)	(115,863)	(11,567)
Shareholders' fund	股東資金	14,806,699	15,307,361	15,118,119	11,295,924	11,182,715



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