

# GTJAI Actively Participates in the GBA Construction and its Green Finance Achieved Fruitful Development

Give full play to the advantages of "One Guotai Junan", and cooperate with domestic and foreign teams to Continuous output of high-quality financial services

2022/11/11

**【11 November 2022, Hong Kong】** Guotai Junan International Holdings Limited ("Guotai Junan International", the "Company" or the "Group", Stock Code: 1788.HK) announced that, as it actively participating in the overall development of the country and fully grasping the significant development opportunities in the Guangdong-Hong Kong-Macau Greater Bay Area(GBA), **the Group has assisted clients in the GBA to achieve a total financing amount of HK\$10.7 billion**, including HK\$7.9 billion for ESG-related projects, since the second half of 2022,. The Group has been actively responding to national policies, embracing new opportunities in green finance, and practicing corporate social responsibility through green finance. Since the second half of the year, **the Group have assisted quality Chinese companies to successfully complete 13 ESG bond issuances with a total financing amount of over HK\$25.3 billion.**

On November 7, **as the joint lead manager and bookrunner**, the Group successfully assisted the Shenzhen Government in its issuance of RMB5 billion offshore local government bonds in Hong Kong. The bond issue was divided into three tenors of 2, 3 and 5 years, with issue sizes of RMB2.4 billion, RMB1.5 billion and RMB1.1 billion respectively while pricing rates are 2.42%, 2.65% and 2.83% respectively, of which the 3-year tenor and the 5-year tenor were **ESG projects**. This was Shenzhen's second offshore RMB bond issuance in Hong Kong, which was a reflection of our government's compliance with and continued promotion of the RMB internationalization process, and enriched the benchmark anchor point for the offshore pricing curve of Chinese assets. Guotai Junan International participated in this bond issue as a member of the underwriting syndicate, introducing international quality orders for the bond sale, which was highly recognized by the issuer.

On October 28, **as the lead global coordinator**, the Group assisted Jiangmen Xinhui Yinhai successfully in issuing **green bonds** in the Shanghai Free Trade Zone (FTZ), and **as the lead green structuring advisor**, the Group customized the green financing framework for the enterprise, delivered Jiangmen's green credit card to the market, and provided assistance to the enterprise who successfully raise RMB 700 million in the Shanghai FTZ, which was the lowest interest rate in the country for AA-rated enterprises to issue bonds in the FTZ with independent credit.

On July 28, Guangzhou Development District Investment Group, the highest internationally-rated state-owned enterprise in South China district, made its debut in the overseas debt capital market, issuing **the city's first sustainable overseas bond** and being listed in Hong Kong, Macau and New Zealand simultaneously. **As the joint global coordinator and joint green structuring advisor of the bond**, the Group successfully assisted the company to raise US\$ 400 million.

In the same month, Guotai Junan International, **as the joint lead manager and bookrunner**, successfully assisted Shenzhen Premier Business Management to issue US\$100 million 3-year **green bonds**.

## **With strong support from the parent company, GTJAI domestic and overseas teams work together to continuously deliver quality financial services**

As an important platform for opening up to the world, a demonstration zone for high-quality development, and a carrier for the realization of double circulation, the economic development of Guangdong-Hong Kong-Macao GBA is connected with the support of finance. Relying on the cross-border location advantage of the Greater Bay Area, Guotai Junan International cooperates closely both inside and outside the country, serving clients' cross-border needs with the concept of "One Guotai Junan". With the strong support of parent company, Guotai Junan Securities, Guotai Junan International not only strengthens its wealth management business with product innovation, but also proactively implements the concept of sustainable development, embraces new opportunities in green finance, and continues to contribute to the promotion of comprehensive interconnection and interoperability in Guangdong-Hong Kong-Macau GBA.

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### **About GTJAI**

**Guotai Junan International ("GTJAI", Stock Code: 1788.HK)** is the market leader and first mover for internationalization of Chinese Securities Company as well as the first Chinese securities broker listed on the Main Board of The Hong Kong Stock Exchange through initial public offering. It has also been included in FTSE4Good Index by London Stock Exchange of the United Kingdom. Based in Hong Kong, GTJAI provides diversified integrated financial services. Core business includes seven categories of brokerage, corporate finance, asset management, loans and financing, financial products, market making and investments, which cover three dimensions including individual finance (wealth management), institutional finance (institutional investor services and corporate finance service) and investment management. GTJAI has been assigned "Baa2" and "BBB+" long term issuer rating from Moody and Standard & Poor respectively. The controlling



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shareholder, **Guotai Junan Securities Company Limited (Stock Code: 601211.SH; 2611.HK)**, is the comprehensive financial provider with a long-term, sustainable and overall leading position in the Chinese securities industry. For more information about GTJAI, please visit <https://www.gtjai.com>